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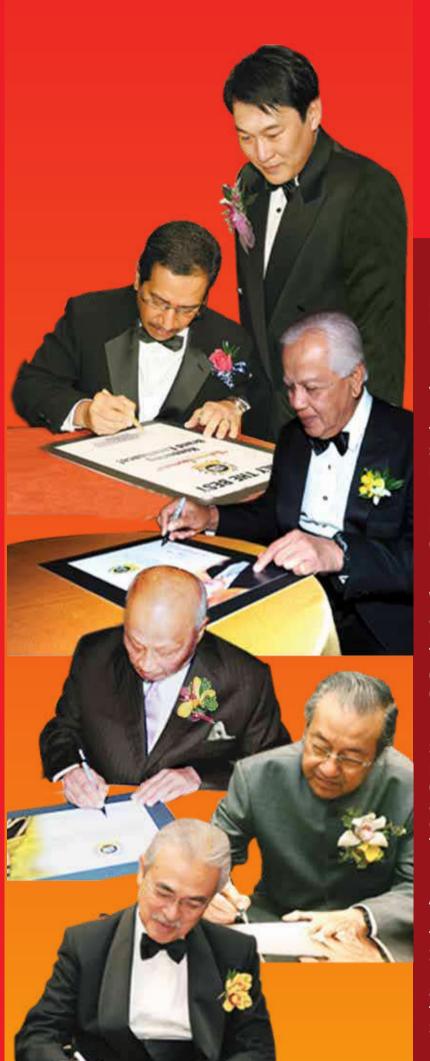
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THE ASIA PACIFIC BRANDS FOUNDATION

Founded in 2005, the Asia Pacific Brands Foundation (APBF) is a nonprofit organization dedicated to developing brands in a myriad of business backdrops. Led by its Patron, H.E. Tun Dr. Mahathir Mohamad Malaysia's fourth Prime Minister, together with a Board of Governors who are experienced captains of industries and established brand icons.

The power of branding is a visual, auditory and sensory experience which is undoubtedly vital to the success of brands. Brands are catalysts that transcend achieving objectives, making profits or establishing one's status so that it appeals to consumers. In reality, consumers' buying preferences are determined by the way brands attract and engage them.

It is crucial that organizations realize the significance of brands and branding. Likewise, consumers must also be educated and informed concerning the qualities of good brands and best-branding practices. This is where the APBF steps in to develop the 'art of branding'.

With aspirations to encourage the awareness of branding in Malaysia and across the world, the APBF takes an active role in identifying and nurturing outstanding Malaysian brands on an international platform. The Foundation continuously champions its mission to educate and communicate the 'value of branding' - with the concept that brand culture, combined with good practices, will give Malaysia the edge, even against the world's most advanced nations.

Starting off on a modest note with publication of branding articles in print media, the APBF has gradually evolved into an association which organizes branding seminars and forums to discuss the latest issues and developments in branding. The commitment of the organization in encouraging the performance of businesses through branding has seen the launch of the Tun Dr. Mahathir - The BrandLaureate Lecture Series, with the aim of furthering the objectives of the APBF.

After its establishment, the APBF has embarked upon a number of initiatives through The BrandLaureate to support its brand mission. Among the significant events initiated include The BrandLaureate Awards, first in 2006; for Multinationals (MNCs), Public Listed Companies (PLCs), Trans-National Corporations (TNCs), Government Linked Corporations (GLCs) and Large Corporations (LCs). With the success of the awards, the APBF then launched The BrandLaureate – SMEs Chapter Awards (now renamed SMEs BestBrands Awards) to honour the Small and Medium Enterprises

A visionary organization, the APBF aims to continue to take branding into a new dimension via its heartfelt commitment and undying passion.

THE WORLD'S BEST BRANDS





Tun Dato' Sri Haji **Abdullah Ahmad Badawi**



Dr KKJohan President



YM Raja Datuk Ropiaah binti Raja Abdullah **Secretary General**



Chew Bee Peng CEO



Tan Sri Rainer Althoff Chairman



Tan Sri Dato' Hamad Kama Piah bin



Tan Sri Dato' Sri Dr. Teh Hong Piow



Tan Sri Leong **Hoy Kum**



Professor Emeritus Tan Sri Dato' Sri Paduka



Tan Sri Dato' Seri Dr. M. Mahadevan



Tan Sri Datuk Seri Tony Fernandes, OBE



Tunku Dato' Seri Shahabuddin Tunku



(Rtd)

Dato' Sieh Kok Chi



Tan Sri Dato' Seri YBhg Tan Sri Datuk Tan Sri Datuk Darshan Singh Gill (Dr.) Haji Mustapha

Dato' Lawrence

Chan Kum Peng



Dr. Augustine **Ong Soon Hock**

Dato' Seri Dr (Hj)

Mohamed Mydin

Bin Md Musa



Dr. Susan S.C. Cheah

Dato' Dr. Sheikh

Muszaphar Shukor

Al Masrie



Puan Sri Datin Seri Dato' Anne Eu Dato' Jimmy Choo,







Datuk Lee **Chong Wei**





Alex Yoong



TAKE RESPONSIBILITY OF YOUR BRAND FOR YOUR BRAND INTEGRITY, QUALITY, CREDIBILITY

THE THEME

RESPONSIBILITY is the key word as it further enhances their brand perception. When you have all the above features determines the success or failure of any leadership position and reputation. brands. Consumers would only trust a are synonymous with INTEGRITY and steer them to their right path. QUALITY.

consumers and this is an important ding to gain market share and leadership one's responsibility. element in building brand sustainability. positioning. The right branding enabled quality and credibility. Reliable and their foundation and helped them impact for your brand. responsible brands have a strong culture overcame adversity and brought them of transparency and accountability which to a higher level of success.

CREDIBILITY is the final benchmark in many of these incidents, where brands second chance. brand assessment as credible brands drift aimlessly with no strong leaders to

Responsible brands gain the trust of process of strategic and intelligent bran- want your brand to be depends solely on Where trust is concern, reliability comes these brands to build INTEGRITY, QUALITY Make this the beginning of a new season

in your brand, you will have a strong and responsible brand which is what brand that is responsible, one that has Taking responsibility means taking consumers look for. In this age and time, INTEGRITY and known for its QUALITY ownership of one's brand. Every brand you cannot fool consumers. Like the products and services. In today's world, needs a strong leader, full of conviction to saying goes, "the proof of the pudding where consumers are more affluent and drive his brand. Without ownership, the is in the eating", so if your brand does fastidious, brands must have INTEGRITY brand will drift aimlessly and eventually not measure up to their expectations, and QUALITY to build CREDIBILITY. sink to its bottomless pit. We have seen they are not going to give your brand a

> So take responsibility to build a brand that has INTEGRITY, QUALITY and Successful brands go through a long CREDIBILITY. How big and how great you

to mind and unless you are reliable, you and CREDIBILITY as their DNA; these for your brand and be responsible in will not have the attributes of integrity, inherent attributes have strengthened making history for your brand. Make an

MAKE YOUR BRAND GREAT AGAIN!



THE TROPHY

ORIGAMI POLYGONAL ART STYLE

The success of The BrandLaureate's recipient is reflected in the trophy. A shining 24K gold-plated statuette stands magnificent in all its various poses that reflect the theme of each year's Awards. The BrandLaureate's statuette with its emblem represents brand excellence and the unyielding passion and commitment that go into building great

As we move on to the second decade, The BrandLaureate's trophy takes a shift from the smooth and shiny surface to an origami polygonal art style, sleek and stylish. Origami is an art where a flat sheet of paper is folded into a polygonal sculpture. Similarly, brand building is an art where responsibility, commitment and passion sculpture the brand to be a market leader that is respected and admired by all.

The new style gives the trophy a fresh, stylish and contemporary feel. The dimensions created by the polygons represent the movement of the brand as successful brands are dynamic and has a fluidity which allows them to move with time. The dimensions on the body of the trophy also represent the various attributes of the brand which forms its brand identity.

The image of the trophy with its clenched fist positioned at the heart signifies the commitment to responsibility and the determination to build the brand to its highest level. The brand's confidence is denoted by the statuette's face, filled with pride and looking upward and forward.

The trophy stands on a broad and solid polygon base signifying the strong foundation of the brand and its ability to overcome adversities through its multiple dimensions.

Once again, The BrandLaureate BestBrands Awards 2016-2017 trophy is a prestigious mark of brand excellence and acknowledged as the best of best.



Y.A.BHG TUN DATO' SRI HAJI ABDULLAH AHMAD BADAWI PATRON OF THE ASIA PACIFIC BRANDS FOUNDATION



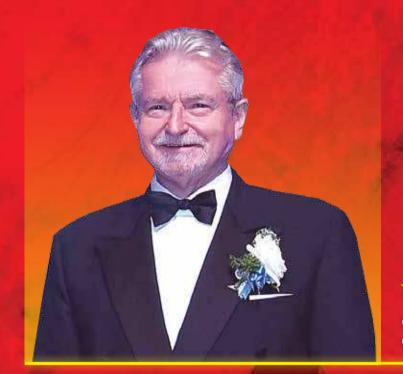
In an age of convergence astride national branding instruments such as One Malaysia and the Blue Ocean Strategy, it is not possible for me to overemphasize the pivotal role brands have in the solidifying process which secures the building blocks of the nation as a whole on the local and global fronts. Brand Malaysia counts on strong brands entrenched in admirable qualities able to raise the perception of this country in the eyes of the world, a fair and just evaluation based on merit and capability, founded upon ingrained values which shine will not corrode with time.

I implore you to raise the impetus of your brand to the point it can lift its own weight upon its wings and not just stay afloat, but ascend to altitudes we have never known before by way of sustainable devices and relatable measures which are tailored not just to the socioeconomic demands of the present era, but also of those to come.

I perceive dimensions Integrity, Quality and Credibility operating in the core of the admirable list of outstanding award winners this year. My honest observation is there has been progress in terms of the quality of recipients and the more stringent qualification and selection criteria in an increasingly competitive market as the years revolve. The borderless approach in business today, coupled by the Internet boom and disruptive industries, has given birth to local players which are able to thrive in the international arena; and vice versa, international brands which emit a local appeal unlike ever before; a unique genus of tug-of-war in the contemporary branding arena. The best of survivors often rise from formidable circumstances and it is in this new and innovative ecosystem, I perceive champions, such as those called here on this momentous occasion, boldly rising up to take up challenges so novel that they were never faced by the brands of yesterday in order to become the tomorrow-brands.

Congratulations on the admirable accomplishments thus far. The journey does not end here; it simply cannot afford to. My advice to you is keep it up and take things to the next level. Take it as your national responsibility, an ongoing mandate to usher in the full spectrum of excellence.

Y.A.BHG TUN DATO' SRI HAJI Abdullah Ahmad Badawi



THE BRANDLAUREATE BESTBRANDS AWARDS 2016 2017

YBHG. TAN SRI RAINER ALTHOFF
CHAIRMAN
OF THE ASIA PACIFIC BRANDS FOUNDATION

It amazes me to see how great the response is to award galas organized by the Asia Pacific Brands Foundation every time. I actively observe the economic climate and sentiments of various nations and regions around the world, and yet, I find my very breath somewhat stolen away as I witness the overwhelming turnout before me this lovely night!

I have come to conclude that as long as businesses and brands conform to the norms of branding, they are unlikely to leave a lasting impression in a place no time can wipe away. In fact, nothing in life ever does unless it stands out of the crowd, is unlike the rest, or niche. Even awards, for that matter; the quality of the award matters, and here, you matter. Responsibility, after all, works both ways.

I do quite like the chosen Theme of the year. It is so fundamental and central to the very eye of brands and branding. Come think of it, what is a brand that is without its virtues? I am afraid it is nothing more than a hollow name devoid of substance which unilaterally cannot be depended upon when push comes to shove.

I urge you to absorb and remember all the sensations of this sensational night. Remarkable... unlike most, you are able to rejoice in the sweet and succulent fruits of your efforts at a time when the world lives in fear of uncertainty on manifold levels. The answer is clear to me as to why this is so – the plane from which the brand-savvy operate is one unlike the norm. How so? Astutely leveraging on branding is an approach not so different from how an eagle chooses to rise above the storm by flying high above the rainclouds – utterly unaffected by the turbulence beneath and coming out on top after.

I say to you, diligently stay on this course. For this path you are taking will not only grant you trans-terrain mobility and navigational clairvoyance during capricious times, but also imbue a radical outlook like an almanac on how to tackle the seasons to come. The world may change; in fact, many already believe it is growing smaller by the day, but sound branding will still hold true as the ultimate vehicle in business.





DR. KKJOHAN

PRESIDENT

OF THE BRANDLAUREATE

Look at all that we have achieved together! I say together because this Award is only possible not because of your epic branding, but also because of the Asia Pacific Brands Foundation (APBF) and its most excellent sobriquet, The BrandLaureate. Hand in hand, the last ten years have been an uphill battle to the very threshold of fineness, in tandem with the escalating quality and eminence of brands and branding in this blessed nation over the years.

To be amongst such high achievers and fabulous all-rounders such as yourselves, I am overwhelmed and strongly reminded of the all-encompassing responsibility we all share in preserving the very finest virtues of our brands – an unbreakable bond that not only provides a sense of security for brands and branding as a whole, but a stable footing that elevates us to the stratospheres of greatness.

What are qualities such as Integrity, Quality and Credibility if not the very extensions of brands overcoming anything and everything this world throws at them in a way that does not alter the composite or spirit of the brand; but instead makes it stronger, simultaneously extracting succinct qualities which inspire and build on a subliminal level.

Today, you must listen to what your brand is saying in the face of new challenges, while it trusts you to direct it in the unchartered territories of the future. You already have a sound footing from where you can start to navigate the terrain ahead – responsibility – of your brand and for your brand. You must listen closely to the sustainable needs of your brands, and in the same stride, the 'living organism' that is your brand remains attentive to your sense of accountability towards it.

Let this award gala be a reminder of how far we can come if we are responsible to that precious thing which is under our care – our brands. I for one am truly grateful to my brands, the Asia Pacific Brands Foundation (APBF) and The BrandLaureate, for having the transcendent appeal to draw and unite great brands such as yourself for this momentous occasion. Because you are here today, be prepared – your brands are about to be catapulted into magnificent realms after this. For you are at a 'branded' occasion, and this has the catalyst effect. The First Decade (2006-2016), Creating Brand Awareness for Brand Success, has passed; and now the Second Decade (2016-2026), Initiating Brand Activation for Brand Significance, is at play. Brace yourself for amplified branding – unlike anything you have ever experienced before!





THE BRANDLAUREATE BESTBRANDS AWARDS 2016 2017

CHEW BEE PENG
CEO
OF THE BRANDLAUREATE

Cruising on the fast lane with a renewed mind and spirit, savouring the wonderful beginning of the second decade of the ingrained brand that is The BrandLaureate, this year's Theme struck me in a relatable fashion. Often we look at children misbehaving and the first thought that comes to mind is 'What are their parents doing?'. This is an everyday example of what happens when responsibility is lax. Despite appearances, brands are like children. If we, as trustees and 'guardians' of the brand, fail to take responsibility for our own brands, then they will start to 'misbehave'. This is an almost natural and organic outcome.

It is only when we get our house in order will the house begin to look more like a home. Incongruously, it is only when you take responsibility of your house can you embark upon a series of actions that will lead to visible neatness. Only through responsibility can good things come about for a brand. Essentially, taking responsibility is assimilating the qualities of the brand as your own. Just as you are responsible for the yourself, you become responsible for your brand. And the priceless rewards of such a connection are Integrity, Quality and Credibility.

Once your brand possesses these qualities, there is simply no stopping it! The brand's performance will instantly shine when it puts its best foot forward. Patrons have a natural tendency of being drawn to brands of Integrity, Quality and Credibility. There is an unsaid connection built upon the solid foundation of trust — which is resultant from Integrity, Quality and Credibility — that simply draws people to the brand. When it comes to brand sustainability, particularly in an uncertain climate, people tend to go with brands they can trust because they can never go wrong. The good qualities of the brand anchors it down in the heart of the people. They make it likable. They make it approachable. They make it sustainable. They make it relatable. And most importantly, they make it trustworthy. I have learned over the years that business trust is the sort of trust that must be earned before the brand can truly create an impact — both in-house and outside.

This is certainly something to look forward to. But for now, let me pause here to commend you all for a job well done. And I mean this not just from the perspective of your scope of business, but holistically, from a brands and branding angle as well. Bravo! May your tremendous sense of responsibility of your brand and for your brand be aptly rewarded with this matchless recognition!

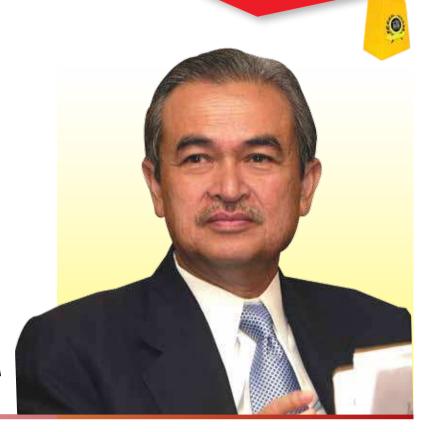




THE BRANDLAUREATE HALL OF FAME – LIFETIME ACHIEVEMENT BRAND ICON LEADERSHIP AWARD – GLOBAL ICON

Y.A.BHG. TUN DATO' SRI HAJI ABDULLAH Ahmad Badawi

FIFTH PRIME MINISTER OF MALAYSIA



Y.A.Bhq. Tun Dato' Sri Haji Abdullah Ahmad of leading the country by inculcating firm also the President of the United Malays National education in Malaysia, enhancing mindsets, and firm foundation to counter future challenges. infusing ethical, moral, and religious values.

Early Life and Career

Born on 26 November 1939 to a prominent Sri Haji Abdullah Ahmad Badawi was educated in of Islamic Conference (OIC). Bukit Mertajam High School. For his 6th form, he In 1964, he obtained a Bachelor of Arts degree in **Approach** Islamic Studies from the University of Malaya.

and rose to become the Deputy Secretary General of the Ministry of Culture, Youth and Sports. He joined politics in 1978 when he won his first election for the Parliament seat of the Kepala Batas constituency. While in government, he held various posts including Deputy Prime Minister, To revitalize the agricultural sector, he introduced Minister of Education, Minister of Defence, Minister Minister of Finance.

