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# THE ASIA PACIFIC BRANDS FOUNDATION

Founded in 2004, the Asia Pacific Brands Foundation (APBF) is a non-profit organization dedicated to developing brands in a myriad of business backdrops. Led by its Patron, H. E. Tun Dr. Mahathir Mohamad, Malaysia's fourth Prime Minister, together with the Board of Governors who are experienced captains of industry and established brand icons.

The power of branding is a visual, auditory and sensory experience which is undoubtedly vital to the success of brands. Brands are catalysts that transcend, achieving objectives, making profits or establishing one's status so that it appeals to consumers. In reality, consumers' buying preferences are determined by the way brands attract and engage

It is crucial that organizations realize the significance of brands and branding. Likewise, consumers must also be educated and informed concerning the qualities of good brands and best-branding practices. This is where the APBF steps in to develop the 'art of branding'

With aspirations to encourage the awareness of branding in Malaysia and across the world, the APBF takes an active role in identifying and nurturing outstanding Malaysian brands on an international platform. The Foundation continuously champions its mission to educate and communicate the 'value of branding' – with the concept that brand culture, combined with good practices, will give Malaysia the edge, even against the world's most advanced nations.

Starting off on a modest note with publication of branding articles in print media, the APBF has gradually evolved into an association which organizes branding seminars and forums to discuss the latest issues and developments in branding. The commitment of the organization in encouraging the performance of businesses through branding has seen the launch of the Tun Dr. Mahathir-The BrandLaureate Lecture Series, with the aim of furthering the objectives of the APBF.

After its establishment, the APBF has embarked upon a number of initiatives through The BrandLaureate to support its brand mission. Among the significant events initiated include The BrandLaureate Awards, first in 2006; for Multinationals (MNCs), Public Listed Companies (PLCs), Trans-National Corporations (TNCs), Government Linked Corporations (GLCs) and Large Corporations (LCs). With the success of the awards, the APBF then launched The BrandLaureate – SMEs Chapter Awards (now renamed SMEs BestBrands Awards) to honour the Small and Medium Enterprises (SMEs).

A visionary organization, the APBF aims to continue to take branding into a new dimension via its heartfelt commitment and undying passion.

# THE WORLD'S

# BOARD OF \_\_\_\_\_ GOVERNORS













YM Raja Datuk Ropiaa Raja Abdullah Secretary General



Chew Bee Peng CEO





Tan Sri Dato' Hamad Kama Piah bin Che Othman









Professor Emeritus Tan Sri Dato' Sri Paduka Dr Lim Kok Wing



Tan Sri Dato' Seri Dr. M. Mahadevan













Puan Sri Datin Seri Dr. Susan S.C. Cheah



Dato' Jimmy Choo, OBE





















# "CELEBRATING YOUR BRAND GREATNESS! THE GREAT MOMENTS."

The year dawns with such a sensational theme! In fact, the very reason behind this year's celebratory and awe-inspiring theme is one that transcends the typical norm, fleeting to the untrained eye, ever elusive to the unsuspecting mind – yet it leaves an impression in the deep recesses in the heart. After all, that is what being GREAT is all about!

#### **Defining 'Greatness'**

How does one define 'Greatness'? Even something as rudimentary as the meaning of 'Great' differs from one individual to the next; just as it varies from one brand to another. What essentially remains obvious is greatness for a brand cannot occur by it just being simple, mediocre or normal. Greatness here is one that is ultra-focused and explodes resoundingly beyond all quantifiable limits. The very notion of greatness is one that transcends the common median, eluding the humdrum of plainness, realigning the very fabric of monotonous thought patterns whilst bursting forth to create history! Greatness is destined to be visible!

What, then, is greatness? To some, exhibiting growth and stability is viewed as great. To another, fulfilling every target, mission and vision laid out is just as great. To yet another, overachieving beyond the wildest dream is great. Still to others, setting out the benchmark for others to follow is great. There are even some who view long survival as great. What is undeniably true is greatness is a process where brands continue to capture GREAT MOMENTS as they progress – and all such great moments implosively amalgamate as one significant moment in time to explode in unison as we gather in fine celebration together.

As such, we must indeed strive to be better – to be exceedingly and abundantly great. To surpass our brand greatness today with brand aspirations of tomorrow. To be in every meaning of the word – sensational!

- Govern Leadership Radical Change Excellent Standards Attitude Spirit Tenacity Challenges

"GOOD IS NOT GOOD ENOUGH,
WE HAVE TO BE GREAT!"
"AT THE BRANDLAUREATE, WE MAKE
WEAK BRANDS STRONG, STRONG
BRANDS GREAT AND GREAT BRANDS
- THE BEST!"

# THE TROPHY

The BrandLaureate Awards 2013 trophy is artfully designed to transform the words of the theme, "Celebrating Your Brand Greatness! The Great Moments.", into tangible contours that radiate quintessential shape and form in utter magnificence.

Posture of Greatness

Exuding the 'look of greatness' is reflective of the poise of achievement. When the sense of attainment flows into the body, like a geyser, it overcomes the entire being – gushing forth, sending out vibrant signals and rhythms that reform and realign the bearing to tune in to the song of greatness. This is clearly visible here in the statuette. Upward-tilted head, pumped out chest, clenched fists, widened and spreadout arms, the 'achieving spirit' of this award will indeed 'possess' the recipient wholesomely, reaffirming the sense of greatness within, bursting with vigour outwardly. The sculpture exudes a posture that stands raised – something only possible when one is atop, at the very pinnacle of only possible when one is atop, at the very pinnacle of achievement. The overall poise of the statuette can best be described to signify integrity, stability, possibility and quality.

Action of a Winner

The figure appears to be walking tall, yet it is still looking forward. As its very walk is defined, the action is one of climbing up steps, signifying leading the way upwards – always escalating, forever paving the way and staying a step ahead of the competition – at the very zenith of accomplishment. The heartbeat of success orbits the figurine – ever alive and ever evolving. The action, represented by the poise of motion, signifies activity – the activity of moving to greater heights, looking forward to more, prospecting newer plains, and beyond... This shows there is always more to conquer – more territories, more market shares, more hearts, greater loyalty and much, much more! and much, much more!

Plated in 24K solid gold, the trophy is indeed refined, strong and prestigious. The square shaped base represents both stability and being known to the four corners of the world in a clear, present and visible manner. The prism bears the mark of uniqueness – abounding in creativity, overflowing with substance, exploding with excellence. Truly, the trophy speaks about the 'best of greatness' in more ways than one!

Creatively crafted, this highly sought after, limited-edition trophy brings out brand greatness in such a holistic way that it commands only the most deserving of recipients!









# YAB. DATO' SERI NAJIB TUN HAJI ABDUL RAZAK PRIME MINISTER OF MALAYSIA

First of all, I would like to congratulate all the winners of The BrandLaureate BestBrands Award 2013-2014. Winning this prestigious Award is a testimony of your brand success and it shows you are a class above the rest of your

We live in a world of brands and brands have become so powerful that they have impacted our lives. Count the number of brands in your household and you will be surprised that even the basic commodity such as cooking oil has been branded. Consumers' purchases are determined by brands; those that they are familiar with and those that engage them.

As Malaysia carries on its economic transformation program, we need strong brands to drive our nation's success. As BrandLaureates, you have an important role to play in helping the country attain its goal of becoming a developed nation.

household and you will be surprised that even the basic commodity such as cooking oil has been branded. Consumers' purchases are determined by brands; those that they are familiar with and those that engage them.

In this modern economy, brands have become the engines of growth and they contribute to a nation's economic development. The economies of the major superpowers of the world are fuelled by their top brands. A good example is USA, where it has the most number of global



YAB Dato' Seri Najib Tun Haji Abdul Razak



# H.E. TUN DR. MAHATHIR MOHAMMAD

PATRON OF THE ASIA PACIFIC BRANDS FOUNDATION

medication and care to get it back on its feet.

Branding has never been an easy task. There is no one blue print that fits all brands. You may copy the brand strategy of leading brands in the market, but it may not guarantee you success. You may even end up being accused of plagiarism and your brand may even lose the trust of your customers. When this happens, it will be an uphill task to reach your target audience and capture market share again. Hence, it is important that we must be conscientious of our brand strategies and actions, in order not to bring down our brand and all the hard work put in to build it.

When it comes to branding, action often speaks louder than words and this has the potential to alter the trajectory of the brand's destiny in the long run. The right course of action will bring the brand to its desired perception and position, while the wrong course of action will result in disaster and needs huge doses of medication and care to get it back on its feet.

Where branding is concerned, there is never a dull moment and lam sure that all the Brand Laureates, as the winners of The Brand Laureate Awards are known can attest to it. Every day brings new challenges and opportunities. New trends and innovations that provide brands with new vistas for growth and success. How your brand reacts to these situations will determine how far it can to these situations will determine how far it can



H. E. Tun Dr. Mahathir Mohamad







# YBHG. TAN SRI DATO' SERI DR ASEH CHE MAT CHAIRMAN OF THE ASIA PACIFIC BRANDS FOUNDATION

Congratulations to all the winners of The BrandLaureaute Awards! As we celebrate the greatness of your brand success, it is also a time of reflection; of the journey that your organization's brand has undertaken to arrive at this momentous night.

I have often been asked, what makes a person successful and how do you achieve success. My reply to all is that, "Success does not come on a silver platter. There is a lot of hard work and sacrifice involved before achieving success." Yes, nothing comes easy and those who achieve fame and glory, the easy way will find that it fades away as fast as it comes.

Branding is a never ending task and the more

Today, in this competitive world, we see many new brands in the market. Some are so alluring and attractive that they grab the attention of consumers who are ever ready to try new choices. While these brands may be able to steal market share from the established brands, the

Ybhg. Tan Sri Dato' Seri Dr Aseh Che Mat



# YBHG DATUK WIRA JALILAH BABA ADVISOR OF THE ASIA PACIFIC BRANDS FOUNDATION

My heartiest congratulations goes out to winners of The BrandLaureate Best Brands Awards 2013-2014. In being chosen as one of the winners by the Asia Pacific Brands Foundation (APBF), it is not only your success that is being recognized – but also your commitment.

to level up and become a global phenomenon if there is continuous and deepest commitment – not only commitment to its customers, but also to its own company and the country.

Brands are drivers of growth for the economy,

There are many qualities which make a brand successful. Being innovative is one. Also being adaptable and giving added value – as brands, no matter corporate, product or personal, must be able to hold a strong emotional bond with their customers.

Commitment is one element that business owners cannot take lightly. It is vital in the start of any business, through its sunny days and gloomy outlook, and has to continue on for infinity. Commitment shows the seriousness of the brand leaders in offering the global public their products and services. A brand will only be able

Brands are drivers of growth for the economy, hence, brand leaders must ensure that in the process of achieving profitability, best practices are met. Only through this will quality and consistency of products and services be maintained – making it possible for the brand to keep to its promises and be a responsible player in the world of business.

Once again, our congratulations go out to the BrandLaureates. You are the best in your respective industries today. Now you have to sustain your position and improve on it so that you will continue to be on top of the competition year after year. Push the barriers of continuity and charge ahead for a stronger tomorrow. for a stronger tomorrow.

YBhg Datuk Wira Jalilah Baba







# DR KK.JOHAN PRESIDENT OF THE BRANDLAUREATE

In the Internet era, where every step is meticulously observed from concept to fruition, competition is skyrocketing in an environment that is ever-changing; unlike any era known before. It is during these challenging times that a defining factor needs to be sought out; one that is so profound that it will support the brand, causing it to stand tall amongst the rest. This is where the engine of branding comes into play.

Brand-building is no easy task, particularly in an environment where competitors are out to derail you at the slightest opportunity just to gain the upper hand. We must always be alert and well-guarded and we need brand security 'trump cards' in our hands that will enable us to edge them out.

their desired goals. They have strong characters and greatness that enable them to sustain the test of times. They are sought after and even dote on and consumers actually look forward to using their products and services. All this can only happen if the branding is superb.

I am happy to note thatthe winners of The BrandLaureate Best Brands Award 2013-2014 possess these traits and it gives me great pleasure to congratulate all of you for a superb branding journey that has brought you to where you are today.

Keep up the splendid performance! We cannot rest on our laurels; we must improve on our current success and up the ante to stay ahead of

edge them out.

Brands that have sustained their leadership positions are those that are agile and nimble. They have the ability to manoeuvre through the winding roads and cross deep ravines to reach

current success and up the ante to stay ahead of the competition.

Branding is all about scoring, the more you brand, the higher your scores!





## CHEW BEE PENG **CEO OF THE BRANDLAUREATE**

The BrandLaureate BestBrands Award is in its eight editions and growing stronger with each passing year. Having been with the Asia Pacific Brands Foundation (APBF) since the start, I must say that the APBF and The BrandLaureate have stamped its mark in the branding awards industry and achieved many milestones and great moments. Each milestone has strengthened The BrandLaureate's foundation and each milestone has also spurred us on to achieve more. has also spurred us on to achieve more.

At The BrandLaureate, staying focus to our objective of promoting the cause of brands and branding and assisting companies and the

The BrandLaureate Awards is all about recognizing great brands who are leaders and powerhouses in their own rights. The BrandLaureates as the

As a BrandLaureate, you shine more illustriously than the rest and are more visible on the national and global fronts. You capture the gaze of the world; raising your brand awareness, and transporting it to unparalleled heights of greatness.

objective of promoting the cause of brands and branding and assisting companies and the country in their branding quests never ceases. It is this raison d'être that has enabled us to cross borders and bridge boundaries, as reflected in the organisations and individuals that have received The BrandLaureate Awards.

The BrandLaureate Awards is all about recognizing the cause of brands within brandLaureate Award is aculmination of all the hard work put in building your brand and I would like to say Congratulations to all of you for a successful job done. We must always remember that winning the Award is the start of another journey to achieve more and greater things for the brand. As BrandLaureates, I know that you will continue to build your brand to more that you will continue to build your brand to more defining moments.

Chew Bee Peng





## YBHG TUN AHMAD SARJI ABDUL HAMID

## THE BRANDLAUREATE SPORT BRANDING MAN OF THE YEAR AWARD 2013-2014



## YBHG TUN AHMAD SARJI ABDUL HAMID

Chairman, Permodalan Nasional Berhad

#### The Civil Sportsman

Bowls Federation(1997-2012), and the founding President, Asia Lawn Bowls Association (2000-2012).

The eldest of eight children, he grew up in Tapah and Ipoh. He went on to obtain a Bachelor of Arts (Honours) degree from Universiti Malaya and a Diploma in Public Administration at the Institute of Social Studies, the Hague and Master in Public Administration from Harvard.

Bowls Federation(1997-2012), and the founding President, Asia Lawn Bowls Association (2000-2012).

Tun Ahmad Sarji's involvement with cricket began in 1996 when he was elected to be the Deputy President, and later as President of the Malay Cricket Association of Malaysia. While he led the association with several achievements, he is also responsible for the development of the gentleman's sport with construction of the

Tun Ahmad Sarji started his career in the civil service in January 1961 as deputy assistant district officer in Klang. He continued working in the civil the gentleman's sport with construction of the international standard Bayuemas Oval, Klang, and the establishment of a cricket academy. service until he retired as Chief Secretary to the government in September 1996 and was then appointed Chairman of Permodalan Nasional

Branding Malaysia through Sports Berhad (PNB).

When it comes to sports, Tun Ahmad Sarji was influenced by his father who was a keen sportsman and coach. His passion in hockey, football, cricket Ahmad Sarji managed to develop the PGM Tour and golf developed into a vocation in sports into a vibrant tour and integrated it with many administration.

He presently heads the President of the Malay the Kinrara Golf Club in 2013. Cricket Association of Malaysia and has been the founding chairman of the Professional Golf Described as having a no-nonsense attitude, Tun spent with his wife and children and when he Panel from 2014 to 2016. He also served as the chose Tun Ahmad as the Malaysian contingent's

longest serving President of the Malaysia Lawn Bowls Federation(1997-2012), and the founding

The man with "The Golden Touch in Sports" has also been actively involved with professional golf since he established the Professional Golf of Malaysia (PGM) in 2010. As its first Chairman, Tun Asian tours. His love for golf also saw him setting His admiration for P.Ramlee saw him co-authored up the PGM Peak Performance Golf Academy at a total of five books on him.

of Malaysia since 2010. Tun Ahmad Sarji was Ahmad Sarji has many accomplishments under was conferred the title of "Tun" by the Malaysian appointed the Chairman of the Sports Advisory his hat. In 2012, the Olympic Council of Malaysia government.

Chef-de-Mission to the Olympics in London. He was instrumental in establishing the first and biggest indoor bowls stadium in Klang, Selangor together with an academy. Under his guidance, the period from 1997 to 2012 is known as the Golden Period of Lawn Bowls for Malaysia when our lawn bowlers became a powerhouse in the world.

Tun Ahmad Sarji has authored many books. He wrote the first book ever written on the history of lawn bowls in Malaysia - "Lawn Bowls in Malaysia - the President's Memoirs" in 2005. He was the Volume Editor of the Encyclopaedia of Malaysia series, entitled "Sports and Recreation". Tun Ahmad Sarji's latest book, a memoir entitled "Given in Trust" was awarded the prestigious "Tun Sri Lanang Premier Award" in 2012 by the National Book Development Foundation and the Oxford Centre for Excellence, United Kingdom.

Tun Ahmad Sarji draws his inspiration from his late father and mother and the late Tan Sri P. Ramlee, Malaysia' leading film actor, singer and producer.

Treasured moments for Tun Ahmad Sarji are those



# GREATNESS! THE GREAT MOMENTS."

## YBHG TAN SRI LEONG HOY KUM

## THE BRANDLAUREATE PROPERTY MAN OF THE YEAR AWARD 2013-2014



## YBHG TAN SRI LEONG HOY KUM

## Managing Director & Group Chief Executive Mah Sing Group Berhad

#### **Passion in Property**

As the only son in his family, Tan Sri Leong is greatly inspired his father. As a young boy he would follow his father to work and learnt many lessons from Building for the Future how the business was run. The man who shaped his view of the world and belief system also sent Tan

can live in – has driven him towards the success he and broadband ready structures. has acquired.

the property sector was on the rise and he saw experience growth together. the potential of increasing the shareholders value through property development. He continues to Listed on the Kuala Lumpur Stock Exchange in premier property development specialist.

His determination to maximise shareholders' value combined with passion for property saw Tan Tan Sri Leong Hoy Kum is the man behind the success of Mah Sing Group Berhad. In 1979, he established the company as a plastics manufacturing business and it became the leader in the plastics industry. company has provided a host of property products

now the business was run. The man who shaped his view of the world and belief system also sent Tan Sri Leong for training in plastics – which changed his life forever.

Tan Sri Leong is very much a visionary developer and this is reflected in Mah Sing's equally farsighted business philosophy. He believes that in 10 years, the new generation of homebuyers will have different expectations of homes, offices, retail shops and industrial spaces. As the man responsible for leading the company's day to day operations, he is leading the company into building future properties that have seamless connectivity and broadband ready structures

With 30 years experience. Tan Sri Leong's Looking for ways to increase and enhance entrepreneurship spirit has led him to believe that shareholders' value, he decided to diversify into customers and the public should experiencemany property development in 1994. During that time, facets the company has to offer – and ultimately,

be the group managing director and CEO of the 1992, Tan Sri Leong has been instrumental in Mah Sing Group's achievements in developing award-winning industrial parks, commercial and

residential properties such as service apartments and townships. The group has projects in Malaysia's main growth sectors in Klang Valley, Kuala Lumpur, Penang, Iskandar Malaysia, and Kota Kinabalu.

Through Tan Sri Leong's helm at Mah Sing Group, the company has created iconic developments that have received more than 100 domestic and global have received more than 100 domestic and global awards for their design, concept, innovation and quality. The group has also managed to achieve one of the highest sales among property developers in Malaysia. Personally, Tan Sri Leong has won several awards including the Global Leadership Awards and the Entrepreneur of the Year at the Asia Pacific Entrepreneurship Awards.

The journey from new developer to lifestyle developer was not without setbacks. Tan Sri Leong and his team had to prove to the public and the banks that they had feasible products to sell. In the quest to develop their own commercial properties, the company learnt lessons of the trade when they came up with The Icon, JalanTunRazak, which became a success story of its own. Among Tan Sri Leong's biggest lesson is to continuously strive for better results. He believes in setting goals at the start of every year to set achievable targets.



## YBHG TAN SRI LEONG HUAT

## THE BRANDLAUREATE INVESTMENT BANKER OF THE YEAR AWARD 2013-2014



## YBHG TAN SRI ONG LEONG HUAT

## **Chairman, RHB Investment Bank**

#### The Journey to Success

The eldest of 10 children Tan Sri Ong Leong Huat worked as a rubber tapper with his father in the early hours of the morning, before riding his bicycle to attend school, 8 kilometres away. Growing up in

Starting out as a clerk at the branch office of a local finance company in a small town, Tan Sri Ong worked his way up. In a short span of time, he propelled the branch to become the top performing branch for the finance company, and within 5 years Knack for Investment Banking was promoted to become the Area Manager.

11 years as Senior General Manager.

two Ong brothers unrelated to Tan Sri Ong, he passion still lies in the financial sector. decided to keep the name bearing the initials of

the company's founders—believing that company's management and ability to deliver its services to clients make or break a brand.

to attend school, 8 kilometres away. Growing up in akampung in Ayer Tawar, Perak, he took a temporary teaching job for 2 years to support his parents to help his younger siblings to further their studies.

His next job paved the way for his passion in the finance industry. As a young man, Tan Sri Ong saw great potential in the financial sector and decided to build a professional career in finance in 1969. In his early career days, he was an ardent reader of economics, business and finance publications.

Under his leadership, OSK transformed from a domestic retail broker into one of ASEAN's largest regional investment banks with over 3,700 professionals in 94 offices across 6 countries in the ASEAN and Hong Kong region. After achieving universal broker status in 2002, the company decame an investment bank in 2007. The OSK of brand grew to rank among Malaysia's Top 50 him Brands in 2008 and 2010. It merged its investment banking arm with the RHB banking group, the fourth largest bank in Malaysia in 2012.

Here are the substitution of the domestic retail broker into one of ASEAN's largest regional investment banks with over 3,700 professionals in 94 offices across 6 countries in the ASEAN and Hong Kong region. After achieving the ASEAN and Hong Kong region. Aft

Tan Sri Ong was bestowed PanglimaSetiaMahkota (PSM), which carries the title 'Tan Sri' by the Yang

The avid golfer and fishing enthusiast had a and Tan Sri Ong followed one of them to set up an investment company, one that he has realised another finance company, working under him for through his own dedication and efforts. Although he has had successful forays into other businesses such as property development, hotels, construction, In 1982, Tan Sri Ong took over OSK. Founded by manufacturing and plantations, his personal

Tan Sri Ong feels that finance is the most interesting business for him personally and a sector that enables him to contribute to the growth of society most effectively. He also enjoys that he can indirectly participate in many sectors through raising capital for clients in various types of businesses as an investment banker.

The experience of poverty during his childhood days was a motivating factor that made Tan Sri Ong determined to achieve success. He attributes his achievement to spending a lot of time reading, having the willpower to learn new things and being able to anticipate and adapt to change.

He also feels that as Malaysia advances, the nation needs to place a greater emphasis on producing and offering high value-add products and services while focusing on innovation to create meaningful and sustainable economic growth.

The recipient of the Investment Banker of the year award is known for his straight-talking, hands-on and decisive approach in office. His captivating and The company's shareholders decided to part ways lifelong dream of being a major shareholder of inspiring personality is refreshing as he is seldom short of wise anecdotes to share.



## YBHG TAN SRI DATUK (DR) HAJI MUSTAPHA KAMAL

THE BRANDLAUREATE CHAIRMAN OF THE YEAR AWARD 2013-2014





## YBHG TAN SRI DATUK (DR) HAJI MUSTAPHA KAMAL

Chairman, EMKAY Group

#### The Venerable Master Builder

Tan Sri Mustapha Kamal Abu Bakar is a property tycoon and he is synonymous with his organisations' brands, EMKAY Group, MK Land Holdings Berhad and Setia Haruman Sdn Bhd, the master developer of Cyberjaya.

As founder and chairman of Emkay Group of Properties and co-founder of MK Land Holdings, Tan Sri Mustapha's first foray into the property sector began in 1985 when he was tasked with the development of rural Sungai Buloh into a township, consisting of residential and commercial

within their means and this earned him the title economy. of "King of Affordable Homes". From housing for the masses, EMKAY Group moved into highresort development.

Starting off his career as an assistant district officer in Selangor after graduating from Universiti Malaya, Apart from his passion of developing Cyberjaya, Tan

Alam Properties Sdn Bhd, a subsidiary of Kumpulan Perangsang Selangor Berhad as Managing Director. He was then appointed as Special Officer by the then Selangor MentriBesar, Datuk Hormat Rafei . After learning the relevant skills, knowledge and experience in property development, he left Shah Alam Properties and set up his own EMKAY Group in 1987.

#### **Commitment to Nation Building**

Tan Sri Mustapha's commitment to nation building the development of rural Sungai Buloh into a township, consisting of residential and commercial units. Bandar Baru Sungai Buloh was hailed as the first large scale privatised property development scheme in the State of Selangor Darul Ehsan.

Tan Sri Mustapha's commitment to nation building is second to none. He has taken on the mission of ensuring that Cyberjaya, Malaysia's Silicon Valley and first "Intelligent City" becomes the best in the region. Through his company, SetiaHaruman, Tan Sri Mustapha is most passionate that Cyberjaya becomes the best IT city in the region and that it plays a pivotal role in helping Malaysia achieve its objective of becoming a knowledge based economy.

Through his leadership, Cyberiava is now home end residential units and today, EMKAY Group is to many global IT brands and multinational involved in commercial and green buildings and companies, leading tertiary institutions and plans are afoot to synergise of its infrastructure to provide residents of the city with a better experience.

Tan Sri Mustapha eventually rose to the position of Sri Mustapha is very committed to the community the corporate world as general manager of Shah has contributed over RM37.61 million towards. Board (CIDB) in 2001.

improving the standards of living of rural folks and alleviate the problems faced by the less fortunate members of society regardless of race or religion in areas of education, health, religion, community welfare, sports and environmental awareness and conservation.

A firm believer of the philosophy "Together we make it happen", Tan Sri Mustapha is a "father figure to his staff. Now retired, he is known as a hands on leader who strategized, directed and monitored the operations of the Group and often shared his knowledge of the property industry with his staff.

While he continues to keep an eye on his businesses, he is now fully committed in his philanthropic endeavours, with the aim of helping the poor and neglected such as the Orang Asli, as well as environmental conservation efforts especially on Pulau Banding in the Royal Belum State Park in

For his contributions to the country and property development industry, Tan Sri Mustapha received numerous awards throughout his career. He was awarded the outstanding Entrepreneur of Selangor 1995 by the Malay Chamber of Commerce for the State of Selangor; the FIABCI Property Man of The Year Award 1997 and Personality of The Year Deputy Commissioner of Land and Mines. He joined and environment. Through Yayasan EMKAY, it Award by the Construction Industry Development



## YBHG TAN SRI BASHIR AHMAD ABDUL MAJID

## THE BRANDLAUREATE AVATION MAN OF THE YEAR AWARD 2013-2014





### YBHG TAN SRI BASHIR AHMAD ABDUL MAJID

## Former Managing Director and Current Advisor **Malaysia Airports Holdings Berhad**

#### **Soaring with Greatness**

After 11 years of service as Managing Director at Malaysia Airports Holdings Berhad (MAHB), Tan Sri Bashir Ahmad Abdul Majid stepped down from the position in June 2014. With his vast expertise and knowledge in the aviation industry, he was appointed as an advisor to the company.

Tan Sri Bashir played a leading role in transforming Kuala Lumpur International Airport (KLIA) into a major global aviation hub. During his tenure as the managing director, he implemented the of Airport Council International (ACI) Asia-Pacific. six strategic pillars that transformed MAHB to what it is today. These included review of the Runway Footprints organisational structure, inculcating the culture

completion and opening of KLIA2.

Graduating with a Bachelor of Arts Degree (Hons) Corporate Planning, Commercial Director, Senior target of 60 mppa by 2014. The company also

Vice-President Commercial and Executive Vice-President Airline.

Respected for his leadership and acknowledged for his expertise, Tan Sri Bashir also sits on the Board of GMR Hyderabad International Airport Private Limited and Delhi International Airport (P) Limited. During his illustrious career he has also been a member of Industry Affairs Committee of International Air Transport Association (IATA) and Committee member of Association of Asia Pacific Airlines (AARA) He is currently the Asting President Airlines (AAPA). He is currently the Acting President

of high performance, effective stakeholder His familiarity and experience in the aviation management, staff wellbeing and engagement, and airport operations industry has contributed corporate governance, and adapting to industry changes. towards driving MAHB's direction to achieve its goals and objectives. Tan Sri Bashir adopted a new with an AAA RAM rating. Tan Sri Bashir was Business Direction (2010-2014) titled Runway to also instrumental in heading the team towards Success, the first public document providing a clear understanding of the company's business direction for its stakeholders.

majoring in International Relations from University Amongst MAHB's key achievements that was made of Malaya, Tan Sri Bashir held various positions during Tan Sri Bashir's leadership include achieving in Malaysian Airline System Berhad (MAS) for total passenger traffic of 79.6 million passengers a period of 29 years, which included Director of per annum(mppa) in 2013, surpassing their initial

managed to achieve the EBITDA target set for 2014 at RM1 billion.