Premiership

Tun Dato' Sri Haji Abdullah Ahmad Badawi was October 2003 at the age of 63.

Badawi served as the Prime Minister of Malaysia philosophies and values such as excellence, glory, from 2003 to 2009. During his tenure, he was and distinction has helped to make Malaysia a strong and respected nation. In 2004, he introduced Organisation (UMNO). Affectionately known as the National Integrity Plan with the emphasis on Pak Lah, he was also known by his other sobriquet, the promotion of integrity in the civil service and "Father of Human Capital Development" for the development of Malaysia's human capital his efforts in strengthening lower and higher through training, education, and culture to form a

Excelling in diplomacy and international relations, he sought to improve bilateral and multi-lateral cooperation, actively leading (among others) the Association of South-East Asian Nations (ASEAN), religious family in Bayan Lepas, Penang, Tun Dato' Non-Aligned Movement (NAM), and Organisation

studied at the Methodist Boy's School in Penang. **Enhancing National Prestige - A Holistic**

During his administration, Tun Dato' Sri Haji Abdullah Ahmad Badawi has implemented many After his graduation, he entered the civil service new policies and programs aimed at reforming Malaysia into a more productive and competitive nation. PEMUDAH (Pasukan Petugas Khas Pemudahcara Perniagaan) was set up to reduce bureaucracy in business-government dealings.

policies to promote the adoption of biotechnology, of Foreign Affairs, Minister of Home Affairs, and build human capital and encourage businesses other corrupt practices. to move up the value chain. He also initiated a

Branding Malaysia is the next big task. Branding is an important aspect of improving the competitiveness of products and services. It has been my desire and belief to see Malaysian brands achieve distinction on a global level. That is why I am aware that there is growing awareness and appreciation about the importance of branding. Innovation, branding and leadership are the three vital traits which need to come together for the country to face the ever increasing competitive world.

- Abdullah Ahmad Badawi

based on foreign direct investments (FDIs) and the private sector. These hubs served to move Malaysia up the value chain while creating more employment opportunities.

While serving as Prime Minister, he was also credited with reforming Malaysia's judiciary system by setting up the Malaysian Anti-Corruption Commission (MACC) to fight graft and

plan to create new growth centers in Malaysia To develop the nation according to the tenets of known as 'corridors of growth' or economic hubs. Islam, Tun Dato' Sri Haji Abdullah Ahmad Badawi These economic hubs such as the IDR (Iskandar promoted the idea of Islam Hadhari which elected as the fifth Prime Minister of Malaysia in Development Region) in Johor, ECER (East emphasizes the importance of progress - with an Coast Economic Region), and the SDC (Sabah Islamic perspective – in the economic, social, and Development Corridor) have their own unique political fields while enhancing the quality of life Genial, soft-spoken, and affable, his vision attributes and their developments were wholly for every citizen regardless of his or her religion.





THE BRANDLAUREATE ELITE OF ELITES BRAND LEADERSHIP AWARD

KING OF PROPERTY - REAL ESTATE MAGNATE

Y.BHG TAN SRI DATO' SRI LEONG HOY KUM

FOUNDER & GROUP MANAGING DIRECTOR MAH SING GROUP BERHAD





Tan Sri Dato' Sri Leong Hoy Kum, Founder & Group and success of Mah Sing Group and the property Leong's business philosophy is to create win-win leading property developer, Mah Sing started and strengthening its foundation. as a humble plastic trading company founded

regarded as the face and force behind the growth and Penang.

Managing Director of Mah Sing Group Berhad is industry in the country. His career and journey as an scenarios and build long term relationships with the key figure behind the company's remarkable entrepreneur and property developer has indeed success today. Prior to becoming one of Malaysia's been most illustrious, accumulating milestones and contractors by ensuring that their needs and

by Leong's late father. Leong then founded the Leong has been instrumental in shaping Mah plastics manufacturing division in 1979 and listed Sing to become a multi-award winning real spirit culminated in the Group expanding rapidly nation prosper. As Malaysia's leading property icon, Leong has with projects in Malaysia's main growth corridors. stamped his mark in the industry and is highly namely in Klang Valley, Kuala Lumpur, Johor Bahru

customers, shareholders, staff, business associates expectations are take care of.

On top of that, Leong actively lends his efforts towards CSR initiatives and he set up Mah Sing Mah Sing Group Berhad on the Kuala Lumpur Stock estate specialist. Under his stewardship, Mah Sing Foundation to lend support to those who are Exchange in 1992. Driven by his determination continues to transform the property landscape less fortunate and in need of help. The primary to maximise shareholders' value and passion for with its iconic developments, innovative concepts focus of the foundation is to provide health property, he ventured into property development and quality properties. His vast experience and educational assistance, with the belief that spanning 30 years as well as his entrepreneur healthy and educated Malaysians will help the





THE BRANDLAUREATE ELITE OF ELITES BRAND LEADERSHIP AWARD

KING OF CREATIVE INNOVATION IN EDUCATION

Y.BHG PROFESSOR EMERITUS TAN SRI DATO' SRI PADUKA DR LIM KOK WING

FOUNDER & PRESIDENT **LIMKOKWING UNIVERSITY OF CREATIVE TECHNOLOGY**





Professor Emeritus Tan Sri Dato' Sri Paduka Dr. However, it is in the education sector that Lim and international. In Malaysia, he is the brand Lim Kok Wing is an industry legend that is well respected and admired by Malaysians and the University of Creative Technology proved to world for his passion and commitment to his causes be most successful and rewarding for him as - that of creativity, innovation and education.

Consultants, one of the first few Malaysian-owned advertising agencies. It was a bold move as most country, handling many international accounts dreams. and winning many major jobs. A merger with an extend its business into the global arena.

stamped his mark. Setting up Limkokwing it enabled him to grow the brand globally and gain the due recognition. For more than twenty At the age of 29, Lim started Wings Creativity years, Limkokwing University has provided young Malaysians and those around the world the opportunity to realize their ambition. As during the war torn years. advertising agencies then were foreign owned. its Founder and President, Lim has been at the Nevertheless, his leadership led Wings to become forefront mentoring and providing guidance. Lim has spent the best part of his life Brand

education sector but also to the community, local country.

strategist behind many government initiated campaigns in the areas of tourism, education and entrepreneurism. On the international front, he assisted Nelson Mandela in South Africa's first democratic presidential elections in 1994 and initiated campaigns that highlighted the plight of Muslim Palestinians and persecutions of Bosnians

one of the leading advertising agencies in the for these young minds to soar and achieve their positioning Malaysia in tourism, education and foreign investment. A perfectionist, he is meticulous in choice of words and matching of international communication agency led Wings to His leadership is not only confined to the visuals in all the work produced to promote the



Tan Sri Lim Kok Wing was represented by Dato' Tiffany Lim at the Award's Dinner.



THE BRANDLAUREATE ELITE OF ELITES BRAND LEADERSHIP AWARD

KING OF LOGISTICS – INTEGRATED PORT SOLUTIONS

Y.BHG TAN SRI DATUK G. GNANALINGAM

CHAIRMAN WESTPORTS HOLDINGS BERHAD





Tan Sri Datuk G. Gnanalingam is the man stint as the marketing director he then started his With his strong leadership and determination responsible in building Westports Malaysia to be own marketing company, G-team Consultants. one of the top ports in the world today. A leader in the logistics industry, he worked his way up to In 1994, Gnanalingam started Westports from the leaders in the global cargo industry.

in Port Dickson and Kuala Pilah. He gained his became the Marketing Director, After a 19-year standing in the ports and logistic industries.

make Westports what it is today which is among a barren, swampy island and turned it into the leading container terminal operator in Port Klang today. Under his leadership and visionary outlook, The Singapore-born captain of industry grew up he steered Westports to be one of the top 5 terminals in the world in terms of productivity. Business School, Boston. He started his career as cent manned by Malaysians. A made in Malaysia with the potential to expand further. a Sales Representative with the British American brand, Westports has brought significant pride to Tobacco group and in a period of 10 years, he Malaysia and elevated the nation's international

as the chairman of Westports, the company contributed to Port Klang's world ranking in container volume to advance from 26th position in 1995 to 13th in 2011. Gnanalingam has transformed the port into a state of the art multicargo seaport terminal which is powered by the latest and advanced technology and equipments with current quay length of 3.7 kilometers, which early education in the Royal Military College and The company holds more than 70 per cent market includes 6 container terminals. Westports is graduated from University of Malaya and Harvard share in container in Port Klang and is 100 per capable of handling up to 9 million TEUs yearly,

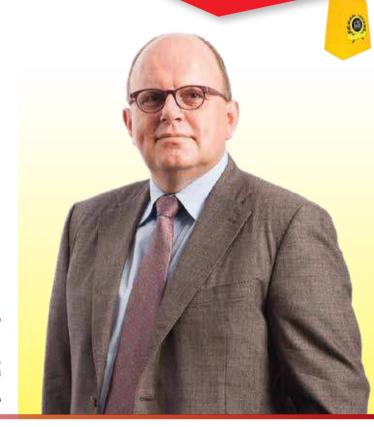




THE BRANDLAUREATE BRAND LEADERSHIP AWARD - BRAND ICON



MANAGING DIRECTOR BRITISH AMERICAN TOBACCO MALAYSIA





markets.

Korea as BAT Korea's Marketing Director in 2012. more sustainable model. Subsequently, he was promoted to the role of Area Hong Kong and Macau.

with him 20 years of international experience in in the Netherlands, a higher educational Europe Middle East & Africa and Asia Pacific degree in business administration in 1994 from the largest tobacco company in the country. Northumbria University in Britain.

No stranger to the BAT Group, Stoel has been Armed with his familiarity with the Malaysian working for BAT since 1995 and has held various market and BAT Malaysia's employees' pride and senior roles covering numerous markets in Eastern passion for a more than century old company, Europe, the Middle East and Asia. He served as Stoel is confident that BAT Malaysia can together Marketing Director in 2010 before moving to work towards steering the business to a new and

> emerged on 3rd November 1999 from the merger Kent, Pall Mall and Peter Stuyvesant. of Rothmans of Pall Mall (Malaysia) Berhad and

Hendrik Stoel hails from Netherlands, and brings He majored in marketing at the HEAO Groningen Malaysian Tobacco Company Berhad. These two long established tobacco companies brought with the British American Tobacco (BAT) Group that institution for those studying economics and the merger, experience and an unrivalled portfolio spans across the London Head Office, Eastern business-related subjects, and earned a master's of highly successful international brands to create

British American Tobacco Malaysia is part of the British American Tobacco group, which is the world's most international tobacco group and the second largest stock market listed tobacco group by global market share. British American Tobacco Malaysia manufactures and markets high quality tobacco products designed to meet diverse consumer preferences. Its brand portfolio includes Director North Asia Area, running Korea, Taiwan, British American Tobacco (Malaysia) Berhad well-established international names like Dunhill,



CAPITALISE ON YOUR BRAND
BECAUSE
YOUR BRAND IS YOUR REAL CAPITAL

...DR KKJOHAN





BRAND OF THE YEAR AWARD

ADIDAS

SPORT - FOOTWEAR & APPAREL







Footsteps in Time

to provide athletes quality equipment.

At the age of 49, he registered Adi Dassler Adidas Sportschuhfabrik and made the historical move of registering a shoe with the famous Adidas Serial Rebranding: Altered Pace of Excellence

Serial Rebranding: Altered Pace of Excellence With a change in leadership and direction, and nearly going bankrupt, the brand came back to life in 1993 with a new marketing slogan: "We knew then we know now."

Football Team defeat the giant Hungarians in the 1954 World Cup finals.

tracksuit model becoming the first piece of apparel (1994). in 1967 to the installation of the Micropacer (or performance statistics) in shoes in 1984 and more After acquiring Salomon Group in 1997, Adidas as part of its 2020 strategy, Creating the New. beginning.

Adi Dassler's known secret to success was to listen, football boot. understand and create products that are personal a Philosophy that has continued until today.

The amazing Adidas story began when Adi Dassler from Bavaria, Germany, first registered Gebrüder Dassler Schuhfabrik, in 1924 – with the aspiration for the company. His own sudden death in 1987 after his father's passing, continued to pave the quest to prove that 'impossible is nothing'. way in innovation and modern sports marketing caused problems in the management of Adidas; with the Dassler family relinquishing rights to the

1954 World Cup finals.

Adidas' branding strategy lies in the strength of its innovation. In the following years, the company released innovations such as the Torsion (1989), the Equipment concept (1991), the Streetball campaign (1992) and the Predator football boot

- the company simply stood out right from the became Adidas-Salomon AG. The 2000's saw the

to the mission of athletes everywhere – and this is that featured athletes like David Beckham, Haile America and Asia-Pacific. Gebrselassie and Muhammad and Laila Ali -

His son, Horst, who took over the reins in 1978 facing their fears, defeats and challenges – on the

After parting ways with Salomon two years later, Adidas acquired Reebok - creating history by bringing together two of the world's most respected brands together - and was renamed Adidas AG.

Striding in Tandem with Undimmed Legacy

With the entire world going through increased digitalization, the evergreen footwear and apparel brand has duly responded with industry changing business model and technologies.

The Speedfactory project is a project that focuses on giving creative freedom to customers, with unique design options and highest functionality. The brand aims to accelerate its digital transformation

innovation of more advanced products like the In a media release, the company announced that ClimaCool (2002), adizero (2004) and the F50 Adidas continues to expect sales to increase at a rate of around 10 per cent on a currency-neutral In 2004, the brand fashioned a marketing campaign basis – driven by double-digit growth in North





BRAND OF THE YEAR AWARD

AVON

BEAUTY & FASHION





Practical Prettiness

Interestingly, the book salesman realized that than the main product itself.

Considering this behavioural pattern, he appointed As a brand which not only 'brings beauty to doors system of selling beauty, fragrances, kitchenware development among its members. and supplements.

shores 42 years ago.

Malaysian Magnificence

With its head office in Petaling Jaya, the company has more than 500,000 representatives or fondly For Avon, Beauty for a Purpose also means fully

products every month.

women he met were actually more interested in Right from the onset, Avon's Mission and Vision the free perfumes offered with purchase of books, has been 'to empower women' and this Philosophy continues today.

the first sales representative, Persis Foster Eames but also opens them, the direct-selling company Albee – who in turn created the distribution firmly believes in team-building and leadership

Attractiveness Ace

The direct-selling company gave women in As a company that supports over six million 19th Century America a chance to be financially independent. Widely known as the company that puts mascara on lashes and food on the table, empowers women to empower themselves. At its mobile and e-interactive brochures. core, feeling beautiful makes one see more beauty and gives the desire to create more beauty around.

known as 'Avon Ladies in the country. Avon also supporting causes that impact the lives of women has franchisor boutiques called Avon Puteri in all around the world. The company has donated provide their network to offer personal service nearly one billion dollars towards ending breast using strong digital capabilities. cancer and domestic violence. Over and above All products sold by the company are approved this, Avon has successfully established itself as an

by qualified scientists and supported by international organization committed to making The Avon brand was founded in 1886 by David H. sound research. Putting emphasis on product the world a more beautiful and healthier place development, the brand releases new, innovative through its products, people, environmental sustainability and philanthropy.

> Holding on to the idea that beauty is the journey while empowerment is the destination, Avon's biggest success is giving millions of women in the world financial freedom and supporting their health and safety through the Avon Breast Cancer Crusade and Avon's Speak Out Against Domestic Violence initiative.

Enduring Beauty

According to article published in Cosmetics Design Asia.com, Avon will embrace technological advancements by driving its transformation in the digital era. The brand aims to do this by investing in the creation of a new global sales organisation, Avon's business philosophy reached the Malaysian in exquisiteness clearly demonstrates that beauty evolving its customer experience by providing

> With digitization its heart of strategy, the brand will soon be building a new modern and relevant Avon for the digital-savvy customers, with hightouch and high-tech features. The brand will



DRYING

no cracking no caking guaranteed comfort



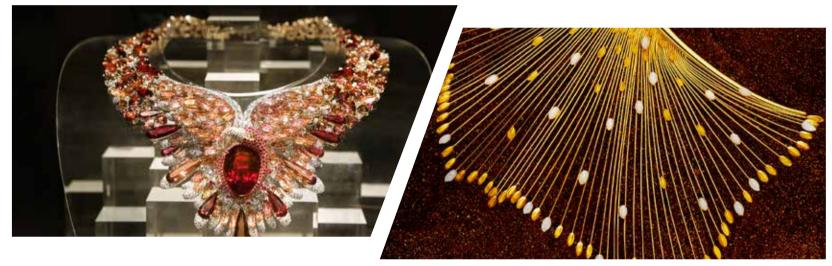
BRAND OF THE YEAR AWARD

CHOW TAI FOOK

BRAND EXCELLENCE IN RETAIL - JEWELLERY







The Chronicle of a Brand on Fire

Trustworthiness and Authenticity, and is renowned for its Product Design, Quality and Value.

to promote long-term innovation in the business, in people and in culture. Another asset underpinning In response to the evolving retail landscape, sustainable growth is a sophisticated vertically the Group has also upgraded the POS to 'high-integrated business model. This supports the end luxury' and 'elegance' style to meet the integrated business model. This supports the Group by fostering excellence and extending communities and industry partners.

With an extensive retail network in Greater China, Korea, Japan, Singapore, Malaysia and the United States, not to mention a fast-growing e-commerce **Opulence Epitomized** business, the Group is implementing effective online-to-offline ('020') strategies to succeed in today's omni-channel retail environment.

Evolutionary Brand Management

Effective brand management and strong customer

loyalty have definitely led to the successful long-Founded in 1929, the Group's iconic brand, 'Chow term development of Chow Tai Fook. At present, Tai Fook', has been widely recognized for its the Group strives to maintain its unique brand Trustworthiness and Authenticity, and is renowned proposition while enhance its Brand Equity on marketing even further.

The success of the Group and its iconic brand is The Group is also dedicated to uplifting its Brand rooted in Innovation, Craftsmanship and Heritage. Image through store differentiation and leveraging The Group also holds other jewellery brands of digital marketing to offer personalized and including Chow Tai Fook T MARK, Hearts On Fire, unique shopping experiences to cater to its MONOLOGUE and SOINLOVE - which are the first customers' expectations. For instance, a brandexamples of a long-term multi-brand strategy new in-store display revamp was introduced. The new display, apart from appearing more refreshing, segments the merchandise display area by diverse The Group's commitment to sustainable growth is anchored in its 'Smart+' strategy – which is in place wedding, fashion, classic, etc. Ornithological

escalating customer expectations. The segmented opportunities along the entire value chain to POS, coupled with more personalized product offerings and services, will bring about a privileged experience to customers who strive for exceptional excellence.

Aiming to maximize its brand exposure and recognition, the Group continues to develop its e-commerce business by strengthening the collaborations with existing online platforms and exploring new sales channels.

In an effort to differentiate its product offerings, the Group brings in a disruptive innovation Chow Tai Fook T MARK diamonds in Hong Kong, Macau and Mainland China.

Each T MARK diamond carries a unique serial number – a 'resume' of the diamond from procurement to manufacturing – which empowers the Group to give customers assurance that the diamond is all-natural, conflict-free and not being swapped. Furthermore, the T MARK experiential zone or in-store merchandise display gives customers a different 'look and feel'.

Crystal-clear Brand Future

To enhance product offerings and extend product differentiation, the Group will step up efforts in promoting its distinctive Chow Tai Fook T MARK diamond and roll out more Hearts On Fire collections, fashion jewellery as well as licensed and proprietary collections in its POS to refresh and enrich the product portfolio.

Customer experience is key to the Group's success. It will further deploy 'Smart+' initiatives to deliver impactful customer experience – which includes renovation of the brand-new store image and POS segmentation.

The Group is committed to delivering a sustainable business development. Technology and talent development are crucial elements and it will continue to invest in these two areas to enhance its competitive edge.





BRAND OF THE YEAR AWARD

GREAT EASTERN

BEST PERFORMING BRAND - INSURANCE







Creating Importance to Life

branch of the Great Eastern General Insurance for the 13th consecutive years. Limited, Singapore.The company's early focus earliest composite insurer in Malaysia.

By 2000, Great Eastern General Insurance (Malaysia) **Setting New Industry Standards**

its ultimate holding company is Oversea-Chinese insurance and group health benefit schemes. Banking Corporation Limited

its operations in Kuala Lumpur in 1954 as a Brand Gold Award in the Life Insurance category stages of their lives.

was in general insurance but it expanded its life The Company was certified by The Malaysia Book insurance business in 1963, making it one of the of Records in 1998 as "The Oldest and Largest Life" Insurer" in Malaysia.

Berhad (GEGM) was one of the largest providers With more than a century of experience and solid of life, health and general insurance in Malaysia, financial foundation, Great Eastern Life has RM72.9 serving a customer base of more than 500,000 billion in assets, over 3.0 million policies in force policy owners with total assets exceeding RM2.5 and a network of 17,000 agents nationwide as at 31 December 2016.

by becoming the only life insurance company to be innovative financial solutions to protect them Incorporated in 1908, Great Eastern Life commenced conferred the prestigious Reader's Digest Trusted against the unexpected throughout different

> This is further complemented by the company's expanding suite of health protection products to help its customers better manage the economic implications of escalating medical costs.

New Technologies to Enhance the Brand

The company believes that a long-term partnership begins with great customer service. In its aspiration to be the choice financial services provider, Great Eastern continually develops innovative and consumer-centric financial planning products.

GEGM's life insurance business was transferred to Todate, Great Eastern Life has 21 operational branch Moving forward, Great Eastern will continue to Great Eastern Life Assurance (Malaysia) Berhad in offices and products include life insurance plans, ploughthegreateruse of leading-edge technologies September 2001. The company is a wholly-owned investment-linked plans, mortgage protection, to enhance various business processes to create a subsidiary of Great Eastern Holdings Limited and business protection, employee benefits, medical unique customer service experience and deliver greater value to its customers and policyholders.

As the oldest and most established life insurer On the business front, Great Eastern continues Over the years, Great Eastern has won many in Malaysia, Great Eastern continues to set new to explore and tap potential markets through prestigious accolades in affirmation of its industry standards as an innovative industry leader. They alternative distribution channels, as well as in the leadership. In 2016, Great Eastern Life made history have provided generations of Malaysians with retirement benefits and medical health segments.





BRAND OF THE YEAR AWARD

MAH SING

BEST PERFORMING BRAND - PROPERTY

MahSing

Reinvent Spaces. Enhance Life.





Reinvent Spaces. Enhance Life

in Greater Kuala Lumpur and Klang Valley, Penang, Johor as well as Sabah. The Group's diverse the people residing within. portfolio includes masterplanned townships, integrated developments, Grade A office buildings, A Property Brand That Understands The Market retail projects, SoHo and industrial developments. As a market driven developer, Mah Sing understands

diverse buyers and market segments.

Their efforts in the property industry are reflected by the many local and international awards given Mah Sing also believes that great customer service design, concept, innovation and quality.

As part of Mah Sing's group-wide transformation, Listed on the Main Board of Bursa Malaysia in the introduction of the new corporate logo and 1992 and ventured into the property industry tagline "Reinvent Spaces. Enhance Life" indicates lifestyle experience and convenient services. in 1994, Mah Sing Group Berhad (Mah Sing) is that the Group will focus on enhancing the lives of one of Malaysia's fully integrated developers its customers, employees and stakeholders moving with residential, commercial and industrial forward. The tagline also signifies a promise to developments. Currently, Mah Sing has 47 projects deliver the best products at an affordable price, which will make a positive impact in the lives of

the market needs and tailors its strategies to fulfil With a proven track record of developing and the demand. The Group aims to be the leader in completing prime residential and commercial affordable housing in Malaysia by introducing that are near to public transport infrastructures.

to them over the past 20 years for company is one of the key elements in property industry. performance, corporate governance, product The Group treats this as one of its priorities and continues to be innovative in providing

value-added services such as M Privilege and M Concierge to offer its loyal customers a premier

Mah Sing believes that affordability is the key factor moving forward and the Group will focus on developing homes for Malaysia's growing younger population who are looking at their first homes. This is reflected in the Group's target with 74% of residential sales priced below RM500,000.

Mah Sing will continue to reinvent innovative layouts and deliver easily accessible, well planned projects with good concepts in strategic locations. Despite the challenging market condition, Mah projects, Mah Sing differentiates itself from initiative such as the Reinvent Affordability Sing remains optimistic and confident that other property developers in Malaysia through. Campaign to provide affordable homes that come with its strong brand name, strategically placed its product offerings and their ability to cater to with premium features and in strategic locations established developments and right product strategies, the Group will be able to continue its growth momentum in the property industry.





BRAND OF THE YEAR AWARD PUBLIC BANK

BEST PERFORMING PUBLIC LISTED COMPANY - BANKING



PUBLIC BANK





A Byword for Integrity & Accountability

Founded in 1966 to serve as 'a bank for the Malaysia's biggest financial institutions with over conveniently dotted throughout the country.

Public Bank's well-deserved reputation as a premier financial institution is centred around its premier financial institution is centred around its prudent management which has nurtured a strong corporate culture resulting in the brand becoming enablement initiatives. It's internet banking has a byword for integrity and accountability. Its strict effective risk management has formed a rock provides corporates greater convenience in solid Public Bank brand which continues to earn managing their banking transaction. stakeholders' trust and confidence.

unbroken profitability since its inception in 1966. The set of financial indicators, which include return to equity, impaired loans, cost to income ratio, and loans market share have remained the best in the domestic banking industry for many years despite the backdrop of the increasingly challenging operating environment. These reflect the Group's strong commitment to prudent technology management with good corporate governance the Group to continue deliver its brand promise.

The Banking On Engagement

The Public Bank Group has long embedded people', Public Bank has grown to be one of customer service excellence in its corporate Malaysia's biggest financial institutions with over culture. This is underpinned by the Group's broad 250 branches and 2,000 self-service terminals of banking products which support In its bancassurance business, Public Bank and the needs of consumers and businesses, as well as providing services that meet and go beyond customer expectation.

been further enhanced with the launching of adherence to good corporate governance and PB enterprise, an online banking platform which

Public Bank has been continuously enhancing The Public Bank Group is widely recognised for its its electronic banking platform to provide fast and secure services to its customers. The PB e gain stakeholders' trust and confidence. -internet banking and PB engage mobile banking customised integrated Point of Sales tool designed under the partnership with AIA Group Ltd., is also continuously being enhanced with leading edge

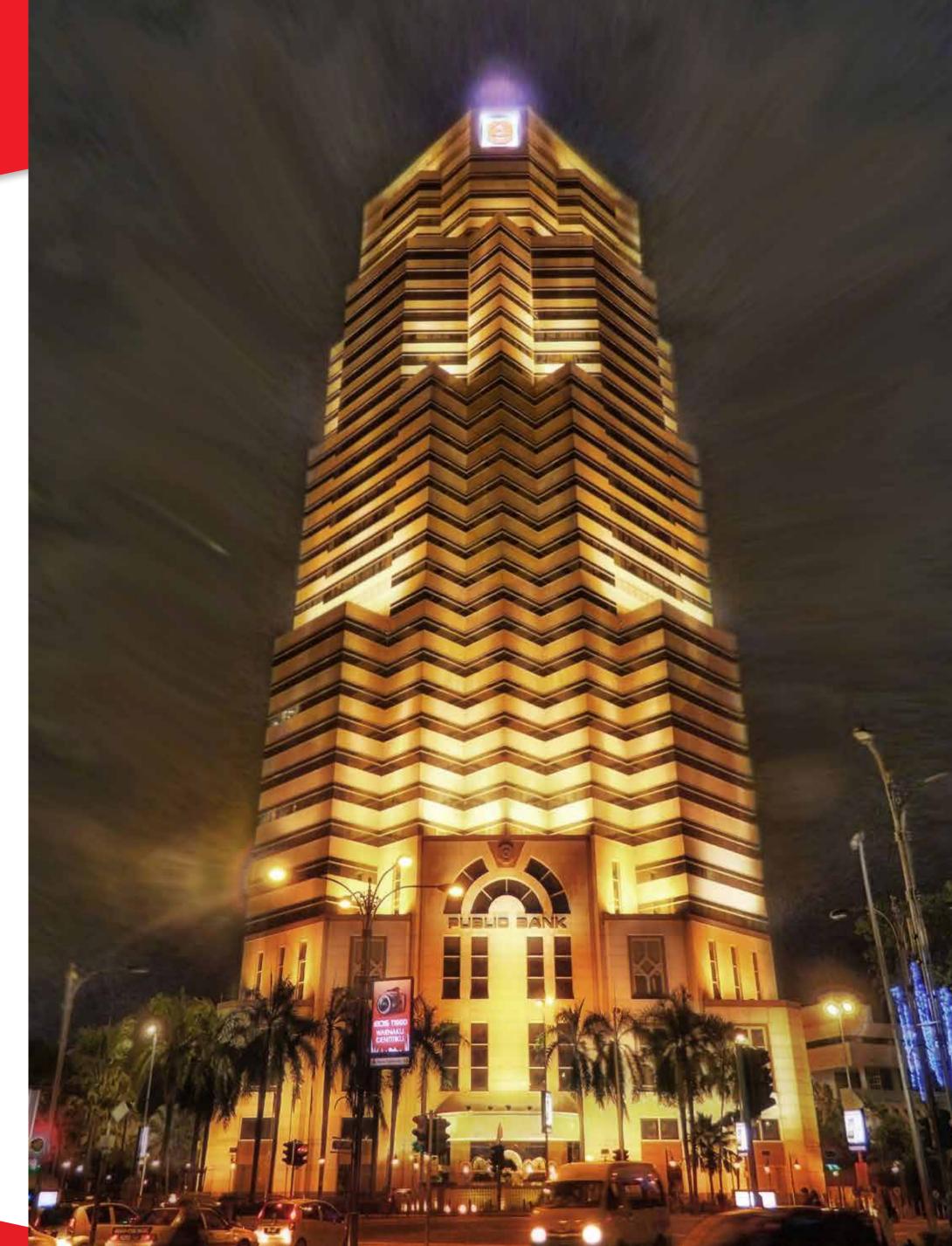
wide range of wealth management products. values to its stakeholders

The Group's unit trust business managed by its wholly-owned subsidiary, Public Mutual, has continued to capture the largest market share in the domestic private retail unit trust industry. AIA Group Ltd. have extended the bancassurance partnership for another 15 years to 2037. This places the Group in a strong distribution network to grow the bancassurance business.

Strong Corporate Culture, the Cornerstone of PB's Brand Success

The Group's prudent management has also nurtured a strong corporate culture which has shaped the PB brand to its present prominent status that represents integrity and accountability. The Group's strict adherence to good corporate governance and effective risk management have formed a solid PB brand which has continued to

are continuously enhanced to provide improved Further, the PB brand values are embraced by personalised and need-based services. PB Direct, a all level of staff at the Group. Staff are engaged, trained and inspired to become good brand for use on iPad, to promote bancassurance products ambassador for the Group. As the Public Bank Group forges ahead for a sustainable future, the Group will continue the legacy of PB brand, which represents prudence, integrity and accountability. The Group will continue to drive the PB brand and sound risk management which has enabled. In addition, the Group continues to offer a as a trustworthy brand, which delivers long term





BRAND OF THE YEAR AWARD

TNB

BEST PERFORMING GOVERNMENT LINKED COMPANY - ENERGY & POWER







Powering the Nation

Tenaga Nasional Berhad is the largest electricity utility in Malaysia. With its core business of providing electricity to the country's businesses, homes and industries, it is a key contributor to Nation building. TNB's activities represent the entire electricity production and supply value chain.

Celebrating its 70 years of existence in 2019, TNB has a presence throughout Peninsular Malaysia, Sabah and Labuan. It has also established a name in the region, making TNB one of the largest electricity companies in Asia as it transforms from a Domestic champion to become a Regional

With a vision to be among the leading corporations in energy and power related business globally,TNB understands that it needs to continuously value create, provide reliable and excellent service to customers and continue employee professional development and empowerment to build a strong foundation for the brand.

TNB's Target Market

TNB's customers consist mainly of commercial, industrial and residential customers.

Its industrial customers are engage in the manufacture of goods and services. Although they consciousness in the minds of Malaysians.

Malaysia's economy. The residential customers represent the majority of Malaysia's 31.7 million population. As its largest market, they drive TNB to deliver excellence in its products and services.

TNB will also continue to uphold sustainability at its core with its increasing emphasis on renewable energy and energy solutions. Moreover, it also undertakes initiatives that improve the livelihoods of the less privileged thereby enhancing the lives that improve the lives of the less privileged thereby enhancing the lives of Malaysians and the rakyat.

Promoting Energy Efficiency

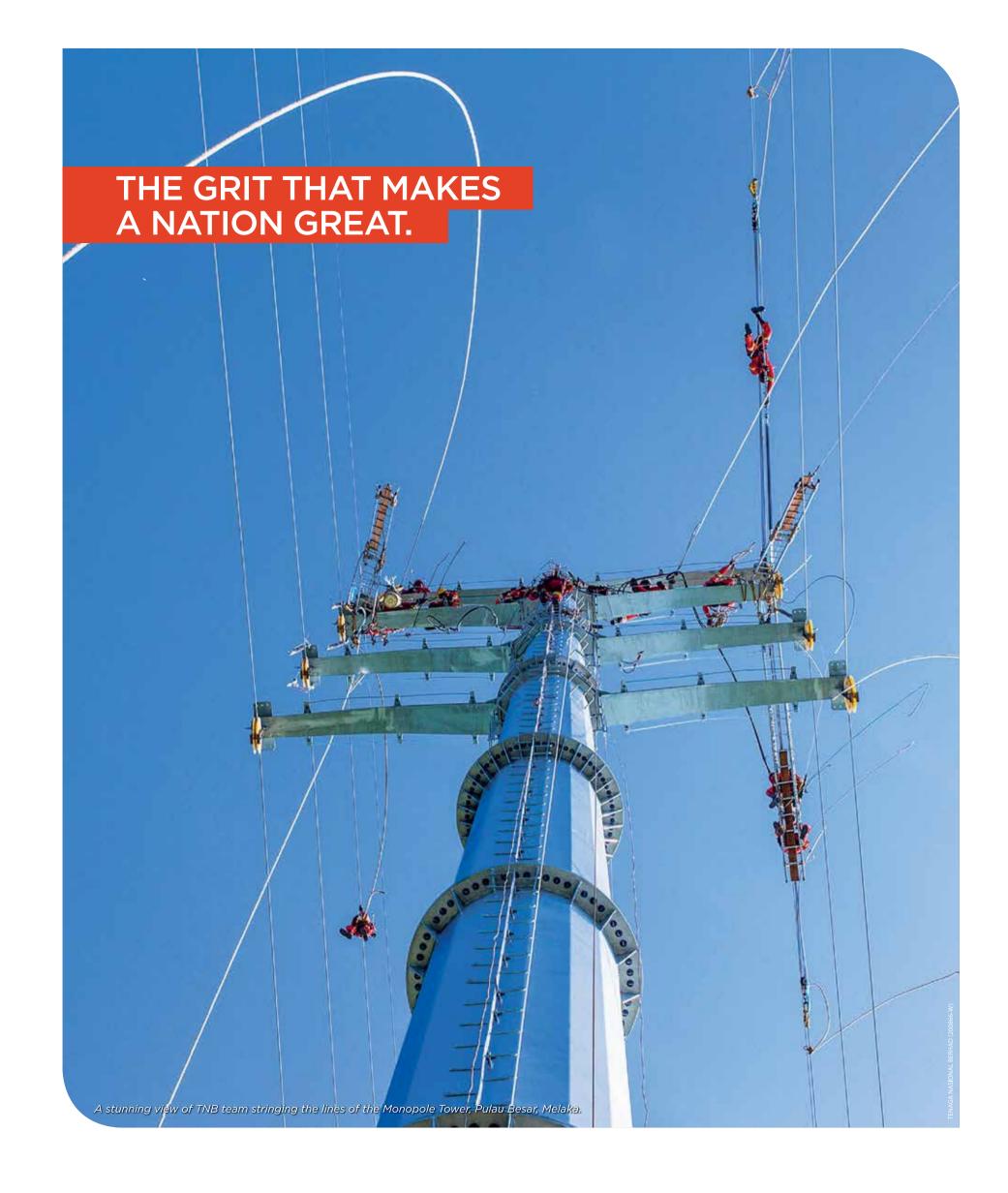
country, there is a need to address the conservation of Hockey has helped unearth talented players for and energy saving behavioural pattern amongst the Malaysian team. Malaysians. To address this issue, TNB has introduced new product innovations in energy technology like smart meter, Maevi® and GSPARX® to Malaysian households. These technologies are the first big step to empower customers towards sustainable energy and instilling environmental

make up the smallest segment of TNB's customers, It has also upgraded the older plants to ensure that they are properly maintained and increase their efficiency. It collaborates with the government to retrofit 50 government buildings with energy efficient LED lightings and high EEV (Energy Efficient Value) appliances. This is expected to lead to a savings of RM47 billion over 15 years.