Under his guidance, MAHB has reflected a proven track record in managing overseas international airports and gained global recognition for airport management. Since 1995, the company has been expanding their expertise in overseas airports and managing a total of six international airports to date. Thanks to the company's achievements, MAHB has been sought for overseas airport privatisation and investment projects. and investment projects.

A visionary leader, Tan Sri Bashir redefined the company's vision from being World- Class Airport Business' to being 'The Global Leader in Creating Airport Cities'. He believes that both Malaysia and the company are set for growth and bigger achievements. His hopes are to make the company a benchmark and recognised as a reference business and management philosophy in 2013, point internationally, in proactively enabling the He also implemented a restructuring exercise in which saw the company develop significantly sustainable development of attractive services, 2009 that saw MAHB become financially strong over the last decade. In 2010, he led the 5-year economy and communities in the vicinity of Malaysian airports.

> The new vision will be achieved through strategic themes and objectives for the next phase of business planning, from 2015 to 2020 - which include Delight Our Guests; Build Successful Partnerships; Provide Total Transport and Digital Connectivity; Accelerate and Diversify Our Non-Aero Base; and Sustain Our Environment and Community.



## YBHG TAN SRI DATO' SERI SYED YUSOF TUN SYED NASIR

## THE BRANDLAUREATE HOSPITALITY MAN OF THE YEAR AWARD 2013-2014



## YBHG TAN SRI DATO' SERI SYED YUSOF TUN SYED NASIR

Chairman, Concorde Hotels & Resorts (M) Sdn. Bhd

#### **Ordained for Excellence**

The third child of the late Tun Dr. Syed Nasir Ismail, Malaysia's Parliamentary Speaker, Tan Sri Syed Yusof graduated with an Economics Degree from the University of Tasmania in Australia.

northern states.

property and construction.

was appointed to the Board of Titijaya Holdings what better way to 'sell' Malaysia to the world! Berhad – a KLSE Main Board property company.

## **Exceptional Hospitality Maestro**

when there was an opportunity to take over the Events that Tan Sri Syed Yusofhas received -

former Merlin Hotel (now known as Concorde Hotel). Together with his partners, he secured his first hotel in Malaysia in 1990. Today, Tan Sri Syed

He is instrumental in the launching of the proposed 65-storey, Six-Star Four Seasons Place in After working in Australia for several years, he began his career in Malaysia with Petroliam Nasional Bhd. in 1976. Through the years, he moved up the ranks and became the head of the Northern Region – responsible for overseeing four

With more than 25 years' work experience, Tan Sri Syed Yusof has gained invaluable knowledge in various fields such as marketing, finance and management. His interests include businesses as diverse as hotels, resorts and restaurants to companies involved in IT, automotive sales, property and construction.

He currently serves as Chairman of YLI Holdings together with MYCEP organized the Asia Harley Bhd. and has been with the company since August event, as part of Harley Davidson's 110th has often sought the advice of HRH on numerous 15, 2007. Tan Sri Syed Yusof also sits on the board Anniversary. This event saw 1500 bikers from 22 occasions and his wisdom and insights have of various private limited companies. Recently, he countries riding the streets of Kuala Lumpur –

#### Poised tolmpact the Ages

The success of his leadership skills can be seen Tan Sri Syed Yusof's foray into hospitality began through the many awards for Hospitality and

including the Hospitality Man of the Year Award, which isamongst the most treasured awards in his

Tan Sri Syed Yusof's accomplishments have centred around his ability to recognize opportunities that have been presented to him on a daily basis. Along with determination to bring the opportunity to fruition, he is patient and willing to persevere against obstacles in order to succeed.

Not surprisingly, Tan Sri Syed Yusof's role models include his late father, Tun Syed Nasir. Tan Sri recalls seeing his father discharging his responsibilities as a civil servant, Member of Parliament and Speaker of the House, with Professionalism, Dedication and Integrity. These qualities have thus become Tan Sri Syed's guiding light in his businesses and

Another person who has had a great influence on His event management company, Jojo Events, him is His Royal Highness, The Sultan of Selangor. Friends since the early 70's. Tan Sri Sved Yusof proven to be invaluable time and again.

> Tan Sri Syed Yusof's wish for the country is that it reverts to the days when there was more visible racial harmony. He hopes Malaysians will be kinder, gentler and a more tolerant and polite society for the world to respect and emulate.



## TAN SRI DATO' SERI LODIN BIN WOK KAMARUDDIN



## THE BRANDLAUREATE CORPORATE LEADER OF THE YEAR AWARD 2013-2014



## TAN SRI DATO' SERI LODIN BIN WOK KAMARUDDIN

## **Deputy Chairman/Group Managing Director, Boustead Holdings Berhad**

Driven by a Vision

On 1 July 1991, Tan Sri Lodin became the Group Managing Director of Boustead Holdings Berhad and was designated Deputy Chairman of the Group in March 2013. He is also the Deputy Chairman of March 2013. He is also the Deputy Chairman earn extra pocket money.

Armed with the initial ambition to be a successful civil servant, Tan Sri Lodin's modest plans reflected his own mark of success, and he aimed to do well in his studies and travel abroad. He made his plans a reality when he graduated from the College of Business Administration, University of Toledo, in Ohio, United States of America, with a Bachelor

joined Lembaga Tabung Angkatan Tentera (LTAT) as its Deputy General Manager and was promoted to General Manager in July. He was then promoted Through his years of experience in the corporate as Chief Executive of LTAT in 1985 and continues sector, Tan Sri Lodin has learnt the importance of on till today.

As a man who wears many hats, Tan Sri Lodin does not believe in taking on a job that he does not enjoy. He views every job as a challenge and believes in seeing it through until the very end. With many responsibilities to focus on, the one thing that keeps him on track is staying persistent.

Tan Sri Lodin wishes that Malaysia remains stable and peaceful, with the Government continuing to allocate resources for various social and on results.

Ohio, United States of America, with a Bachelor of Business Administration and Master of Business Administration in 1972 and 1973, respectively.

Inspired by the efforts and leadership of the late Tun Abdul Razak bin Hussein Al-Haj and YABhg. Tun Dr. Mahathir bin Mohamad, the second and fourth Prime Ministers of Malaysia respectively, Tan Sri Tan Sri Lodin returned to Malaysia and started Lodin continues to support various orphanages. Award takes time out to go for walks. He enjoys his first career with Fraser's Hill Development and welfare homes. He has been instrumental in Corporation as its General Manager from October the establishment and development of Yayasan 1973 to January 1982. In August the same year, he Warisan Perajurit – a welfare foundation for the armed forces.

> Hard Work, Punctuality, Unquestionable Integrity and Transparency in ensuring the success of an organization.

#### Handling the Delicate Balance of Life Masterfully

As a family man who believes in quality time — whether at work or home, Tan Sri Lodin divides his time tactfully between the two passions in his life. Tan Sri Lodin's most special moments in life include when he got married to Puan Sri Datin Seri Norhayati Abdul Rahman in 1980 and when his four children, three girls and a boy, were born.

He was equally ecstatic when he received his first and second grandsons in June 2006 and May 2010. Tan Sri Lodin wishes that Malaysia remains stable and peaceful, with the Government continuing economic development programmes – to ensure that the country's economy continues to prosper and is enjoyed by Malaysians of all races and backgrounds at every level.

The recipient of the Corporate Leader of the Year travelling - particularly to London. He hopes to leave a legacy that defines him as kind-hearted go-getter who has what it takes to see tasks through – and in that way, he has indeed been successful in his endeavours.



## YBHG DATUK WIRA HJ SM FAISAL SM NASIMUDDIN

## THE BRANDLAUREATE AUTOMOTIVE MAN OF THE YEAR AWARD 2013-2014



## YBHG DATUK WIRA HJ SM FAISAL SM NASIMUDDIN

## Joint Group Executive Chairman **Naza Group of Companies**

### A Purveyor of Lifestyle

Synonymous with the name Naza across Malaysia, Datuk Wira Hj SM Faisal is the conglomerate's Joint Group Executive Chairman and Group CEO. He is also the eldest son of the late founder of NAZA Group of Companies, Tan Sri SM Nasimuddin SM

Datuk Wira SM Faisal got involved in his father's company at the age of 17, working in the sales division at NAZA Motor Trading Company in Kampung Baru. He received his Bachelor of Business Administration from The American International University in London. Between studies, he took time to develop his knowledge and skills and worked as an intern at the biggest car manufacturer, General Motors, in United States of America. He was one of the youngest Malaysians accepted by the Harvard Business School for its management programme.

At the age of 20. Datuk Wira SM Faisal returned Motor Sdn Bhd in 1999. He led the Naza brand with vital to move forward. the launch of NazaRia in 2003 and Naza Citra the following year. In 2009, Datuk Wira SM Faisal added Championing Growth another feather to his hat when he successfully negotiated the acquisition and exclusive rights A believer of the principle "adopt and adapt", Datuk brands for the Malaysian market.

The following year he signed on the globally renowned Chevrolet brand from the US, and soon after added the Piaggio Group, with the much sought after Aprilia, Gilera and Piaggio two wheel brands to the list.

Datuk Wira SM Faisal's strong leadership has led him to successfully secure well-known international automotive brands such as Victory Motorcycles, Indian Motorcycles, Ducati, and Vespa and introduced them to automotive fans in Malaysia. In 2013, he led the company to add another significant landmark project with the franchise signing of exclusive Swedish hypercar brand, Koenigsegg. The conglomerate has diversified into various other industries including Property Development, Insurance, Finance, Retail, Plantation, Transport & Logistics, Construction and

A fan of cars and automotive, he believes that by the Governor of Malacca. in order to be successful, it is important to be optimistic, focused and passionate to achieve renowned Brabus brand, through NAZA Brabus both aspiration and failure are qualities that are

to import and distribute the Ferrari and Maserati Wira SM Faisal is of the thought that to live in a globalised world today, there is need to adopt a

positive change and adapt to business, in line with latest trends and developments.

A far-sighted leader, Datuk Wira SM Faisal has plans to further revolutionise the way business in Malaysia is conducted. He plans to transform the Naza group into being the number one choice in providing lifestyle products and services to all Malaysians and beyond – transforming the Naza corporation into a truly international enterprise. corporation into a truly international enterprise.

With numerous accolades to his name, among Datuk Wira SM Faisal's achievements include being appointed member for the Clinton Global Initiative (CGI) held in New York in October 2010, CEO Of the Year 2013 at the 4th Middle East Business Leaders Summit & Awards-International Masterclass and Young Entrepreneur of the Year 2010 – Asia Pacific Entrepreneurship Awards. He is the youngest Malaysian to have been conferred the "Datuk Wira" by the Covernor of Malaysia.

With his family being key contributors to his success to Malaysia afteracquiring the franchise for the goals set out. Datuk Wira SM Faisal believes that and motivation, Datuk Wira SM Faisal is married to Datin Wira Emilia Hanafi and together they have three sons. Although a busy man, he ensure that he spends time with his family.





## YBHG DATUK MOHD BADLISHAM GHAZALI

## THE BRANDLAUREATE ICT MAN OF THE YEAR AWARD 2013-2014



## YBHG DATUK MOHD BADLISHAM GHAZALI

## **Former Chief Executive Officer Multimedia Development Corporation (MDeC)**

#### **Energetic Information Driver**

Datuk Mohd Badlisham Ghazali is a man of many talents. After receiving the Diploma in Computer Science from Mara Institute of Technology, he went on to study Computer Science at the University of Northern Illinois, US. Upon graduating, he returned to Malaysia and found a job involving computers.

Datuk Badlisham went on to work in Hewlett-Packard (HP) for 18 years and held the position of Director and Country General Manager of HP Technology Solutions Group.

His appointment as Chief Executive Officer at the Multimedia Development Corporation (MdeC) in 2006 saw him in the limelight as he led Malaysia into a knowledge-based economy. Since June this year, Datuk Badlisham Ghazali's had helmed the integral role as the Managing Director of Malaysia Airports Holdings Bhd. (MAHB).

Transforming the nation into a knowledge-based economy.

In October 2012, Datuk Badlisham had another responsibility added to his portfolio by the Government – to develop a blueprint for a Digital Economy from the array of opportunities created by the digital world. Digital Malaysia, a national programme based on three strategies.

things IT and ICT have inspired his achievements Digital Economy by 2020. to position Malaysia as a global ICT player, while helming MDeC.

#### **Digital Dynamism**

Recognized for various contributions to the country, one of Datuk Badlisham's biggest achievements is the rebranding of Multimedia Super Corridor to

Instilling pride among Malaysians and attracting investors, he was responsible to further drive the Malaysian Government's Vision 2020 – in transforming the nation into a knowledge-based

Government – to develop a blueprint for a Digital Economy from the array of opportunities created by the digital world. Digital Malaysia, a national programme based on three strategic into a developed country driven by the Digital As a firm believer and promoter of ICT, he foresees thrusts – driving Malaysia from supply to demand, Economy by 2020. that the future is bright for Malaysian children and consumption to production and low knowledgestudents who are knowledgeable and skilled in add to high knowledge-add, was established with the fast-developing field of ICT. His passion for all the aim to move the country towards a developed

#### **Transcendent Perspective**

Wearing numerous hats, Datuk Badlisham Ghazali's passion for ICT also saw him as a member of the

Ministry of Education's Cluster School Advisory Board and the Ministry of Science, Technology and Innovation's National Science Centre Advisory Board. Datuk Badlisham was also appointed adjunct professor with the Multimedia Faculty of Limkokwing University of Creative Technology in February 2008.

Datuk Badlisham is a recipient of numerous ICT industry awards. He was conferred the PIKOM ICT Man of The Year 2008, Technology Business Review Award for Leadership in the ASEAN Information Technology Sector 2008 (ICT Development) and Malaysian Business Leadership Awards 2009 ICT

In his capacity as CEO at MDeC, Datuk Badlisham believes that Malaysia is ready to embrace the vast

As an avid fan of golf, Datuk Badlisham plays every week and spends time with his wife and two daughters, in spite of his busy schedule. He believes that for Malaysia to move forward and be competitive, things should be put in perspective.





# YBHG DATUK EDWARD LEE MING FOO THE BRANDLAUREATE CEO OF THE YEAR AWARD 2013-2014



## YBHG DATUK EDWARD LEE MING FOO

## **Group Managing Director** Hap Seng Consolidated Bhd.

#### The Inevitable Success Huntsman

Datuk Edward Lee Ming Foo was born on the 18th January, 1955 in Singapore. He obtained the Bachelor of Arts from McMaster University, Canada in 1977. After graduating, Datuk Lee returned to Sabah to start his career. He joined Malaysian Mosaic Berhad (MMB), now known as Malaysian Mosaics Sdn. Bhd. Group of companies in 1980 where his career took off. where his career took off.

Starting from the bottom of the corporate ladder, Datuk Lee gradually worked his way up. MMB was a great platform for his career. It presented a great environment to work in and a huge opportunity to Building Materials and Trading. learn new things. These were the elements that enticed Datuk Lee to build a career at MMB.

Gifted with a fast-learning skill, Datuk Lee was a competent employee and showed a natural career. As the business at MMB progressed, he too strategies. arew concurrently with it. He became the Group Seng Consolidated Berhad.

of Hap Seng Consolidated Berhad – a position he still holds to this very day.

#### **Heading Multiple Endeavours**

With him at the helm, the company has won numerous awards and accolades for the group

Since taking the reins of Hap Seng Consolidated Berhad, Datuk Lee has infused the same passion he always had for business into the company by having the openness to listen to his management aptitude for business at an early stage of his in order to inject good and practicable business

Chief Operating Officer in 1995. He was further The energetic 59-year-old has many elevated to the post of Managing Director on accomplishments under his belt; including being 31 March 2005; and at the same time, was also appointed Justice of Peace by the Tuan Yang appointed as the Group Managing Director of Hap Terutama Yang di-Pertua Negeri Sabah (Governor of Sabah) in 1997.

Datuk Lee eventually relinquished his post in MMB Among his most memorable moments were his on 31 January 2007 to focus on his management promotion to Group Managing Director (GMD) for Hap Seng Consolidated Berhad and the moment he received the Panglima Gemilang Darjah

Kinabalu (PGDK) which carries the title, 'Datuk'; in conjunction with the 62nd Anniversary of the Tuan Yang Terutama Yang di-Pertua Negeri Sabah, Tun Ahmadshah Abdullah, in 2008.

#### Learning from the Best and Sharing for the Best

This honoured recipient of The CEO of the Year Award is grateful to be able to learn from the best. His mentors include the late Tan Sri Datuk Seri Panglima Lau Gek Poh. The founder of Gek Poh (Holdings) Sdn Bhd showed that sheer determination, toil and hard work would enable one to succeed. He was an example and inspiration for Datuk Lee to excel in his career.

Another mentor of his was Tan Sri Datuk Seri Panglima Lau Cho Kun, the successor of Tan Sri Lau Gek Poh. He taught Datuk Lee the importance of business networking and proper planning in strategic alliance to further expand the business to an international scale.

Known as a respectable man of principle and high standards, his sublime wish is for the country to continue to experience economic growth so that Malaysians can grow in tandem with it and achieve Vision 2020 together as a developed country.







# YBHG DATO' DR IR GAN THIAN LEONG THE BRANDLAUREATE BRAND PERSONALITY AWARD 2013-2014



## YBHG DATO' DR IR GAN THIAN LEONG

## **Managing Director Brunsfield International Group**

Dato' Dr Ir Gan Thian Leong founded the As an industry leader, Dato' Gan serves as a board Brunsfield Group in 1990 as an engineering company and through the years has built it to be a well-established, dynamic and synergistically and real estate management, mechanical and Technology (ICT) in the construction industry. civil engineering trading and strategic industries, information and communication technology, Dato' Gan has won numerous personal awards shared and outsourcing services and international such as the CEO of the Year Award 2007 by CIDB

world-class entrepreneurial organization excelling in global networks and strategic partnership endeavours. These partnerships have enabled Brunsfield to expand its property footprints which cover prestigious developments and addresses in Avenue in Selangor to the upcoming address oflskandar Waterfront in Johor Baru.

led the collaborative partnership to be recognised by The Malaysia Book of Records for obtaining the '1st LEED Gold' (Leadership in Energy and Environmental Design) building certification in Malaysia from the US Green Building Council

member in the Construction Industry Development Board (CIDB) Malaysia and was appointed as Chairman of the Construction Industry Master diversified enterprise with core business activities in integrated property development, construction to leverage Information and Communications

Dato' Gan has won numerous personal awards strategic businesses.

Malaysia and in the following year, he was awarded the Faculty of Engineering Alumni Award Dato'Gan's mission is to develop the Group into a of Ottawa's Faculty of Engineering. Additionally, the Brunsfield Group has won a solid number of awards and accoladesunder the guidance of Dato' Gan, both locally and internationally, for its outstanding performance in its exemplary Kuala Lumpur, such as Kenny Hills and Subang services and solutions. The group achievements saw international recognition with the winning of the Design Innovation and Invention Gold Medal Award in Geneva, Switzerland. The brand was also Strategic tie –up with Sime Darby Property has awarded by Hewitt Associates America as the Best Visionary Employee-Organisation in Asia.

#### Developing Future Leadership

Dato' Dr. Ir Gan is enthusiastically involved in upholding the convention of 'giving back to society'

and the significance in being a responsible corporate citizen. Under his helm, Brunsfield ceaselessly addresses global, social and environmental issues that go beyond its corporate restraints through its Corporate Social Responsibility (CSR) projects. As a fervent supporter of social and economic community projects, Dato' Dr.Ir Gan is known for his laudable contributions and magnanimous efforts in introducing quality changes in his community.

Dato' Gan is most passionate about education, especially in the field of engineering as he believes that Malaysia needs a pool of strong engineers and researchers to drive the country's competitiveness and to attain develop status. In this respect, Brunsfieldhas contributed to the establishment of a Chair of Engineering at UniversitiTunku Abdul Rahman (UTAR) to advance engineering education and research excellence.

Apart from local tertiary institutions, Brunsfield has also established the Brunsfield Centre at the University of Ottawa, Canada to further pursue the engineering excellence.

Dato' Gan is also a trustee of the Cancer Research Initiatives Foundation (CARIF)



## STEVE MARAS

## THE BRANDLAUREATE BRAND PERSONALITY AWARD 2013-2014



## STEVE MARAS

## **Managing Director & CEO Maras Group**

#### **Living without Limits**

multi-spectrum sphere of accounting, finance & commerce, insolvency management, corporate recovery & reconstruction, valuation and advisory, commercial & retail investment sales & leasing, Passion for Urban Renewal project management, investment management

(Valuation & Management), University of South Australia. He is also a Licensed Valuer and Licensed Real Estate Agent.

the business.

This master team-builderwas formerly with the leader, the proud winner of more than a dozen awards by far, and still counting, Steve Maras is certainly a visionary who needs no introduction in the realms of real estate Hailing from the leading international property agency, Knight the Centro Property Group and played a key role

and development, and bearing solid exposure in related fields, Steve is clearly no run-of-the-mill professional bodies and affiliations, has been Managing Director and Chief Executive Officer.

Steve graduated with a Bachelor of Economics

bestowed with the rare ability of impacting lives by sharing his experience. Steve's heart unmistakably resonates with the beat of a true visionary who (Accounting) from the University of Adelaide and has a Graduate Diploma in Property, University of South Australia and Master of Business in Property

South Australia and Master of Business in Property

Continuously generating positive growth and inspiring subliminal change for the better.

Oftenovershadowedbyhisstaggeringachievements, Steve oversees the strategic and operational daily to this remarkable icon - particularly fervour for with an immutable vision for excellence! running of the Maras Group of Companies. He has the advancement, promotion and interaction of a very "hands on" approach to the business and has main street communities. In this spirit, Steve has developed a long standing team of key and loyal been specifically involved in a host of endeavours operators who assist him in driving the success of and projects designed to promote and enhance Adelaide's popular East End precinct and the

Prospect Road main street hub. Above and beyond the scope of his chair at Maras Group, he servers on various Boards and Executive Committees and is actively involved in a number of other organizations.

For his leadership and commitment to his profession, Steve has won numerous awards such in the shopping centre syndication capital raisings. as the 2014 Gold Stevie Award, Executive of the Year (Real Estate Category), The International Business Awards, Winner 2013 International Prize 'Manager of the Year' Medal, Europe Business Assembly (EBA) – Oxford, United Kingdom, Winner 2012 Mainstreet Champion Award, Mainstreet Australia, Winner 2012 William J McCallum Award (Outstanding Service & Contribution), Property Council Retail Property Awards amongst others.

Steve is one that is truly excited about the future of his company. Aspiring to continuously improve and grow the business, taking it to greater heights, elevating it from glory to glory, his perpetual mark has truly been entrenched within the world of real which is attested by years of inspirational trend- estate in an exceptionally real and prevailing way As a prominent business leader from Down Under, setting, on a more personal level, passion matters – and he is unquestionably a true BrandLaureate



## YBHG DATO' OTHMAN OMAR

## THE BRANDLAUREATE BRAND PERSONALITY AWARD 2013-2014





## YBHG DATO' OTHMAN OMAR

## **Chief Executive Officer,** Oxley Holdings (Malaysia)

#### **Transformational Leader**

A "kampung boy" at heart, Dato' Othman Omar was born on October 1, 1959 in Johore Bahru. He went to primary schoolin BatuPahat, Johor and went on to study at MaktabRendahSains MARA from 1972 to 1977. He continued his studies at Hobart Matriculation College in Australia, receiving his Bachelor in Engineering (Civil) from University of Tasmania in 1984.He worked for a while before furthering his studies with an MBA from the Paris Craduate School of Management and is currently agree stack and a major rebranding and corporate corporate.

Australia and United Kingdom. He got his first 2014. working experience as a Trainee Engineer in Hobart in 1983. He returned to Malaysia a year Inspiring Moments later and joined Haras Construction as Project Manager. In 1986, he joinedGeorge Wimpey Group No stranger to awards and achievements, Dato' Services in London for a year as a Site Agent. Upon Othman was awarded the Confederation of returning to Malaysia Dato' Othman joined Energo projekt.

Penyelenggaraan Lebuhraya Berhad before His entrepreneurship skills have earned him becoming Deputy General Manager at Kesas the Middle East Business Leaders Award for Bhd before becoming Group Managing Director (DIMP). of KSJ Group in 2004. Five years later, he decided to do "national service" and joined Perbadanan Among special moments in Dato' Othman's life

Kemajuan Negeri Selangor (PKNS) as General

Among his biggest challenge was to transform PKNS from a seemingly corrupted, slow to respond, low quality and lost cost developer into Graduate School of Management and is currently pursuing a Doctorate in Business Management.

zero stock and a major rebranding and corporate restructuring exercise. Dato' Othman Omar joined Singapore-listed developer Oxley, listed on the Dato' Othman has more than 25 years in the Singapore Stock Exchange with an estimated construction and property industries in Malaysia, market capitalisation of over RM5 billion in March

British Industry (CBI) Overseas Scholar from entrepreneurship's mindset and business coachir He headed the Engineering division at Projek Leadership Development Association in 2011. and strategies on successful investment.

include the moment his wife gave birth to his daughter Iman Eriqa in 2010, in addition to his son. He is also proud of him organising the First Earth Run Concert in 1985 at Stadium Merdeka. Dato' Othman believes being appointed as General Manager of PKNS as a special moment, made better after he managed to bring in positive changes to the company.

Dato' Othman believes that he is successful because of family, friends and colleagues. He acquired positive values, mental attitude, habits and mindset over the years through, continuous hunger to learn and improve from books, being proactive, focused and thinking big.

Inspired by Prophet Muhammad for the sacrifices during his early days and his teachings on "the Islamic Way of Life", Dato Othman also admires Mahatma Ghandi as a visionary leader displaying tenacity and leadership. He admires Stephen Covey, for his leadership theories, Brad Sugar's 1986-1987 and Global Leadership Award for and Robert Kiyosakiviews on creating passive Business Transformation by the American income, property investment, financial education

Dato' Othman's hope is for Malaysians to learn Holdings Bhd from 1994-1997. In 1998, he took on Leadership in Business Transformation. In 2013, he to share and appreciate blessings, to collaborate the task of Director/Project Director at KLWK Sdn was awarded the Darjah Indera Mahkota Pahang synergistically for a "win-win" and for Malaysia to become a dynamic, high integrity, multicultural, fully developed nation.









## **AEON**



#### **BESTBRANDS IN STORES**

#### **General Merchandise**

#### **Eternal Brand**

A leading General Merchandise Store and This year, 2014, marks a significant milestone supermaket chain in Malaysia, AEON Co (M) Berhad is the leading retailer with 27 AEON outlets and competitive in the dynamic market. Celebrating 3 MaxValu supermarkets across the country. The its 30th Anniversary, AEON has plans to continue company, with a name that means 'eternity' in Latin, to enrich the lives of Malaysians and help develop believes in working together with its customers, the nation with Passion, Love and Inspiration. suppliers, business partners, shareholders and the community, towards creating a future of limitless One of the most significant transformations

Established three decades ago in 1984, the chain of stores was founded in response to the Malaysian Government's call to modernize the country's retailing industry. From then onwards, AEON's chain of stores aims to satisfy the changing needs and desires of consumers from all walks of life.

With its 'Customer First' philosophy applied in everyday operations, the company goes all out goal as it strives to exceed customer expectations the complete lifestyle experience! and enhance their experience every time they

conservation and tree planting; as well as engaging and encouraging various parties, including staff, customers, NGOs, government agencies and the AEON is the only retailer to receive the Halal community at large.

#### The Complete Lifestyle Experience

occurred in 2012, when its retail stores and shopping centres were rebranded and changed from Jusco to AEON. Since then, the company has recieved tremendous support and acceptance from customers nationwide.

With a new chapter in the AEON story in the future, the company has implented a new plan to stay on ahead of their competitors in the retail industry. Armed with the theme, "A New Beginning with You", the year-long celebration will see AEON pursuing to understand its target market needs, with the help of the optimal product-mix. Its tagline, "AEON customers; especially AEON members, business Enriching Your Lifestyle", reflects the company's partners, shareholders and the local community –

## **Forward Gaze**

AEON strongly champions environmental With plans for the future in check, AEON aspires AEON's passion in contributing to the local sustainability. The company actively supports to be the leading retailer in providing customers community through various programmes will various causes, including recycling, energy with a complete lifestyle experience by focusing their efforts in five key areas.

> certificate for its sushi outlets and processing centres. In line with this, the company will provide

higher quality products sourced from ethical suppliers, both locally and internationally, in order to offer more variety, fresher selections and greater value to the customers.