Championing Community DevelopmentAs one of the top GLCs in Malaysia, TNB is committed to ensuring that the community it operates in is well taken care off. Through its various Corporate Social Responsibility initiatives in the field of Education, Environment, Community

In Education, TNB collaborates with the Ministry of Education to provide scholarships to students for Given the increasing demand for energy in the higher education, while in Sports, the development

> Community care takes on the role of assisting charitable organizations, hospitals and elderly that need special care while Environment support involves reducing carbon footprint and conserving the environment for the wellbeing of Malaysians and future generation.





www.tnb.com.my

BE EXCITED, BE ENERGIZED
OVER YOUR BRAND
HAVE A WINNING BURNING DESIRE
FOR
YOUR BRAND TO WIN

...DR KKJOHAN





BRUNSFIELD

REAL ESTATE & MANAGEMENT







Building Sustainability

Brunsfield is a premier global property through Strong Commitment and Corporate development - engineering and construction real estate investment and management Group that delivers quality lifestyle solutions in highly It is this ONE VISION and SLOGAN – INTEGRITY sustainable signature development projects.

enterprise that continues to deliver real value- social, environmental and economic value. added solutions and services to ensure the sustainable success of its clients and stakeholders. With ONE VISION and working collaboratively as

The Group's capability in executing numerous The Force of Authenticity striving for excellence.

Impactful Branding Driven by a Vision

to achieve a sustainable competitive advantage Creativity.

WORKS – which forms a large part of the Group's growth and achievements over the years in the Brunsfield's strength is in its diversified ability growth as enabled the Group to build the meeting the same goal to be simply World-Class in to operate as an integrated global value chain business with a focus on enriching lives – creating all that they do and deliver.

Brunsfield was founded in 1990; and today, the ONE TEAM with stakeholders to deliver innovative

– which is another key attribute of its business Brunsfield brand is about living the brand. boundaries. culture and integral part of the Group's DNA in Brunsfield's branding is essentially focused on across the enterprise value chain.

of the Group's Vision – To become a world-class subtle as the Group prefers to let its world-class collaboration – creating new value for all its entrepreneurial organization providing the best high-quality value-added innovative solutions, stakeholders. quality solutions and services to its clients and products and services speak for the brand itself.

Even in subtlety, there are a few key areas the Group focuses on such as Brunsfield's senior leadership, its Corporate Culture, and the Group's collaborative working relationships plus via Corporate Social Responsibility. Though these key areas play a different role in further strengthening the Group's

Engineering the Future

Brunsfield has carved a name in transforming the once sedate locales into contemporary and fully Group is recognized as a progressive and innovative industry player – exuding a portfolio of catalyst buildings and sustainable world-class integrated community development projects.

ONE TEAM with stakeholders to detive inhovative breakthroughs and solutions that surpass all its customers' needs and expectations in the most complex and challenging projects, is the key to building the Brunsfield brand.

The Community development projects are recognized as a progressive and innovative breakthroughs and solutions that surpass all its customers' needs and expectations in the most community developments that promote nation-building such as affordable homes and integrated community development that connects people and resources. Brunsfield will continue to deliver valued outcomes plans and strategies has been consistently marked Throughout the Brunsfield Journey, the Company through developing effective collaboration within with Brunsfield's well-known brand of Innovation has understood that the real power of the the organization and across organizational

engaging with all its employees and stakeholders In a business environment that has become more global and more complex, Brunsfield aspires to continue to focus on building deeper The bedrock of Brunsfield's brand lies in the belief Hence, the branding initiative in Brunsfield is rather cross-enterprise collaboration and multilateral





MOST VALUABLE BRAND AWARDS

GUOCERA TILES







space.

meticulously to transform ordinary habitation to architectural wonders worthy of fineness and each layer is akin to the progression of the brand that is behind its craftsmanship. With nearly 50 years of manufacturing expertise behind its name, Guocera Tiles is beyond a doubt a proudly Malaysian-made Tiles is beyond and one of the largest manufacturers and strength of get aesthetically attractive and durable tiles to match their spaces and realize their aspirations and imaginings.

get aesthetically attractive and durable tiles to match their spaces and realize their aspirations and imaginings.

and imaginings.

A member of the Hong Leong Group, Guocera also has a dedicated R&D centre which is ISO-also are realized the only of its kind in their years – in line with changing times and company's objectives. From 'The One Stop Tile Centre' in 1996 to 'Life's Inspirations' in 2000, the tiles manufacturer also changed its Logo to reflect a new era. exporters of tiles in the sector.

Tall Tile Tale

Adaptability is the pulse of brand sustainability. live, work and play.

mirroring the heavens, adding depth and beauty more than 1600 employees who employ the latest while redefining picturesque sceneries, tiles do wonders to the surface of any living and working international demand and expectations. As history attests, Guocera's products meet international quality standards for both the domestic and Interestingly, tiles are richly layered ever so international markets; steadily ensuring customers

brand and one of the largest manufacturers and IEC 1725:2005 accredited, the only of its kind in South-East Asia. The researchers of the Ceramic Research Company (CRC) continuously conduct As a matter of fact, it is the chosen brand for tiles comprehensive and stringent analysis and testing in more than 50 countries and regions such as the of raw materials, which in turn has duly resulted trusted around the globe.

Stacking up as an Fine Brand

No matter residential, commercial or public is known as among the most reliable brands in spaces, Guocera has completed looks for the the global decor market, supplying tiles to many likes of homes, office buildings, airports, schools commercial and residential development projects and complexes around the world. Ultimately, across the world. The company's branding has Ultimately, Guocera hopes to inspire people regardless of the property, the tile expert helps to been elevated through its credibility and offering around the world with its immaculate quality and create an inspirational environment for people to of different products – from glazed walls, floor sublimely attractive tiles as an inseparable part of tiles & porcelain tiles to fashionably crafted their favourite spaces. decorative accessories.

Tasteful Touch of DaintinessThe company's manufacturing facilities in Petaling

Akin to how a lake reflects the wondrous sky,

Jaya, Kluang and Meru have a collective team of showroom in Petaling Jaya, that showcases its 'lifestyle concept'. According to an article in The Star, the showroom was rated by the Concept Home magazine as one of the best showrooms in

Realizing the importance and strength of

Re-innovating with the Times

Passionate about its Mission to drive the latest technologies in tile manufacturing, Guocera believes in re-innovating its tiles – to make them Americas, Europe, the Middle East and the Asia in unmistakeable quality and reliability that is stronger, larger, more environmentally-friendly then before.

> It is only a natural consequence of excellence The Ceramiche Guocera brand, created in 1993 that the foremost brand will continue to add new designs to its current collections such as Nevada, Skywood and Tessuto; among many others.





HONG LEONG ASSURANCE

INSURANCE & FINANCIAL PLANNING







Imparting a Sense of Security

Folks more often than not take comfort in the notion of security in all its forms. Life insurance is one of the avenues where people place their trust in the eventuality of an unwanted yet unavoidable (1931). With 30 per cent equity interest in MSIM, the strategic partnership saw HLA providing life insurance, while MSIM, also with 30 per cent equity handling the general insurance business. scenario.

synonymous with life insurance in this nation Insurance products and services. and has been a blessing to many lives since its inception over four decades ago.

Evolving Service, Revolving Brand
Recognized as Malaysia's largest local life insurance company, Hong Leong Assurance Berhad (HLA) started off in the General Insurance business under the name Malaysia Pacific Insurance Berhad in 1972. A year later, the company added Life Insurance into its portfolio and its business developed exponentially.

Offering life protection, nealth & medical, savings, education, retirement, employee benefits and more, the company's long-standing credibility of insurance and financial planning solutions have been the cornerstone of its branding.

Armed with the Vision of being the 'Insurer of Choice' in the country, HLA is about driving its entrepreneurial spirit to not just meet but to exceed even the most demanding of customers'

Group Malaysia.

business with MSIG Insurance (Malaysia) Bhd. (MSIM). With 30 per cent equity interest in MSIM, equity handling the general insurance business. Since then HLA has become one of Malaysia's leading domestic brands for financial planning Hong Leong Assurance is a name that is and protection solutions, with a speciality in Life

The Insurer of Choice

Offering life protection, health & medical, savings,

exceed even the most demanding of customers' trusted insurance brand company has managed to transform its traditional ways of serving customers a composite insurance company, was established cent commitment towards providing financial by elevating its methods through digitalization after the acquiring of Malaysia Pacific Insurance's security and peace of mind to customers. Thanks in terms of business processes and providing a General and Life businesses. Today, HLA is a to its innovative and quality products, customized subsidiary of HLA Holdings Sdn. Bhd. and is solutions for clients of different ages and needs, as wholly-owned by Hong Leong Financial Group well as its large network of agents and branches, Berhad – the financial services arm of Hong Leong HLA is widely perceived as a company that is both reliable and efficient.

In October 2010, HLA merged its General Insurance Any brand's strength of entrepreneurship is different stages of their lives.

ultimately determined by strong set values and this is indeed projected in HLA's Brand Culture. The company's Philosophy revolves around listening to the needs of customers and keeping a close tab on the very pulse of the market, innovating product solutions to meet contemporary requirements, fulfilling the needs of customers, as well as vigilantly looking for opportunities to serve clients better – in essence always 'Reaching out to You' as its Tagline promises.

Expanding the Protection Umbra over the Ages Staying buoyant and relevant with the ever evolving times transforms a business that is otherwise perceived to exist only for itself into one which primary purpose of existence is to cater to the constantly evolving needs of the multifarious strata in the best way that it can.

By adapting and embracing leading technology, the comprehensive online sales platform for digitalsavvy users.

The leading Malaysian insurer will continue to steer innovative and value-added products to meet the developing needs of consumer at







JONES LANG WOOTTON

REAL ESTATE INVESTMENT









Armed with a brand name spanning 235 years, JLW's has great strength in its research and estate solution providers. Its business philosophy lies in operating a single centralised management help realise cost savings and operational benefits. developments, mixed use projects, resorts and With an industrial advantage from its experience townships. and commitment to the continual improvement of products and services, JLW's vision is to provide The company is able to position and differentiate

advisory and consultancy, strategic consulting and market research, agency, property and development advice to property owners, investors you can trust. and occupiers. It also offers a value-added property asset management service to maximise returns of and capital appreciation.

Branding Distinctively

advice.

JLW is one of Malaysia's leading single source real consultancy team, who have professional experiences in a wide variety of properties across Asia including: offices, shopping centres, industrial system, which enables it to execute strategies to factories and warehouses, hotels, residential

top quality value added integrated services to its itselffromits competitors because the management clients, so everything it does (its skills, services, applies strong ethical principles in how the various a creative platform, engaging employees and platforms, technology and people) is totally teams operate. In this regard, JLW looks for and aligning different types of professional experience. focused on helping clients achieve their real estate employs exceptional and unique people. Every employee is informed of the company's philosophy with regard to professionalism, integrity and best The renowned company provides: valuation practices, and provided with training accordingly a company culture which the company is proud of. Other factors which also set JLW apart are: longevity, asset management services and project and quality, value, performance and employing people

JLW's brand has been associated with creating its clients' real estate assets in terms of cash flow and structuring some of the most significant of their client's property investments. transactions in the Malaysian property market. JLW's branding strategy revolves around its high in the country. JLW has leased or sold some of professional standards and integrity. These business Kuala Lumpur's most notable landmark buildings qualities are critical to any valuation process, and including: The Petronas Twin Towers (Tower 2) the company applies recognised practices to form and Suria KLCC shopping centre, Menara Binjai, impartial, objective and confidential valuation Menara Public Bank, Menara Standard Chartered and Menara Citibank to name but a few.

Backed by a professional workforce, which reflects the integrity, values and morals of the company, the JLW brand has firmly stood the test of time. The company's sixteen Executive Directors and Senior Vice Presidents have an average of over twenty five years working at JLW.

JLW has successfully developed its brand over the years through the process of defining a strategic foundation, developing a visual identity, developing

Keeping The Brand Promise, Inspiring Clients

Thanks to its quality service standards and wellimplemented processes, JLW's teams of professional and dedicated staff are well positioned to meet future challenges in a competitive environment. The teams within JLW leverage on their experiences, deep understanding of market drivers and trends, specialised methodologies and tools and wealth of in-depth research to optimise the performance

The company has been appointed to value some With sustaining brand loyalty of clients, JLW of the most iconic and prestigious real estate continues to believe that differentiation is an essential aspect of branding and will continue to position itself in a different light from other property market professionals. So what motivates JLW and what makes it what it is? It's the company's consistent brand promise and ability to inspire its current and potential clients.



Proprietor: Singham Sulaiman Sdn. Bhd. (78217-X)

CHARTERED SURVEYORS, REGISTERED VALUERS, RESEARCH & PROPERTY CONSULTANTS. PROPERTY MANAGERS, REAL ESTATE ADVISORS & AGENTS.









KOSSAN RUBBER MANUFACTURING - GLOVES







disposable gloves. With a production capacity that started off with 10 million pieces that developed to 25 billion pieces per annum, the manufacturer's growth is admirable. The company's presence is seen all around the globe, with products available seen all around the globe, with products available and ethical behaviour. Ensuring they create a winin more than 190 countries which include East and Océania.

Kossan, as it is known, is Malaysia's largest listed manufacturer of high technical engineered rubber products with the largest compounding capacity for infrastructure, marine, aerospace, railway and With branding being in the forefront of the rubber products used in the various industries. which is a part of their strategic priorities.

The manufacturer has made history by being one This is also reflected in Kossan's continual now known as Bursa Malaysia.

win situation for their customers and business developed economies such as United States, partners all the time, Kossan goes all out to Scandinavian Countries, United Kingdom, Europe, achieve their goal, which is to deliver "Long Term China, Japan, Korea, Russia, Latin American, Middle and Sustainable Growth". This commitment has enabled the company to be seen as a reputable company that is trusted among its clients and stakeholders.

automotive industries. Thanks to its strong track company's business philosophy, Kossan has been record in profit, assurance of good product quality—actively pursuing activities in R&D, automation, and innovativeness, it is a now a global market process optimization, business process

with its success measured through their unbroken production lines and revitalising its existing profits and double digit growth. In 1996, Kossan system. In this perspective, more computerization was listed in the Kuala Lumpur Stock Exchange, programs will be implemented across all the business units. With its strong R&D capability, Kossan has enjoy continuous profitability since its while developing new global marketplaces, with to perform effectively. listing and this has resulted in its shareholders the aim to cater to the demands for their products.

Malaysia's Mega Manufacturer being rewarded with consistent dividend. Kossan has recently registered and launched Founded in 1979, Kossan Rubber Industries Bhd. is now one of the world largest manufacturers of latex being rewarded with consistent dividend. Kossan has recently registered and launched Low Dermatits Technology and is the first glove certifications, accreditations and industries awards. Derma Potential" claim in gloves. Food And Drug Authorities (F.D.A.) of USA has also given this technology their inaugural certification.

> A corporate citizen with a heart, KOSSAN's commitment to the community is emphasized in Corporate Social Responsibility programmes such as its own Yayasan Kossan. Set up in 2015, the foundation has the vision of making life better for the underprivileged in areas such as education, medical and charitable purposes.

Manufacturing Future Plans

Kossan will continue to embark on automation and computerization to reduce the dependence on manual works, minimize costly human errors, and reduce wastage and product rejection. The company is also working on investing in new leader for disposable latex gloves and engineered computerization, investing in human capital - technologies and latest equipment to optimize the production process and to continuously improve the production quality.

of the fastest growing companies in Malaysia, investment in R&D to develop state-of-art. A progressive employer, Kossan continues to invest and develop the human capital to ensure its leading position in glove manufacturing industry. The company conducts training programmes to keep its employees up to date with the latest Kossan is able to develop new and unique products industry trends and necessary competency skills

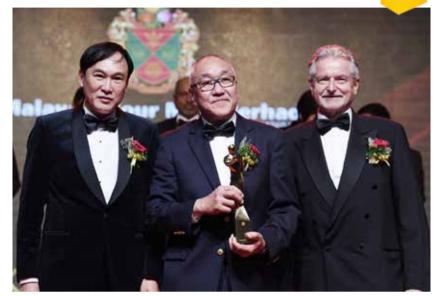




MFM **FOOD MANUFACTURING**



Malayan Flour Mills Berhad





The Pioneer in Wheat Flour Milling

Malayan Flour Mills Berhad ("MFM") is the first and products. foremost food manufacturing enterprise involved on 24 June 1961.

Being the pioneer in flour industry, MFM has a milling capacity of approximately 5,500 metric Poultry Farming MFM's poultry business processes ton per day.

1966 in Lumut, Perak. The RM40.0 million stateof-the-art flour mill which was regarded as the 'pride of the nation' then, was officiated by the first operating in Malaysia, Vietnam and Indonesia.

The Group has diversified businesses in

sales of poultry primary and further processed

in flour milling industry in Malaysia, Incorporated MFM recorded revenue of RM2.40 billion for the process. financial year 2017 and employs over 3000 people regionally.

over 80,000 birds per day, including further processed poultry products such as nuggets, MFM's first flour mill was established in October sausages and etc to cater to the growing needs of the lifestyle changes of food consumers.