With its customer entertainment and shopping experience in mind, AEON will continue to transform its malls into lifestyle hubs for customers to shop, socialize, dine and play - thus making every visit to the mall an all-encompassing

AEON will continue providing amenities such as comfortable benches for shoppers needing a little rest, conveniently located surau, free wireless Internet connection, as well as its 'Kidzone' interactive playround and play areas with libraries for children – ensuring ease, peace of mind and

The brand will also focus on customer service. AEON develops and boosts its workforce to serve consumers better and places importance on helping to develop the skills of its staff; as the company believes that the ongoing passion and dedication of its staff has contributed to its three decades of success.

continue as it develops its business to serve Malaysians in the future.







## **BRUNSFIELD**



### **BESTBRANDS IN PROPERTY**

#### Highly Evolved for Global Branding

Brunsfield International Group is a premier global property development, engineering & construction and real estate investment management group. It is recognized as a progressive and innovative industry leader with a portfolio of catalyst buildings and sustainable world-class community 
The company has evolved into an establishment development.

The strength of the group is in its diversified ability to operate as an integrated global value chain enterprise that continues to deliver real value-added solutions and services to ensure the sustainable success of its clients and stakeholders.

Driven by one Vision – to be world-class in all that it sets to achieve. The group's expansion and achievements are unquestionably a reflection of this immaculate philosophy. Its aim for its customers is to treat them as their preferred solutions and services to ensure the sustainable delivering its commitments to its customers. success of its clients, customers and stakeholders.

innovation and creation of the best-built environment – at work, at home and in the community, where people can experience an exceptional quality lifestyle and enjoy the replicable environment.

#### **Monumental Constructs in Time**

to synergistic, sustainable growth by Brunsfield International Group has led to the development of its High-Performance Business Collaborative Enterprise Model – a highly integrated value chain that promotes effective collaborative partnerships with all the stakeholders in the industry.

with a high level of resilience; coupled with dynamic flexibility. Enriched with synergy in its operations, the group has diversified its corporate supply chain activities focused in seven business areas - Property Development & Investment (PDI), Engineering, Procurement & Construction (EPC), Mechanical, Electrical & ICT (MEI), Trading & Strategic Industries (TSI), Real Estate Management (REM), Shared & Outsourcing Services (SOS) and International & Strategic Investment (ISI).

Throughout its corporate journey, the group has continuously focused on a Common Mission partner – working as one team. The Brunsfield's to achieve outstanding track records in all its strength lies in its ability to diversify and operate endeavours. With this in mind, the company has as an integrated global supply chain enterprise been able to build on its reputation as a reliable which continues to deliver real value-added business organization – one that is steadfast in

Accordingly, the group has been recipient of getting into the Malaysia Book of Records for Design and Implementation of First Smart Homes System, and internationally received the Gold Medal for the invention of the First Lightweight harmony of a high-quality design, technology Oil Palm Fibre Reinforced Cement Composite and an eco-friendly, sustainable, scalable and from Salon International Des Inventions Genève – Genèva, Switzerland.

The focus on strategic leadership and commitment Bhd. The strategic collaboration saw a new shift industry and Malaysia's growth.

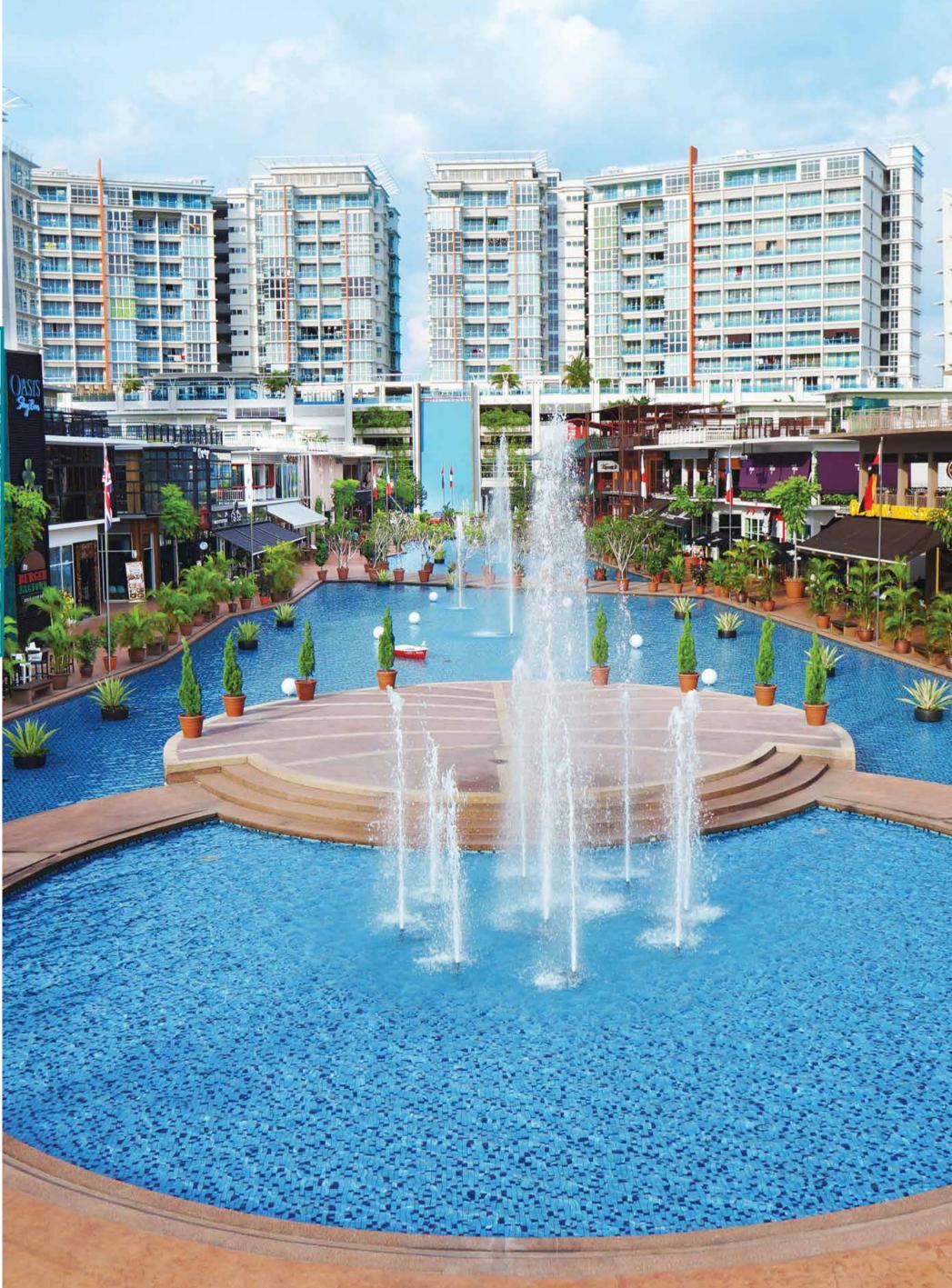
take place in the property development industry in Malaysia and the region. The partnership brought two property developers together to develop Subang Avenue – a project that features serviced apartments and a 250,000 sq ft up market retail area in Subang Jaya. Other collaborative projects include Oasis Square which was completed in

#### **Transformational Trajectory**

Brunsfield International Group has developed into a highly professional and entrepreneurial establishment with a clear focus in growing strategic business capabilities to meet the new business challenges of the global economy of the 21st Century.

Corporate Social Responsibility (CSR) is central to the brand's core values. Armed with the believe that it plays a crucial role in helping solve complex problems, the group works with governments, non-profit organization, professionals, societies and organizations to tackle global social and environmental issues. It also believes in acting responsibly, operating sustainably and contributing to the communities in the ecosystem.

The brand is fully committed to the greatest numerous awards over the years – including. As Brunsfield advances into the future, the management and staff maintain the belief that embracing change boldly is part of driving change. Being a part of a rapidly shifting and highly competitive global marketplace, the company has strengthened its capacity to change and innovate; hence able to transform and reinvent the organization. Brunsfield believes in benchmarking its business practices with the best in the world, One of the milestones achieved by the group was and by always keeping the value chain in mind, with its partnership with Sime UEP Properties the group moves forward to contribute to the





**EKOWOOD INTERNATIONAL BERHAD** 

# CORPORATE BRANDING

**EKO WOOD** 





#### BESTBRANDS IN CONSUMER

#### **Hardwood Flooring**

#### Laying an Impressive Foundation

involved in the manufacture and sale of engineered solid hardwood flooring products. Headquartered in Kuala Lumpur, Ekowood has gone global to set up offices in USA, Spain and Luxembourg and exports its diverse products to 35 countries.

Ekowood factory is located in Gopeng, Perak, and has a built-up area of 65,000 sqm (or 700,000 sqft) and a land area of almost three times the former. corporation. To date, Ekowood has 365 skilled, experienced employees.

Ekowood specializes in engineered solid hardwood flooring and offers tangible benefits to its high-end premier customers, including flooring developed using cross-grain technology. This technology results in solid hardwood floors that are 70 per cent more stable than traditional wood floorings. Ekowood floors are made from 100 per like Hilton, Starwood, Traders Hotel, Marriott cent real solid wood and are not laminated.

only requires one person to install the floors in one single action! Other substantial benefits to Surian Residences, Marc Residence and the Royal Residences of Perlis and Johor. customers include solid hardwood flooring which further with a warranty of 10 years.

'rustic' feel. The New Milano Oak Collection is down installations. architecturally designed to cater to the demands of

timeless collection from the Temperate Favourites A home-grown brand founded in 1994, Ekowood and the sultry wood species from the Exotic International Berhad (Ekowood) is primarily Collection.

> Being environmentally friendly, the 'New Generation of Solid Hardwood Floors', offer customers exclusively crafted wood floorings which are Singapore Green Label compliant and certified green by Forest Stewardship Council (FSC), Programme for the Endorsement of Forest Certification (PEFC) and Malaysia's green building

#### **Greatness Carved in Wood**

Ekowood was listed on Bursa Malaysia Securities Berhad in 2004. In fact, the brand holds the market leader position in the industry as it controls the Putrajaya and Westin, showrooms for renowned commercial chains, including Mercedes and Ekowood offers the innovative user-friendly Bufori, as well as top-end residential properties New Locking System-EKOLOC G5, a system that such as Sky Residence, The Capers, Sri Carcosa,

are pre-finished in the factory and complemented The brand has managed to command premium pricing at the top end of prestigious projects in Malaysia and pioneered the floating installation Ekowood's exclusive range of engineered solid method in Malaysia as well as the Asia-Pacific hardwood flooring choices range from the New region – giving customers the advantage of cost-Milano Oak Collection, which features distinct effectiveness and time-saving during installation knots and grain variations that give the wood a and rectification compared to conventional glue-

collections are the uniquely beautiful handcrafted Solid Hardwood flooring in UK and Ireland for

floors of the Winchester Collection, the exquisite 2000, 2001 and 2002. In 2005, Ekowood was recognized by the Malaysian Book of Records for having the 'Biggest Range of Solid Hardwood

> Collectively in the same year, Ekowood was awarded the 'Superbrand' status by Superbrands and The Brand Excellence Award from the Ministry of International Trade and Industry. Building momentum further, Ekowood forged ahead to garner the prestigious BrandLaureate Award in 2007-2008 and subsequently in 2013-2014.

#### Renovating with the Times

The company believes in remaining resilient and staying true to its Vision, with continued emphasis on research and development (R&D) in order to create innovative products that cater to the discerning demands and needs of its customers. High quality standards will continue to be a key factor in maintaining Ekowood's competitive advantage.

Ekowood continues to operate with the Brand Values of Trust, Teamwork as well as being Environmentally Friendly. With the idea of ensuring that its staff remain engaged with its Brand Objectives and Promises, the compan will continue to communicate business ideas and philosophies via staff training, management seminars, online updates and internal newsletters. To ensure global sales and marketing activities are in sync with its brand guidelines and identity, the headquarters in Kuala Lumpur monitors closely all branding and marketing initiatives.

With the Tagline, "A Stylish Way to Live", Ekowood engineered solid hardwood flooring symbolizes the epitome of luxurious lifestyle and the ultimate statement of class.







**G HOTEL** 



## **BESTBRANDS IN HOSPITALITY**

#### Hotel

#### The Urban Icon of the Pearl of the Orient

urban icon on Gurney Drive, Penang. Located on the most fashionable strip on the popular island, the hotel is the ideal spot for discovering Penang's tourist attractions, UNESCO World Heritage sites and wonderful beaches. Opening its doors to the sector. The Grand Ballroom can accommodate up public in January 2007, G Hotel is also situated to 500 guests, with an additional five function Plaza and Gurney Paragon.

travellers. The bold and innovative approach of the hotel is inspired by its location; while the logo reflects its 'quirky' quality and welcoming nature.

G Hotel has 312 tastefully designed rooms that begins. offer travellers the best in quality. The hotel's intelligent use of architecture, lightings and Soothing Holiday History Maker furniture reflects contemporary simplicity while trendy styled furniture and monochromatic colour scheme fits perfectly with the theme.

Guests at G Hotel are able to enjoy complimentary Internet broadband and Wi-Fi, a non-alcoholic mini bar, use of spa and hair salon, gym and G Mountain Bike.

centre, function rooms and a grand ballroom which ensure that the needs of savvy corporate The ultra chic and stylish G Hotel is known as the travellers' are well met. G Hotel's function rooms between two popular shopping centres – Gurney rooms ideal for meetings and business planning

Designed with a modern touch, G Hotel provides The hotel is one that offers state-of-the-art living accommodation for both business and leisure experiences while representing a calming retreat within an urban sprawl – whether for work or play. The staff at G Hotel anticipate a guest's needs and are happy to give their undivided attention. G Hotel is the spot where a stylish experience

The hotel has won more than 60 awards since cutting-edge lifestyle space will set the stage for 2007, including Best Hotel Interior for Asia Pacific Hotel Awards, HAPA top five Best Independent Hotel Awards, Best Hotel Development for FIABCI Prix d'Excellence Awards. Also, chefs for the hotel Infinity Pool as well as explore Penang with their have won more than 20 awards in competitions such as Battle of the Chefs.

Other facilities at the hotel include a business G Hotel is the first hotel in Malaysia to provide

guests with bathroom amenities from Australia. In fact, the preferred Australian APPELLES's product range uses ingredients which are certified organic, and scientifically proven to promote healthy skin and hair, with scents to stimulate senses – making the holiday stay a truly unforgettable one.

#### The Promise of Future Comforts

Latest additions to the hotel include the Tree Bar. Built literally under a tree, the newly opened contemporary-yet-casual bar is the most anticipated hangout spot in Penang. Providing value for money, this hip and trendy outlet is a perfect place to chill out with friends and family after a long day. The hotel's G Art Gallery at Level 1 is also an ideal spot for launches and events.

Travellers will soon have a new hotel to stay in as G Hotel Kelawai, with the philosophy, "Style... Redefined", which is expected to be completed in the first quarter of 2015. The iconic design and more exclusive and extraordinary experiences.

Hotel, Best City Hotel Malaysia for World Luxury With 208 rooms uniquely inspired by innovative designs to create energizing space for guests to play or work in, there will be plenty of opportunity to enjoy in the new hotel. Travellers will be able to choose between the coffee house, lobby lounge and chill out bar, to fulfill their gastronomic desires!





# GREATNESS! THE GREAT MOMENTS."

## **CORPORATE BRANDING**

## **HYUNDAI**



#### BESTBRANDS IN AUTOMOTIVE

#### SEDAN

#### The Brand

Hyundai-Sime Darby Motors Sdn Bhd (HSDM) operates under Sime Darby Motors Division Sdn Bhd (SDMD), both subsidiaries of Sime Darby Bhd. HSDM is the prime mover of Hyundai passenger vehicles in Malaysia, distributing all imported and locally assembled (under 'Inokom' brand) variants.

Hyundai's Driving Force SDMD looks after more than 200 motor-related companies located in the region including China, Taiwan, Singapore, Thailand, Hong Kong, Macau, Australia and New Zealand

motor vehicles and services to Malaysian motorists, HSDM makes this a reality through alignment of its visions with Hyundai Motor Company (HMC), and leveraging on strategies built from the foundation of systems products. of evolving products.

both technical and sales trainers from Hyundai offers great design. distributors in the Asia-Pacific region. (Technical training excludes mainland China, Japan, and Fluidic Scuplture, which is reflected in the exterior Pacific region.

For the past four years, it has been aggressively expanding its 3S centres around Peninsular Malaysia. The number of 3S centres in Malaysia grew from 14 in 2011 to 28 by the end of 2014, in tandem with the growing sales of Hyundai

Modern Premium is the driving force behind the success of the Hyundai brand today. It is Hyundai's brand concept and also the philosophy behind 'New Thinking New Possibilities'. It is manifested Armed with the vision of bringing global quality in the cars that we produce, services offered and

breaking product line up such as the revolutionary Veloster, a 3 door sports looking coupe and the In addition to vehicle distribution, HSDM also Genesis, a mid-size luxury sedan. Fluidic Sculpture value. maintains one of the six Hyundai Overseas design that has played a key role in establishing Training Centres (OTC) in the world, which trains Hyundai's reputation as a car manufacturer that

India). In 2012, HSDM jointly established the Asia and interior design of all models is inspired Pacific Hyundai Training Academy with HMC with by nature and gives Hyundai a strong brand the aim of improving customer service in the Asia personality and identity. It was introduced in 2010 with the launch of Hyundai Tucson and Sonata and later worked its way through other vehicle HSDM's goal is to increase its market share from lineups such as the Elantra, Santa Fe, i40, and i30. 4 percent to 7 percent over the next three years. The new design has proven to be a success with

Hyundai's relentless dedication to improving powertrain efficiency and performance has led to the Gasoline Direct Injections (GDI) technology that improves fuel efficiency and pushes out more power. Hyundai's Tau engine was also named in Ward's 10 Best Engine list not once but four times since 2009.

#### Awards & Recognition

In recent years, Hyundai has been included in the Best 100 Global Brands list for nine consecutive years and entered the top 50 for the first time in 2013. In Malaysia, Hyundai has also gained recognition with numerous product awards given by local media for its design, performance and

Aiming to become the 'world's most loved car brand' Hyundai commits itself to deliver even more value beyond customers' expectations. It will first strengthen its global network and management system to make the organization more efficient and dynamic in order to respond more quickly and flexibly to changes in the internal and external business environment.









## MARAS GROUP



#### BESTBRANDS IN REAL ESTATE

#### **URBAN REGENERATION**

#### Adelaide's 'Pace-Setter" in Real Estate

or neighbourhoods that are deemed to have lost management, finance and accounting. its appeal and functionality. In modern times, urban regeneration enables old properties to be restored and rejuvenated, making it relevant to the needs of the consumer and the community.

Maras Group is a strong believer in "putting something back into the community". It actively supports a number of organizations and

The Maras Group, a retail property investment and development based in Adelaide, South Australia community, education, health, the underprivileged in Adelaide. has been at the forefront of urban regeneration.
Established over 30 years ago by its founder, Theo
Maras, Maras Group is considered by many to be the "pace-setter" in the South Australian market with a lengthy and impressive track record of quality and sustainable developments, underpinned by "Back Scroup primarily focuses on the Adelaide CBD and the inner suburban area and prides itself on the quality and diversity of its property

and tenants to the South Australian market place, cost effective, of excellent quality and sustainable. adding another feather in the cap to the Group's

individuals in the areas of office administration, spectrum – from site identification and acquisition,

property administration, lease negotiation and management, client services and marketing, Urban regeneration breathes life into real estates asset services, facilities management, project

> community groups, in the areas of the arts, community, education, health, the aged, sport and

quality, long term occupiers.

developments and investments – ranging from office, retail, industrial, hospitality, mixed use and currently, Theo is assisted by his son, Steve and the father and son team has secured major operators tenants to produce outcomes which are timely,

South Australia with the view to holding its developed by the company are retained for properties for the long term – giving its tenants – significant periods of time – consistent with their and partners a strong brand experience by forging long term outlook. With its broad expertise and team of highly qualified and experienced team of every step of the development and investment

finance, concept design, lease negotiation, full project design and planning approvals through to construction, tenant fit-out, hand-over and ongoing management.

Through the years, it has also formed valuable relationships and partnerships with various external groups and individuals to ensure that its business remains at the forefront in the industry and continues to be progressive – in all facets.

The sense of what is correct and of what will appeal to the market place, coupled with the ability to construct economically what is functionally required, and on a timely basis, is the trademark of Maras Group's success.

### **Achievements & Accolades**

Through the years, Maras Group has won numerous accolades, the latest being the Best Business Excellence Awards of United Kingdom . It won for "Best Marketing" awards, in the 'Diversified Services' category and the 'Marketing & PR' which are achievable and desirable as long- category. The first related to their outstanding The Group's core business is on investment in term investments. The vast majority of projects efforts and initiatives to encourage people back to "bricks and mortar" shopping in Rundle Street East District by using a variety of medium. All retailers, including cafés and bars, reported an increase in a strong, healthy relationship. It is supported by a professional team, the Group is fully involved in business and it greatly cemented the landlord/ tenant relationship.







## **PKT LOGISTICS GROUP**



#### BESTBRANDS IN LOGISTIC

#### **Total Logistic Solutions Provider**

#### **Serving with Passion**

as Port Klang Trading and operated out of a sq ft multi-sterrace house in Port Klang.Initially offering the Lighthouse." market trucking and forwarding services, things changed when they converted the company from a partnership to private limited. Armed with the management and staff believe fervour is the aim to become a multinational company, they started pursuing their dreams of having a global crucial for a total logistics service provider. PKT reach and service international clients. PKT is currently trading with businesses in Thailand, Vietnam, Indonesia, Cambodia, Laos, Taiwan, India and South Korea.

with a Malaysian conglomerate, Naza, as their logistics provider. This was followed by providing logistics services for Hyundai, through Oriental-Hyundai. This marked the company's venture Environmental Conservation. into the automotive logistics business. Over the next few years, PKT started providing its services to more global companies. Now, the automotive company's total sales.

of two buildings – a 180,000 sq ft cross-dock consumer goods (FMCG) segment. distribution centre called "The Ship" and a 380,000

Waves." The company is in the process of finalising Established in 1974, PKT Logistics was first known construction of its third structure – a 200,000 sq ft multi-storey distribution centre called "The

> endeavours to provide a conducive, fun, healthy lifestyle friendly environment while maintaining highest level of professionalism.

When the Asian financial crisis was at its peak in the late 90's, PKT Logistics began partnering with PKT Logistics CSR programme provides financial aids to the disabled, orphaned, poverty stricken or critically ill and other needy peopleregardless a Korean counterpart, venturing into the business of race, nationality or religious orientation. Their programmes include the five pillars of Community Development, Education & Skill Set Enhancement, Sports & Recreations, Arts & Culture and

currently accounts for about 80 percent of the reached its peak and its CEO Michael Tio, decided to diversify the company's services to increase profits. The following year, PKT Logistics's annual Today, PKT Logistics is located at a RM160mil turnover hit RM200mil. As it did not have enough state-of-the art centre known as the "one logistics" assets to list the company, PKT Logistics then hub" in Shah Alam. The 27 acre hub comprises diversified its operations into the fast-moving

sq ft regional distribution centre called "The PKT Logistics sets the standard of having a different CSR programme by developing the ABIB (Anak Belajar Ibu Bekerja) programme, which aimed at providing job opportunities for mothers who live in the villages near their location. The company provides training in relevant areas to enhance their skills and flexible working hours so that the mothers' household duties are not disrupted.

> Their dedication to employees saw them become the recipient of the SOBA awards for best employer as well as best green initiative and best CSR programme in 2012. The company's social media entrepreneurship has attracted many young people to visit and work at its headquarters.

#### **Building New Foundation**

With a near-term target called Wawasan 60:40, they aim to increase its FMCG business operations from 20 to 40 percent. PKT is also targeting to produce 30 percent of its total automotive logistics sales from Asean countries.

logistics business is PKT's core operations, and In 2007, their automotive logistics operations. The company's mid-term plan "Wawasan 5M5," will see the brand developing its warehousing path to 5 million sq ft by 2015. PKT is also looking to grow its revenue to RM1bil by 2015 and be a serious competitor in the local FMCG industry.







# PUTRAJAYA CONVENTION CENTRE



#### BESTBRANDS IN SERVICES

#### **CONVENTION CENTRE**

#### Malaysia's Leading MICE Venue

country's administrative capital. Built in 2003, PICC the public and clients a distinctly Malaysian held its first conference, the 10th Organisation of Islamic Conference in October in the same year.

Conference and Exhibition) centres around the meetings, functions and more. world; on par with other centres in world-class cities such as London, Tokyo and Paris.

and green practices.

impressive 1.3 million square feet of usable space Malaysia's premier meeting and convention on nine levels of conference space. Equipped with venue, the Putrajaya International Convention state-of-the-art-facilities and world-class service Centre (PICC) is the main convention centre of the and support teams, the convention centre offers

One of Malaysias largest convention centres, PICC is Initally known as the Putrajaya Convention Centre, a 30 minute drive from Kuala Lumpur International the event venue was renamed to its present name after its inaugration in October 2004, to reflect its international status and efforts to put the venue on the map of MICE (Meetings, Incentives,

#### **Great Moments**

Spanning across 135,000 square meters, or Besides hosting conferences, event launches, approximately 1.3 million square feet, the precinct and nationwide programmes, the convention landmark was developed from the idea of centre has become a popular venue for high Malaysia's fourth Prime Minister, Tun Dr. Mahathir security risk events, hosted by the government Mohamad.With the tagline "PICC - Your Perfect and private sector. PICC has seen many important Venue", the premier convention centre prides itself guests including foreign head of states, heads of visiting its premise.

Precinct 5, PICC sitsregallyon the top of Putrajaya's up in the 8thASEAN Energy Efficient Building in highest point, and surrounds a prestigious enclave the Best Practices Competition. Five years later of residential neighbourhood and waterfront the convention centre came up tops as Winner developments. Thecentre that overlooks Malaysia's for Best Congress & Convention Centre, ASIA by seat of government has a modern, spacious and Business Destinations in the Travel Awards 2012. versatile design and is aniconic landmark on its This was followed by Winner for BestBrandsin Services – Convention Centre by Asia Pacific Brand

PICC consists of 49 discrete venues with an Foundation (APBF) in the BrandLaureate Awards 2013 – 2014.`

#### Malaysian Hospitality with International Standards

Offering service with a touch of Malaysian hospitality, the management and staff of PICC believe in ensuring those who use their centre feel at home and will strive to accommodate their guests on their needs, with safety and security its upmost agenda.

With an ongoing emphasis on being the one stop convention centre, PICC maintains facilities and amenities to accommodate business and conferences of international standards. The convention centre, shaped in the silver Malay royal belt buckle (Pending Perak) also aims to become a main tourist attraction in Putrajaya, while at the same time promoting the city as a major tourist spot for both local and international visitors.

Armed with the vision of becoming a world class MICE destination by year 2016, the management in being first in exclusivity, access, connectivity government, important corporate personalities—and staff of PICC strive to provide professional services to their guests and visitors, utilising advance technology in their efforts to deliver Located at the peak of Taman Puncak Selatan, In 2007, PICC was announced the first runner leading-edge MICE facilities and services.







RHB



#### BESTBRANDS IN FINANCIAL

### **BANKING**

# Institution

in the financial sector began in the early 1990s. With the bank's core businesses revolving around and Group Corporate and Investment Banking, the group has aspirations to deliver superior customer experience and shareholder value; and to be choice of products and services. recognised as a leading multinational financial services institution.

The Group has a total of 210 commercial bank branch network nationwide, with 196 RHB conventional bank branches and 14 RHB Islamic expand to Myanmar.

A fully integrated financial services group in of its value propositions, launching of its regional banking revenue. capabilities as well as the scaling of its regional businesses.

institutions in ASEAN by the year 2020, RHB been organising a nationwide competition - the

**Multinational Financial Services** Banking Group, has successfully managed to become the mass market champion brand, with innovative concepts such as Easy to cater to Founded in 1997, the RHB Banking Group history customers in various locations and offering competitive products, value and affordability.

three main business pillars - Group Retail and Easy, the business model enables RHB to expand Commercial Banking, Group International Business and establish its footprints easily especially in the underserved areas. This low cost model, provides customers in the underserved areas with greater

The Easy model is based on 6 key elements of processes and technology, customer experience, products, distribution, risk management and people and organisation. Its innovative technology solutions are developed to support Easy processes branches. The bank also has a regional presence in Singapore, Indonesia, Thailand, Brunei, Cambodia, and single point data entry utilizing biometric Hong Kong, Vietnam and Lao PDR with plans to verification. This helps to eliminate manual checking and speed up real time credit verification

Malaysia, RHB Bank offers customers Retail With Easy, RHB has set a new standard in banking Banking, Business, Banking, Transaction, Banking, Channels and distribution and provided customers Treasury & Global Markets, Islamic Banking & with a better brand experience. Easy has also Insurance. Equipped with more than 2,300 self- become a distinctive sub-brand of RHB, further New Chapter Ahead service terminals (SSTs), the group has maintained strengthening the brand's positioning. Since its the top three positions in terms of market share for launch, Easy has become a significant touch point SSTs. The group is focused on building RHB into as to RHB's retail network with 268 outlets opened a regional powerhouse through the strengthening as of 2013 and has contributed to RHB's retail

Armed with the belief on the importance of English language and education for children, With the aim to be among the top three financial RHB, together with New Straits Times have

RHB - New Straits Times National Spell-It-Right Challenge to encourage children to increase their English vocabulary and proficiency. This is inline with the company's initiative to have an impact on the community.