As a responsible company, all the poultry products Prime Minister of Malaysia, Tunku Abdul Rahman. by Dindings Poultry Processing Sdn Bhd (DPP) are Today, MFM owns 5 flour mills in 3 countries certified as Halal by JAKIM with strict compliance monitored by certified Halal professionals.

integrated poultry business includes the breeding and differentiation of products, MFM ensures safe, food products. of day-old chicks, broiler farming, processing and hygienic and high-quality products by adhering

to Hazard Analysis Critical Control Practice, Good Manufacturing Practice and Good Hygiene Practice consistently throughout the entire production

Where We Are Heading

Going forward, MFM intends to tranform itself in line with the Government's IR 4.0 initiative, applying big data and artificial intelligence to bring MFM to the next level.

In addition, MFM intends to be the primary producer in Malaysia for integrated poultry business by processing 240,000 birds a day by year 2020.

Likewise, MFM also intends to expand into the export market such as European Union, Middlewith Malaysian Halal Standard MS1500:2004, East by building on its food quality, Halal reputation and brand equity.

manufacturing of animal feed, sales of raw With MFM's unyielding commitment to its MFM also intends to penetrate into other agromaterials and integrated poultry business. Its stakeholders as well as the Company's branding food sectors through synergy with its existing



NO MATTER WHAT
NO MATTER HOW
NEVER LET EXCUSES
EXECUTE YOUR BRAND

...DR KKJOHAN





APM

MANUFACTURING -INTEGRATED AUTOMOTIVE SYSTEMS & SOLUTIONS







Poised to excel as a global automotive supplier.

Companies (APM) is primarily a global manufacturer of automotive parts and components. It has excelled profits and staying ahead of its competitors. and maintained a leading position in the vehicle (OEM) industry.

local Leaf Spring and shock absorber manufacturer with a workforce of only 180 (as at June 1980). Today, of product quality with competitive cost. APM has a combined workforce of approximately 3000 employees.

Board of Bursa Malaysia.

and a vibrant workforce of dedicated, loyal, skilled citizen. and carefully chosen personnel, APM is one of the largest autoparts manufacturer and supplier of As an automotive component manufacturer, APM to more than 50 countries.

Five Pillars of Growth

Established in early 1971, the APM Group of Exchange & Electrical, Interior & Plastics, Marketing industry. and Engineering & Research to boost its sales and

sector of the Original Equipment Manufacturer Apart from implementing growth and product differentiation strategy to increase its product range and excellence, APM constantly upgrades APM's operations began in 1978 as a small-scale its facilities and R&D technology to provide a value-added advantage to its customers in terms

Besides maintaining a high standard in occupational health and safety at the workplace, In 1999, APM was successfully listed on the Main the IATF16949 and ISO14001 certified company is **Future Investment** With an annual turnover of more than RM 1 billion the planet and its contribution as a responsible with cutting-edge technology and world-class

Automotive Parts in Malaysia with global exports spent many years developing its core competencies before expanding into the global market in the Favouring progress, APM's goal is to increase its late1980's. Those competencies are now well established, some of them are 40 years in the APM drives its manufacturing capabilities within making, and were achieved by primarily adhering. ASEAN countries and key developed markets such

5 primary divisions, namely Suspension, Heat to the standards of the Japanese OE Automotive

In more recent times, the increase in the volume of sales and acceptance of the Group's products abroad has encouraged APM to spread its wing internationally. The Group has since expanded its set-up to include international joint ventures and wholly owned subsidiaries in Vietnam, Australia, Netherlands, Indonesian, Thailand, Myanmar, India and the USA with the aim of increasing revenue through market penetration and the creation of brand awareness.

also committed to manufacturing its products in a APM at present is working at equipping and clean and sustainable fashion in order to preserve investing in its Engineering and Research Division skills to become the leading R&D centre in Malaysia; measures by patent registration and indulging in alternative and disruptive technology.

> revenue and market share by rapidly expanding its footprint, brand visibility and export sales to as North America, European Union and Australia.





APM AUTOMOTIVE HOLDINGS BERHAD (424838-D)

Lot 600, Pandamaran Industrial Estate, Locked Bag No. 218, 42009 Port Klang, Selangor D.E. Malaysia.

Tel: 603-3161 8888 Fax: 603-3161 8833



BAT BUSINESS & COMMUNITY LEADERSHIP







The Beaming Flame behind the SmokePacking more than 100 years of flavourful history in Malaysia, the roots of British American Tobacco A dedicated company imbued with a strong Malaysia (BAT) can be traced back to the year

from a merger of Rothmans of Pall Mall (Malaysia) industry and the country. Berhad and Malaysian Tobacco Company Berhad in November 1999.

Rothmans in its portfolio, statistically British American Tobacco Malaysia leads the industry with 53.9 per cent of the market share in the legal

Flavourful Existence, Impactful Aroma

sections and capabilities.

in Malaysia believes in leading-edge talent safety and involuntary exposure to smoke.

development practices of the very highest calibre.

research and development (R&D) team, British American Tobacco Malaysia endures to meet present and future consumer needs – while are able to make info The company in its present form was founded addressing the societal challenges faced by the tobacco consumption.

Preserving That Malleable Quality

British American Tobacco Malaysia is an eminent With an extensive list of ingrained brands such as Dunhill, Kent, Peter Stuyvesant, Pall Mall and high-quality tobacco products; while catering to diverse consumer preferences. Its brand perception goes beyond the popularity of products but also returns of shareholders. extends to its strong views on social problems in the nation.

unshakable support system. On top of its capable better regulatory practice. As a responsible place to live in. pool of 497 employees, the company is augmented tobacco organization, British American Tobacco dedicated to the brands available in different market environment through information, ideas key issues of the product – including under-age Undoubtedly, the largest manufacturer of cigarettes consumption, illicit trade, product information &

The corporation strongly supports and hopes to help deliver balanced tobacco regulations that will in turn help to reduce the negative impact of tobacco on public health. British American Tobacco Malaysia also aims to ensure that its consumers are able to make informed choices about legal

A Relevant Voice during Changing Times

The world's second largest international tobacco group aims to maintain its lead in Malaysia by satisfying its consumer base with a strong portfolio of brands – further supported by leading practices that will enable the company to maximize the

As British American Tobacco continues to meet these goals, the historic brand will ensure that Acknowledging that tobacco consumption poses its business is conducted professionally as it goes Not only does British American Tobacco Malaysia risks to health, the company believes in balanced on to develop and progress over time – while have roots that run deep, it is imbued with an regulatory approaches as the benchmark for contributing to making Malaysia an even better

by a good number of external distributors has contributed to a more positive and safe. With the Malaysian government pledging to eliminate corruption in diverse sectors in the and practical steps in helping regulators address country, the company looks to seeing the illicit cigarette trade narrowed, while providing its own brands, such as Rothmans, as a value-for-money segment for consumers.











Unwavering vision to be the best in the tobacco business.

BRITISH AMERICAN

TOBACCO



KDU

EDUCATION - UNIVERSITY COLLEGE (PRIVATE)







Playing an Impactful Role in the Shaping of Education

One cannot but argue that a sound foundation in education is a launch pad to better days in life. This is the spirit that was instrumental in the establishment of KDU in 1983. It is a historic birth as KDU was Malaysia's first purpose-built private college that provided opportunities for Malaysian youth to pursue good-quality and high-

popular brand and enduring name in that grants students and parents a sense of reliability that reassures the promise of a better prospect.

An All-Round Brand in Edification

KDU was the first college to offer twinning programmes. In 2010, the college was awarded the 'university college' status – a testament to its quality programmes and growth of its international student population.

secondary, tertiary and postgraduate studies in addition to its executive and professional development programmes. This includes KDU College, KDU Penang University College, KDU Management Development Centre and premier primary and secondary smart school, Sekolah Sri

Malaysian youth to pursue good-quality and high-value education which encompasses twinning programmes that allow students to attain overseas tertiary education locally.

Today, KDU an institute with over 35 years of history and experience, believes in providing real-world education that combines knowledge and experiential learning that goes beyond the classroom to meet real world needs to both local and international students.

In January 2015, KDU University College moved to its new flagship campus at Utropolis, Glenmarie, with its state-of-the-art facilities and a contemporary teaching and learning environment. KDU University College offers a wide range of programmes at Certificate, Diploma, Degree and Masters levels and has introduced home-grown degree programmes that are the forefront of prowing industries, reflecting its promise of being a real-world university meeting real-world needs. These include hospitality, tourism and culinary arts, game development and computing, culinary arts, game development and computing, After decades, KDU has certainly blossomed into a communications and creatives, business, as well

> With its expansion of campuses from Damansara Jaya to Utropolis Glenmarie, Georgetown and a new one opening in Batu Kawan, Penang KDU has increased its credibility to its education brand status. Thanks to partnerships with wellestablished training institutions like Rome Institute of Fine Arts, Alma La Scuola Internazionale Di Cucina Italiana in Italy and IMI International Management Institute, Lucerne, Switzerland, KDU

A part of Paramount Education, the institution is an integrated education services provider for primary, students to open their minds and broaden their perspectives.

> Truth be told, KDU's best branding is seen with over 50,000 students from different backgrounds, cultures and countries who have figuratively 'hit the ground running' after graduation – pursuing work and studies in their chosen arenas.

> Transforming the Future via Luminous Instruction Armed with the Vision to change lives and enrich communities for a better world, KDU is on a Mission to continue delivering advanced education to the community while shaping future generations of leaders and thinkers.

KDU's Mission is to provide quality learning experiences for its students.

Traversing a trajectory of excellence, the institute will continue to inspire students and staff to lead, share and serve while it creates a sublime where learning, teatmint researching is encouraged, enabled and enjoyed to the fullest.

In the same stride, KDU will also continue to nurture individuals who go through its programmes to be ethical and responsible global citizens. The institution also aims to expand its partnerships with other colleges and universities to create even more platforms for its students to study and excel becoming positive and productive individuals in their respective communities.





LAM SOON **FMCG**







Forever Entrenched Household Brands

The rich history of the Lam Soon's brand dates back to the 1950s when the company was incorporated by the late Ng Keng Soon to trade in copra and canned food. Half a century down the road, Lam Soon has become a leader in the fast-moving **Defining the FMCG Market** consumer goods (FMCG) category.

On a Mission to provide quality and affordable products to consumers and at the same time value add to their lifestyle, Lam Soon ensures that it delivers on its Brand Promise, driven by its Brand subsidiary, Lam Soon Edible Oils Sdn. Bhd. (LSEO) was tasked to oversee its operating activities; including the manufacturing, marketing, sales, The certifications gained by LSEO are reflective fats, household & personal care products.

amongst consumers and top-selling cooking oil brand in Malaysia and Singapore. LSEO's range of beverages, Drinho, Ace and Soyfresh, are popular To cater to the needs of the times, Lam Soon has

an extensive sales and distribution network and the Group has operations in Malaysia, Singapore, Thailand and Vietnam.

LSEO continues to maintain its leadership position for most of its product segments amidst the tough competitive environment. It embarked on its mission to revamp its production operations at its factories, with the aim to improve production efficiency, product quality and safety. LSEO's Motto: Building Brands You Trust. The company positive efforts saw the company being awarded underwent a restructuring exercise in 2003 and its the FSSC 22000 certification for its Pasir Gudang factory in October 2014.

trading, distribution and export of edible oils & of the company's commitment to food safety management and the existence of the system that meets the requirements of its customers

brands amongst consumers while in the Personal factored in the Halal Policy and Halal assurance Care segment, Antabax has grown to become a system to ensure that its manufacturing facilities leader in the anti-bacterial protection solutions. as well as products manufactured meet all

LSEO's line of quality products is supported by required Halal standards. It is by this initiative that the Malaysian Islamic Development Department (JAKIM) has recognized the company, duly listing it on its Halal Fast-Track programme. The inclusion to the programme will allow LSEO to fast-track any future application for products with the Halal

> Concerning standards of operations, the company has gone through a myriad of transformations along the way, in particular its Teluk Panglima Garang factory office block. This is to ensure that that the factory has a larger staging area in its warehouse for finished goods and ease the supply chain bottleneck.

The company's strategic plan for the future is to develop the 'Out of Home' method (or better known as food service channels). With that in mind, LSEO has expanded its product offerings for Many of LSEO line of products have become and consumers. This certificate is fully recognized mayonnaise, chicken stock, chilli sauces and many household names for most markets in the South- by the Global Food Safety Initiative – one of more, partnering with Spices and Seasonings East Asia region. In the cooking oil segment, the highest food safety management systems Specialties Sdn. Bhd. In its retail channel, the Knife Blended Cooking Oil is the preferred choice available. level across the country to fulfil the needs of its customers and consumers



Building Brands You Trust.

Lam Soon has dedicated over 60 years to answering Malaysian consumers' cooking and washing needs. And it has made us a leader in the industry with many trusted brands in numerous categories.

With strategic partnerships and a long term vision, we seek to continue our own path of sustainable growth into the 21st century for not only the industry, but also the community, shareholders and employees.



SINGAPORE MALAYSIA THAILAND VIETNAM www.lamsoongroup.com



LONPAC









Forging Lasting Partnership

rationalisation scheme on May 1st, 1999.

In September 2005, the Malaysian Rating As to date, the company provides insurance strong internal capital generation capability that travel-assist. has kept its underwriting leverage low.

a booming collaboration in Cambodia known as the customers remotely. Campu Lonpac Insurance Plc.

Delivering Pioneering Insurance Solutions

Lonpac Insurance Bhd (Lonpac) a wholly owned In line with its growth and long-term strategy, subsidiary of LPI Capital Bhd, it was incorporated Lonpac continually strives to provide its platoon in Malaysia on July 12th, 1994. The company began of customers with world-class and pioneering underwriting of general insurance business after a products and services supported via verified procedural and fiscal strength.

Corporation Berhad (MARC) reaffirmed the general coverage to both individuals and business entities insurance strength rating of Lonpac at "AA", covering a range of areas, namely fire, health, in the insurance industry. Lonpac's risk-adjusted engineering and more. Likewise, Lonpac also

In recent times, Lonpac has partnered itself Lonpac generates one of the highest underwriting with Jabatan Pengangkutan Jalan (JPJ) to ease **Building Brand Loyalty** margins in Malaysia's non-life market and its the hassle of road tax renewal for its customers. performance has been solid compared with its. It has likewise implemented an Application revolutionise its products and services in order peers based on a variety of measures. Hitherto, Programming Interface on the MYEG website to to maintain its existing customers and capture Lonpac is one of the country's most esteemed enable speedier verification of insurance data more market share. It will also seek to participate and highly reliable insurance providers, with 21 for foreign workers and anAgents e-portal for its in various CSR activities and invest in above and branches in Malaysia, a branch in Singapore and agents to issue e-cover notes and e-proposals for below the line advertising tools to increase its

Lonpac has also improvised its product and service offerings in line with innovations implemented. To be precise, the company has predominantly reviewed under writing terms of Motor insurance to better align Motor underwriting terms with market conditions and prepare for market liberalisation.

Secondly, Lonpac has harmonised underwriting operations with Goods and Services Tax reconfirming its financial stability and steadfastness liability, motor, personal accident, bond, marine, requirements to protect the interest of the Company as well as its customers. It has also reviewed and capitalisation is reinforced by a consistent and offers services such as e-assist, home-assist, and updated the contents of all policies and related documents in line withthe requirements of the Financial Services Act 2013.

Moving ahead, Lonpac will continue to presence at a greater measure.





PETRONAS LUBRICANTS INTERNATIONAL (PLI)

MANUFACTURING - AUTOMOTIVE & INDUSTRIAL LUBRICANTS







A Winning Differentiator

Petronas Lubricant International (PLI), a whollyowned subsidiary of Petronas, was established in marketing arm.

PLI is the merger of an Asian player – Petronas' FL Selenia Lubricants, which was acquired by the largest corporations on the FORTUNE Global 500®. Malaysian national oil company. This union was of automotive and industrial lubricants to over 90 PLI manufactures and markets a wide range of countries.

providing visibility for the Petronas brand on the and Ancillary. global stage.

revenue. Renowned among the worlds top 10 in technology infrastructure and talents.

workforce of some 2,300 employees globally.

and is a fully integrated multinational oil and gas worldwide. company with operations across the oil and gas value chain spanning over 50 countries. Today, Lubricant Unit, and a strong European footprint - PETRONAS is amongst the top 200 of the world's

automotive and industrial fuel, lubricants and functional fluids to six automotive and industrial company operating across 5 continents and Vehicle (CV), Agriculture, Industrial and Marine years in a row.

PLI drives technology as a winning differentiator Pioneering forward, PLI will continue to build For the year 2017, the company recorded a in responding to the needs of its stakeholders in worldwide total sales volume of 972 million the automotive and industrial market, enabled litres – generating USD 1.85 billion in Group through continued investment in world-class that exceed their performance expectations,

the industry, PLI has a diverse and multilingual PLI continuously creates and maintains its technological edge through its state-of-the-art Global Research and Technology Centre in Turin, 2008 as its global lubricants manufacturing and PLI's parent company, Petronas, founded in 1974 Italy – home of innovative automotive engineering

PLI's unyielding commitment to deliver world-class lubricants products and services has enabled the Company to raise the technical standards and set benchmarks of lubricant technology worldwide. The Company is also esteemed for its Petronas Fluid Technology Solutions™ and regarded for its successful Technical Partnership in Motorsports, namely in Formula 1. Together with Mercedes Since PLI's establishment, the Company has market segments namely, Passenger Car Motor AMG Petronas Motorsport, the team has won the grown in strength to be acknowledged as a global Oils (PCMO), Motorcycle Oils (MCO), Commercial FIA World Constructors' Championship titles five

Future Performance

valuable business partnerships and deliver value to its stakeholders by ensuring quality products towards a sustainable future.





PHARMANIAGA

INTEGRATED HEALTHCARE SOLUTIONS

pharmaniaga passion for patients





Passion for Patients

Pharmaniaga is Malaysia's largest listed integrated pharmaceutical group and a provider of quality products and services in the healthcare industry. Listed on the Main Board of Bursa Malaysia, Pharmaniaga also has a growing global presence.

As part of its drive to become a total integrated healthcare solutions provider, Pharmaniaga's core businesses include logistics and distribution, manufacturing of generic pharmaceuticals, sales and marketing, as well as distribution of medical products and hospital equipment. Drawing upon the synergies of these activities, Pharmaniaga has expanded its reach to Malaysians through the establishment of community pharmacy.