#### Staying Relevant

With a long history of mergers in RHB's history, it all started when DCB Bank mergedwith KwongYik Bank Berhad in 1997, to form RHB Bank Berhad, turning a medium-sized bank into the third largest integrated financial services group in Malaysia. In 1999, Sime Bank Berhad, formerly known as UMBC Bank merged with the bank and became a part of the group. Fast forward to 2003RHB Bank merged with Utama Banking Group (UBG).

Two years later, RHB received a license for its Islamic Banking arm - RHB Islamic Bank Berhad. One of the few Malaysian Islamic banks that fully adopt International Shariah standards, the service gave the bank a global platform in providing Islamic financial solutions, not just in Malaysia but throughout the world.

In October this year, RHB's latest merger was announced, involving the group, CIMB Group Holdings Bhd, and Malaysia Building Society Bhd (MBSB) in a rather unconventional method - with the smaller banking group taking over a bigger institution. The merger will see RHB buying over the entire assets of CIMB for RM60.58 billion, to be satisfied by the issue of new RHB shares.



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RHS Bank Berhad (6171-M)







**SOTHYS** 



#### **BESTBRANDS IN SERVICES - CONSUMER**

## PROFESSIONAL SKINCARE

#### **Beauty in Harmony with Nature**

A family brand based on the philosophy of cure and treatment, SOTHYS' is a renowned skincare solution specialist across the world. The brand is galenic formulas. one that aims to provide answers to every skin problem using methods that are effective yet Historically, SOTHYS has a presence in the most pleasurable, and in harmony with nature.

SOTHYS first footprints in Malaysia dates back in 1993 and the company have built it onfundamental values of integrity and people. Whether operating in SOTHY'S partners. France or Malaysia, passion and dedication of staff are vital aspects that make up everyday operations. New Technology, New Innovation Their success is guided by a commitment to quality and natural, French productions.

become the market leader and industry's innovator in producing synergistic beauty programmes, sophisticated treatment procedures, exclusive The luxury skincare brand produces formulations performance homecare products.

A legendary name that represents excellence and prestige in beauty institutes and spas all over specially developed to heighten the effectiveness under one of the most stringent manufacturing ingredients. The process includes ablend of Eastern processes in the cosmetics industry. SOTHYS manufacturing methods are incompliance with GMPs (Good Manufacturing Practices) and adhere and wellbeing. to international standards such as OHSAS 18001 and ISO 9001.

On a quest for effectiveness, SOTHYS expertise has followed by World Revolutionary Lightening

resulted in a unique, scientific philosophy based on safety, nature and pleasure. Utilising latest cosmetic breakthroughs, it works on isolating and validating new active ingredients in exclusive

prestigious spas, hotels and beauty institutes worldwide. To date, over 15,000 beauty institutes and spas and 13 international subsidiaries including Malaysia have been chosen to become

and excellence, the importance of human values With a dedicated and talented team of professionals responsible for an array of cosmetic achievements, one significant breakthrough is SOTHYS being the Working closely with beauty institutes, SOTHYS has first brand to invent the world's first concentrated serum in ampoule form in 1946.

and professional methods of body care and high- that have stood the test of time. Combining stringent pharmaceutical production with sensorial pleasures, SOTHYS excusive global method, Digi-Esthétique® is an original technique the world, SOTHYS products are manufactured of the treatments and the assimilation of active and Western acupressure methods and massage procedures, thus achieving absolute effectiveness

In 2004, the brand launched a new make-up

Programme Hydroptimale® THI3 Intelligent hydration in 3 dimensions the following year.

SOTHYS's first patented Cosmeceutic Ageless programme was established in 2009 while last year the cosmetic brand revealed the Paraben-Free Essential Preparing Cares, a personalised beauty regime in three essential steps.

The brand's international presence in prestigious spas around the world is a testament of its legendary formulations, excellence in treatments and product quality.

#### **Future Plans**

SOTHYS expertise is further reinforced by ongoing discussions with universities as well as a panel of experts who help ensure the validity of each new formula. The brand's current breakthrough in neuro-cosmetics, linking the nervous system to skin's tissue, has lead to the successful creation of exclusive compounds that act on cellular communication.

With the vision to be Second to None, the brand has several business models in the pipeline. SOTHYS will continue its objective to bring out the beauty in every woman and advocate the future generation on the importance of skincare that plays a vital part of wellness & health.

The company is expanding their presence around Malaysia with SOTHY'S Premium Salons to be concept, a highly personalised make-up care operational in Sri Petaling, Cheras Makhota, Sereman 2 and Ayer Itam, Penang.







## SUNWAY REAL ESTATE INVESTMENT TRUST



## BESTBRANDS IN SERVICES - INVESTMENT

## **REIT**

#### **Delivering Sustainable Value**

Board of Bursa Malaysia, it has an asset size of RM5.52 billion as of 30 June 2014. With a market capitalization of RM4.46 billion as at 31 December 2014, Sunway REIT is also one of the largest retail-focused REIT listed on the Malaysian Burse.

Managed by Sunway REIT Management Sdn. Bhd., the Trust was established with an initial portfolio of eight assets. Today, the Trust has developed its Board of Directors of Sunway REIT Management portfolio to 12 assets, with its latest acquisition, Sdn. Bhd., the brand has prospered – while Sunway Medical Centre, in December 2012.

high-growth locations in Selangor, Kuala Lumpur, to implement eDividend in order to promote Penang and Perak. Retail assets include Sunway greater efficiency of the payment system which Pvramid Shopping Mall, Sunway Carnival Shopping Mall, Sunway Putra Mall and SunCity Ipoh electronic payment. Hypermarket while Sunway Resort Hotel & Spa, Sunway Tower and Sunway Putra Tower. Sunway REIT also owns Sunway Medical Centre in its to acquire Sunway Hotel Georgetown and Wisma Sunway to bring its portfolio to 14 assets.

With the vision to be the leading REIT in Malaysia in terms of asset value and in providing maximum Sponsored by Sunway Berhad, Sunway Real Estate Investment Trust (REIT) is a leading real estate investment trust in Malaysia. Listed on the Main total return over the long-term via active asset

Under the leadership of Tan Sri Dr. Jeffrey Cheah Fook Ling, who is the Founder and Executive Among its many milestones, Sunway REIT is the The Trust's assets portfolio in retail, hospitality, first REIT in Malaysia to introduce manager fee offices and medical centre spread across four payable in units. The Trust is also the first M-REIT is aligned to the national agenda of migrating to

and Sunway Putra Hotel are in its hotel portfolio. highest transaction value (RM514 million) in a Its office portfolio includes Menara Sunway, public auction in the history of the High Court in 2011 for the purchase of Sunway Putra. Despite loss and reduced income contribution from Sunway portfolio. In addition, Sunway REIT has proposed Putra due to enormous refurbishment works, the Trust still managed to deliver a commendable higher DPU in the 2014 financial year compared to the previous year.

Sunway REIT's unique trait of being the only township REIT in Malaysia is attributable to Sunway Berhad's expertise and track record in master-planning, developing and management of integrated townships.

As of 30 June 2014, the Trust has executed and completed RM95.6 million worth of Asset Enhancement Initiatives (AEIs) with other AEIs amounting to RM524 million pending for completion – making it the busiest M-REIT in respect of AEIs.

#### **Creating Brand Reach**

Sunway REIT strives to continue to grow its asset size through more acquisition and organic growth. The Trust aims to be the alternative nationwide real estate player by owning principal properties in all major cities across Malaysia. It also aspires to gain recognition as the only township REIT in Malaysia and the Asia Pacific.

The Trust has ambitious plans to grow its asset Pyramid Tower Hotel, Sunway Hotel Seberang Jaya Sunway REIT has successfully set a record for the size to more than RM7.0 billion in the medium term. In line with Sunway Berhad's direction of transforming all its assets within the Sunway Resort City into 'smoke-free status' by year 2018, Sunway REIT will introduce new, sustainable policies and implement key initiatives in phases as part of its corporate social responsibility strategy.









## PRODUCT BRANDING

**ASIA MEDIA** 



#### BESTBRANDS IN MEDIA

### **Transit TV**

#### **Ensuring a Sweeter Journey**

A leading transit media company based in Indah, Konsortium Transnasic Malaysia, Asia Media was established in April and Plusliner Express fleets). 2007 by founder and entrepreneur, Dato' Ricky

Asia Media was awarded the concession to operate the Transit-TV system in RapidKL stage buses – the largest integrated public transport company medium to provide vital information to the public. owned by the Ministry of Finance, Malaysia.

The MSC-status company's flagship channel, Asia Media TV, uses LCD-TV Screens to display bulletins on the buses.

buses – with over 3800 LCD screens! With daily applications – which include mobile TV, traffic and viewership exceeding 500,000 viewers and two safety information, interactive programmes and million unique audiences in Klang Valley, the data information. channel continues to be one of the most effective mediums in reaching out to the mass audience. In January 2011, Asia Media Group Berhad, the Asia Media TV has been engaging in out-of-home digital advertising aimed at passengers riding public transit vehicles in the Klang Valley, Johor Bahru and Peninsular Malaysia.

divisions. Asia Media TV operates across a network to the Main Market of Bursa Malaysia.

of over 3800 Transit-TVs through the company's exclusive network partners - RapidKL, Handal

Wong. The company is the national-record holder of the 'Biggest Transit-TV Network (Bus)', endorsed by the Malaysia Book of Records in 2008.

The company works together with the police and government to convey public service messages, including cases of missing children, to two million daily commuters. With 75 per cent of Malaysians and the mount and many of exposed to Asia Media's on the move, and many of exposed to Asia Media's platforms, the company believes it is the ideal

#### **Going the Distance**

Asia Media was awarded Three Licences from infotainment programmes, advertisements, the Malaysian Communications and Multimedia community-driven messages and public service Commission (MCMC) and Spectrums for the deployment of Digital Multimedia Broadcasting (DMB). With DMB, the company started offering Asia Media TV is available on a total of 1950 a wider range of new innovative services and

parent company of Asia Media, was successfully listed in the ACE Market of Bursa Malaysia.

Asia Media Group was awarded The BrandLaureate BestBrands Awards 2011-2012 in May 2012 The company's products and services revolve for 'Best Brand in Media - Transit TV Network'. around four primary divisions - the Kuala Zooming forward to February 2013, Asia Media Lumpur, Johor Bahru (JB), Penang and the Creative Group Berhad successfully transferred its listing

#### **Entertaining Travellers to a Greater Degree**

Indah, Konsortium Transnasional Berhad (Nice++ Asia Media targets to expand the coverage and penetration of its Transit-TV network system to strengthen its market position and creaté barriers to expansion and barriers to entry for current and prospective competitors.

> In addition to the current partnerships with existing bus operators, it aims to increase coverage to other public transport such as KL Monorail, Light Rail Transit (LRT) and KTM Komuter. The new strategy will penetrate currently untapped public transport audiences and broaden the brand's reach.

> Asia Media has plans to invest a further RM50 million over the next three years to upgrade its existing Transit-TV network system to a Live Narrowcasting Digital Transit-TV system. After the upgrade, Asia Media TV (AMTV) will be able to provide live programmes such as daily news, latest government policies and announcements, interactive TV, sports and weather forecasts. Programs will be delivered in high-quality digital audiovisual format.

> The company has also set sights on global expansion, with talks of joint-ventures in Dubai, London, Indonesia and India; as well as a potential listing on the stock exchange.







# PRODUCT BRANDING

### **CONTINENTAL TYRE**



### **BESTBRANDS IN AUTOMOTIVE**

### **TYRE**

### **Gaining Traction Through the Years**

Starting business in 1871, Continental Caoutchouc-und Gutta-Percha Compagnie was a joint-stock company involved in the manufacturing of soft rubber products, rubberized fabrics and solid tires for carriages and bicycles.

manufacturers; with more than 44,000 employees in the tyre division. Today, the division has 24 17025 certifications. production and development locations worldwide.

With sales of around €33.3 billion in 2013, Continental is one of the globe's leading automotive suppliers in safety and global climate protection. As aprovider of tyres, brake systems, systems & components for powertrains & chassis, instrumentation, infotainment solutions, vehicle electronics and technical elastomers, Continental with a subsidiary of Continental AG.

Operating its manufacturing activities in two success in OEM. manufacturing facilities in Petaling Jaya and Alor Star, the smooth running of the automotive In year 2009, Continental AG acquired the business is carried out by a workforce of 2310 automotive division of Siemen VDO. With this employees.

The company has the largest tyre dealer network— parts in Malaysia. with over 1200 tyre outlets that provide an array of

are Continental, Dunlop, and Viking.Besides Malaysia, the two plants also manufacture tyres for other countries in the Asian region, including China, Korea, Hong Kong, India, Japan, Taiwan, Australia, Thailand, Indonesia and Singapore.

Solid tires for carriages and bicycles.

Continental Tyre believes in the effectiveness of research & development (R&D) activities, having conducted research though it's tyre technology centre. The laboratories of the company's Tyre Technology Centres are accredited with ISO/IEC

### Rolling in Style

Continental AG acquired the outstanding 30 percent of the share of the Continental Sime Tyre

largest tyre manufacturer globally, Continental past decade isreflected in its two generations of which will continue to drive the company forward. Tyre (PJ) Malaysia Sdn. Bhd.is one of theleading passenger light tyres and three generations of tyresuppliers in the automotive industry locally. truck tyres which is the main contribution to our

acquisition, Continental AG gain a plant in Prai

car care and tyre services to Malaysian motorists 

Continental Automotive Components Malaysia across the the country. Continental's tyre brands Sdn Bhd, with more than 25 years' experience

supplying the automotive industry, Continental has had its share of accompishments and noteworthy achievements. Among the major successes is when it started the production of instrument clusters for the first Proton Saga model in 1985. Today, Continental is the sole supplier for instrument clusters for almost allPerodua and Proton car

The company has a range of R&D facilities which also produce electronic and electro-mechanical automotive products such as modular fuel supTuu<sup>HH</sup>hhply units, body control modules, electronic control units for various automative applications and engine management systems.

### **Forward Momentum**

Continental's R&D activities have resulted in instrumentation, infotainment solutions, vehicle electronics and technical elastomers, Continental contributes to enhanced driving for passenger cars, vans, SUVs and 4x4 vehicles.

A subsidiary of Continental AG, the fourth largest tyre manufacturer alebally. Continental AG, the fourth largest tyre agreement as a wholly owned subsidiary of Continental AG.

Continentat Tyre (F) Continental Tyre (F) Contin

> With our market leadership, Continental will continue to grow Continental Brands in Malaysia. There is a constant ongoing plans by Continental to better our operations to meet our future business strategies and market challenges.

who is the leading supplier to the automotive parts in Malaysia.

Our philosophy of "Driving Performance for You", "Reliability", "Technology Driven", and being "Agile", supports Continental in moving forward to supportour taglines of "The Future in Motion".





Less fat ... Less salt ... Less calories .



# PRODUCT BRANDING

### KENNY ROGERS ROASTERS



### BESTBRANDS IN F&B **ROTISSERIE ROASTED CHICKEN**

### **Delicious Healthy Goodness**

an exciting menu of quality rotisserie roasted chicken, complemented by side dishes and signature muffins, KRR indeed debuted as a-oneof-a-kind restaurant promoting a healthy diet.

Inspired by legendary country singer, Kenny Rogers, the restaurant philosophy shares his own belief that food should be simple. Subscribing to the principle that food made with love brings people together, KRR continues to serve simple yet delicious fare prepared via healthy cooking methods; not only is this the restaurant's ingrained of Samural white stashing as many mumbs as possible within a certain time frame in order to get instant reward while dining in the restaurant The restaurant has also introduced KRR Klix, another mobile application which allows guests

information and entertainment.

### **Two Decades of Lasting Taste**

Opening its doors to Malaysians in 1994, Kenny Rogers ROASTERS (KRR) introduced a new dining experience to food lovers in the country. Offering an exciting menu of quality rotisserie roasted country's administrative capital.

With the rising popularity of mobile technology, KRR has leveraged on the trend to add more value to its brand with the Muffin Maniac mobile game application – allowing customers to play the role of 'Samurai' while slashing as many muffins as possible within a certain time frame in order to

The restaurant has also introduced KRR Klix, another mobile application which allows guests practice ever since its establishment, but it has also become the brand's strongest identity. Thanks to easily locate the nearest KRR restaurant, enjoy exclusive deals and be among the first few to find to the healthy food philosophy, KRR continues to out the latest promotions at the restaurant. Healthy have success even two decades later. The pro-well- food lovers are also able to browse through the being brand goes on to ensure that its offerings dine-in menu, delivery menu and catering service are made with love, and is healthy every single at a glance and decide on which healthy offerings they can partake in.

top priority for the brand. The company's efforts traditionally held on the second Wednesday of extend beyond just providing healthy meals and every New Year, saw a sea of people dressed in it uses technology to provide customers with red gathering in front of KRR restaurants around exciting with the inclusion of six gold medallists more exciting times ahead! who were part of the Malaysian contingent at the SEA Games.

The ROASTERS Chicken Run event made its annual comeback in 2014, as part of the Kenny Rogers ROASTERS Community Chest Campaign, created in 2005 in aid of the less fortunate. To date, more than 24,000 runners have participated in supporting the good cause.

This year, more than RM65,000 was raised in aid of the 'Nutrition, Lunch and Tuition' programme and the 'Reading Wonderland' programme by the Little Yellow Flower foundation. To date, the event has successfully raised more than RM 500,000 within 10 years for a variety of charitable organizations and homes.

### Sublime Roast, Hearty Boost

Going into 2015, KRR plans to open at least 15 more restaurants. Amidst such an aggressive expansion plan, imbued with captivating promotions and the inclusion of new menu items, the restaurant's ongoing health awareness initiatives remain paramount as they always have been throughout

Armed with the desire of wanting people to be True to its motto of wanting people to be healthy, Given everything that has going for it, the brand healthy, health and well-being continue to be KRR's annual ROASTERS Eating Day (RED) initiative, development to-date is a crisp reflection of greater times ahead for Kenny Rogers ROASTERS. Having served Malaysia for 20 years, the company is poised for further growth. Ultimately, the brand the country to enjoy good deals on KRR's RED Hot that made rotisserie-roasted chicken a household Meal item. This year, the event was made more name in Malaysia is indeed poised to provide







# PRODUCT BRANDING

### **BEIERSDORF (NIVEA)**



### BESTBRANDS IN CONSUMER

### **SKINCARE SOLUTIONS**

### The 'Inventor of Modern Skincare'

For over 130 years, Beiersdorf, through the brand NIVEA, has dedicated itself to meet its customer's individual skincare needs. Established in 1882 A Revitalizing Symbol of Trust by pharmacist Paul Carl Beiersdorf, the company developed the first stable skincare cream based on a water-in-oil emulsion – and NIVEA was born! internationally revolves around its strong brands in all the relevant skincare categories.

reasons for its success.

body care products are tailored to meet the the abiltiy to unite international trends with individual needs and wishes of consumers, not regional consumer needs – since no markets are to mention regional requirements. The ongoing the same and consumer skincare requirements transparency of markets and competitors. brand development is the foundation of a close differ considerably from continent to continent. relationship with its consumers and markets – The company conducts extensive consumer positive catalysts for the company's success.

Beiersdorf focuses on operating sustainably and is deep commitment to society.

improve – making life a little better every day.

The company's international success is based on NIVEA in the mass market, Eucerin® in the Today, Beiersdorf has blossomed into a global skincare company with more than 150 affiliates and over 16,500 employees worldwide. Its success and over 16,500 employees worldwide. Its success and over 16,500 employees worldwide. brands in the world and is available in more than 200 countries worldwide!

As a market leader in 47 countries, NIVEA has a Beiersdorf's products are successful across the global brand awareness of 93 per cent. Fondly world because consumers trust and believe in known as the 'inventor of modern skincare', them. The company further strengthens said trust the company believes that its research and and faith by making investments in dermatological development (R&D) expertise, innovative product research and innovative technologies, global and lines, as well strong brands, are the primary local trend analyses, and maintaining a consistent global brand identity.

> surveys and operates local Skin Research Centres to stay as close as possible to its consumers.

committed to ecological and social responsibilities. One of the factors driving the company's global The company's sustainability philosophy is not success is its ability to innovate. Product R&D just determined by the its economic success, but activities have always played a key role within the also by its active approach to environmental Beiersdorf organization. In fact, many of its R&D protection and occupational safety; as well as project results, such as the invention of NIVEA Crème, which revolutionized skincare in 1911,

Beiersdorf, through NIVEA, aims to constantly has helped it to establish global standards and

In just the first half of 2014, Beiersdorf continued its dynamic business development by achieving organic sales growth of 5.0 per cent.

### Intensified Branding with Renewed Strategy

NIVEA and other Biersdorf's brands are looking forward with a new strategy – to focus on skincare closer to markets.

As one of the best skincare brands in the world, NIVEA is also the strongest skincare name in the mass market – with a leading position in major market fields. The company believes in reigniting the positive development of its current brands together with strengthening the consumers' emotional bond with their favourite products.

Beiersdorf's innovative, high-quality skin and The company's success lies in its brands having Biersdorf also believes in repositioning brands towards skincare and its core values; detecting superior consumer insights, and increasing the

> The company continues to focus on innovation programmes to strengthen significant innovations, launch meaningful and successful advancements for consumers, intensify excellence at the pointof-sale and amend the quality of communication







# PRODUCT BRANDING

### YOKOHAMA



### BESTBRANDS IN AUTOMOTIVE

### **BATTERIES**

### The Battery

on reconditioning used automotive batteries. 14001 compliant. Today, the company operates a cutting edge manufacturing plant located on 36 acres of land in Semenyih, Selangor.

Yokohama batteries have recorded over 17,000 points of sales domestically, and are exported to

has come a long way and has positioned Yokohama in the lead of acid battery manufacturers in the an environmentally responsible and sustainable to quality and superior customer service. manufacturer that also recycles used lead acid

awards in its portfolio.

The company owns a 5-acre lead reclamation plant in Pengkalan, Perak, that offers lead and Momentous Achievements polypropylene recycling, as well as alloy blending services within the group. Proper in-house lead

audit, the 1,500 tons of lead processed per month in their plant mitigates about 230 tons of CO2 that With origins tracing back to 1967, Yokohama would otherwise be released into the atmosphere landustries first started off with a business based each month. Both plants are ISO 9001 and ISO

points of sales domestically, and are exported to more than 40 countries globally. As a testament to its quality, Yokohama has gained acceptance as Armed with the motto "Learning from experience as and growing on knowledge", Yokohama Industries an OEM supplier to various automotive brands. Yokohama'sadvertising is complete with visible branding efforts such as billboards and print country today. The company is known for being advertising, supported by the brand's commitment

batteries (ULAB) apart from manufacturing them.

The integrated battery plant features automated lines, well-equipped Research & Development and working with various universities. Yokohama facilities and full engineering capabilities. It believeshuman resource is the organisation's is also known for being the largest and most greatest asset and ensure all staff are provided advanced SLI battery manufacturer in Malaysia, with the right environment, opportunities, and a recipient of multiple technical and branding technical and management programmes to ensure a continuous development of capabilities, skill sets and mindset.

Yokohoma Industries has been a Public Listed recycling not only prevents hazardous discharge Company on the Malaysian bourse since that poisons the water table, but also provides a 1995. With multiple awards, recognition and natural hedge against fluctuations of FOREX and certifications over the years, Yokohama also joined LME price levels of lead. According to a carbon an exclusive club of local manufacturers with

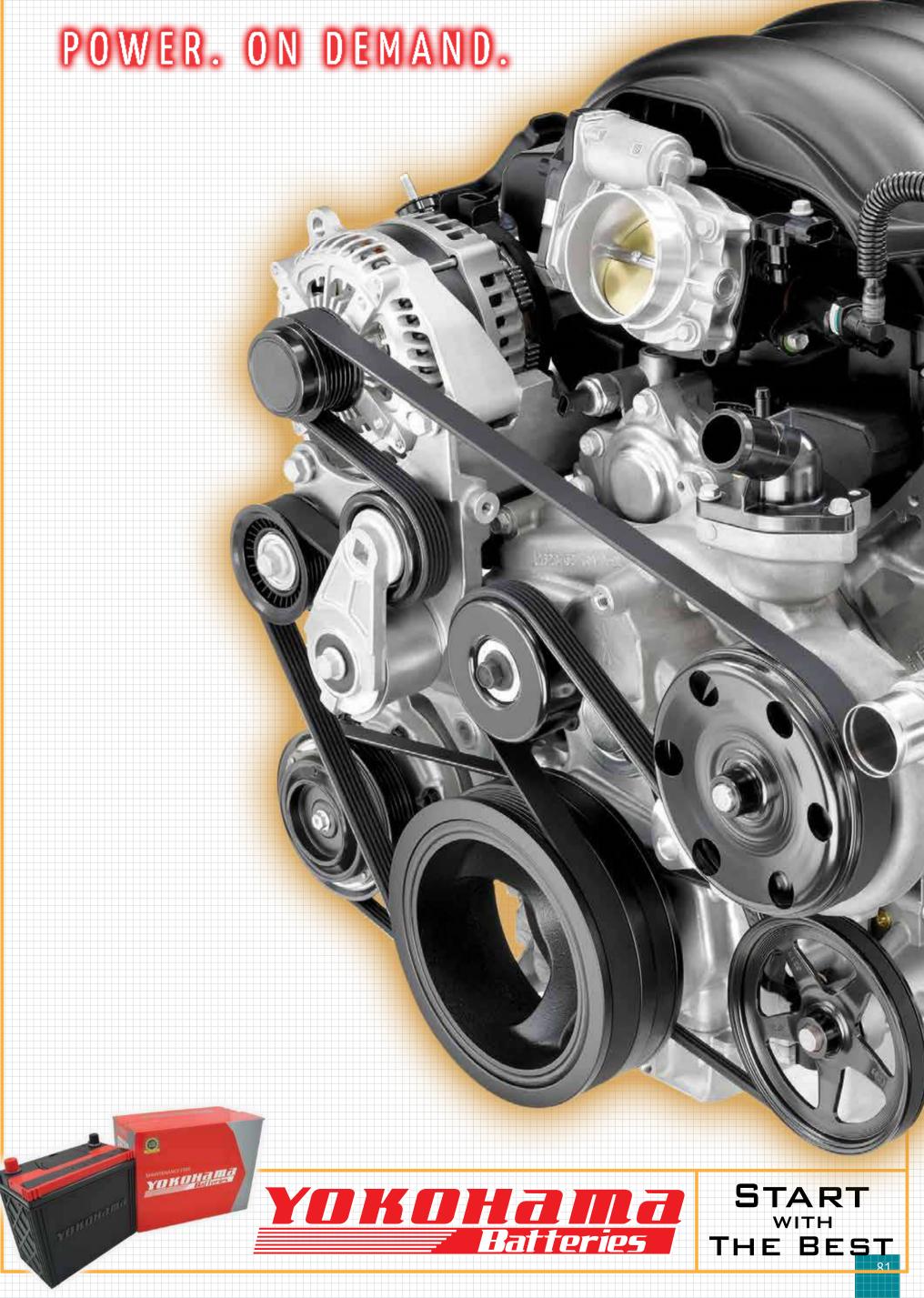
TS16949 certification. The certification is another testament to the company's ongoing efforts in product and process improvements as well as building customer's confidences. Their products have also received SIRIM certification for the entire range of products supplied locally.

The company is also working on the idea of making Malaysia a motive power hub through world class technologies and partnerships. The year 2014 saw Yokohama Industries venture into the assembly of tractions cells that power the warehousing and logistic industries, both essentials pillars of the

### **Powering Ahead**

As the world today is driven by the aim to reduce fuel consumption and carbon emission, the global trend of micro hybrid and mild hybrid vehicles have facilitated the brand towards the progress of an innovative manufacturer.

Yokohama Industries has started to work with Bolder Technologies, and advancing its research on TMF (Thin Metal Film) batteries which produce high power outputs from a thumb size battery. The TMF research is backed by intensive R & D facilities and the usage of recyclable material with reclamation facility will see Yokohama moving toward environmental friendly and sustainable manufacturing practice.

























# antabax



# **SIGNATURE**

**ANTABAX** 



### BESTBRANDS IN CONSUMER

### **Antibacterial Solutions**

### **Homegrown Household Name**

Asia, known for its quality products and strong brands. Through its stable brands supported by an extensive sales and distribution network, Lam Soon is acknowledged as a major Fast Moving Consumer Goods (FMCG) player in Malaysia. The response to evolving consumer trends. company has grown steadily over the years and today, it has operations in Singapore, Malaysia, Blessing the Nation with a Higher Class of Hygiene Thailand and Vietnam.