The brand is is driven by its corporate philosophy and motto, Passion for Patients and is committed to its brand promise to deliver the highest standards of excellence to its client and create a legacy as a responsible and caring corporation dedicated to the well being of the community that it serves.

Spectrum of Business

Consumer Healthcare

Through the company's marketing arm, Pharmaniaga Marketing, it distributes over-thecounter (OTC) products that range from vitamins to overall well-being that are specially formulated for adults and children.

Manufacturing

Pharmaniaga Manufacturing offers a wide range of products and services such as oral solid dosages, liquid, cream, small volume injectables and general pharmaceutical, including penicillin, cephalosporin and over-the-counter (OTC) products. Through its research in bio-collagen, it produces collagen-based medical devices for wound care management. wound care management.

Pharmaniaga Manufacturing facilities are designed and constructed according to international pharmaceutical engineering guidelines and comply with the international Pharmaceutical Inspection Co-operation Scheme (PIC/S) requirements for Good Manufacturing Practice (GMP) of pharmaceuticals. Its Quality Management System is ISO 9001 certified; Occupational Health and Safety practices are certified to OHSAS 18001 standards while its Environment Management System is certified to ISO 14001 standards and its Quality Control Laboratories are ISO/IEC 17025 accredited.

Logistics & Distribution

Pharmaniaga manages the logistics and distribution of supply to hospitals under the Ministry of Health, other institutions as well as private sector.

To ensure that it deliver products to customers on time, it manages four main warehouses located strategically in Selangor, Penang, Sabah and Sarawak. It also manages warehouses in Indonesia namely in Jakarta, Bandung and Surabaya, which

supply to 29 other branches throughout the republic. The operations in both these nations are instrumental in ensuring a seamless and pleasant experience for its wide clientele base, which ultimately benefit the end user, in line with our passion for patients.

Medical Equipping

The Biomedical service acts as a one stop solution for the procurement of medical and non-medical equipment. Medical equipping projects require coordination, flexibility and thoroughness and Pharmaniaga provides the most comprehensive, integrated and systematic hospital equipment planning, procurement advisory and ongoing assistance with equipment management services.

Community Pharmacy

Pharmaniaga has its own community pharmacy chain under the brand of RoyalePharma. It provides a wide range of products and services which include health screening and personal counseling on health related issues and medications.

There are 6 RoyalePharma outlets in Malaysia and plans are in placed to expand its footprints.

Driven by the Vision

Pharmaniaga's business is aligned to its brand vision of being the preferred pharmaceutical brand in regional markets and providing quality products and superior services by professional, committed and caring employees.



pharmaniaga passion pa

















SWISSMA

MANUFACTURING - STEEL ROOFING







Pioneer In Metal Roofing Solutions

Swissma Building Technologies Sdn. Bhd., provides total solutions for metal roofing and wall cladding they believe in providing the best product, quality in terms of design, fabrication and installation.

Swissma® is capable to fulfill multiple designing needs which include inter-alia buildings of 3-D shapes, industrial buildings, residential homes, buildings. To enable the company to provide as well. total solutions as its forte, Swissma® carries the widest range roofing and wall cladding profiles in **Branding Initiatives**

resort at Port Dickson. Swissma® is the first metal extends its solutions using non-ferrous metal and applications. such as Pure Titanium, Titanium Zinc, Copper, Aluminium and Stainless Steel.

Being one of the pioneer brands in providing total solution for metal roofing and wall cladding, and service to their customers which further strengthened and enhanced the brand name. Being honored with The BrandLaureate Award for three consecutive years from 2016-2018 further strengthened their brand reputation in the market airports, institutional, commercial and iconic and provides an extra edge over their competitors

Swissma® has also taken several branding initiatives and activities to establish their brand For organic shapes, there is the ever-versatile Swissma® Doppelwelt® standing seam profile which can be tapered and curved. Swissma® their potential clients. This includes advertising Casex® and Dach metal tiles offer a unique their products and established project references differentiated façade cladding at very cost in various publications in the form of magazines, bulletins, calendars and other media printouts.

There is also Swissma® Zipwelt® profile which Swissma® also organizes technical presentations was incorporated as a solution to the 525 units of chalets built over the sea for the Lexis Hibiscus of Architects (PAM), The Institution of Engineers Malaysia (IEM), Royal Institution of Surveyors As a future plan, Swissma® continuously strives roof company to procure FM approval in Malaysia. Malaysia (RISM) and several universities and Besides coated steel which is procured wholely colleges on metal roofing technologies and the

Responsibility (CSR) programmes directly or indirectly as they believe in caring for the community and giving back to the society as well. They collaborate with their strategic business partner NS BlueScope Malaysia Sdn Bhd to provide metal roof for charitable organisations and NGOs.

The brand name Swissma® is closely identified as a top quality brand name for metal roofing specialist by clients, architects and other consultants as Swissma® focuses on delivering prestigious and exemplary projects with exquisite

Swissma Footprints

Swissma®'s impressive portfolio includes reputable projects such as the Prime Minister's office, KLIA 2 Integrated Complex, Lexis Hibiscus Resort, Ikea Cheras, Eaton International School, MRT Elevated Stations in Cheras, Kuala Lumpur, and Malaysia International Trade and Exhibition Centre (MITEC) just to name a few.

to capitalize and harness on the success of their brand in Malaysia and market their products and from NS BlueScope Malaysia Sdn Bhd, Swissma® do's and don'ts about metal roof specifications services at a global scale. Being accorded with a world renowned award by The BrandLaureate would provide the assurance and confidence to Swissma® also participates in Corporate Social their potential clients regionally and globally.



www.swissma.com



We customize roofing solutions to meet your acoustic, thermal & other requirements.

- Swissma Sanko has over 41 years of reputable track records in Malaysia.
 Over 18 profiles available.
- All materials are supplied by BlueScope Steel Malaysia & backed by BlueScope Steel Malaysia warranty.
- Up to 30 years warranty using Zincolume and Colorbond



THE BRANDLAUREATE BESTBRANDS

MOST SUSTAINBLE BRAND AWARDS

UEM EDGENTA

INTEGRATED ASSETS SOLUTIONS



A member of **UEM Group**





and listed as a public listed company since 2
January 2014. It has since rebranded and changed its name to UEM Edgenta Berhad on 9 April 2015.

Its services are geared towards maximising the asset life cycle value ensuring continuous peak

UEM Edgenta Berhad ("UEM Edgenta") is one of the region's largest Total Asset Solutions entities listed on the Main Market of Bursa Malaysia Securities Berhad. It partners with clients to create and deliver cutting edge solutions and services to help optimise the performance of their assets their workplaces and their communities.

UEM Edgenta offers clients a full suite of services operations, maintenance (hard and soft services), throughout their asset life cycle. These include rehabilitation and upgrading works at different consultancy, procurement and construction phases of the asset life cycle. planning, operations and maintenance, as well as optimisation, renabilitation and upgrades.

Consultancy

Its consultancy capabilities span across advisory property and community consultancy, project energy savings while lowering carbon footprint. delivery (procurement and construction planning, project and construction management) and asset List of Achievements

Driving Growth, SmarterThinking, Ingenious is based on building long term client partnerships, promoting the use of technology and digital solutions and the incorporation of effective In Healthcare, it serves over 200 hospitals across

performance of the infrastructure, facilities and buildings driven through predictive, preventive

UEM Edgenta provides integrated facilities assets, their workplaces and their communities.
UEM Edgenta has operational presence in Malaysia, Singapore, Indonesia, Taiwan, India and the United Arab Emirates.

Suite of Solutions

Suite of Solutions

LEM Edgenta provides integrated facilities management and engineering contracting services for a range of assets and building types. From expressways and roads to urban transit, institutional to retail, offices to hospitals, educational institutions as well as residential properties and townships, our services cover

solutions and pavement research solutions, and innovative solutions. Through advanced and innovative technology and planning, éngineering design and consultancy, offerings, asset owners and operators can achieve The Brand is committed towards providing

Malaysia, Singapore, Taiwan and India. In Malaysia, we are the number one player serving more than 100 public and private hospitals and various healthcare institutions.

UEM Edgenta is the nation's leading engineering design, project and network management and infrastructure maintenance specialists with 28 years of experience in infrastructure maintenance management. Our track record is evident in the network management and maintenance of over 2,500 km of expressways and state roads across Malaysia and Indonesia.

Delivering on its Commitment
UEM Edgenta will continue to deliver strong
profitability growth and sustainable dividend
pay-out to shareholders through its Total Asset Solutions business, which in turn provides peace of mind to asset owners and comfort to users. It We offer differentiated solutions that are Green, will adopt best-in-class asset life cycle processes, Smart and Connected, such as energy savings leverage on smart technology to deliver effective

customer experience and services which are value for money to its cost and quality conscious customers in the public and private sectors, and facilities management. With a firm foothold in UEM Edgenta's Consultancy, Services and delivered through UEM Edgenta's resourceful, Malaysia, UEM Edgenta's approach to consultancy Solutions cover 3 core sectors namely Healthcare, responsible and high-spirited workforce.





MOST SUSTAINBLE BRAND AWARDS

VS INDUSTRY

MANUFACTURING -ELECTRONICS MANUFACTURING SERVICES







V.S. Industry Berhad (VS) is a leading integrated VS is now ranked alongside the world's top 50 Electronics Manufacturing Services (EMS) provider global EMS providers for 10 consecutive years Electronics Manufacturing Services (EMS) provider in the region. It was listed on the Main Market of Bursa Malaysia Securities Berhad in 1998 while its subsidiary, V.S. International Group Limited is listed on the Hong Kong Stock Exchange.

electrical and electronic products. It provides customers with an extensive array of services, OEM/ODM on growing their business.

a wide range of injection tonnage and finishing processes, large scale production of printed circuit boards, automated assembly and final processes Facilities of packaging and logistics.

VS is moving towards vertical integration V.S. has advanced manufacturing facilities located which provides the ability to optimise resource in Malaysia, China, Indonesia and Vietnam, utilisation and avoid wasted cost. It provides and collectively employs a workforce of more one-stop manufacturing solutions to worldthan 12,000 people. The Group offers one-stop manufacturing solutions to world-renowned customers from Europe, Japan and USA.

which includes Product Design, Mould Design which includes Product Design, Mould Design and USA.

Which includes Product Design, Mould Design which includes Product Design, Mould Design and Supply the Fabrication, PCBA Electronics & Mechanics Manufacturing, Plastic Injection/Finishing Process, Final Assembly – Box Built & Testing and Supply Chain Management.

The design and build on its sustainability. Understanding the need to meet customers' expectations and assist in their business productivity allows VS to build long term partnership with its clients and addition the Group endeavors to comply with the best practices under the Malaysian Code on the sustainability. Understanding the need to meet customers' expectations and assist in their business productivity allows VS to build long term partnership with its clients.

Which includes Product Design, Mould Design in their business productivity allows VS to build long term partnership with its clients.

The design and build on its sustainability. Understanding the need to meet customers' expectations and assist in their business productivity allows VS to build long term partnership with its clients.

The design and build on its sustainability. Understanding the need to meet customers' expectations and use of the product of the produc

ranging from product design and development to
This unit handles production for multiple clients product manufacturing, material procurement and and its services cover the full project life cycle. On VS expansion, the Group expanded its logistics solutions whereby customers can focus of various sectors of industries including audio, production floor space in Senai, Johor by 300,000 computers, telecommunications, automobile industries and others. With its commitment to the Group to undertake larger projects and Its extensive manufacturing services include delivering quality solutions and timely delivery plastic injection mould design and fabrication, to its customers, VS is always ahead of the competition in product development cycle time.

Its strategically located manufacturing hubs in in

Asia allow VS to serve the EMS requirements for an ever-expanding international customer base on Tool Design and Fabrication, Injection Moulding, Sub Assembly and PCB Assembly.

VS' Plus Factor

VS's commitment to product innovation and focus on continual R&D initiatives has enabled the Group to maintain its competitive footing and build on its sustainability. Understanding the

Corporate Governance and this has helped to protect shareholder's value for the long run.

square feet in 2018. These new capacities allowed expand its customer portfolio. Moving forward, VS will continue to channel its efforts towards maintaining the Group's profitable performance and sustainable growth.



WHY IMITATE WHEN YOU CAN INTIMIDATE BE THE BRAND CHAMPION WITHOUT FEAR

...DR KKJOHAN





ANTABAX

CONSUMER - DERMA PROTECTION SOLUTIONS

antabax





Leader In FMCG
Lam Soon is a household name in South East Asia, known for its quality products and strong brands. Through its stable brands supported by an extensive sales and distribution network, Lam Soon is acknowledged as a major Fast Moving Consumer Goods (FMCG) player in Malaysia. It has grown steadily over the years and today, it has operations in Singapore, Malaysia, Thailand, Vietnam and Cambodia.

Lam Soon Group's business activities comprise of plantation/milling, refining of cooking oil to the manufacturing of margarine, specialty fats, soap and detergent and oleochemicals. Our products are manufactured to the highest international standards including ISO 9002, ISO 14001, GMP (Good Manufacturing Practice) and HACCP (Hazard Analysis Critical Control Points) awarded to its factories in Malaysia and Thailand.

The award-winning brand is recognized and acknowledged among consumers for its antibacterial product ranges which cleans and removes 99.9% of germs for 24 hours antibacterial protection. It is a trusted household and personal care brand that promotes an active, healthy and hygienic lifestyle.

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The brand is consistent in sharing its main message of providing 24 hours of antibacterial protection. It is a trusted household and personal care brand that promotes an active, and that promotes an active, healthy and hygienic lifestyle.

The award-winning brand is recognized and acknowledged among consumers for its antibacterial product ranges which cleans and removes 99.9% of germs for 24 hours antibacterial protection. It is a trusted household and personal care brand that promotes an active, healthy and hygienic lifestyle.

The brand advancing in its journey to instill and promote an active and healthy lifestyle

Antabax, Moving To the Top Three Lam Soon is the brand owner of the Antabax antibacterial personal care range products showcase the empowerment that the protection consisting of an array of shower cream variants, of a gentle yet effective antibacterial personal bar soaps, hand soaps and the sanitizing range care range can add to life. made up of the antibacterial wipes, liquid sanitizer penetrating Cambodia, Vietnam, Brunei, Maldives and the Philippines, among other new markets.

Proudly Malaysian, Antabax is currently one of the top three medicated personal care brands in Malaysia and is also the first halal antibacterial active lifestyles that emphasize good hygiene.

The award-winning brand is recognized and acknowledged among consumers for its antibacterial product ranges which cleans and removes 99.9% of germs for 24 hours antibacterial protection. It is a trusted household and personal care brand that promotes an active, healthy and

Antabax Moves Forward and Beyond for the Brand More recently, to reach more millennial users the brand created the Antabax Power campaign to

and the ever-convenient sanitizing spray. Antabax Antabax Power communicated the message of is steadily venturing into the export market a dynamic nation through the Antabax Power Malaysia graffiti campaign, and the Juara Power Gallery into a carnival ground of creative energy.

personal care brand in Malaysia. The product range initiative as it is the local colloquialism, to spread the brand's unique approach to health has increasingly been angled towards healthy, synonymous to Malaysia's spirit of togetherness and hygiene to a larger market.

and unity. The campaign includes on-ground activations as well as online activities for a wider reach that is inclusive and exclusive to all

The Antabax Antibacterial Shower Cream and Antabax Antibacterial Cleansing Wipes both won the Malaysia Health & Wellness Brand Awards 2017 under the Home Health Care Product Category, that was jointly organized by Sin Chew Daily and Life Magazine.

Moving Up and With the People for Brand Success Creativity, innovation, leadership and integrity are among the qualities of Team Antabax that has tempered the character and personality of health and hygiene campaigns, both large and small that the brand has implemented across Malaysia.

Continuous research and development and a spirit of innovation result in the brand constantly exploring new ideas that make its campaigns stand out and receive attention that ultimately helps consumers make positive changes.

Standing Out From The Rest

Antabax is among the top Malaysian personal care brands and has gained this position in the relatively short period of 10 years.

Antabax heritage schoolyard games activations Becoming a leading brand requires Antabax to be that found the brand turning the National Art unique, to be different, to be innovative and to stand out from a crowded field.

Antabax uses 'POWER' in its latest nationwide Antabax is currently taking the brand to regional





CUCKOO

CONSUMER - HOME APPLIANCES

CUCKOO





The National Pride of South Korea

in South Korea was first established on November brand leadership in the market. 15, 1978. It is the No. 1 home appliances brand in market share for rice cooker in South Korea. Since its establishment, Cuckoo has sold over 25 issued with the greatest number of patents. million rice cookers in South Korea, outgrowing the number of households in the country which is **Cuckoo in Malaysia** estimated at 18 million.

footprints and records a healthy average growth its quality attributes have gained the trust and of 22 percent annually in the global market.

during the first year of release.

innovative products and services to customers, offer outstanding quality for each of the criteria. Cuckoo has ensured that its Internal Quality

South Korea and currently commands a 73 percent Cuckoo encourages its staff to develop new ideas that will sustain the brand and the brand has been

Ever since Cuckoo was introduced to Malaysia in 2014, it has been gaining good response from In 1998, Cuckoo expanded its international Malaysians. Its best seller is the water purifier and confidence of consumers.

In 2010, Cuckoo expanded its product ranges As we are aware, purchasing a water purifier for to Healthcare and Living appliances. Under the the home or office is a long-term commitment, and Healthcare Appliances segment, Cuckoo's water is something one does not take lightly. According purifier attained 2nd position in the industry to Cuckoo, there are 4 important criteria that determine the quality of a water purifier – the water itself, the filters, the technology and the Guided by its philosophy of providing quality and after-sales service and CUCKOO Water Purifiers

standards are strictly adhered to, from the first Cuckoo Water Purifiers Filtration System consists of to move forward in the industry and to further step of production to its last. Ever pushing the a Sediment Filter that helps to eliminate impurities bar for innovation, Cuckoo understands that like rusts particles and deposits; Pre-Carbon Filter

new technologies are needed to meet demands that assists in primary absorption, removes odours Cuckoo Electronics, a global brand headquartered of customers and to ensure that it maintains its organic substances; Natural Filter for Secondary Absorption and Mineral Eruption. It also contains mild-alkaline water to promotes a healthy pH balance for the body and abundant in hydrogen to protect the body from Reactive Oxygen Species (ROS); With its Nano Positive Filter, it eliminates 99.99% of bacteria and viruses and removes harmful substances, especially heavy metals, algae, fungi, etc., while preserving the good minerals.