Soon Edible Oils Sdn. Bhd. (LSEO), undertook its operating activities, including the businesses of manufacturing, marketing, sales, trading, Since the first Corporate Social Responsibility distribution and export of edible oils and fats, household and personal care products.

Lam Soon Group's business activities comprise o and detergent and oleo chemicals. Its products reinforced and becomes a habit across the nation. are manufactured to the highest international standards – including ISO 9002, ISO 14001, GMP Antabax developed the concept and implemented (Good Manufacturing Practice) and HACCP (Hazard the award-winning National Patty Cake Analysis Critical Control Points) awarded to its Competition and the reality game show, Lat-Talifactories in Malaysia and Thailand. Besides its Lat – which was aired on ASTRO. Both these CSR own brands, Lam Soon also provides contract- initiatives were aimed at reviving traditional manufacturing services, especially for soap.

cultivated a Brand Identity that focuses on such Lam Soon is a household name in South East characteristics as Integrity, Trustworthiness, Asia, known for its quality products and strong Friendliness and Approachability. The company

Lam Soon's brand heritage dates back to August 1950, when Lam Soon Cannery Private Limited Consumers for its antibacterial product ranges was incorporated by the late Ng Keng Soon to trade in copra and canned food. Years later in for 24 hours antibacterial protection. It is a trusted 2003, Lam Soon (M) Berhad's subsidiary, Lam medicated brand that promotes a healthy and

(CSR) initiative in 2009, Antabax has run annual public education and awareness programmes on hygiene. The target is to reach all Malaysians process of creating better products and services and challenge itself to create programmes which plantation/milling, refining of cooking oil to the are different, relevant and educational – so that manufacturing of margarine, specialty fats, soap—the important message of health and hygiene is—Antabax is among the top Malaysian personal

> games as a method for teaching better hygiene. Not surprisingly, this innovative approach to hygiene

Through its many FMCG brands, Lam Soon has resulted in Antabax's educational programs reaching more than seven million people in 2013! The CSR initiatives by the brand have also earned strong support from the Ministry of Health Malaysia and Ministry of Education Malaysia.

### Standing out from the Rest

Creativity, Innovation, Leadership and Integrity are among the qualities of Team Antabax that have tempered the character and personality of health and hygiene campaigns, both large and small, that the brand has implemented across Malaysia.

Continuous Research and Development (R&D) and a spirit of innovation result in the brand constantly exploring new ideas that make its campaigns stand out and receive attention which ultimately helps consumers make positive changes.

The brand also engages in constant interaction with communities and consumers for an ongoing through communication.

care brands and has gained this position in the relatively short period of 10 years. Becoming a leading name requires the brand to be unique, different, innovative – and ultimately stand out in a crowded field.

There are plans to take Antabax to the regional level and spread the brand's unique approach to health and hygiene to a larger market.



antabax

**Pure Pine** 

antaba





## LONPAC INSURANCE

# **SIGNATURE**

LONPAC INSURANCE





### BESTBRANDS IN FINANCIAL SERVICES

### **General Insurance**

### **Brand Evolution**

LPI Capital Bhd. ('LPI Group'), formerly known as achivements attained by the Group. London & Pacific Insurance Company Bhd., was established on 24 May 1962 as a private limited Insurance Act 1963, and has been a cornerstone in 1997. of the local insurance industry ever since. Today, it operates through 21 branches in Malaysia and one branch in Singapore to serve clients better. The company also has an associate company in Cambodia through its 45 per cent owned Campu credit rating of 'a-'. These ratings reflect Lonpac's sufficient risk-adjusted capitalization, continuing Lonpac Insurance Plc.

With the aim to be the preferred premier insurance solutions provider, Lonpac's biggest focus lies Latest reports show the LPI Group's achievement through financial and technical strengths.

Lonpac believes in giving back to the community through corporate social responsibility programmes in education, sports, healthcare, social welfare for Lonpac is ranked at sixth position when it comes to senior citizens and those in need.

### **Positive Growth: Welcoming Great Moments**

Guided by the Group's Philosophy and the Vision of

its Founder and Chairman, Tan Sri Dato' Sri Dr. Teh Hong Piow, the staff of LPI are responsible for the Gaze

LPI shares were listed on the second board of the company. LPI Group was registered as an approved Kuala Lumpur Stock Exchange (KLSE) in January insurer on 9 April 1963 under the Malaysian 1993 before transferring to the Main KLSE board

> In 2013, A.M. Best Asia-Pacific Limited affirmed Lonpac's financial strength rating of 'A-' and issuer sufficient risk-adjusted capitalization, continuing favourable operations, investment income and market presence in Malaysia.

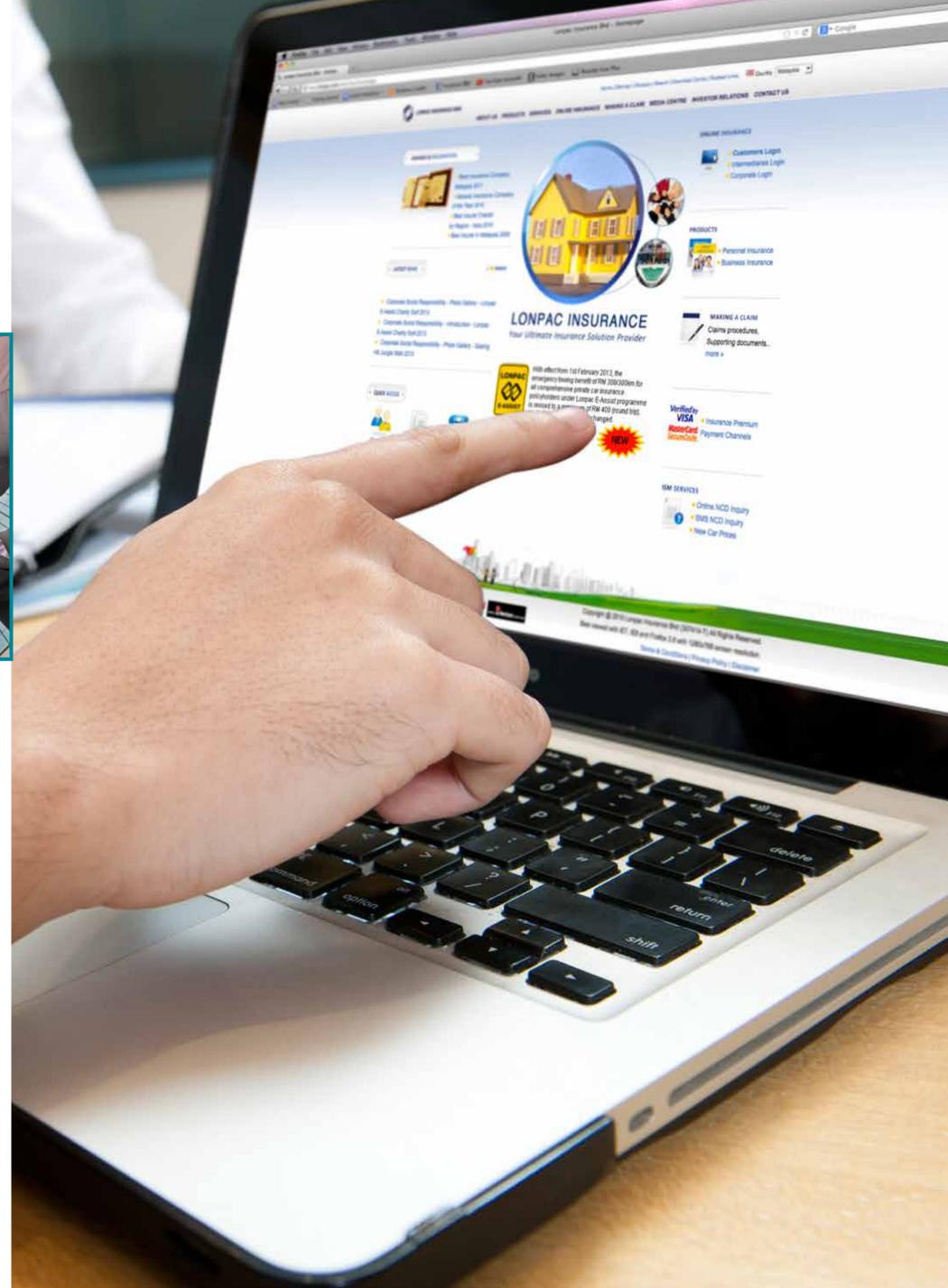
in providing innovative insurance products that with a record pre-tax profit of RM208.7 million, are supported by a customer-centric service. The for a 9-month period ending 30 September 2014; company's business philoshophies aim to create with an increase of 12.5 per cent over the previous value for stakeholders and strive for sustainability corresponding period. The Group's revenue from January to September 2014 also increased by 5.6 per cent – from RM824.4 million to RM870.5

> market share in the Malaysian insurance industry and takes the top spot for fire insurance. In the field of underwriting, the Lonpac has consistently set benchmarks for the local insurance industry.

LPI will continue to enhance its organizational efficiency and persists in being the first listed company in Malaysia to hold its Annual General Meeting (AGM). The Group will also continue to enhance shareholder values and deliver excellent service to its customers – ensuring Lonpac maintains its position as a premier brand in the insurance industry.

The Malaysian insurance industry is becoming ever more competitive due to the entry of major players ahead of liberalisation. Consolidation in the sector by both local and foreign insurers and reinsurers will exert additional impact on Lonpac's underwriting results. Nonetheless, Lonpac has already taking the neccessary steps to prepare for the challenges in the liberalized market.

Although the US economy has shown strong signs of recovery and Malaysia's latest Gross Domestic Product (GDP) growth rate has been impressive, the weak Eurozone economies and geopolitical tensions in the Middle East may still affect the global economic climate. With this in view, the Group will continue to focus on its business plan on growth expansion in the targeted portfolios and ensure that Lonpac's underwriting performance will be further enhanced.



# Masteel

**SIGNATURE** 

**MASTEEL** 





### BESTBRANDS IN MANUFACTURING

Steel

### **Strong Foundation**

Established in 1971, Malaysia Steel Works (KL) Bhd (Masteel) began producing commercial mild steel manufacturer with two main manufacturing communities. facilities in Petaling Jaya and Bukit Raja, Klang.

Its rolling mill in Petaling Jaya is a fully-continuous mill with reheating furnace and an annual capacity of 350K MT/pa while the Bukit Raja meltshop is saw an upgrade in 1997 when it became a fully Malaysia's first electric arc furnace billet plant, with an annual capacity of 500K MT. Modern and fully computerised, both manufacturing plans are aimed at producing precision quality products.

Malaysia, Masteel's primary business revolves of billets per year. around manufacturing and marketing of high tensile steel bars, mild steel bars and prime steel billets. With a wide range of domestic and well as the ISO 9001 standards.

Working together with more than 60 dealers Australia, Singapore, New Zealand, Fiji, Vietnam, Philippines, Thailand and Bangladesh.

Masteel's business philosophy also extends to the community. The company believes in fostering, supporting and enhancing human dignity and welfare through offering assistance to communities regardless of gender, race and religion.

Their employees also get involved with their CSR programmes, among which are engagement with Ti-Ratana Sungai Penchala Community Center, by co-sponsoring a multi-purpose van to be use steel round bars. Today, it has become a premier to deliver foods and goods to underprivileged

### **Steel Success**

continuous mill together with the addition of a new reheating furnace, as well as a thermo quenching line. One year later the Bukit Raja meltshop became Masteel's new milestone. The most modern meltshop in operation in the region, the installed As one of the top five integrated steel mills in meltshop had the capacity to produce 700,000mt

> The meltshop's quality control laboratory is this has further strengthened Masteel's position as a leading steel manufacturer in Malaysia.

nationwide, Masteel exports their products to Over the past few years, Masteel's returns have been three year compounded annual growth rate for the demands in the steel manufacturing industry. financial years 2010 to 2013 is 11 percent.

> Mastel is known as one of the few steel producers in the country that remain profitable, despite issues faced by the players in the market. The company

was also one of the companies selected on the Bursa Malaysia to have Best Shareholder Value Creation by KPMG for 2008. It was also awarded the Certificate of Product Compliance from the Australia Certification Authority for Reinforcing Steels (ACRS).

### **New Ventures**

Masteel is a company that is not afraid to venture into different areas of business. While Masteel continues to be a pure steel player - producing, selling and trading steel bars and billets, their future possible project could see themselves in the infrastructure construction industry, with the yet to be finalised Iskandar intercity commuter rail

Already a magnet for investors, Masteel has began its authentic expansion, with a RM80mil project equipped with state of the art testing equipments in the making for a new steel rolling mill, to international customers, the company conforms—such as computer controlled spectrometer. With its—complement, its existing one in Bukit Rajah. The to those required by SIRIM (MS 146:2000) as ability to produce quality billets in high consistency, new plan that will be fully operational in 2015, will drive the steel bar production by 45 percent, from its current 450,000 MT to 650,000 MT.

> Masteel foresees a growth in its operations in steadily climbing, in line with the demand for steel the future, with the company continue to ride on in the local construction industry. The company's the robust construction industry and increasing



Putting The Steel Into Malaysia's Growth



**Wisma Masteel** 29C, Off Jalan Tandang **Section 51, 46050** Petaling Jaya, Selangor

Tel:603-7781-1611

Fax:603-7781-5111



# GREATNESS! THE GREAT MOMENTS."

# **SIGNATURE**

**MBSB** 



### **BESTBRANDS IN FINANCIAL SERVICES**

### **Impressive Brand Growth**

Incepted as Federal and Colonial Building Society Limited in 1950, Malaysia Building Society Berhad (MBSB) had an important role to play – to financially assist families in owning their first homes. With 1950's. the growing importance in its contribution to the society, a few years later, the company expanded its business into Borneo, and hence, changed its name to Malaya Borneo Building Society Limited

The company then achieved a significant milestone with its listing on the stock exchange of Malaysia and Singapore in 1963 and from there on continued to advance and progress to become a prominent financial institution. Over the decades, Malaysia Building Society Berhad (MBSB) has evolved in its role from being the first property financier to Hallmark Moments a financial provider offering innovative financial products and services nationwide.

The major turning point for MBSB was when it embarked on an ambitious transformation program, Taking MBSB to the Next Level in early the corresponding period the previous year. The 2009, which aims to re-establish MBSB's position in the financial industry. This was done by reverting to its role of providing financial assistance to the September 2014), saw an increase of 2.3 per cent society and by enhancing its product offerings. compared to RM30.3 billion (as at 31 December Major operational initiatives were also executed 2013). that have facilitated greatly in increasing the company's efficiency and in branch expansion.

The results achieved from the transformation program were tremendous and impressive. MBSB has registered record profits for every financial year since then and has garnered 20 awards and industry recognitions, locally and abroad. What MBSB – a company that has been around since pre-independence.

Its main steward, the President and Chief Executive Officer, Dato' Ahmad Zaini Othman, believes that MBSB brand can only be reinforced through impressive performance. The company takes pride

With a stronger footing in the industry, MBSB now serves its customers through a network of 46 Sales and Service Centres and 9 Representative Offices nationwide. It has in offer a total of 7 main financial products for the retail segment and 10 for the corporate segment, with the option of conventional and Islamic facilities. Customers can expect to rely on one of the oldest financial institutions in the country, having a workforce of

For the nine months ending 30 September 2014, MBSB Group achieved a pre-tax profit of RM845.3 million – an increase of 24.1 per cent as compared to the pre-tax profit of RM680.9 million from company's asset growth net loan, advances and financing, which stood at RM31.0 billion (as at

MBSB's recent achievements include being awarded the New Structured Finance Benchmark Deal and Outstanding Deal of the Year 2013 by RAM League Awards 2013 for its World's First Structured Covered Sukuk Commodity Murabahah programme.

had followed with these remarkable achievements The organization's covered sukuk is the first in Asia is the continued growth and strength of the brand and is the world's first sukuk supported by Islamic personal-financing receivables. This achievement has put Malaysia on the map for innovation and has managed to set the country's position as a global leader in Islamic Finance.

MBSB's first tranche was also awarded the with the Structured Finance Deal of the Year 2013 Award by The Islamic Finance News award series - received in early 2014.

Meanwhile, MBSB recently bagged the Best Companies to Work for in Asia Award 2014 by HR Asia Magazine. Whilst, Dato' Ahmad Zaini Othman received the Asia Pacific Outstanding Entrepreneurship Award 2014 from Enterprise Asia. The award recognizes talented young entrepreneurs to experienced industrialists who are considered pioneers in their respective fields.

### **Greater Heights**

MBSB has implemented plans to further increase the expansion in corporate business through the offering of, amongst others, Project Financing, SME Cash Express and Wholesale Banking products. New strategic growth areas and industries have also been identified to enable the offering of new products. These include Oil Palm Plantation Financing and Industrial Hire Purchase.

As a Government Linked Company (GLC), MBSB has also established a new portfolio – the Commercial Business and Bumiputera Development. The objectives are to mainly assist Bumiputera entrepreneurs to move up the value chain that is in line with the Bumiputera agenda emplaced by the Government.

MBSB's financial offerings to the consumers are largely based on Shariah concepts and in recent years, the company has recruited the necessary talents to support product development initiatives. Coupled with a new IT platform, MBSB believes it can achieve greater heights in the financial industry as it continues to enhance its capabilities in meeting the customers' evolving wants and needs.







# **SIGNATURE**

**MDEC** 



### BESTBRANDS IN IT & MULTIMEDIA SUPPORT

### **Prospective Glance: Digital Mission**

Established in 1996, the Multimedia Development Corporation (MDeC) was formed to oversee the development of MSC Malaysia and to advise the Malaysian Government on législation and policies. MSC Malaysia was envisioned as the country's ICT hub, aimed at creating an ideal and conducive platform to nurture the ICT sector, develop new Malaysian ICT companies, and attract participation from global ICT companies and multinational corporations to invest in, and develop cuttingedge digital and creative solutions in Malaysia.

In October 2011, MDeC was given an additional mandate by the government – which was to look beyond MSC Malaysia and develop a blueprint **Positive Growth: Geared to Excel** for a vibrant digital economy. This blueprint also encompassed the greater economyand drew from the huge opportunities created by the Internet and the digital world. This resulted in a programme to advance the country towards a developed digital economy by 2020.

Founded on three strategic thrusts, of moving Malaysia from supply to demand, consumption to production and low knowledge-add to high an ecosystem that promotes the pervasive use of ICT in all aspects of the economy. This will in turn connect communities globally and enable them to interact in real time, in order to increase the country's Gross National Income (GNI) enhance Digital Malaysia continues to incrementally and living of the people.

The success of Digital Malaysia will be manifested by an increased in digital economy contribution to GNI to RM294 billion, an additional one per cent SME contribution to GDP and a further RM7000 digital income per annum for 350,000 citizens, by 2020. Digital Malaysia has plans to transform Malaysia into a developed digital economy that connects and empowers the government, businesses and citizens.

Today, MDeC is responsible for the ICT sector via MSC Malaysia and the greater digital economy via Digital Malaysia. Both run concurrently to spur Malaysia's ICT industry development and digital económic growth.

2013 proved to be another good year for MSC Malaysia – recording continuous and consistent growth, with increases across the board with called Digital Malaysia, which was officially especially strong performances in the area of unveiled in July 2012 as the national programme export sales and GDP contribution. In 2013, revenue grew to RM34.55 billion, while new investments content to a larger audience. increased to RM 3.0 billion. Contribution to GDP increased to RM12.06 billion – which was a 6.5 per As it steps forward, MDeC will intensify its focus cent increase. This performance also means that on newer avenues and welcome emerging MSC Malaysia's GDP contribution has increased by technologies to help local ICT companies thrive in 23 per cent over the past five years. MSC Malaysia knowledge-add, Digital Malaysia aims to create also saw growth in the area of new companies with a total of 236 being awarded MSC Malaysia Status in 2013 – bringing the total number of MSC Status Companies to 3403.

business productivity and improve the standard of steadily change the digital landscape by helping local businesses - big and small and communities - both urban and rural, transform themselves

from followers to leaders in digital technologies. As part of these efforts, the Digital Malaysia 354 (DM354) roadmap was developed as a structured approach to game-change Malaysia's digital landscape. For Phase 1 (2012-2020), it will further shift the growth of Malaysia's Digital Economy by addressing 3 key ICT Enabling Environment Focus Areas (Access, Adoption and Use); growing 5 ICT sub-sectors (ICT services, ICT Manufacturing, ICT Trade, e-Commerce and Content & Media), which will eventually benefit 4 initial Digital Malaysia Communities: Digital Entrepreneurs, 840 (bottom Communities: Digital Entrepreneurs, B40 (bottom 40 per cent of the income pyramid), Youth and

### **Gazing Ahead: Forward Trajectory**

MDeC is steadfast in its commitment to drive the growth of the local ICT industry through strategic partnerships and programmes. The corporation seeks to persevere in the promotion of Malaysian companies on an international level – by creating opportunities to market local ICT services and

the market and remain globally competitive.

Through MSC Malaysia and Digital Malaysia, MDeC will continue its efforts to accelerate Malaysia's digital economy growth – making it a global hub for cloud, content services, creative multimedia and Big Data Analytics; among others.





# **SIGNATURE**

## **PELANGI**





### BEST BRANDS IN PUBLISHING

### **Educational Products**

### **Empowering of Knowledge**

The former teachers saw the potential demand for locally written revision books in the national language, when the Cambridge Examination Treasure Chest of Memories" available in Bahasa System was replaced by the local examination system and the medium of instruction changed from English to Bahasa Malaysia.

possible for parents to capture their children's growth moments in CD ROM format.

Their initial goal was to assist students in their effort Impressive Brand Performance to prepare themselves for the new examination system. The duo started with publication of translations of past-year examination papers with suggested model answers for core subjects such

The public's perception of the publisher is that people can rely on for top quality educational Between 2004 and 2005, the company expanded its products and this is reflected by its tagline Quality business overseas with the setting up of subsidiary and DVD format. The company has taken a step betterment of Malaysia's quality of education.

company has footprints in 20 countries worldwide. Asian countries like Egypt, India, Bangladesh and The company has a proven record in the design, Sri Lanka. publication, warehousing and distribution of books, magazines, multimedia and digital products. In September 2009, PPG incorporated a wholly-

PPG's additional branding activities include the under the name of Dickens Publishing Ltd, in line

launch of Pelangi eBook Collection, social media platforms such as Twitter and Facebook, book fairs, Pelangi Publishing Group (PPG) was founded in 1979 by Sum Kown Cheek and Yap Chong Koy. road shows, booth spots at eight top shopping malls and the latest movie, MOKISSU, in 2014.

Malaysia, English and Chinese. "Rica" makes it

PPG has an annual group turnover of over RM 60 million. The company's range of products caters to all levels of society, from preschoolers to adults, as mathematics and science. Within a period of 35 and is exported to many countries. Within a period years, the company published over 8,000 titles in multiple languages.

of 35 years, PPG was listed on Bursa Malaysia in 2004, further reflects its success as a multi-million ringgit corporation.

expansion has resulted in increased marketing activities in these countries. In addition to selling Currently, over 2000 bookshops located in all to countries in South East Asia, the company now states of Malaysia distribute PPG's books and the offers their product in the Middle East and West

owned subsidiary company in the United Kingdom

with the company's plans to venture into the global market. With the incorporation of Dickens in Europe, the company's goal of becoming a renowned publishing brand worldwide is now closer at hand.

Other than publishing, PPG has also ventured into printing, multimedia and web-related businesses. The company has subsidiaries and associate companies in China, Thailand, Indonesia, Singapore and the United Kingdom.

### **Changing with Times**

The leading publisher in Malaysia aims to establish itself as an international brand through its expansion into different international markets in the near future.

In addition, PPG's brand recognition will be further strengthened as it ventures into local, educational movie production, which will be shown in cinemas Books for Quality Education' - a dedication to the companies in China, Thailand and Indonesia. The further on expanding promotional platforms and methods to other media resources such as Groupon, WeChat and LINE, riding on the latest trend to enhance its brand name.

> PPG's active involvement in CSR projects, particularly projects in rural areas including Orang Asli kampungs, has managed to create further brand awareness among these communities.



# TANGS **MALAYSIA**



# **SIGNATURE**

**TANGS** 



### BEST BRANDS IN LIFESTYLE

### **Fashion Retailer**

### Flashing Back, Pushing Forward

The story of a young Chinese immigrant who helped create a popular retail company with Vision, Fortitude and Integrity is well known. C.K. Tang Limited made its presence in Singapore's retailing industry in 1932. Today, the brand has established while maintaining their signature blueprint. itself as a prominent leader in the retail industry, with two stores in the republic located in Orchard Road and Vivo City.

Founded on the Core Values of Honesty, Integrity and Providing Value, the group is in the business of developing and managing retail brands and lifestyle concepts. TANGS aims to attain a competitive edge by continually setting trends and responding to changing needs by being innovative and creative. The brand also believes in providing quality products and services together with a vibrant and entertaining experience, as well as fostering close relationships and understanding with customers, staff and business partners.t

preferences. TANGS stores provide the ultimate retail indulgence; with merchandise sourced globally according to international trends to meet the multi-faceted needs of discerning shoppers.

Acknowledged in Style

After TANGS Malaysia opened its TANGS 1Utama outlet in March 2012, it soon unveiled another retail surprise. TANGS Genting Highlands, located at First World Plaza, Genting Highlands, the City of Entertainmentin Malaysia, opened its doors to customers in the month of December 2012.

With a Brand Vision to be in the leader in the enjoyment, satisfaction and success to customers, CHIC, YOUNG, STYLISH"— a fitting philosophy staff and business partners, TANGS is a retail for the spot. The store encompasses a space of evolution. The traditional department store approximately 12,000 square feet and features experiential shopping ambience and personalized women; as well footwear and accessories with a and Home. service.

TANGS's expansion and success is reflected by the opening of two stores in Malaysia - in 1Utama and Empire Subang. The management has made special efforts, through vigorous market and consumer research, to ensure that these stores

The stores feature various concepts and brands to cater to customers of different tastes and preferences. TANGS stores provide the ultimate

customers in the month of December 2012.

diverse selection of brands.

The lifestyle concept was the winner of Best Innovative Display in a Department Store at the Malaysia Mega Sale Carnival 2010 Best Window Display Contest. The recognition was the store's third award after receiving the same award in 2009 as well as Best Innovative Display in a Department Store at the Malaysia Year End Sale Awards 2009 Best Window Display Contest. TANGS continues the legacy of putting up creative and impactful display in each store, striving hard to deliver the 'wow' effect to its customers. The lifestyle concept was the winner of Best

### **Becoming Part of History-in-the-Making**

The retailer continues to embrace the philosophy, TANGS the lifestyle concept store with its fourth store in Malacca in late 2014. The anchor tenant at The Shore @Malacca River-a luxury mixed development of retail, serviced apartments and hotels in the central area of this Historical City. The store will also be the first store in the southern regions of Malaysia.

TANGS The Shore is all set to be chic and stylish fashion lifestyle business bringing continual TANGS GentingHighlands presents itself as: "IN, store that is filled with modern, vibrant elements -emanating an ambience that encompasses the strong surrounding heritage influences of Malacca. The 40,000-square-feet establishment developed a unique retail experience with elevating concepts. Fans of fashion can expect will consist of merchandise from Wardrobe Men, creative store design, merchandizing concepts, a fresh lineup of lifestyle apparel for men and Wardrobe Women, Playlab, Beauty, Dressing Room





# **SIGNATURE**

TOP





### **BESTBRANDS IN CONSUMER**

# **Detergent**

### **Top-notch Branding**

LION Corporation, Japan. It was founded in 1985, Bio Zip. and two years later, it started operations in Larkin Industrial Estate, Johor Bahru. In 1990, the As a member of the corporate world, the company Industrial Estate.

aims to be the leader in the top three positions in the market. Southern Lion endeavours to make and build brands synonymous with high quality and care for the environment. The company also efficient production and market innovations.

that fulfills its Brand Promise: "Innovative for and society. Better Living" – to provide hygienically clean laundry. With an array of products for customers; Getting to the Top including TOP Powder Detergent, TOP Liquid Detergent, TOP Lite Fine Fabric Detergent and TOP DayFresh Fabric Softener – Southern Lion's 9001. It is the first detergent company to receive commitment to understanding its customers' needs is truly beyond reckoning.

The company has three Drying Towers – to produce standard for the detergent industry. powder laundry detergent to accommodate the current rising market demand. Its latest The brand has grown aggressively in terms Malaysia.

The Powder Detergent Production Plant is among the company's major production facilities that TOP, the growing premium detergent in the market is owned by Southern Lion, a joint venture company between Lam Soon (M) Sdn. Bhd. and export markets for brands such as TOP and

establishment moved into a new factory in Tebrau believes in accountability and aspires to give back to society. Southern Lion actively conducts CSR activities and also participates in programmes In the business of producing fabric care, home conducted by NGOs, Government authorities and care, beauty care and oral care, the company other bodies for the betterment of the community.

Among its main CSR activities include the LION Dental Health Programme, visits to special homes, active participation in charity runs and other strives to sustain its core competence in cost- sponsorship endeavours. The company encourages its staff from all levels to join in these activities as it believes that they help to create a loving and TOP is an innovative Malaysian detergent brand compassionate environment within the company

In March 1999, Southern Lion was certified ISO said certification. TOP is also the first detergent brand to introduce the anti-malodour technology in Malaysia - which set a new performance

Drying Tower was completed in June 2012 and of business scale and market share due to is the largest Detergent Powder Drying Tower in innovation, quality, product line extension a well as competitive pricing. TOP expanded line

extension and launched its 'concentrated' and 'lite' liquid detergents in 2006.

TOP continued to innovate and became No.1 detergent brand in Malaysia since 2008. The trusted and No 1 detergent brand in Malaysia also launched the Anti-Mite Dust technology that removes 99.9 per cent of allergy causing Mite-Dust for a hygienically clean wash.

TOP has received several awards for its innovation in its detergent; including the PLATINUM AWARD for Manufacturing Process at the Malaysian Manufacturing Excellence Awards (MMEA) in 2009 and Malaysian Women's Weekly Domestic Diva Award for Best Fabric Softener (TOP DayFresh). TOP is exported overseas to Tahiti and Mauritius as well.

### Fresh Forward

With the assistance of 350 dedicated employees at Southern Lion, the company will continue to improve the quality of life of its Malaysian consumers by offering them innovative products at affordable prices.

This is ensured by the company's understanding of what people need – always striving to add value for its shareholders, customers and employees.

TOP is committed to its Brand Promise and will continue to introduce more breakthrough innovations that would address the cleaning needs of consumers.









**AIA** 



### BESTBRANDS IN FINANCIAL PLANNING

### **Assured Insurer**

Formerly known as American International Assurance Bhd., AIA Berhad is a leading insurer in and financial security needs at every life stage.

Part of the AIA Group, the largest independent publicly listed pan-Asian life insurance group, AIA Bhd in Malaysia has the financial strength, experience, service centre network as well as well-

Thanks to its wide and diverse distribution footprint which comprises a tied agency force of close to 17,000 members, as of end 2013, the total 2014 has indeed been an exciting period for AIA asset of AIA Bhd. was worth was RM42 billion with a paid-up capital of RM767 million.

AIA Group Limited and its subsidiaries comprise Singapore, Malaysia, China, Korea, the Philippines, for the AIA brand. Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Youthful Appeal Sri Lanka, a 26 per cent joint venture in India and a representative office in Myanmar.

### **Exponential Boom**

With the integration of businesses in Malaysia in June 2013, AIA has taken top spots for both brand Malaysia, established in 1948. The company offers insurance in Protection, Health, Personal Accident, industry for 2013, according to research by General Insurance, Employee Benefits, Retirement and Family Takaful to meet customers' protection international research company, Millward Brown.

AlA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code '1299' with American Depositary Receipts (Level 1) traded on the over-the-counter

The brand is steadily gaining inroads into the trained team of more than 2000 staff to serve its over 2.6 million customers nationwide.

Gen Y segment. Last year, AIA attracted 5800 new recruits through its dedicated campaign targeting the young group – 80 per cent of them being Gen At the group level, AIA also entered into a five-

as the brand launched a range of initiatives to the largest independent publicly listed pan-Asian its multi-distribution capabilities, cementing areas popularity of English football in Malaysia and rest life insurance assemblage. It has operations where it commands a leading position, enhancing in 17 markets in Asia-Pacific – wholly-owned its distribution technology to further enhance the branches and subsidiaries in Hong Kong, Thailand, customer experience, and increasing preference

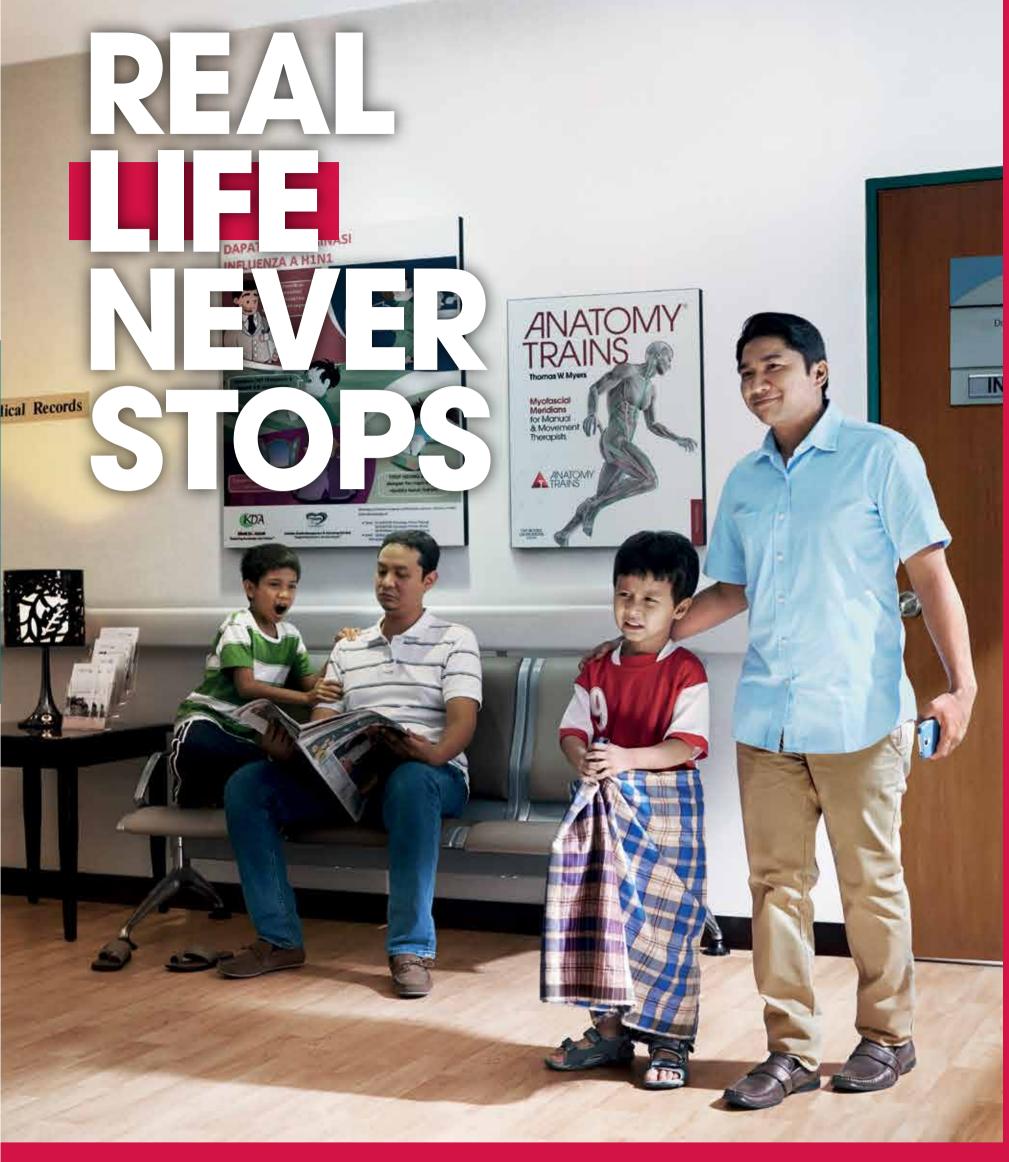
AlA's focus on Gen Y-ers continues, with its efforts to build affinity with this group, as the young

insurable population (below 20 years of age) make up more than 40 per cent of the total population. In that line, the company is also focusing on the recruitment of Gen Y Life Planners (or agents) to leverage on their youth and enthusiasm in order to identify and engage with its younger customer

In its efforts to connect with this group, AIA launched a series of mega events and sponsorships designed to connect with them on platforms they value and show a keen interest in – such as sponsorship of The Music Run by AIA in June 2014; and by providing the lead sponsorship in Taylor

year major partnership with Tottenham Hotspur Football Club in February 2014 – which will see the AIA brand featured on the shirts of Spurs players in all competitions until the end of the 2018/2019 further strengthen the implementations it did in season. The company has faith that the major 2013; following the integration of businesses in sponsorship will help build brand awareness and Malaysia. These initiatives include strengthening attraction with the younger segment – given the of the region.

> AIA believes it has a role in educating Gen Y-ers much earliers that the future is unpredictable; particularly without adequate protection, savings and retirement plans.



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### **DUNLOPILLO**



### BESTBRANDS IN CONSUMER BEDDING

### **Ethereal Softness**

market leader in production and marketing of seats for his water speed craft, the Bluebird. sleep-related products like mattresses and bed

Today, the group has seven manufacturing plants in Spain and France with over 2000 staff and is a recipient of 11 trademarks – including Serta, Swissflex, Bultes and Merinos. A strong believer of Research and Development (R&D), the Pikolin Cream has invested six million Furnations of the strong basis and indicators in mind, the 1518-square-foot store of experience in mind, the 1518-square-foot of Research and Development (R&D), the Pikolin Their factory in Vietnam is certified by the Group has invested six million Euros to get access DNV EC Type certificate and FR Test Report in

Dunlopillo also trusts in stringent quality control to achieve IQNET/AENOR 1SO 9002 certification. standards and regularly assesses its suppliers' products.

solutions to its customers, its brand values - and bacteria. customer passion, lifestyle shaping, excellence communication.

### The Skilful Development of Comfort Technology

In 1948, entrepreneur Alfonso Solans Serrano In 1929, Dunlopillo scientists invented the first and five other partners established a company latex foam and the following years proved the dedicated to the production of small metal beds latex foam mattress around the world. In 1950, and mattresses. Since then, the family-based company, Pikolin, developed to become Spain's record breaker chose Dunlopillo latex to make

Dunlopillo established a concept store at Sunway Pyramid in October 2011. Designed with the user

to leading technologies – a differentiating factor in its products.

manufacturing the marine mattress. Dunlopillo is also the holder of ISO 9001: 2008. Pikolin was the first Spanish company in the bedding sector The brand believes in doing its best to be the

work with the same commitment. Armed with Among Dunlopillow's achievements include the philosophy that customers deserve the best, the development of its own new technologies priority, Dunlopillo is constantly inspired to b the brand continues to source for finest quality for mattresses and pillows. The 120 Talasilver trusted and well-loved brand – engaging with its Silver technology to eliminate bacteria growth; Armed with the Vision to inspire healthy lifestyles and Talalay Latex has superior latex for support, by delivering the best sleep and comfort comfort, durability and is resistant to dust mite

> Pocketed Spring System – isolates movement to minimize disturbance; the 5-Zone Pocket Spring supports and contours perfectly to the body to keep marine and medical sectors. the spine aligned; Outlast® adapts to the body's

changing temperature for a more comfortable sleep while Dunlopillo-Gel II is an advanced gel cushioning technology for back support, spinal alignment and pressure relief.

Among the major projects that have seen Dunlopillo involved in Malaysia include The Datai and The Andaman, Langkawi, Putrajaya Hospital, Genting View Resort, PNB Hotel Derby Park and Sime Darby Medical Centre, Ara Damansara.

More than just sleep products, Dunlopillo is a reflection of inspiration among its customers. Throughout the years, the company has given millions around the world peace of mind and freedom to enjoy life the way they want to.

customer champion and leading lifestyle-shaper through its ever-evolving suite of sleep and comfort solutions. With customers being top Latex provides support and comfort with Nano customers for life, developing the full potential of its partners, setting global standards in technology & processes, inspiring passion & pride in its people and being an organizational model for sustainable success.

and pioneering are a reflection of the brand's. The company also came up with individual. Dunlopillo has plans of extending its distribution network – by looking forward to grow in major cities as well as other industries such as hospitality,







F&N



### BESTBRANDS IN FOOD & BEVERAGE

### Formulating a Household Name

Established in 1883 by John Fraser and David Chalmers Neave, F&N is one of the most recognizable brands in the world. A household name on its own right, the F&N Group today is among the oldest and most successful businesses among the oldest and most successful businesses partnership with a strong distribution network of Publishing & Printing sectors.

Being brand closely integrated to the nation's fabric for over a century, F&N has found a special place in the heart of Malaysians. And through its wide portfolio of brands and products, F&N by fulfilling its promise: "Pure Enjoyment, Pure condensary in the region. Goodness".

The core strengths are also the elements that Malaysians. distinguish F&N from its competitors in the market. F&N is able to deliver sustainable performance Armed with F&N's strong culture of deep-rooted consumers' present and future expectations.

one of Malaysia's diversified blue chip companies keep 100PLUS relevant to those trying to achieve

with leadership in the nation's beverages and dairy products sectors. Employing over 3000 staff, Fraser & Neave Holdings Bhd. operates in Malaysia, Brunei, Thailand and Indochina.

in Singapore and Malaysia – with expertise and leadership in the Food & Beverage, Property and ensures a seamless flow of deliveries, stocks and inventories to its combined operations and service of 90,000 outlets in the country.

The F&N Group today is Malaysia's largest soft has managed to gain the trust of generations drinks manufacturer and operates the largest dairy

A brand trusted by generations, F&N has been a The 130-year old enterprise's core strengths are part of almost every celebration and occasion reflected in its Vision, brands and products, strong across Malaysia over the last 130 years. Indeed, distribution network, resources, and experience. F&N continues to be the preferred choice amongst

and growth, in harmony with the well-being of innovation from its entrepreneurial beginnings and local communities and the environment, to meet the company's foresight in anticipating consumers' demand, it was ahead of its time when it launched 100PLUS in 1983, positioning the brand through Listed on Bursa Malaysia, Fraser & Neave Holdings sports and active lifestyle. The growing awareness and demands of custome Bhd. is a subsidiary of Fraser and Neave, Limited and and benefits of isotonic hydration continues to

daily peak performance, even beyond the world of sports. The brand's ability to empower consumers across a wide cross-section has propelled 100PLUS to become Malaysia's number one isotonic drink. 100PLUS is consumed by 1000 consumers every minute, every day.

F&N's Sweetened Condensed Milk - comprising F&N Dairies Sweetened Creamer, Tea Pot, Gold Coin and Cap Junjung, including evaporated milk brands such as F&N Evaporated Milk, Carnation and Ideal, are the undisputed Number 1 market leaders. On average, Malaysians consume some 200 mugs of beverages brewed with F&N Dairies creamers per annum – through consumption of Malaysia's favourite F&N Teh Tarik and Coffee Tarik.

### Satiating the Discerning Consumer's Taste

F&N will continue to deepen the connection with its end users and offer excitement and enjoyment – in line with the brand promise of "Pure Enjoyment," Pure Goodness".

With the rise in health awareness, F&N will take the opportunity to develop and extend the health and wellness proposition, while the company continues to invest in new products and brand innovations to cater to the ever-changing lifestyles







**JONES LANG WOOTTON** 



### **BESTBRANDS IN REAL ESTATE**

### - INTEGRATED ADVISORY SERVICES

### **Synonymous with Real Estate**

Jones Lang Wootton's (JLW) comprehensive and JLW leverages on their experience, deep distinguishing characteristic of the company and leading single-source real estate solution providers. Operating for over 230 years, JLW was established of their property investments, whether they are individual assets, portfolios or specialised projects. in London, United Kingdom in 1783. In Malaysia, JLW first started operations in 1974 and became JLW has a focused and result-oriented agency fully Malaysian-owned in 1982.

JLW has a focused and result-oriented agency team that provides a comprehensive range of

With offices in Kuala Lumpur and Johor Bahru (Iskandar Malaysia), JLW has a team of over 135 professionals, specialists and experienced staff including on site property management teams. The strategic consulting and market research, agency (including tenant representation), property and asset management as well as project and development services to property owners, investors Among the company's most notable appointments

execute strategies to help realise cost savings and in its experience and commitment to the continual improvement of products and services.

With the aim of being the real estate firm of the Malaysia.

### **Leadership Position**

quality real estate services have always been a understanding of market drivers and trends, specialised methodologies and tools and wealth these services position JLW as one of Malaysia's of in-depth research to optimise the performance

services for office, retail, residential and industrial properties. The brand has been pivotal in creating and structuring some of the most significant transactions in the Malaysian property market and has been appointed to value some of the most company offers clients fully integrated services prestigious real estate in the country. JLW has also including valuation advisory and consultancy, provided development advice and consultancy services for some of the country's most successful "mega" projects and townships.

was in 1997, when it was appointed Exclusive Marketing Agent for the world renowned Petronas JLW believes in operating with a single, centralised Twin Towers (Tower 2) and Suria KLCC shopping management system which allows the company to centre. JLW has either leased or sold some of Kuala Lumpur's most notable landmarks including operational benefits. The company's strength lies Menara Binjai, Menara Darussalam, Vision City, Menara Public Bank, Menara Standard Chartered, Menara Citibank, Menara Prudential and Menara

future, JLW's vision is to provide top quality value 
The company's research and consultancy team added integrated services to their clients while has experience in a wide variety of property types maximizing returns in the property market in including offices, shopping centres, industrial factories and warehouses, hotels, residential developments, resort properties and townships.

Acknowledging and recognising that high

professional standards and integrity are critical to any valuation process, the company applies recognised practices to form impartial, objective and confidential valuation advice.

JLW offers a value-added property asset management service to maximise returns in terms of current cash flow and capital appreciation of its clients' real estate assets. The property management department continues to deliver high standards of performance and has an excellent track record of successful projects for large multinationals and individual owners with an annual rent roll in excess of RM200 million underpinned by the proactive and continuous improvement of systems and procedures.

### **Building Sustainability**

The JLW brand with its quality service standards, full range of services and a team of professional and dedicated staff is well positioned to meet future challenges in a competitive environment. The management believes that differentiation is more essential today than it has ever been and branding is now a major differentiator between companies and will continue to be so.

JLW believes that its future success will be dependent on sustaining a compelling and consistent brand experience for its clients and with that in mind, the staff are always aware of the challenges faced, including sustaining brand and maintaining the brand loyalty of clients built on quality service, collaboration and trust.

In order to stay ahead, JLW continues to increase its efforts to ensure that when people think of real estate they most definitely think of JLW.

CHARTERED SURVEYORS, INTERNATIONAL PROPERTY CONSULTANTS, REGISTERED VALUERS, PROPERTY MANAGERS, REAL ESTATE AGENTS

# **Eight Times Winner**



2010-2011 2011-2012 2012-2013





### **KNIFE**





### BESTBRANDS IN CONSUMER

### - COOKING OIL

### **Tantalizing Taste Buds**

preferred cooking oil for generations of Malaysian

certification for design and development, blending and packaging of cooking oils, ISO 14001, Good Manufacturing Practice, HACCP and is certified Halal by the Islamic Religious Council of Malaysia (JAKIM).

cooking oil segment in Malaysia and Singapore. environment. Throughout the years, the brand's consistency in product quality and brand management has evolved to meet the needs and expectations of **Emotive Appeal** the increasing demands of customers. By focusing Bean, Soy Sauce and Sesame Oil.

### **Traversing Time**

Lam Soon's Knife has been the Number One In 2001, the company relocated its corporate headquarters to Hicom-Glenmarie Industrial households – built on the brand promise of superior Park to cater to the continuous development aroma and taste. 2014 marks the 66th anniversary of the brand – and it is still as tantalizing as ever! With humble beginnings immersed in edible oils, copra, and canned food, the company expanded into oil extraction and refinery for laundry soap into oil extraction and refinery for laundry soap trading, distribution and export of edible oils and cooking oil production. It made history in and fats as well as household and personal care 1970 when it pioneered the nation's first oil fractionation plant for the manufacture of cooking oil.

This is as welt as household and personal care products. The group today boasts of more than 5000 workers and a total annual group turnover of over S\$ 1 billion.

The brand's strong emphasis on quality In 2006, Lam Soon's Senai Complex opened in manufacturing processes have won it endorsements. Johor, equipped with a fully computerized realin the industry, including the ISO 9001:2000 time warehouse management system. In 2011, the group commissioned its second distribution centre in Bukit Minyak, Penang, to cater to the growing volume of FMCG sales. The new distribution centre includes a number of green features' in its building design and has been certified with Malaysian Green Building Index – highlighting Presently, Knife leads the highly competitive the group's commitment to create a sustainable. Award 2013 for 'Best Fish Sauce'

attention on product innovation and renewal, it Knife brand has undergone a revamp since 2007 excels in the highly competitive FMCG market by to maintain its unique position as the undisputed offering existing and new customers a new line of market leader. A new brand identity has been products – including Thai Fish Sauce, Salted Soya created to harmonize the elements – which feature a new Knife logo and brand name. Today, the

brand label carries an emotive appeal, with the introduction of a food image and a modern healthy look – working in tandem with its tagline, "More Aroma More Taste". The brand's values go beyond the product; with Honour and Integrity being the hallmark its interaction with both customers and its staff. The company is also involved in Corporate Social Responsibility (CSR) programmes as part of its contribution to society.

### **Category Captain**

As a brand custodian of cooking oil, Lam Soon Edible Oil has been appointed 'Category Captain' in the cooking oil category by leading supermarkets and hypermarkets in Malaysia.

Among the many recognitions received, Knife was again voted Reader's Digest Trusted Brand – Platinum Award 2013 and conferred The BrandLaureate Top 10 Signature Award 2012/13 for 'Best Brands in Consumer Cooking Oil'. Its popular Knife Fish Sauce also won for the second time the Malaysia Women Weekly's Domestic Diva







MAH SING



### BESTBRANDS IN REAL ESTATE - PROPERTY

### A Brand Developed from Quality

Since its establishment in 1965, which began in the realm of plastics, Mah Sing Group Berhad had embraced a new purpose, one in the world developer of trend-setting townships with prime locations is known as Malaysia's 'premier lifestyle **Built to Last** developer'. Its projects showcase contemporary lifestyle statements – with grand entrances, lush The company was listed on Bursa Malaysia in 1992 landscaping, practical and functional homes with quality finishes.

buildings, SoHo and industrial projects, Mah Sing believes in benchmarking themselves globally. Malaysia, The company's aim is to become a world-class Kinabalu. developer while remaining committed to its Corporate Philosophy of maximizing shareholders' Mah Sing is among the pioneers of en-block value by delivering quality driven products and high-quality services to customers.

Armed with a 20-year history and a proven track record of developing and completing prime residential and commercial projects, Mah Sing As one of the more active Malaysian developers in is different from other property companies terms of landbanking and in line with the demand in its product offerings and ability to cater to for mass market properties, the Group has so far diverse buyers and market segments. The Group in 2014 acquired landbanks in both Puchong believes in ensuring co-existence and harmony and Seremban – to target the mass market and of buyers needs, the environment and community upgraders. The developments in Puchong and surrounding it.

provides funds for medical, educational and term. charitable purposes; as well as seeks to raise events.

simultaneously developing professional talent, maintaining a conducive working environment, enhancing shareholders with well-planned of property development, evidently growing strategies continuously and integrating social from strength to strength. The innovative responsibilities in managing business operations.

and ventured into property development in 1994. The popular property development company has established a strong commercial presence with With diverse projects – from medium to high-end landed residential properties, Grade A office missed commercial developments. Among the projects by the Group include those in Iskandar Malaysia, Cyberjaya, Batu Ferringgi and Kota

> commercial sales in the country and has received recognition for its performance and quality of developments - with over 100 accolades and awards received locally and internationally.

products with pricing starting from RM585,000 Mah Sing has always believed in giving back to and RM350,000 respectively. In addition, the Group the community. Through the Mah Sing Foundation, also acquired part of the Sultan Salahuddin Abdul which is the brainchild of its Managing Director, Aziz Shah Golf Course (KGSAAS) in Shah Alam to Tan Sri Dato' Sri Leong Hoy Kum, the company cater to the high-end market in the medium-long

more funds via annual fund raising activities and These acquisitions have a collective potential gross development value of approximately RM19.3

The property developer's core values provide billion and have increased the Group's project customers with timely delivery of quality property; portfolio to a total of 48 to-date (including ongoing and completed projects). The Group's unbilled sales of RM5.1 billion, as at 30 September 2014, combined with the remaining gross development value from its projects, land deals and MOU for new land is estimated at approximately RM66

> Mah Sing has also managed to have a consistent performance and track record, attracting institutional shareholders.

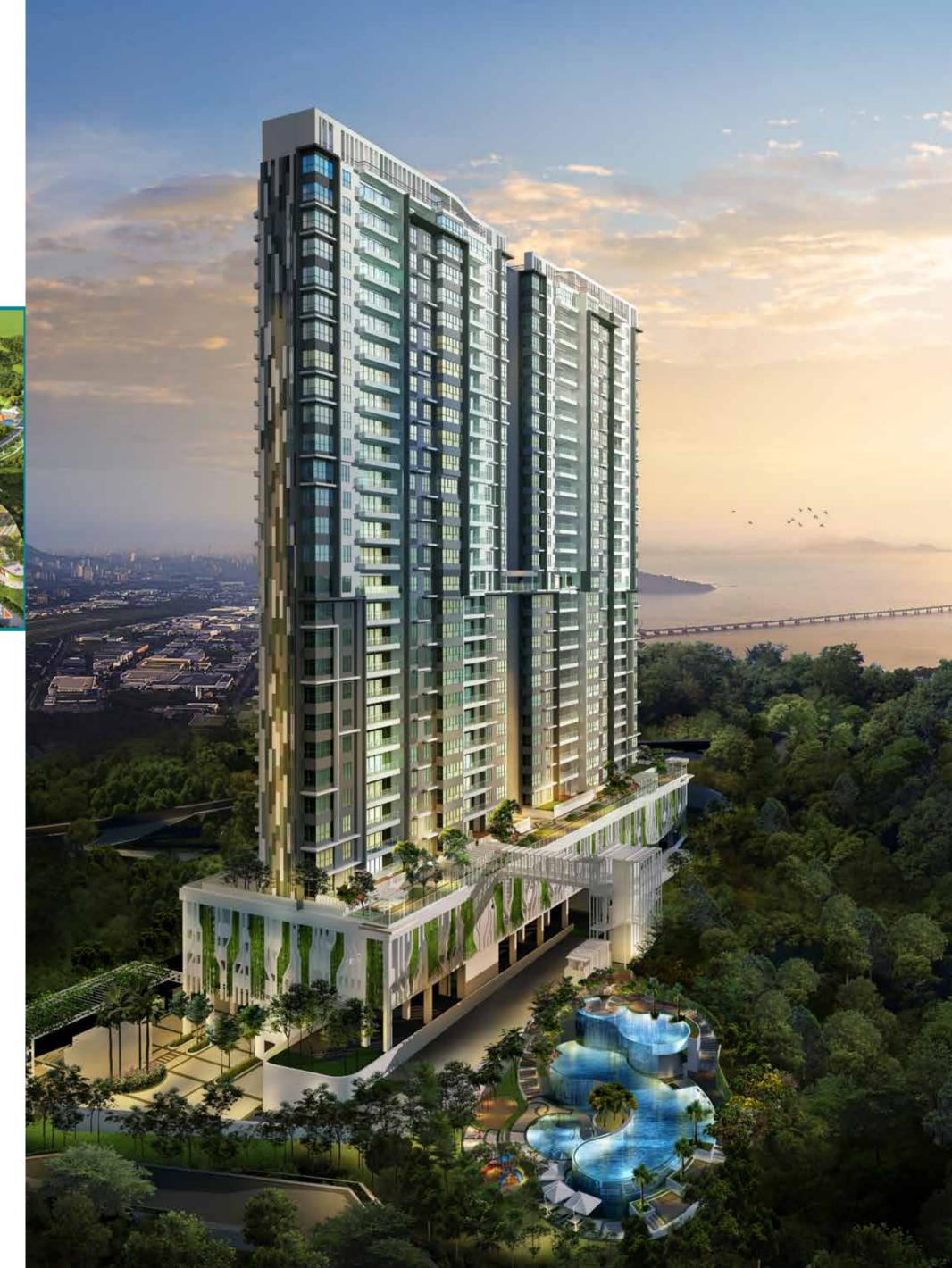
Furthermore, the company was the only developer recognized by the Ministry of Energy, Green Technology and Water in 2013 – as evidenced by its acquiring of the Malaysia GreenTech Developer Award 2013.

### Market-driven Developer of the Future

Mah Sing is always ready to capitalize on opportunities that enable the brand to grow while creating properties of faultless quality.

The company will continue to be swift when it comes to the execution of all projects and will increase the diversity thereof. It will also persist on being a market-driven developer, while continuing in its efforts of presenting properties that are wellreceived and appreciated by all market segments.

Seremban are intended to offer mass market Mah Sing is committed in its efforts to introduce premier lifestyle living in its development projects. Among the lifestyle amenities offered by various projects include swimming and wading pools, gymnasiums, dance studios, and futsal & badminton courts.







PUBLIC MUTUAL



### **BESTBRANDS IN FINANCIAL SERVICES**

### - UNIT TRUST FUNDS

### Malaysia's Largest Unit Trust Company

Incorporated in 1975, Public Mutual Berhad is Bank (PB) brand and shares its high standards Mutual's strong brand. of financial and corporate governance in the management of its unit trust funds.