> Cuckoo's growth in Malaysia has been impressive todate. The number of stores opened in Malaysia during the first 18 months in Malaysia was 128 and sales from June 2015-2016 was 17 times higher than the previous year. A Cuckoo Rice Cooker is sold every 10 seconds while a Cuckoo Water Purifier is sold every one minute.

Awards and Accolades

With its impressive growth, Cuckoo has received numerous awards in recognition of its brand excellence and quality standards. Striving towards its philosophy, "Beyond Standards' every award and recognition received has motivated CUCKOO innovate to deliver the best experience to its

CUCKOO

For The Ones Who Matter beyond STANDARDS



CUCKOO cuckoo.com.my 1-800-08-1111



GUARDIAN

RETAIL - HEALTH, BEAUTY & PERSONAL CARE

guardian





Creating an Edge to Wellness and BeautyEstablished in 1967, Guardian Health And **Business**

Beauty Sdn Bhd (Guardian) is one of the leading pharmaceutical products.

from a mere 200 square feet pharmacy at the Weld Shopping Complexin Jalan Raja Chulan, Kuala Lumpur catering to the expatriate community 5 decades ago. Today, it is acknowledged as one of tests. the largest Pharmacy, Health and Beauty retail chain in Malaysia with over 420 outlets today.

Guardian operates as a subsidiary of Dairy Farm according to their needs. International Holdings, Ltd. (Dairy Farm) The parent company operates as a retailer in Asia. Advocating Community Engagement It operates in four segments: Food, Health and Guardian similarly advocates corporate Beauty, Home Furnishings, and Restaurants. As of philanthropy by giving back to the community by 220,000 employees.

Healthcare & Wellness Solutions, the Core of its those in need, namely women and children.

Guardian rides strongly on its dedication to customers by providing professional and purchasers, distributors, wholesale retailers and to customers by providing professional and dealers in health, beauty and personal care and high-quality services and products, namely pharmaceuticals, vitamins, health foods, personal care and home health care markets. It also This Malaysian based company began its course provides health services such as blood cholesterol tests, blood glucose tests, blood group tests, incontinence care, dispensing, ostomy care, patient counselling, surgical hosiery and lung function

ever-changing needs, the brand has invested At present, The Guardian brand name is widely recognised by Malaysian consumers and trusted for offering quality products at affordable prices. The retail chain outlet provides good and services its stores. It has also introduced 10 new beauty to more than 3 million customers on a monthly and skin care brands from Korea, Japan, Indonesia me-up, shop-in-shop" concept and aims to offer

December 31, 2017, Dairy Farm owns 7,181 outlets providing and promoting the care, development in 11 countries and territories and employs over and well-being of the local communities and supporting programs that are dedicated towards

It has successfully raised funds for, National Stroke Association of Malaysia (NASAM), National Cancer foundation (Makna), PRIDE Foundation, Women's Aid Organisation (WAO), The Malaysian Parkinson's Disease Association, The Alzheimer's Disease Association of Malaysia and World Vision.

As a testament to its success, Guardian has received many industry accolades and recognition, tests.

tests.

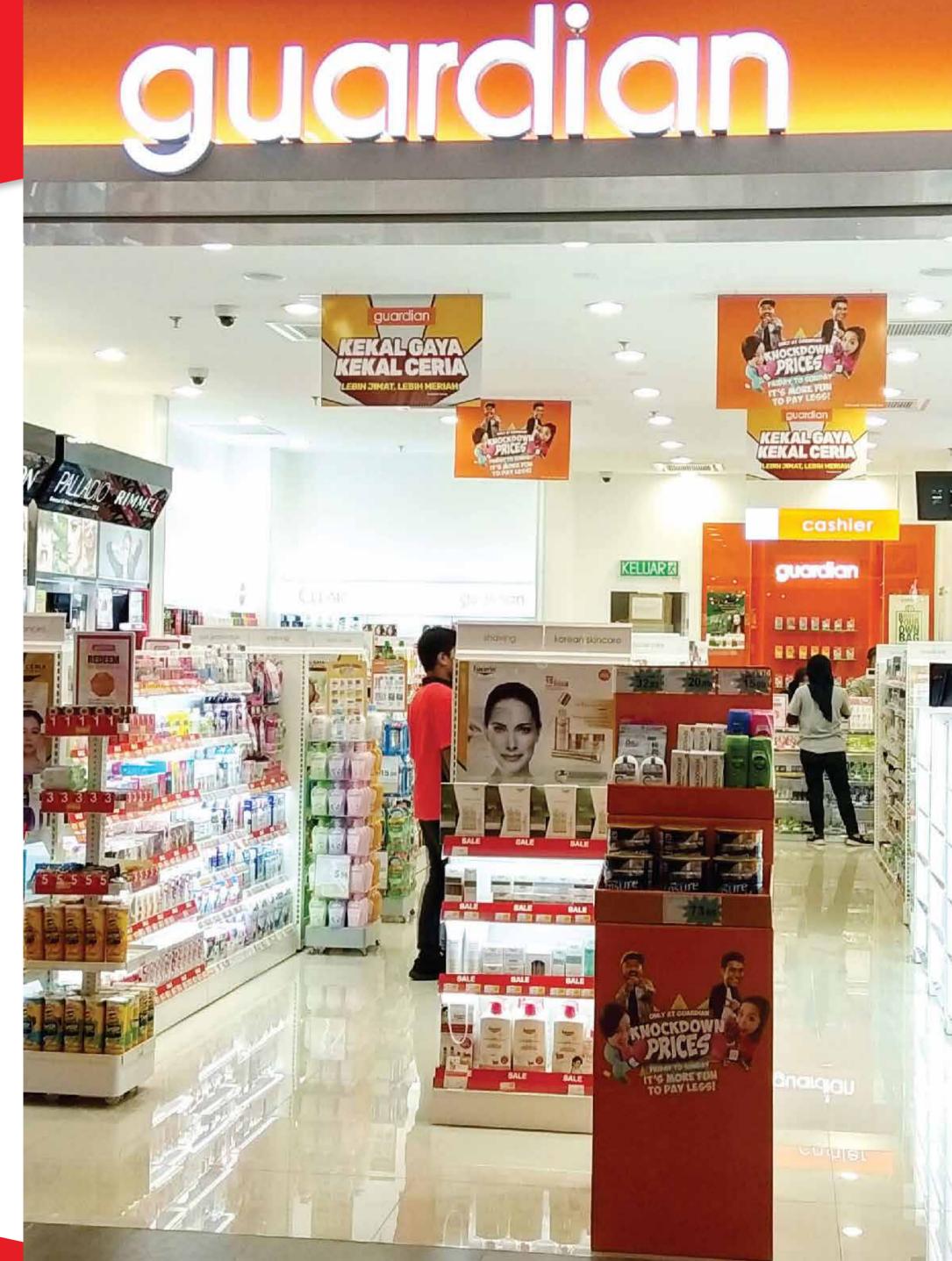
Remaining au caurant and catering to its customer's

received many industry accolades and recognition, namely Largest Pharmacy Chain by Malaysian Book of Records, National Award for Creativity and Innovation by Malaysia Design Technology Centre and most recently the prestigious-The BrandLaureate BestBrand Award for Retail Pharmacy.

Guarding Forward

Guardian's strong branding, extensive range of basis and provides employment to more than and India. The upgraded look stems from a "make-health and beauty products and its customerdriven focus approach has enabled the Company customers an enhanced shopping experience to maintain its robust leadership position in the market.

> Moving forward, Guardian will continue investing in marketing campaigns and focus on improving its range in core categories, as well as improving retail operating disciplines in the stores.





MOST FAVOURITE BRAND AWARDS

NATUREL

CONSUMER - OLIVE OIL









Naturel For Healthy Diet

ingredients to create healthy meals but the right of distinctive quality. kind of cooking oil that can further help to bring A as well as polyphenols or natural antioxidants.

It raises good cholesterol levels while lowering Naturel's range of olive oil include Extra Virgin tumour cells.

that extra virgin olive oil can reduce the risk of prefer extra mild flavour and delicate taste. circulatory problems by up to 66 per cent. The

and spreads in Malaysia has a good range of desired and distribute it smoothly. healthy cooking oil. It was the first to introduce the benefits of Omega 3 & 6 in cooking oils For the Ultimate Love of Health and spreads in Malaysia. Naturel's products are The Naturel Brand Mission facilitates healthy

In food preparation, it is not only using fresh stringent manufacturing standard to offer a brand

highly recommended by doctors and nutritionists 35.9% market share in Malaysia. It is produced as it has many health benefits. It is mainly packed from a blend of popular varietals including with unsaturated fatty acids, vitamins E, D, K and Hojiblanca & Picual from Andalucia in Spain, the world's largest olive oil producing country.

bad cholesterol and helps prevent heart disease. Olive Oil that is infused with a touch of fig leaves A molecule found in olive oil, oleocanthal, acts for a sweet, smooth taste with gentle hints of as an inhibitor which hinders the proliferation of spiciness. It is ideal as a dip or for salad dressing.

Naturel's Pure Olive Oil has a mild fruity flavour. A scientific study by the Biomedical Research It is ideal for marinades, roasting, grilling and stir-Network Centre for Obesity and Nutrition asserts fry, while its Extra Light Olive Oil is for those who

the risk of cardiovascular problems by 30 per cent. quality control in an ISO-9002 certified plant. With innovation, it is also available in a spray system Naturel, a leading brand in cooking oil, margarine which allows the user to control the amount of oil

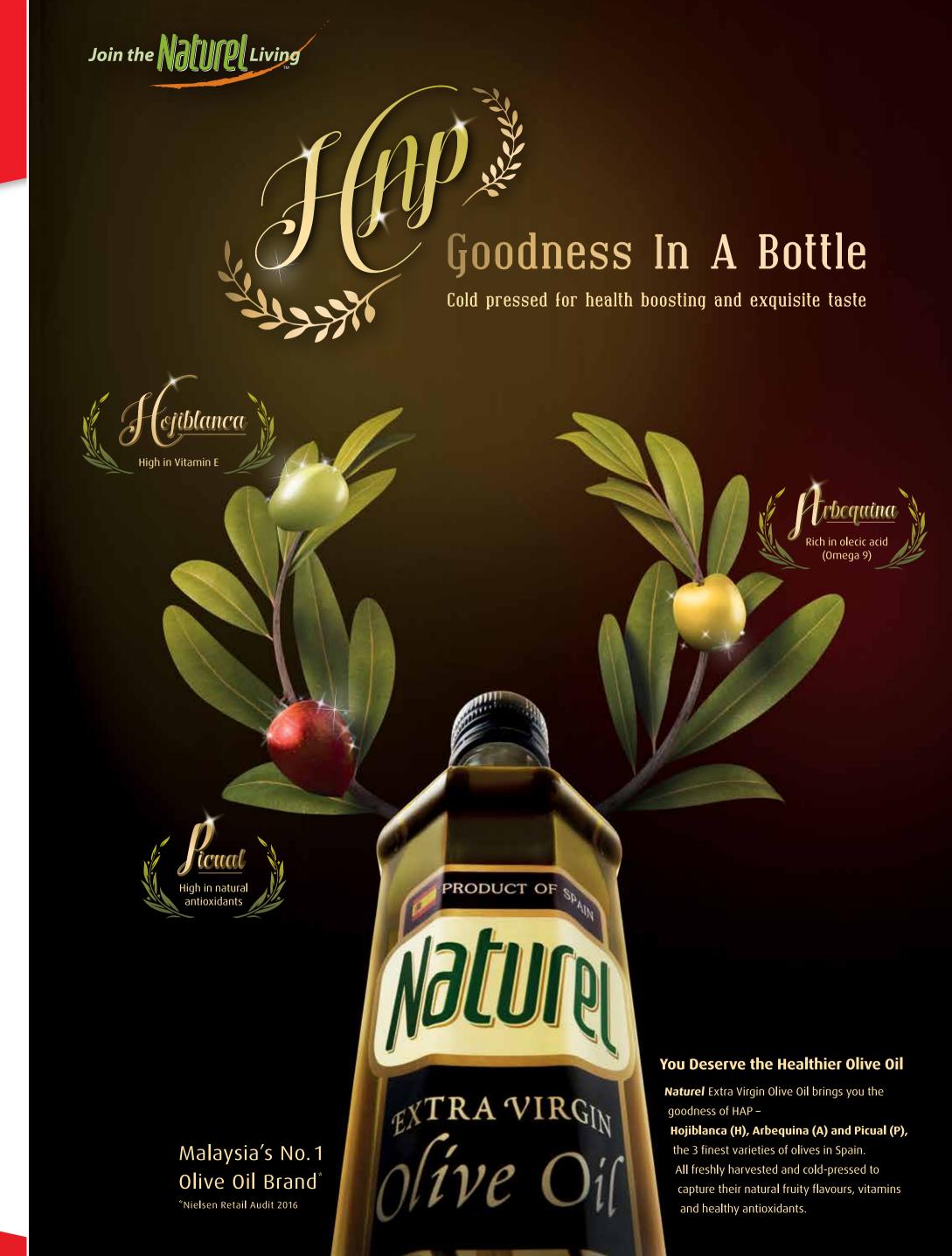
made from natural ingredients and produced to a living and care for our loved ones, through the brand's Three Pillars of Join the Naturel Living Campaign: Eat Right, Keep Fit and Beat Stress.

up the health benefits. Olive oil is a good oil that is Naturel's Olive Oil is one of its best seller with a This message is consistently delivered to consumers in all communications and direct consumer engagement platforms. For example, every year the brand runs nationwide road shows in selected heavy-traffic shopping malls to create awareness and help consumers to adopt the strategy of eating right with Naturel.

> With the emergence of fast growing premium supermarkets and chain pharmacies in Malaysia, Naturel's Olive Oil range are available in these outlets, creating greater accessibility for consumers to access the brand.

A Trusted Brand

Naturel always seeks out new consumer insights consumption of extra virgin olive oil also reduces Naturel's olive oil is packed under stringent regarding their needs for healthy living. It conducts numerous focus groups and these insights are passed on to its research team to produce better products for the consumers. Naturel's commitment to delivering the best products has earned the trust of consumers and led it to receive numerous awards in the industry.





NUTRIPLUS

CONSUMER - EGG







An Egg a Day for Good Health

Nutriplus is a leading egg brand produced by Lay Hong Berhad. Nutriplus has a wide range of eggs that cater to the needs of consumers and is noted for its quality product.

Nutriplus Classic eggs, enriched with Vitamins E & B -complex are produced for the mass market while those who are more health conscious can opt for Nutriplus Low Cholesterol, Nutriplus with Omega 3 and Nutriplus with Organic Selenium.

Lay Hong's commitment to research and development has led to the production of Nutriplus Omega 3 eggs which has lower cholesterol compared to normal eggs. Omega 3 helps to a "brain food", aiding in the development and function of the neurological system and retina

technology that can raise the level of Sélenium per day. in an egg. Selenium is a trace mineral that is required by the human body and is of fundamental importance in ensuring good health.

As the recommended daily amount (RDA) of Selenium intake for our diets is estimated to be 75ug by nutritionists, the consumption of two NutriPlus Enriched with Organic Selenium eggs a day, which contains 22 micrograms of Selenium per egg, will be sufficient.

Lay Hong's core business activities are in the production of fresh table and specialty chicken eggs, liquid egg, chilled and frozen dressed chicken, chicken parts and processed related chicken products eg. frankfurters, nuggets, fried chicken and others.

The Group first commenced layer farming operations in the 1960s with the establishment maintain a healthy heart and is considered as of the sole proprietorship business of Lay Hong Poultry Farm Co., by the late father of Mr. Yap Hoong Chai, Mr. Yeap Seak Yong. Mr. Yap Hoong Chai with his two brothers, Mr. Yip Kim Hoong and result of Lay Hong's collaboration with Alltech farm in 1973. At that time, the business was only

commendable growth and has an annual throughout Malaysia.

production of 500 million pieces of table eggs, 30,000 metric tons of broiler meat, 5,000 metric tons of processed chicken products and 4,000 metric tons of pasteurized liquid eggs.

Lay Hong Poultry Farm Co was acquired by Lay Hong Farm Sdn Bhd. on 27 September 1983, and thereafter listed on the stock exchange on 20 October 1994.

Striving for Further Excellence

Amidst its growth, the Group remains focused and committed to manufacture high quality HALAL food products adhering strictly to food standards like Good Manufacturing Practices certification for animal feed production (GMP), Good Farm Practices Scheme certification for Pullet Farms (SALT), Veterinary Health Mark (VHM) certification (VHM), Hazards Analysis and Critical Control Points certification (HACCP) and ISO

Mr. Yeap Weng Hong took over the control and In 2009, the Group ventured into East Malaysia Nutriplus with Organic Selenium eggs is a management of their father's small layer poultry and acquired a retail supermarket chain, G Mart which allows it to market its products directly Biotechnology, an American company with one farm with production capacity of 10,000 eggs to end consumers on a cash basis, thus enjoying per day.

better margins and reduced cash flow risks.
There are 13 G-Mart outlets located throughout
Sabah, further expanding the brand's footprints





THE BRANDLAUREATE BESTBRANDS

MOST FAVOURITE BRAND AWARDS

PERODUA

AUTOMOTIVE - SEDAN/COMPACT CARS







Revving History

Perusahaan Otomobil Kedua Sdn. Bhd., or better known as Perodua, was established in 1993 as a joint venture company between Malaysian and Japanese partners.

The manufacturer is blessed with well-established shareholders – UMW Corporation Sdn. Bhd., MBM Resources Berhad, Daihatsu Motor Co. Ltd., PNB Resources Berhad, Daihatsu Motor Co. Ltd., PND Equity Resource Corporation Sdn. Bhd., Daihatsu (Malaysia) Sdn. Bhd., Mitsui & Co. Ltd. and Miscui & U Co. (Asia Pacific) Pte. Ltd.