According to The Edge - Lipper Fund in July 2014, The most awarded unit trust fund manager Public Mutual is the number one private unit trust based funds.

leadership position in the Malaysian private unit mind" unit trust brand in Malaysia. trust industry with a market share of 41 percent funds, Islamic funds and foreign funds.

With over 30 years of experience in managing unit trust funds, all Public Mutual funds are managed team, which comprises 21 portfolio managers and 24 research analysts.

Guided by the company's core values of excellence, Fortifying Stronger Days commitment, caring, innovation, teamwork and integrity, Public Mutual has close cooperation a wholly-owned subsidiary of Public Bank. The company has a strong association with the Public and its more than 700 staff contribute to Public

### **Award Winning Brand**

in Malaysia, Public Mutual is recipient of 234 company in the country, based on total fund size. Industry awards to date with 18 conferred in The company manages more than 90 unit trust 2014. Public Mutual attributes its success to its funds for over 3 million accountholders and is investment philosophy of managing funds based also one of the Private Retirement Scheme (PRS) on fundamental research with the objective of providers in the country, managing six PRS funds delivering superior and consistent returns over the comprising three Conventional and three Shariah- medium- to long-term period. Investors of Public Mutual have gained trust and confidence of the unit trust while the company's ongoing branding As of June 2014, Public Mutual has established its efforts help strengthen its position as the "top-of-

and net asset value (NAV) of RM64 billion. It has Public Mutual currently has the strongest and managed to continue to be on the top spot in the collectively the most productive agency force in sub-sectors of equity and balanced funds, bond the industry, numbering at more than 28,000 unit trust consultants. These consultants are the front liners who provide personalised services to our investors to cater to their growing needs.

in-house by its highly experienced investment. The over 3 million account holders' support and trust in the company and its products significantly contributed to Public Mutual's achievements.

Public Mutual aims to continue to be the number one private unit trust company in Malaysia for many years to come. The brand will strive to maintain the level of excellence in all aspects of its business from its products to fund management and customer service. It will continue to make concerted efforts and channel resources to educate the public through seminars, investment talks, road shows, advertisements and campaigns.

Public Mutual has plans to strengthen its stronghold in the Bumiputera market segment through substantial advertising and promotional activities in Bumiputera-populated areas and by advertising in major Malay language newspapers.

In its efforts to reaffirm its commitment to provide superior customer service and brand experience to its investors, value-added services such as Public Mutual Online, Will and Wasiat writing and Trust Nomination services as well as insurance coverage will continue to be enhanced.

Public Mutual offers one of the most competitive incentive programmes for its agency force in the industry. By continuing to invest heavily in training and development, the company aims to build a high performing team of unit trust consultants who are knowledgeable and professional in providing quality service to its investors.







SKB



### BESTBRANDS IN MANUFACTURING

### - DOOR & ROLLER SHUTTERS SOLUTION

### **Equipped to Build into the Future**

manufacturing field – with products exported to all over the world since 1997. The company has grown from a small family manufacturing business to the leading manufacturer and supplier of roller shutters and steel doors in Malaysia.

for its customers.

brand believes in uncompromising demand on the Brands Award for consecutively eight years. finest quality. Its production facilities reflect its commitment to quality – with a 50,000-square-meter modern steel structure at Kota Damansara, Selangor.

before they are distributed in the market. These maintain a direct relationship with its customers. shutters have been tested and are proven to conform Malaysia.

to cater for residential, industrial and commercial

Founded in the same year Malaysia gained its commercial and industrial use. The company is independence, SKB Shutters has expertise in the constantly innovating new designs to offer increased functionality and reliability to its customers; while

### **Going Beyond World Expectations**

Armed with the latest computer-assisted machinery As a company, SKB is heading in the right direction and equipment to ensure precision in manufacturing, and this is evident with its attainment of worldthe company utilizes quality materials to ensure the class quality that exceeds the highest international production of the most durable and reliable products standards. Among the milestones achieved by SKB include being a recipient of the 2000 International Invention and Innovative Award, Malaysia With success in the heart of SKB's operations, the International Trade & Industries, SIRIM and The Best

The company has been able to incorporate "Quality and Functional" and "Worth-for-the-Penny" philosophies into its products through constantly investing in Well-known for its reliable, safe and operationally R&D to develop core features and usability as well smooth products, SKB Shutters products are as enhancing its post-sales customer service – in subjected to the most stringent Quality Control (QC) line with the company's goal to stay competitive and

to the highest worldwide standards of fire testing SKB's standard of Research & Development (R&D) - as tested by the Warrington Fire Research in the initiatives has gone beyond world expectations. The UK as well as certified by SIRIM and Jabatan Bomba company's success is reinforced with the fact that SKB Shutters is a brand to watch out for – with its consistent surpassing of International Standards SKB roller shutters are made with high-quality such as the 'BS476 Part 22' and 'MS1073 Part 3'. SKB materials and sublime workmanship that serves products have been tested and have passed the British Standard and UL of United States of America.

purposes, while its steel doors feature both fire- Despite the challenging global economic rated and non-fire rated designs for residential, environment in financial year ending June 2013, the group registered a revenue of RM52.39 million – as compared to RM62.06 million in the previous financial year.

### **Moving Forward**

SKB is ready to meet the challenges of an increasing borderless market where the ability to anticipate, adapt and master the dynamics of change is essential to success.

The group continues to strive to be the market leader in supplying and marketing roller shutters and window systems to the commercial sector. SKB will also continue to tap closely on new developments for commercial property, developing townships and specific underdeveloped areas – reflecting its two differentiating customer segments – residential and commercial.

SKB has made it a point to invest in creating awareness and marketing high-quality customized doors and windows for both security and architectural design. The company is confident that the growing demand of niche and luxury properties within Malaysia and neighbouring countries is the key advantage in sustaining revenue from residential roller shutters and aluminium windows.







SKF



### **BESTBRANDS IN MANUFACTURING**

### - BEARINGS & UNITS

### **Engineering the World**

Founded in 1907, SKF is a global company with a local presence. Its vision is to equip the world with SKF knowledge, taking all the knowledge gained over 100 years in the business to deliver and market. develop products, solutions and service for the profitability and success of customer's business

and marketing. The company's core business customer segments.

With some 100 manufacturing sites distributed all SKF has continuously managed to meet market its customers.

Malaysia Sdn Bhd was incorporated in 1973 with Malaysian company is a sales and service company of bearing steel.

group's efforts in the field, SKF has pioneered a growing number of innovations that has created new standards and new products in the bearing

### **Technology Driven**

SKF has always focused on quality, technical development Whether custom made or off the shelf, SKF has been developing new bearing technology for is divided into three divisions – industrial, over a century and has developed a unique automotive and service. Each of its division caters understanding of rotating equipment and how to a global market while focusing on specific machine components and industrial processes are

over the world and 15,000 distributors and dealers demands in the industrial, automotive, end users worldwide, SKF's e-business makes it possible for and OEM division across Malaysia. It also provides the company to supply its products and services to products and services to industrial end users of 2013 and continues to help customers with and OEM customers directly. SKF also holds an increasingly important position in the market for selection, and information. Wholly owned subsidiary of SKF AB, Sweden, SKF linear motion products, as well as high precision bearings, spindles and spindle services for the its business office at Jalan Ipoh, Kuala Lumpur. The machine tool industry, and is an established producer

maintenance services and customer training. It products, services and support constantly meet has a strong network of distributors and dealers customers' requirement, reflecting the high SKF throughout the country and works closely with its standards. The brand also focuses on developing partners and customers to maintain effective and strong working partnership with its customers, efficient operations and enhance its quality image. and maintains effective and efficient operations to enhance its high quality image.

Research and development plays an important role in SKF's businesses worldwide. Thanks to the ISO 9001 certification from SIRIM in 1995 before being upgraded to ISO 9001:2008 in 2009. The Malaysian office is also one of the sites certified under the SKF Group Service Division Global for the ISO 9001:2008 certification.

### **New Innovations**

SKF's customers are diverse and can be found in most industries. With each customer and industry having different technical and commercial challenges, this enables SKF to develop specific products and solutions for each industry. The company also uses knowledge from industry and applies it to another, where applicable.

Technologically driven SKF had 36 apps in Apple iOS and Google Android platforms in the end calculations, training, data collection, product

takes steps which address various environmental impacts at different stages in the product life dealing in ball and rolling bearings, seals and other related products; provision of associated It is committed to ensuring that the quality of its selected, how these are utilised and processed, the energy used by SKF's products when running in customers' installations and the way in which products are disposed of when they come to the end of their useful life.







WHITE HORSE



### BESTBRANDS IN FURNISHING

### - CERAMIC FLOOR & WALL TILES

### **Your Tiling Partner**

White Horse Ceramic Industries Sdn Bhd, established in 1991, started its business by producing basic "salt and pepper" tiles. Today, it is the leading tile

The company is a provider of various ranges, high quality tiles for all corners of the home, with three Ceramic World by White Horse has been recognised manufacturing facilities in Pasir Gudang, Tanjung Langsat and Ho Chi Minh City. Thanks to high end, is the only company capable of producing a broad spectrum of porcelain and ceramic tiles, which glazed tiles, high end multi-effect granite tiles, as White Horse. well as borders and accessories.

home will never go out of style. The public listed acquisition of a plant in Vietnam has made it company on the main board of Bursa Malaysia, possible for better production productivity and their ceramic floor tiles are put through rigorous efficiency. testing to ensure that they are fit for high impact, heavy traffic and constant wear and tear.

These durable ceramic floor tiles are elegant and trends and consumer needs. It is also hygienic and developers and distributors in the island state. mite free, easy to maintain and clean, durable, versatile and affordable.

### **Tiling for Success**

The management of White Horse continues to push the envelope to produce quality products to remain relevant and competitive in the market. manufacturer in Malaysia with products for the living room, bathroom, bedroom and kitchen.

Their tile products are certified by SIRIM and MS ISO: 13006 for consistent, superior quality and

as the "largest tile showroom in Malaysia" by the Malaysia Book of Records. The first show room imported equipment and technology, White Horse at over 48,000 sq. ft in Bandar Baru Selayang, displays over 200 mock-up units of various types of floor and wall tiles. These show units continue include concept wall and floor tiles, porcelain and to be updated with latest product range from

Constantly moving forward with contemporary White Horse believes with the right tiles, the designs in their product line, White Horse Ceramics'

class living, with the opening of a new showroom in Georgetown, Penang. The New Concept Gallery easy on the eye. White Horse ceramic floor tiles are is a space that offers a distinctive way of viewing available in a variety of sizes and patterns, wide tiles, with an art gallery concept. It aims to range of colours which are well suited to current attract homeowners, architects, interior designers,

White Horse is one of the few tile manufactures which produce a full spectrum of products, with a wide array of choices. The company believes in investing in technological improvements for processes which in turn improve process efficiencies and product quality.

### **New Growth Trajectory**

White Horse focuses on quality improvement and product innovation. Their research and development initiatives continue to make aggressive efforts to produce new designs and ensure high product standards for clients.

The company prides itself as a trendsetter for interior design and decorating solutions and will continue to produce creative and innovative tiles and accessories for the increasingly sophisticated consumer tastes.

White Horse will focus on their core business by upgrading the technologies in manufacturing processes, customer service quality, researchi The company recently embraced the idea of world product formulae enhancement to further improve

> Since achieving the ISO 14001 accreditation in year 2013, White Horse will continue its efforts toward going green in the future by recycling and reusing materials.







GREATNESS! THE GREAT MOMENTS."

3M



### **BESTBRANDS IN INNOVATIVE TECHNOLOGY**

### **Touching Lives**

Known for its spirit of invention, 3M is a global, diversified technology company offering customers and communities innovative products and services. Their operations in five business groups - Electronics and Energy, Industrial, Safety and Graphics, Health Care and Consumer have enable them to lead in global market positions.

Since the start of operations, 3M's many innovations have improved daily lifes and routines for millions Greatest Moments of people across the world. The company's inventions have made driving at night easier, made buildings safer, and made consumer electronics lighter, less energy-intensive and less harmful to the environment. 3M even had a hand in helping put a momentum to make progress possible everywhere.

While the company was founded in Minnesota, United 1967 as Minnesota (3M) Sdn. Bhd. Starting off with product quality. 3M's work culture goes beyond boundaries to customers from a diverse group of markets - from consumer homes and electronics to The Gaislachkogl gondola system in Sölden, Austria, construction sites and renewable energy.

3M Malaysia's rapid and continuous growth saw the company expanding to a bigger premise as they grew. In November 2012, 3M moved to a new green office building at Oasis Square, Ara Damansara, Petaling Jaya occupying 54,000 square feet of space with over 300 employees throughout Malaysia. The company has also opened the 3M Customer Innovation Center – an investment which signifies its commitment to developing innovative products and solutions for its Malaysian customers.

3M's technology and innovation advances every company and touches every life. 3M™ Littmann® Stethoscope is used by The Japanese Space Agency, JAXA, in telemedicine experiments with an astronaut man on the moon. Ideas are an everyday norm at 3M, on the International Space Station. In ground control, with one idea always leading to the next, igniting a doctor listened to the astronaut's heart beat, and it sounded exactly the same as if they had met in

States in 1902, 3M started operations locally in June The3M™Aluminum Conductor Composite Reinforced (ACCR) was developed when 3M scientists found that a culture of innovation, united spirit and excellent has the ability to carry more power, sag less and most importantly, does not need more towers built.

> demonstrates groundbreaking unity of form and function. The unique gondola stations need to

withstand temperature variations of more than 60° Celsius and offer stunning, 360° vistas of surrounding Alpine peaks. 3M™ Dyneon™ material is a one-ofa-kind architectural membrane that completely replaces structural glass. Not only transparent and flexible, it possesses an incredible array of properties that also enables it to be self cleaning, temperature resistant and impact resistant.

### **Moving Forward**

In September 2014, 3M unveiled the Post-it Plus for iPhone. It essentially allows iPhone users to digitise analog notes, organise them into boards and then share them with others. The app is creative way of extending the offline note-taking and collaboration process online.

Looking ahead, 3M Malaysia will continue to drive growth and world-class performance. 3M Malaysia employees are aiming for even more success in the years to come. The company will continue to raise the benchmark of technological advancement, also continue to innovate and exceed customer needs, eight employees in a 1,500 square feet office, it was an aluminium composite for the conductor core was everyday and everytime. Focusing on its brand the determination and hard work of staff that created better than the traditional steel one. It is lighter and promise of creating useful innovations, 3M has potential of coming up with even more exciting offerings in the future.







### **DAVIDOFF**



### BESTBRANDS IN LIFESTYLE

### CIGAR

### **Crafted to Elegant Perfection**

Every Davidoff cigar is crafted with knowledge of passion. The brand is committed to devoting time the Caribbean and the rest of the world. to tobacco in the quest to ensure the creating of finest cigars – right from the cultivation, drying, Success so Beautiful It Is Deemed Artistic maturing and blending, down to the very enjoyment of it. For Davidoff, time is of the essence; and in In 2013, the world's leading manufacturer of the brand aims to create unforgettable moments

positioning across the world. With extensive 24 per cent in comparison to the previous year. utilization of various marketing platforms, Davidoff now reflects a sophisticated, excusive Inspired by Zino Davidoff's pioneering spirit, and luxurious brand.

Flagship Stores. With roots tracing back to 18/5, the top-notch cigar brand has extended its premium branded cigars, tobacco products and accessories.

institutions in the Dominican Republic, shares knowledge and expertise about contemporary art, tradition and innovation, coupled with care and as well as promotes cultural exchange between

line with its Philosophy, "Time Beautifully Filled" – premium cigars successfully consolidated its global market position and, despite the market First launched by Zino Davidoff in 1985, the brand has successfully established a unique brand positioning across the world With and a successfully established a unique brand positioning across the world With and a successfully established a unique brand positioning across the world With and a successful world with a successful world world with a successful world world with a successful world with a successful world world world with a successful world world world with a successful world environment being difficult, gained market share

Davidoff Master Blenders discovered a new blend - a blend of bitter and sweet found in the fiery The global brand, Oettinger Davidoff AG, strongly activity of Nicaragua's forty volcanoes. Davidoff's pursues the 'crop-to-shop' philosophy – from its tobacco fields in the Dominican Republic and in the world' in 2013 by Cigar Afacianado; and Honduras to its worldwide network of 65 Davidoff Nicaragua Robusto was voted the 'best cigar in the With the company's Vision revolving around world' by Cigar Journal in 2013.

product line to producing, marketing and retailing The Davidoff Nicaragua line has grown to be a unique success story in the recent history of the company. It immediately met the taste of a passionate cigar community across the continent. With the aim to give back to the cultural This is the most successful product launch since community of the Dominican Republic, the the redirection of the company after it withdrew Davidoff Art Initiative supports contemporary from Cuba in 1989. At times, demand outstripped

art and artists in the Caribbean, strengthens art budgeted production by almost double, which caused temporary supply bottlenecks.

> Davidoff also unveiled its first ever, Limited Art Edition – featuring on its boxes the commissioned works by Dominican artist, Quisqueya Henríquez, whose finely layered images of tobacco leaves capture both meaning and time.

### Innovation, Passion and Integrity

Always looking for opportunities to be innovative, the Swiss tobacco brand, via a team led by Master Blender, Henke Kelner, continues to create new and different ways to savour Davidoff's cigars.

The latest discovery produced the Nicaragua Diadema cigar, a Puro Nicaragua, crafted with the tobaccos of Nicaragua's volcanic regions. The Diadema format brings new peaks of palate stimulation – a journey through undiscovered territories of tastes.

Innovation, Passion and Integrity, Davidoff believes in working together as a global team to allow customers a chance to have unique retail experiences. The brand also believes in extending the new experience to the artistic community; as seen through the Davidoff Art Residency – inviting five international artists to spend three months at the School of Design from 2015.

### NEW DAVIDOFF NICARAGUA

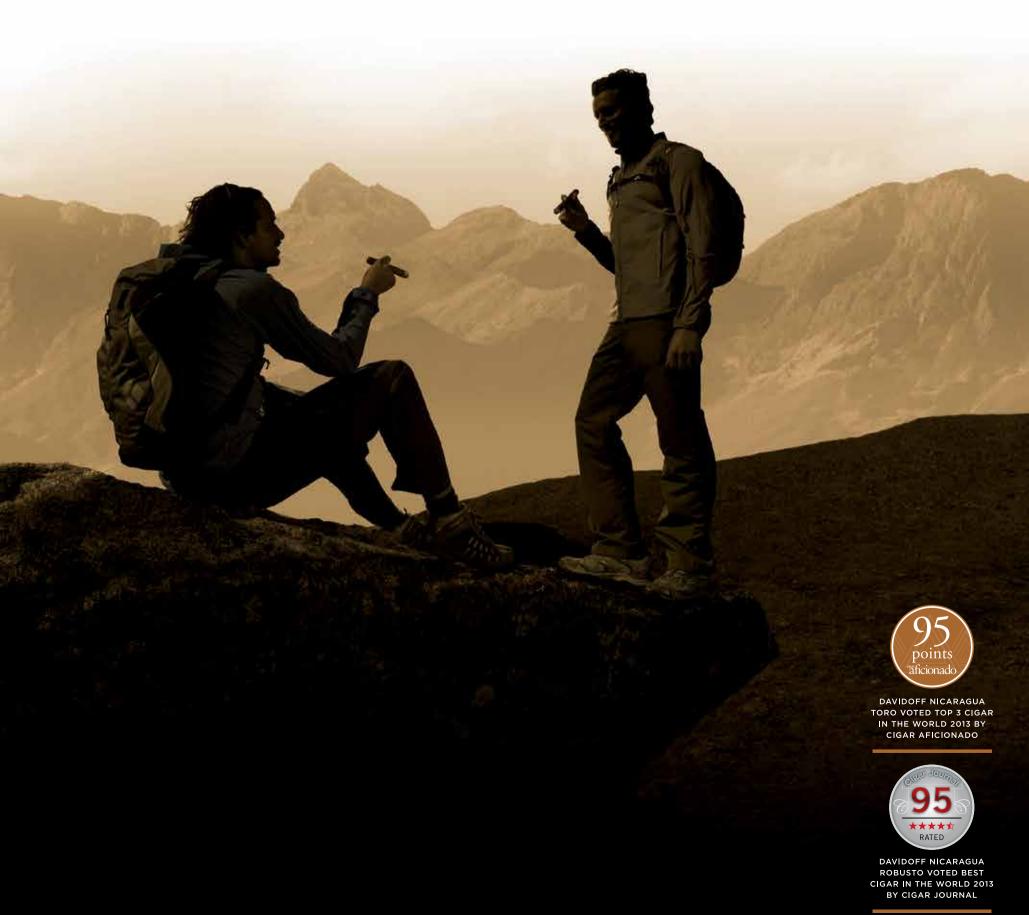
### DISCOVERED BY AND APPRECIATED BY THOSE IN THE MOOD TO EXPLORE







TIME BEAUTIFULLY FILLED







### **CHOW TAI FOOK**



### BESTBRANDS IN IN RETAIL

### **JEWELLERY**

### **Jewellery Time**

Chow Tai Fook Jewellery Group Limited is a leading jeweller in Mainland China, Hong Kong and Macau. The largest pure-playjeweller by market capitalisation, Chow Tai Fook's primary business entailsmanufacturing and selling of mass luxury and high-end luxury jewellery including gem-set products, gold products, and platinum, karat gold Chow Tai Fook branded jewellery point of sale in products. The company also distributes watches of various brands.

Beijing. In 2009, the brand was chosen as a Select Diamantaire of Rio Tinto Diamonds.

Recognised for its trustworthiness and authenticity, the brand is renowned for product design, quality

Two years later, the company was listed on the Main Board of The Stock Exchange of Hong Kong the brand is renowned for product design, quality and value. The group's iconic brand "Chow Tai Fook" and long-standing history of 85 years of operations remain key aspects to the success of Mainland 100 Index.

in Greater China, Singapore and Malaysia. They have also successfully developed their jewellery operations through e-commerce in recent years. provides them an effective and tight control over development. the entire operation chain, from raw material procurement, design, production, to marketing **Looking Forward** and sales through their retail network.

### **Setting Golden Standards**

industry standard by the Hong Kong government in 1984. They were also the first to introduce the "fixed price" police to the industry, and was

in December and is now a constituent stock of the

The offical global partner of China Pavilion at Expo The group has an extensive retail network, with over 2,100 points of sale in more than 470 cities its chairman, Dato Dr. Cheng Yu Tung who laid a The group's vertically integrated business model—the company for further expansion and sustainable

The company is committed to building a multifaceted Chow Tai Fook brand to showcase the brand's strengthsand to implement strategies, including After launching 999.9 gold jewellery products retail network expansion and consolidation, uplift in Hong Kong and Macau in 1956, the company's of branding and product portfolio enhancement,

benchmark for gold fineness was adopted as the e-commerce and online-to-offline integration and investment in the future, to strengthen existing business and capture new opportunities.

> In its 85th anniversary celebration, Chow Tai Fook adopted "The Red Universe" theme to mark its achievements as a Chinese jeweller driven by an international perspective and spirit of creativity. Chow Tai Fook remain committed to its brand values of sincerity and eternity while building on its brand strength and forward-looking global vision, with the aim to ensure the Chinese jewellery industry will reach all corners of the world.

> In honour of the occasion, Chow Tai Fook collaborated with four leading international authorities in the world of jewelleries, including Platinum Guild International (PGI), World Gold Council (WGC), FOREVERMARK and Rio Tinto Group. The group invited artists from different fields to collaborate with global jewellery experts to create jewellery revolving around the themes "Water", "Earth", "Man" and "Light".

> Chow lai Fook also continue to seek opportunities to acquire commercial properties to meet the rising needs for more operational space as a result of their continuous development and rapid expansion.







NAZA ITALIA (FERRARI)



### BESTBRANDS IN AUTOMOTIVE

### **LUXURY SPORTS CAR**

### The Ultimate Driving Machine

As a name that is synonymous with sporting excellence, Ferrari needs no introduction. Founded in 1947, the sports car manufacturer has earned a A Symbol of Elegance and Power revered reputation of numerous Formula 1 titles – 16-time winner of the Constructors' Championship As far as success as a brand is concerned, Ferrari and 15-time winner of the Drivers' Championship.

The Italian brand further impresses car lovers with its inspiring series of legendary GT models - known for their unique design, performance and driving pleasure all around the world.

Starting off as a small motor trading company in 1975, Naza Group of Companies soon flourished and in 2008 was granted the exclusive rights

Ferrari California, Ferrari 458 Italia, Ferrari 458 enhancing Italy's international reputation. Spider, Ferrari 458 Speciale, Ferrari FF, La Ferrari, California T. The company is committed to bring a comprehensive product line – from the F430, the 599 GTB Fiorano as well as the flagship 612 Scaglietti.

The largest local privately owned conglomerate also believes in giving back to Malaysians – In November 2013, the company was nominated

relief and poverty through its foundation, Yayasan Tan Sri SM Nasimuddin.

was named the 'World's Most Powerful Brand' in 2014 by Brand Finance for the second year in a row. The legendary Italian carmaker scored high on a wide variety of measures on Brand Finance's Brand Strength Index: from desirability, loyalty and consumer sentiment to visual identity, online presence and employee satisfaction.

On the track, after winning its first Mille Miglia in 1948, its first Le Mans 24 Hours Race in 1949 and by Ferrari S.p.A. to import the iconic luxury automobile brand under its subsidiary company, Naza Italia Sdn. Bhd.

1946, its first Formula 1 World Championship Grand Prix in 1951, Ferrari became the 'World Champion' for the first time in 1952. In the same year, founder, Enzo Ferrari, was made a Cavaliere del Lavoro Among Ferrari models available locally include in recognition of his services to industry and

Ferrari F12 Berlinetta and the latest Ferrari A year after the company's official appointment as performance. official importer of Ferrari cars in Malaysia, Naza Italia added Maserati to its importing portfolio. testament to Naza Italia's commitment towards providing a full lifestyle experience.

focusing on education, religion, health, disaster as one of the 'Top Four Best Dealers in the World for Ferrari' during the Ferrari Global Dealers Conference held in Maranello, Italy. Additionally, Naza Italia was also crowned Ferrari's '2013 South East Asia Dealer of the Year'.

### Immortalized by Enthusiasm and Passion

Guided by the passion and commitment of its founder, the late Tan Sri SM Nasimuddin SM Amin, the present management of Naza Italia continues to ensure meeting target sales and focuses on improving productivity and establishing success through the strategic use of knowledge gained from local and international alliances.

For Naza Italia, Ferrari has given it a glimpse of its future at a special technology conference held at Fiorano Modenese. While there is slim chance of Ferrari using electricity any time soon, one can expect regenerative braking, advanced turbocharged engines, massive weight reductions and bio-fuels. The aim is to make lighter, more efficient cars without compromising on

Car enthusiasts can expect the sporty car importer The Malaysian home of the two luxury cars bears to bring in fewer cars than the market demands. In its desire to concentrate more on special car series, one-offs, and tailor-made cars, Naza Italia has plans to continue focusing on its main thrust, GT road cars.







### **GREAT EASTERN**



### BESTBRANDS IN FINANCIAL SERVICES

### LIFE INSURANCE

### **Sound and Secure Insurance Provider**

branch of Great Eastern Life Assurance Company Limited was transferred to a locally incorporated public company, Great Eastern Life Assurance protection, employee benefits, medical insurance Shielding with Tremendous Love (Malaysia) Berhad. As of 31 December 2013, the and group health benefit schemes. company possessed RM63.5 billion in assets, with over 2.9 million policies in force and a network of **Surviving the Ages** 17,000 agents nationwide.

business protection, employee benefits, medical insurance and group health benefit schemes.

In 2012, the company evolved from a life insurance The company was also named Private Health company to a LIFE company. The new customer-

The *Live Great Programme* was introduced to workplace for young talents. help customers embark on their own Live Great journey. This region's first integrated health and In early 2014, the company launched the Great wellness initiative incorporates wellness tools, as we engaged with hundreds and thousands of reward customers – a first in Malaysia. customers through events such as the Live Great Run, Smart for Life Tea Talks and more.

Constantly evolving, Great Eastern Life keeps abreast with the needs and expectations of patrons Having begun operations in 1908, the Malaysian when designing its comprehensive range of products such as life insurance plans, investmentlinked plans, mortgage protection, business

In 1998, the company was certified as 'The Oldest With 21 operational branch offices, the company and Largest Life Insurer' in Malaysia. The company offers products, including life insurance plans, attained an exceptional 20 per cent growth in investment-linked plans, mortgage protection, the number of achievement in 2013 – a recordbreaking feat, in spite of the challenging life insurance landscape.

Insurance Provider of the Year in 2012 and 2013 centric approach moved the brand to a new level by Frost & Sullivan Malaysia. Recognized by - going beyond the normal scope of life insurance Malaysia's 100 Leading Graduate Employers as the most trusted brand, but also the most desirable

Early Living Care, a product which offers early health tips, mobile apps, workshops and events, critical illness insurance plan with guaranteed and exclusive privileges achieved great milestones premium rates and a wellness programme to

The company's newest product, the Smart Extender, is an intuitive medical rider that extends the annual limit by ten-fold without a lifetime limit, to ease the burden from rising medical expenses.

The company is committed to making a positive difference to the communities it serves. The ChildrenCare project in 1995 is a long-term Corporate Social Responsibility (CSR) project, focusing on helping underprivileged children in three core areas; namely education, health & wellness and personal development. With the support and generous donations from customers, agents, employees and public, the company has donated over RM2 million to more than 180 children's homes across Malaysia.

Through the Great Eastern Supremacy Scholarship Award, founded in 1998, the company awards protection and providing a more holistic support—the most popular graduate employer in Malaysia's—deserving students and helps them pursue tertiary for its customers, helping them to turn good insurance sector for the fifth consecutive year in education in selected fields; with more than RM9.2 2013, Great Eastern Life proved that it is not only million worth of scholarships being granted to 132 local students to complete their studies – both locally and overseas.

> Moving forward, Great Eastern Life will continue to inspire Malaysians to turn their health intentions into actions so that they can live healthier, better and longer for themselves and their loved ones: and ultimately to Live Great!







HUAWEI



### BESTBRANDS IN ICT SOLUTIONS

### **Fostering Global Communications**

A leading global information and communications mission to enrich lives through communication. and encourage regional development of and Established in 1987 in Shenzhen, China, the participation in the digital community. company is one that focuses on customer-centric innovations and open partnerships; providing end- Momentous Markers in Time to-end ICT solutions. Huawei gives the competitive networks, devices and cloud computing.

company is committed to creating maximum value for telecom operators, enterprises and consumers. third of the world's population.

company became the preferred supplier for top organizations. carriers such as British Telecom and Vodafone.

BGs: Carrier BG, Enterprise BG and Consumer BG. geographic locations with access to high-quality Training Centre in Putrajaya. voice communications service, it also focuses on

the digital divide through broadband, talent and applications. The company has established training centres and launched joint teaching initiatives technology (ICT) solutions provider, Huawei is on to develop local talent, transfer knowledge,

edge to customers in telecom and enterprise In 2013, Huawei recorded a revenue of CNY Aspiring for the Zenith 239,025 million; an increase of 8.5 per cent over the previous year (USD is 39,463 million) and net Huawei is aiming to become a major ICT With over 150,000 employees worldwide, the profit amounted to CNY 21,003 million (USD 3,468

services have been used and utilized in over 170 and launched flagship devices – such as the countries and regions - serving more than one Ascend P6 and the Ascend Mate. The brand made historical breakthroughs in the smartphone business, and was ranked among the top three In 1997, Huawei started engaging global top globally. Global brand awareness of its mobile consulting firms for management transformations phones saw an annual increase of 110 per cent. and founded its first international R&D centre in By the end of 2013, as an active contributor and Bangalore, India, in 1999. Huawei Malaysia began leader in industry standards, Huawei had joined operations in Kuala Lumpur, in the year 2001. The more than 1/0 industry standards and open-source

In Malaysian shores, Huawei was responsible for In 2010, Huawei transformed itself from a CT building 3G and 4G networks for Maxis between company to an ICT company and established three the years 2010 to 2011, serving 15 million customers. The company also became the biggest While Huawei continues to provide people from all mobile solution vendor in Malaysia with a Global

In 2013, the company achieved 100 per cent growth in enterprise and consumer business and had an agreement with Khazanah to open Huawei Data Hosting Center & Logistic Center in Iskandar. This year, Huawei was awarded the AEO status by the Malaysian Prime Minister, Dato' Sri Najib and opened its first shop in Kuala Lumpur and launched the e-commerce platform Vmall.my.

infrastructure provider that supports digital restructuring for enterprise customers, becoming the best strategic partner for carriers and the Huawei's innovative ICT solutions, products and Huawei focused on a successful, quality strategy industry leader; as well as a world-leading smart device brand trusted by consumers.

> Huawei continuously innovates to meet customer needs and advance its technological leadership in the global information platform. Open to collaborate with industry partners, the company focuses on building future-proof information pipes, and continuously creates value for customers and the society. It strives to be the first choice and best partner for telecom carriers and enterprise customers while becoming a brand of choice among consumers.

> With the goal to provide industry-leading device products through innovations in key technologies, Huawei will continue to take user experience to a new level with its industry designs and cloud services.







### **PUBLIC BANK**



### **BESTBRANDS IN FINANCIAL SERVICES**

### BANKING

### A Bank with the Public at Heart

Public Bank opened its doors on 6 August 1966 with another branch in Melaka just five weeks later; as well as one in Ipoh in 1967, and continued

Shining Figures Indicating Time-tested Excellence to expand across Malaysia. Today, the group has 126 overseas branches across Hong Kong, China, Public Bank's achievements are attributed to the Cambodia, Vietnam, Laos and Sri Lanka.

The group primarily focuses on retail consumer banking business with leading market shares in financing for residential & commercial properties, by all levels of staff. and passenger vehicles as well as in-sales and management of unit trust funds in Malaysia. Listed on the Kuala Lumpur Stock Exchange on 6 In 2008, Public Islamic Bank, a wholly owned April 1967, Public Bank is the third largest banking

profitability track record reflects the bank's strong passenger vehicles financing. commitment and capability to deliver excellence Today, the strong PBB brand is synonymous with and sustainable profitability.

Public Bank is incessantly supporting the Trans-generational Consistency community through its Corporate Social nation-building, enhancement of the marketplace, position of being the most efficient, profitable,

with 32 staff. Conceptualized as 'a bank for the public,' the financial institution quickly expanded underprivileged.

dynamic leadership of Tan Sri Teh, who always believed in maintaining the highest level of integrity and professionalism. His Vision of the PBB brand and its values continue to be embraced

subsidiary of Public Bank, began by offering Islamic consumer financing and retail commercial financing to business enterprises.

April 1907, tubile bank is the time targest banking group in Malaysia by asset size – with total assets amounting to RM305.73 billion as at the end of 2013. It continues to maintain its pole market share position in domestic lending for residential In its 48-year journey of growth, the group's mortgages, commercial property financing and

in providing banking services to its customers. Public Mutual, Public Bank's wholly owned subsidiary, continued to maintain its leading superior customer service, prudent management, position in the private unit trust business with an strong corporate governance, strong asset quality overall market share of 41.2 per cent as at the end of 2013.

Responsibility (CSR) initiatives – focusing on The group will continue its mission to sustain the

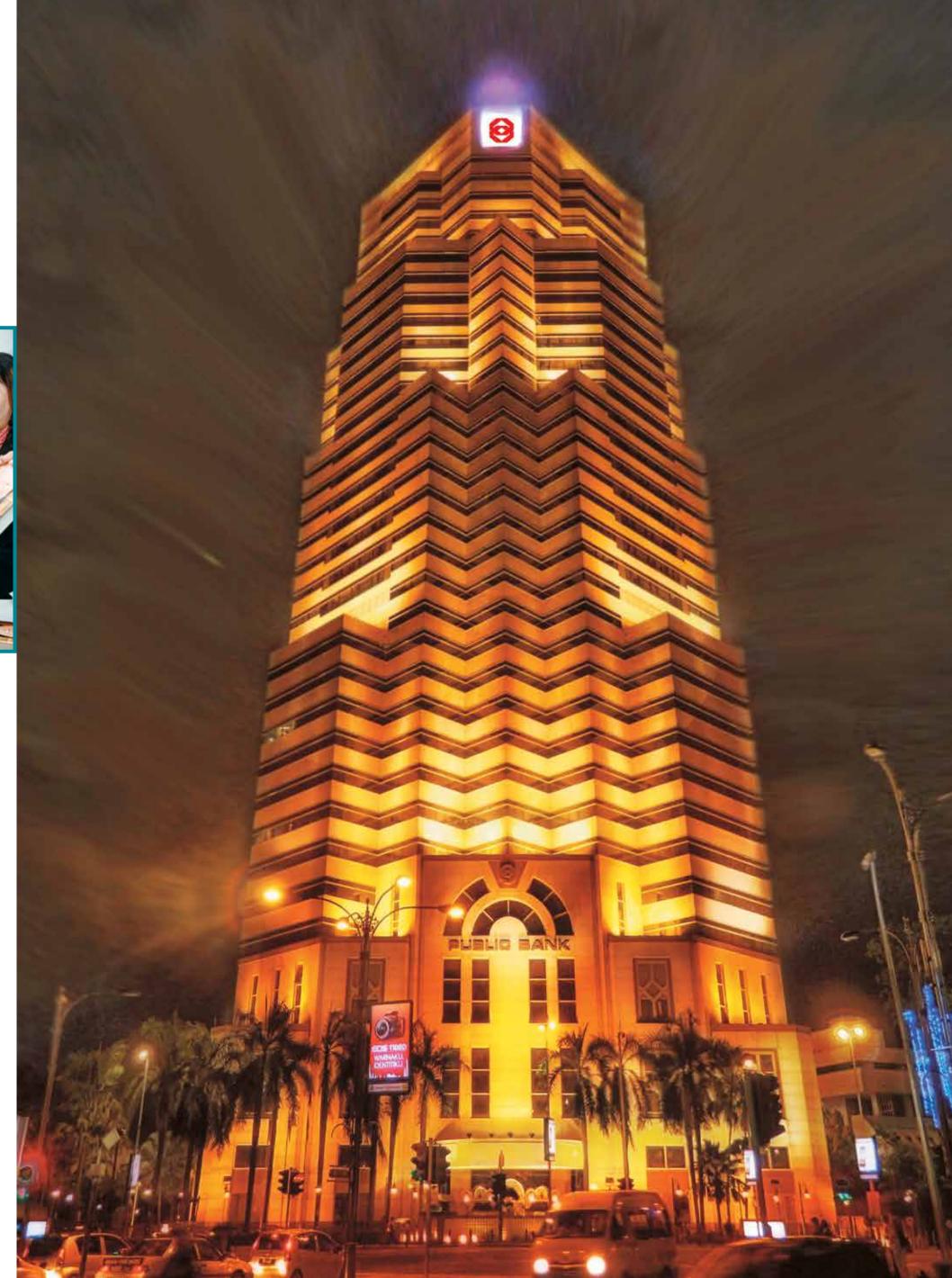
promotion of the workplace and environment and respected premier financial institution conservation. The group also supports the in Malaysia, remaining focused on its tested Founded by Tan Sri Dato' Sri Dr. Teh Hong Piow, community through programmes such as long-term business strategy of organic growth, education, graduate employment, professional concentrating on retail loans, deposits and fee-

> Public Bank has plans to step up its innovation efforts in its offering of products and services to meet the fast-evolving customer needs, and further expand its Islamic banking business and grow its overseas operations, especially in Hong Kong and Cambodia.

The bank will further leverage on its wide distribution network, strong sales and marketing force and efficient multiple delivery channels. It will also continue to enhance its customer relationship management to enhance customer experience.

Public Bank's growth strategy remains consistent - to pursue organic growth in the retail banking business, focus on retail consumers and small and medium enterprises (SMEs), and striving to further increase its leadership in the retail banking

As a long-term business strategy, Public Bank will continue to invest in staff development to enhance their core competencies – in order to boost their contribution, productivity and efficiency.





# GREATNESS! THE GREAT MOMENTS."

# BRAND OF THE YEAR

**STARBUCKS** 



### BESTBRANDS IN F&B

### COFFEE

It was in the 1990's when Starbucks expanded beyond the USA. Today, the brand is present in over 18,000 stores in 55 countries, known as the premier roaster and retailer of specialty coffee in

coffee while enriching the lives of Malaysians one cup at a time.

Starbucks' unique Promise, one that differentiates peninsular Malaysia. itself from competition, is its assurance of providing and connect with Starbucks.

Kebajikan HOPE Worldwide, Kuala Lumpur, for the and celebrations – by hand-crafting new beverages

Enriching Lives via Aromatic Coffee opening of a free paediatric clinic in May 2005. The clinic, located in Penang, aims to provide opening its doors in Seattle, Washington in 1971, opening its do the first Starbucks was named after the first mate in Herman Melville's classic novel, Moby Dick. specialized medical consultation and treatment. specialized medical consultation and treatment. Starbucks organizes the Charity Movie Screening

### **Driving Change**

In 1998, the first Starbucks store made a debut As the world changes, and lifestyles evolve, in Malaysia. Operating under Berjaya Starbucks Starbucks too develops astride such changes. Coffee Company Sdn, Bhd., it is jointly owned by Starbucks Malaysia introduced its new drive-thru Starbucks Coffee International and Berjaya Group concept stores, giving customers the option to Berhad. The coffee chain has over 170 stores enjoy their favourite coffee on the go, or at the throughout Malaysia, including 16 drive-thru store, should they prefer to stretch their legs and stores, with the aim of offering the world's finest relax. The Starbucks drive-thru concept stores in Malaysia are located in Johor Bahru, Shah Alam, Cyberjaya, Petronas Kajang along the highway, as well as in Penang, at the Northern Region of

the finest coffee in a unique retail experience - In 2013, Berjaya Starbucks Malaysia celebrated Working along the brand's Core Values of that of a third place, for customers between home—its third annual Global Month of Service (GMoS) and place of work. At the same time, Starbucks throughout the month of April, a community employees have developed strong bonds with service programme encoded by Starbucks customers and are familiar with them on a first- worldwide – all which take place simultaneously name basis. This distinct brand experience has within the same month. 32 community service enabled customers throughout the world to relate projects were executed in Malaysia nationwide – with an accumulation of 18,992.5 hours.

The coffee chain has collaborated with Persatuan Starbucks continues to celebrate local promotions

### Brewing the Future in a Cup

Starbucks VIA Lattes is the latest in the Starbucks VIA Instant beverage line. Available in the most popular hand-crafted flavours of Caffè Mocha, Vanilla Latte and Caramel Latte, the sachets make it possible for customers to enjoy a Starbucks coffee wherever they are. The Starbucks Card gives patrons a chance to enjoy their cup of coffee with a swipe anytime, anywhere.

The international coffee chain continues to groom employees, who it calls Partners, with development programmes and training. Imbued with passion for coffee and quality customer service, the commitment to its Partners is one of the major reasons that Starbucks is THE coffee company and industry benchmark in Malaysia.

Innovation, Commitment, Irust and Respect for its Partners and the community that it operates in, Starbucks believes in doing business ethically. Through Shared Planet, the delectable coffee chain helps communities prosper by being a responsible business partner and participates in events and programmes that are consistent with the company's values and brands.







### TOP GLOVE



### BESTBRANDS IN MANUFACTURING **GLOVES**

### **Epitome of Organic Growth**

Established in 1991, Top Glove started off as a the nearly quarter-century-old company has an impressive workforce of 11,000, 27 factories, 464 production lines and the capacity to produce 42 billion gloves per annum! since seen the contribution of several companies and individuals for activities that benefit the community.

Enduring Management Style

With factories not just in Malaysia, but Thailand and China as well, the world's largest rubber glove

costing and outstanding customer service. Its wide range of products include latex, nitrile, thermoplastic Elastomer (TPE) and industrial Lumpur Stock Exchange.

R&D, IT and automation, and moves towards the 2013 financial year end, on 31 August. ongoing improvements in product quality and production efficiency.

objective of providing funds for the purpose of 2014.

charity, education and activities related to the environment and community. With a starting fund of RM1 million by founders, Tan Sri Lim Wee Chai modest business venture of just one factory, a and Puan Sri Tong Siew Bee, the foundation has hundred staff and three production lines. Today, since seen the contribution of several companies

Top Glove's accomplishments in the global rubber glove market are largely credited to the leadership manufacturer has a market share of 25 per cent out of the estimated world consumption of 165 billion pieces of gloves per annum (2013).

Putting customers on the top of its business philosophy, Top Glove takes pride and delight in philosophy, Top Glove takes pride and delight in the philosophy and hands-on management style of its founder, Tan Sri Lim Wee Chai. With the philosophy that there is no shortcut to achieving success, Tan Sri Lim and his team have managed to record several milestones in the company's 23 years of business.

One of the biggest achievements started on 27 March 2001, when Tan Clave was listed on the providing them with quality products, efficient costing and outstanding customer service. Its Second Board of the Malaysian bourse, Bursa Saham Kuala Lumpur. Within a year, the company surgical, vinyl, clean room, cast polyethylene (CPE), was promoted to the Main Market of the Kuala

The company boasts a shareholder fund of RM1.3  $\,$  As a company that believes that its staff is essential With the customer-first philosophy in mind, the billion (USD404.1 million) with an annual turnover to its progressive success, Top Glove will continue company continues to intensify investments in of about RM2.31 billion or (USD713 million) as at to nurture its human capital via intensive training

Top Glove is also one of the component stocks of the FTSE Bursa Malaysia (FBM) Mid 70 Index, FBM In June 2009, the company launched Top Top 100 Index and FBM Emas Index; with a market Glove Foundation (TG Foundation) with the capitalization of RM3.03 billion as at 5 August

### **Stretching Beyond Future Digits**

The company owes much of its success to its time-honoured Business Direction: "To produce consistently high-quality gloves with efficient low cost" – holding fast to which has been instrumental in growing the business.

This principle, together with Top Glove's culture of good environment which filters through every level of the organization and commitment to continuous improvement, will continue to be vital in taking the company to the next level and ensuring its ongoing success.

Top Glove's future plans revolves around capturing 30 per cent of the global market share for rubber gloves by 2020. With this aim in mind, the company's focus will be on optimizing the efficiency of its manufacturing facilities through automation, innovation and extensive R&D to ensure it is wellpositioned to capitalize on the growth momentum of this burgeoning industry.

and development initiatives that will equip them to drive growth and bring about improvement within the company.











### **Conservator of Parks**

Established in 1964, the Board of Irustees of Sabah Parks began when Mount Kinabalu and its surrounding 75,30 ha were gazetted as the Kinabalu National Park under the National Parks Ordinance, Parks underwent a restructuring exercise, which is alread change in work locations and positions

Today, Sabah Parks has gazetted a total of 8 parks throughout Sabah with a total area of 317,654 hectares. These parks include the Tunku Abdul Rahman Park (1974), Turtle Islands Park (1977), Pulau Tiga Park (1978), Tawau Hills Park (1979), Crocker Range Park (1984), Tun Sakaran Marine Park (2004) and Sipadan Island Park (2009).

With Mount Kinabalu as its main feature, the 4,095m well-known attraction offers a variety of public and educational programmes for visitors board of trustees was when Kinabalu Park was with guided tours of the garden, mountain designated as a World Heritage site in the year climbing and a chance to appreciate the diverse 2000. flora and fauna at Kinabalu Park.

trustees want the state's natural heritage to be Malaysia. preseverd for the benefit, knowledge, scientific research and recreation of present and future With a number of issues that have threatened generations.

The Board is a statutory body under the Ministry disturbance to its ecosystem. of Tourism. Culture and Environment of Sabah

and fauna. Sabah Parks aim to create awareness among the people so that they take pride in this

involved change in work locations and positions

### **Preserving Sabah's Heritage**

Among the major accomplishments for the

Armed with the primary purpose of protecting, conserving and maintaining the natural state of the gazetted park, Sabah Park and its board of the distance of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park, Sabah Park and its board of the gazetted park is th

the natural state of the Park, they have been able to preserve the original state without much

with the responsibility to create parks into centres Research and educational activities have been of excellence in the promotion of knowledge of actively carried out - including the organising of tropical rainforest ecosystems as well as their flora the Sipadan Island Expedition held in 2009 after it

was gazetted as a park. The expedition saw many researchers, both local and international visiting the site to conduct research on the island.

Sabah Park's conservation and protection of parks have generated economic activities in the eco-tourism sector. The activities organised by the Sabah Parks have resulted in the increase of park visitors on a yearly basis.

### **Building a Sustainable Environment**

Recently, the United Nations Educational, Scientific and Cultural Organisation (UNESCO) has designated Sabah's Crocker Range as a World Biosphere Reserve. It is now part of the Man and Biosphere (MAB) program at the Jonkoping University in Sweden.

The programme gives Sabah the opportunity to tap into international expertise and standards to improve the management of resources and its stock or sum of eco-systems.

With the latest development, Sabah Parks will continue to improve the relationship between people and their environment by supporting the sustainable use and conservation of biological diversity, and promoting the study of the inter relationships of humans and natural systems of the earth.







# FLORIA PUTRAJAYA



### **Polychromatic Excellence**

Starting off as a biennial event, the first Putrajaya Flower & Garden Festival or popularly known as FLORIA Putrajaya was held in 2007. With the aim

The first FLORIA managed to attract 300,000 visitors and these numbers increased to 504,062 two years later. Its popularity among Malaysians and ability to liven up the city over nine days

The flower show not only found popularity in the country, but also grew organically on the global created the apt stepping stones for an annual

Every year, the event revolves around a special theme and a flower, which has the power of attraction to draw in flower lovers from all walks of life. Using the Chelsea Flower Show as a benchmark, Perbadanan Putrajaya's commitment and continuous efforts to place FLORIA Putrajaya as a destination on the world flower and garden show map is bearing fruit.

but encourages locals to breed and produce quality flowers as well. The show has seen three participants in a flower festival. major competitions introduced with more than

The organizers also give recognition to growers garden festival. who exhibit plants with superior culture-such as unusual colour combinations, flamboyant lip patterns, unique flower carriage, non-traditional flower form and other eye-catching qualities.

### **Experiencing the Magnetism of Organic Scents**

FLORIA Putrajaya's third installation in 2009 saw, for the first time, the organizing committee solely handling the mechanics of the event; without of promoting Putrajaya as 'A City in a Garden' as well as a 'City of Flowers', it was founded as an iconic event that would be synonymous with the nation's administrative capital, Putrajaya.

Handting the mechanics of the event, without any assistance from an event manager. Not only was FLORIA Putrajaya the talk of the town, but it drew in a record number of 740,000 visitors with Heliconia as the theme flower that year; as compared to the hibiscus and orchid of the previous instalments.

> The flower show not only found popularity in the front. The organizers believe that FLORIA Putrajaya has got its recognition from the international fraternity when foreign designers like Suwan Hirunworawutkul (Thailand), Rudy T. Mintarto (Indonesia) and Franca Logan (New Zealand)

The popularity of the event is reflected by a steady increase in foreign participation; with 15 in 2011, 16 in 2012 and 23 international designers from 18 nations in 2013. In 2014, FLORIA had 43 international designers from 23 countries—thus FLORIA Putrajaya is not just a flower and garden, receiving recognition from The Malaysia Book of Records for 'the highest number of international

550 entries in the running for the PPi Award at the Another milestone was achieved with the inaugural International Orchid Plant Competition. transformation of an idle 29-acre site that is now the permanent home for this annual flower and

### **Prospective Petals of Destiny**

Continuing its efforts to brand FLORIA Putrajaya as a household name, both on the local and the international fronts, the organizing comittee has taken measures to transform the permanent site into an inviting garden and one-stop centre for nature-centric events held in Putrajaya.

Known as Anjung FLORIA, the 29-acre stretch will see development in stages as the first components take shape and paint an inviting picture to visitors. The walkway will soon embrace a transformation with the addition of the Malaysia-China Friendship Garden at the cul-de-sac-where invitingwater features and rest areas will unfold.

Beyond the anticipated spot, children will have the chance to experience the Fantasy Garden with its candy canes and colourful ambience. For adults and fans of flora, the English Garden and Heliconia Walk are some of the other elements that are part of this floral makeover plan.

Putrajaya Floria Sdn. Bhd. (PFSB), a wholly owned subsidiary of PPj, has been appointed to manage FLORIA, and is helmed by Puan Haslinda Khalid. The company aspires to raise the standards and acclaim of the special biennial event transcending it to greater heights.





# CAPTAIN JAMES ANTHONY TAN



### **Hanging Tough, Holding Strong**

Born on 4th of June 1991 in Kajang, Selangor, Captain James Anthony Tan was bullied as a child. He spent a year in a special school for dyslexia where he learnt to read, write and speak.

After receiving his International General Certificate of Secondary Education certificate from Cempaka International School, he pursued Aviation studies in four countries, got a JAA from Western Australia Aviaton College and recorded a flight time of 530.0.

on the property development business – but keeps his passion for national building close to his heart. While his original career path has predominantly revolved around aviation, it all changed with his oman, when he encountered a young man with an on the property development business – but keeps his passion for national building close to his heart. He finally achieved his dream of being a wonder professional pilot at 19. It was also then, in Muscat catchy! first national project. Leading a team of 80, he believes that he has much more to offer Malaysia than merely sitting down in an aircraft for the rest of his life.

### **New Horizons Vs. Heartfelt Moments**

Visit Malaysia Year 2014.

Among his successes include making his first million ringgit and being in the Guinness Book World of Records for being the 'Youngest Person to Fly Solo around the World'. However, these achievements have not made it on his list of

Albeit having four different aviation licences under his hat, Captain James is currently focused on the property development business.

# Soaring High with Feet Anchored Firmly on the

While he may be flying high these days, it wa Armed with innate charisma and a charming not always easy for Captain James to maintain personality, Captain James enjoys travelling to an upward trajectory. He went through numerous have a have new perspectives, build up character failures and had his fair share of dark days. and experience different cultures. He is also the However, he refused to remain in such a position brand ambassador of Samsung Galaxy S4 Malaysia and fought his way back into the light – his bold and Ambassador of Malaysia's Tourism Ministry for and difficult approach continually changed the course of his life.

At the age of 23, Captain James has had a list of achievements that would make anyone envious. His fondest memory was when he returned home after successfully circumnavigating the world, particularly when he received a hug from the prime minister and knowing his family was proud of him. Captain James decided that every Malaysian has the right to dream of the impossible and have a place to call home, just like him – and he is looking for ways to make this happen.

> Captain James attributes his success to his own will and the ability to overcome great fear. It was also a matter of 'LUCK' for the young man, his own acronym for 'Labour Under Correct Knowledge'. Motivated by a mixed set of personalities, including Prime Minister Dato' Sri Najib Tun Razak, his mother Olive Tan, Alexander the Great, Immanuel Kant and Asoka of the Mauryan Empire – it is no wonder that his passion for life is inspiring and wonder that his passion for life is inspiring and

emptiness he never wanted to see in himself. The incident changed his life forever...

He plans to expand project sites and create a strong market brand through his business ventures. The patriotic pilot burns with passion to create a better life for all Malaysians and hopes that his countrymen will show the world how great the nation is.





# CRYSTAL LEE



### A Dazzling Gem amongst Tender-Aged Jewels

to the entertainment industry. Astoundingly, arts movie garnered her the award; and she is the her stage presence was first birthed at the youngest winner in the category so far. age of three - when she emceed her preschool graduation ceremony. Crystal has worked on 50 local productions comprising variety programmes, television series, live shows and advertisements. Possessing a sort of magnetism that transcends the frailty of words, it was in fact Crystal's charisma television drama series, *Lion Hearts*, in 2009 on referrals and recommendations from friends.

The pint-sized girl also played a role of a boy in Forget Me Not in 2011. Locally, she came up tops with the Best Newcomer Award at ntv7's 2nd Golden Awards for her role in Footprints to The State of the Always exceeding expectations, Crystal also wowed the audience at SIFF when she greeted them in Malay, English, Japanese and Shanghainese. Golden Awards for her role in *Footprints In The Sand*. Her other achievements include Best Future is now actively pursuing her first love – music. Golden Awards for her role in Footprints In The Award of Little Miss Malaysia Universal 2012 and being the 1st Runner Up of Little Miss Malaysia Universal 2012.

the petite actress starred with popular actors, Jay rise to stardom. Chou and Nicholas Tse, in the blockbuster film, Viral Factor.

International Film Festival for her notable role in the action film, *Unbeatable*. Her intense portrayal 11-year-old Crystal Lee Xin Qiao is no stranger of the boxer's neighbour in Dante Lam's martial

# Ordained to Charm under the Glittering Limelight

Possessing a sort of magnetism that transcends Her television acting stint started off with the and personality which got her roles through

Crystal is reaching for her dreams; with the help of her mentor and manager, Dennis Lau – himself a violinist, songwriter and producer.

Crystal starred in her first big screen feature by Malaysian filmmaker, Ciu Keng Guan, *Great Day*, a Lunar New Year flick, in 2011. The following year,

### **Young Nation Branding Starlet**

And in 2013, she captured the hearts of judges The confident, ambitious and vivacious girl has and won the Best Actress Award at the Shanghai been involved in various causes and is the World

Vision Malaysia's ambassador for the *Open Up Your World* campaign. Not only is Crystal a World Vision child sponsor, she also encourages more Malaysian parents and children to be part of the movement. In tandem with this, she recorded a theme song aptly titled Hand in Hand with You, which was composed and produced by Malaysian Idol singer, Daniel Lee.

While Crystal may be gaining a name worldwide, the Roxy Girl is still the average Year Five school student at heart. She does her homework between shoots when she is busy and continues to excel at Sri Sempurna International School with a scholarship to further her studies. Her parents are careful to balance their only daughter's education with her recent fame.

An animal lover, Crystal aspires to be a vet; but not surprisingly, is also keen to pursue a career as a singer and actress when she grows up. Rest assured, no matter what Crystal decides to do in the future, this little shining star indeed has the capacity to carve out the path of her success in any way she desires!