Commencing operations in 1994, Perodua

Commencing operations in 1994, Perodua

Commencing operations in 1994, Perodua introduced the ultra-economic national favourite - the Perodua Kancil – in August the same year. This was followed by the spacious Rusa in 1996, the hardy Kembara in 1998, the sleek Kenari in 2000 and the compact Kelisa the very next year. The company went on to manufacture the muchloved Myvi in 2005, Viva in 2007 and Nautica 4WD in 2008 before relling out the Avia in 2014 and in 2008 before rolling out the Axia in 2014 and Bezza two years later.

In 2016, Perodua etched its effervescent mark in modern Malaysian history when it sold three foundation for its branding activities. million vehicles since its inception!

A Site to Behold

Corporate Building, R&D Testing Laboratories and these loveable cars into their lives and accepted

Styling Studio & Vehicle Test Track.

The headquarters also incorporates its Manufacturing Plant, Engine Plant, Pre-Delivery Inspection Area, Vehicle Distribution Stockyard, Parts Warehouse, as well as its Learning Centre. Perodua has 82 sales branches and 202 service branches to serve its customers across the nation ever so dependably.

Definitive Contours of Brand ExcellenceTirelessly burning threads on the fast track of distinction with the Vision to be a world class automobile company that is known for excellent quality and reliability, Perodua consistently ensures there is professionalism in its operations, efficiency in utilizing technologies & resources, readiness in facing challenges with resilience and

headquarters is located in Sungai Choh, Rawang. specifications to sublime design and sound The 520.7-acre site is home to the Perodua reliability – millions of Malaysians have welcomed

them as an inseparable part of their daily routine, be it for driving from home to work and back or for a host of leisure activities.

Perodua's milestones are its biggest contributors (and testament) to its good branding. From its 10,000th Perodua Bezza which sold in 2016 and the all-new Myvi receiving a 5-Star safety certification from ASEAN NCAP to the Perodual Myvi reaching its company millionth production in Myvi reaching its one millionth production in 2017, the established car manufacturer has undoubtedly won the hearts of Malaysians with their production of quality sedan and compact cars over the years.

A Solid Grip Rolling Forward More driven than ever, Perodua continues to securely build on its Business Philosophy of 'Building Cars, People First'.

With this in mind, the corporation aspires to continue to add on special features to its cars like the GearUp Smart Bluetooth Tyre Pressure optimizing benefits to customers & stakeholders. $\:\:$ Monitoring System (TPMS) – an innovative product These qualities have created an unshakeable that allows drivers to keep track of their vehicle's tyre pressure in real time.

Perodua's branding is further enhanced by the According to the Malaysian Automotive Association, A Site to Behold

A Site to Behold

A truly Malaysian brand, the company's the unique names of its cars and inimitable market share in March this year. Perodua aims to continue to keep its market lead as it accelerates into the future.



























CAPTURE THE SPIRIT
OF BRAND EXCELLENCE
THROUGH PHENOMENAL BRANDING

...DR KKJOHAN





BRAND INFLUENCER AWARDS

LIFE INSURANCE







Today, AIA is not only recognized as a leading insurer in Malaysia but has also become a brand that is synonymous with the Malaysian household.

At present, AIA has grown to become a one-stop centre that offers a complete range of financial solutions – including Protection, Health, Personal Accident, Employee Benefits, General Insurance, Mortgage, Retirement and Family Takaful products – to meet its customers' protection and financial security needs at every life stage.

Part of the AIA Group, the largest independent publicly listed pan-Asian life insurance group, AIA has the financial strength, experience, service centre network and a well-trained team of more than 2000 staff to serve its three million customers and a most and a series of mega-events and sponsorships namely, the AIA title sponsorship of The Music Run by AIA, and Vital City in 2017 which featured AIA's global Brand Ambassador, David Beckham. nationwide. As at 31 May 2016, AlA's total asse worth was RM48 billion, with a paid-up capital of RM767 million.

Thus, it comes as no surprise that the AIA brand position itself as a brand that promotes healthier, longer, better lives.

The Prime Option for All Ages

AlA's branding practices and tools have garnered

Ine Deep-rooting of a Health Influencer & Mobilizer
Since its inception in 1948, AIA Bhd. (AIA) has been on a journey to promote itself as a health influencer and mobilizer and the company's efforts have indeed started to pay off.

great affinity for its brand. Even from the very onset, AIA was clear of its goal and focused not only in successfully building brand recognition and loyalty, but also in becoming the no. 1 choice when it comes to life insurance in Malaysia.

Hence, AIA concerted all its products, services and brand message around protecting its customers at every stage of their lives – and this has resonated strongly with Malaysians.

AIA branding efforts has also allowed the brand to connect with younger consumers, particularly Gen Y which makes up more than 40 per cent of the total population. AIA is also focusing on Gen Y recruitment of life planners or agents to leverage on their youthfulness & enthusiasm to identify & engage with its younger customer base.

At the Group level, AIA also entered into a fiveyear major partnership with Tottenham Hotspur Football Club in February 2014 which will see the AIA brand featured on the shirts of Spurs today has grown from strength to strength to players in all competitions till the end of the 2018/2019 season. This major sponsorship even led to Tottenham Hotspur First Team coming to play an exhibition game in 2015 – their first trip to Malaysia since 1979.

Relevance Embodied in Enduring Vitality
In AIA's strive to be relevant to Malaysian community health at whole; the company launched AIA Vitality in June 2016.

The programme on its own was and continues to be a game-changer for both AIA and the industry. AIA Vitality is a unique insurance and health programme that actively supports and rewards its members for taking sustainable steps, however small, to improve their health and well-being. Not only do they get additional insurance benefits for taking care of their health, but they also stand to receive discounts from various lifestyle brands that AIA has partnered with!

AIA at present is working towards filling the gap and meeting the Malaysian government's goal of 75 per cent insurance and Takaful penetration

Awards & Recognition

AIA Malaysia was voted The Most Popular Graduate Employer in Insurance at the 2016 Malaysia's 100 Leading Graduate Employers Awards. It was placed 40th in the overall ranking – a vast improvement from the 88th placing in 2015 – proving that AIA Malaysia is becoming an employer of choice in Malaysia.

AIA recently won awards at Dragons of Asia Awards, the Malaysia Effie Awards 2016, Malaysia PR Awards 2015/16, The Marketing Events Awards 2016 and Marketing Excellence Awards 2016.





BLACKMORES

WELLNESS - NATURAL HEALTH SOLUTIONS

BLACKMORES°





NO.1 HEALTH SUPPLEMENT BRAND IN MALAYSIA

Blackmores is Australia's leading natural health company. Based on the vision of naturopath and founder Maurice Blackmore (1906-1977), it is passionate about natural health and inspiring people to take control of and invest in their wellbeing. His views on natural health, preventive medicine, the environment and recycling were nothing short of radical in the 1930s, and his work opened the doors to new ways of treating illness

Essentially, naturopathy is a system which focuses and maximising health.

Our quality range of vitamin, minerals, herbal and name in natural health.

Blackmores is a prominent supplement brand in Malaysia with a history of over 25 years of presence. The Nielsen Scan Data reported that Blackmores is the No.1 health supplement brand in Malaysia and dominating the No.1 market share in 4 key product segments namely Fish Oil, Multivitamins, Glucosamine and Coenzyme Q10.

Improving People's Lives

Since day one, Blackmores believes in empowering people to take control of their health. Therefore, we offer free personalised lifestyle, dietary and supplementation recommendations for consumer health and well-being via our naturopath consultation.

on building health and encouraging the body's self-healing process through holistic health education with the ultimate goal of achieving nutritional supplements, and continued support holistic health and wellbeing. The free naturopath of the community and environment, are among consultation can be arranged at any Blackmores the many reasons Blackmores is the most trusted Flagship Store at Mid Valley Megamall in KL, Queensbay Mall in Penang, Mediplex in Selangor

Brand Social Responsibility

As the market leader in the health supplement formation of Project Kindness.

Project Kindness is the Blackmores way of giving back to the community, through charity drives and pay-it-forward collaborative efforts. The campaign was launched with the catchphrase, "If you can choose to be one thing today, choose to be kind!".

We aim to continuously provide for members of society who are underprivileged - the poor, the homeless, the hungry. The goal of Blackmores Project Kindness is to inspire everyday Malaysians to spread kindness, to do a little good, be it a small or big act. Because we believe that a little kindness every day can go a very long way.

Blackmores has created content around the need to stop food wastage, has served over 7500 meals & Imperial City Mall in Miri on appointment basis. to the needy with Pit Stop Community Café, and has reached out to the victims of the Penang floods as well.

market, Blackmores Malaysia felt the need to Stay tune for future programs under Blackmores lead the category in social responsibility with the Project Kindness at www.projectkindness.com.my





LBS BINA INTERNATIONAL PROPERTY DEVELOPMENT







First-rate Workmanship, Great Real Estate

LBS is the realization of Dato' Seri Lim Bock Seng's decades, the company's portfolio of projects made it possible for it to gain a reputation as a property developer that delivers properties that inspire and enrich.

living – LBS believes in ensuring improvement increased market share, and a in construction technologies and architectural LBS' share prices over the years. trends. The property developer deems that Malaysians deserve homes of good workmanship Among the branding initiatives that has successfully and strives to achieve this in every project.

As it continues on its Mission to 'Consistently Deliver Exceptional Performance through Progressive Creations, Ensuring Value to All awards & accolades plus ongoing Corporate Social Stakeholders and Enriching Communities at Responsibility efforts.

Large', LBS has become a dominant player in the country's property industry.

LBS's recognizable properties include Taman Perindustrian Bukit Serdang, Seksyen 14; a project Cup champions; Taman Pinggiran Putra, Serdang; Residence. and the township project at Bandar Saujana Putra. in China – which has helped solidify the Malaysia-China ties since 2015 – aptly reflect its success.

Rebranding to Entrench the Brand

Comprehending the significance of branding, LBS dream in the 60s when he founded a construction underwent a rebranding exercise in 2012. The business in Petaling Jaya. Over the past two 'corporate makeover' saw a renewal of its logo, corporate makeover' saw a renewal of its logo, reinforcement of Values, renewed commitment

Armed with the Vision to be an internationally The initiative brought better clarity in terms of the recognized developer – building and inspiring direction of the company. These initiatives have delightful spaces that enhance community resulted in a renewed confidence in the brand, increased market share, and a steady growth in

> driven LBS as a brand to a new level include an extensive and cohesive PR strategy and efforts in working with various media owners, marketing communications developments, recognition,

Attaining Greater Heights of Distinction

Beyond townships, LBS also develops high-rise residences such as Midhills (Genting Highlands), LBS SkyLake Residence, Residensi Bintang Bukit that was jointly developed with the 1992 Thomas Jalil and the multi-award winning BSP21 Service

Its listing in Bursa Malaysia in 2002 and presence Since its rebranding in 2010, LBS has intensified its pursuit toward excellence and progress above all. In this quest, it has been recognized with multiple

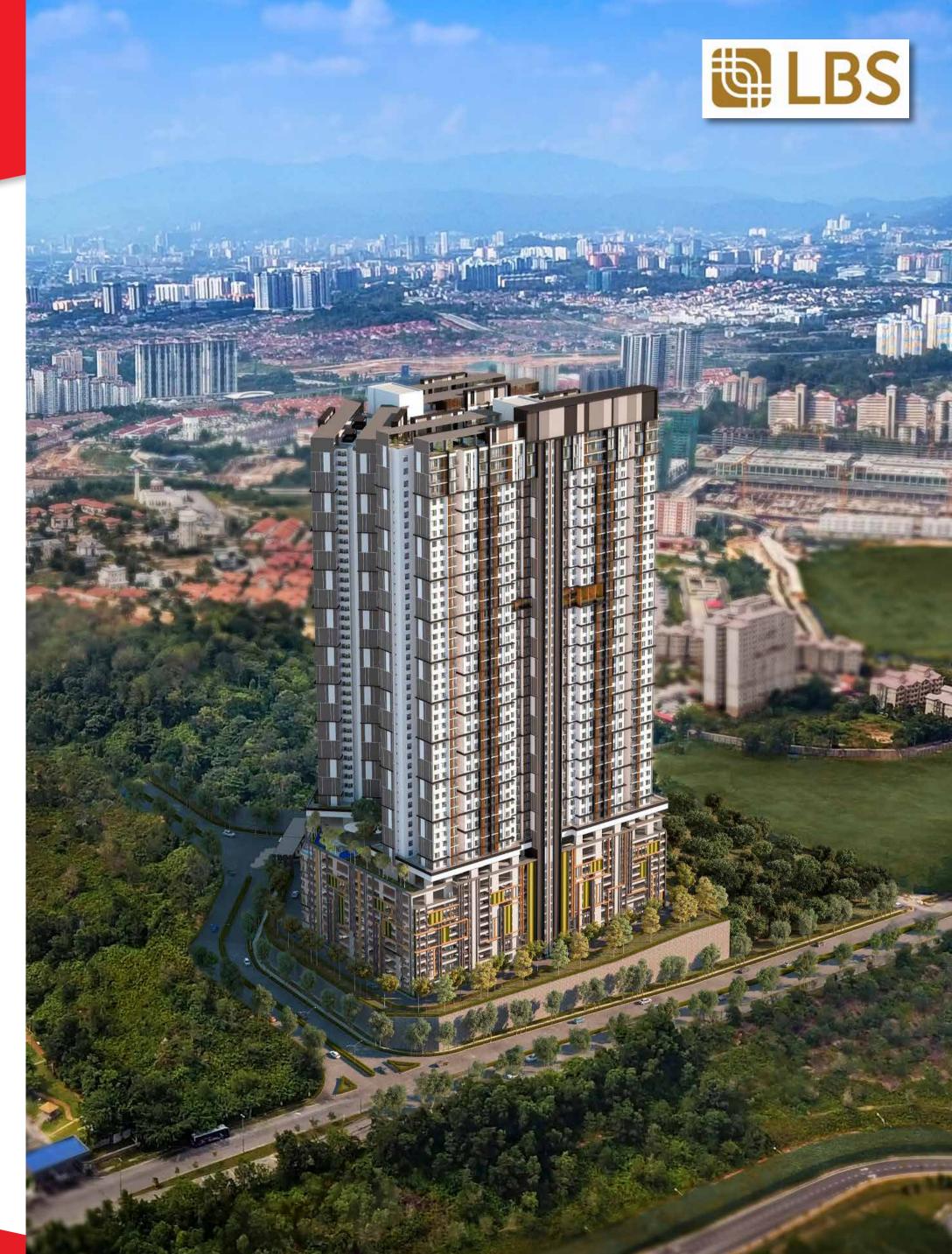
awards every year. From marketing awards and development awards to business and leadership awards – whereby in 2017 Tan Sri Lim Hock San received six coveted awards in recognition of his leadership and contribution toward the industry in Malaysia and beyond.

It is part of LBS's DNA to give back to the community. Going back to its roots in Sungei Way, the company believes its success additionally stems from the support from the community. These efforts are not one off or ad hoc activities to gain publicity but long-term efforts that weaved through time to affect real change. These efforts include its financial support and nurturing initiatives for SJK(C) Sg Way and SMJK Katholik PJ for over 40 years and 12 years, respectively. LBS has been a strong supporter of Kiwanis Down Syndrome Foundation (KDSF) for 12 consecutive years.

Transforming Landscapes in Malaysia and Beyond LBS long-term plans is to expand developments across Malaysia – providing homes for all

Malaysians. The property developer has delivered more than 30 thousand properties and is confident to deliver much more in the future.

Apart from the national venture, LBS will also continue with its work in Zhuhai China with the plan to integrate motorsports into the urban lifestyle of city living in Zhuhai. In this aspect, the property developer will continue to work closely with Mélaka State to promote the bilateral ties with Guang Dong province.



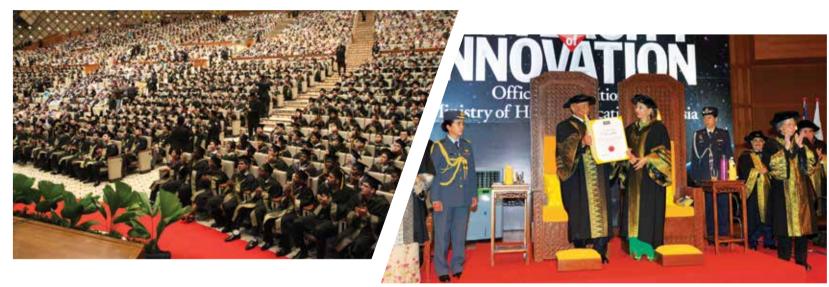


LIMKOKWING

CREATIVE TECHNOLOGY EDUCATION







Hub of Creativity

In the early 90s, the government had embarked on a project to make the country a regional education with building the nation's economic backbone by in 2003. producing highly skilled graduates with the right tools to thrive in the fourth industrial revolution.

The Lim Kok Wing Institute of Creative Technology (as it was known then) was established to play an active role enabling much needed technology transfer in the area of creative education. Lim Kok Wing Institute (Lim Kok Wing) had started to create strategic links with reputable and wellestablished universities and colleges in UK, USA, Canada, Australia and New Zealand. At the same time Lim Kok Wing had forged strong connections with industry to provide guidance and support students.

Designing itself was undergoing a major expansion Minister, Tun Abdullah Haji Ahmad Badawi. ito new areas - Graphic, Electronic, Product, Communication, and Animation.

upgraded in status to University College, before being awarded full University status in 2007. It hub. Tertiary education institutes were tasked moved into its ultra-modern campus in Cyberjaya

Foreign Expansion

In 1997, Lim Kok Wing began taking in foreign students at its local campus and 2006, it reversed the process by taking education to foreign shores. In 2006 it received endorsement from the Government of Botswana in Africa to set up a campus in its capital city of Gaborone which it did in May 2007, with no less than the Former President of Botswana, the Hon. Festus Mogae officiating its establishment. This was unprecedented, as it clearly indicated the high to enable the right environment of learning to regards that this diamond exporting country had for Malaysia and for Lim Kok Wing.

Industry requirements and global trends were This move was immediately followed by the its yardsticks as Lim Kok Wing introduced new setting up of a campus in London, in the heart studies that were relevant to the times and also of Piccadilly, in October 2007. The campus was in anticipation to the future needs of the nation. officially opened by the Malaysian Former Prime doctorate programmes.

other African nations such as Lesotho and

Over the intervening years, Lim Kok Wing was Swaziland had invited Lim Kok Wing to set up campuses in their countries. In August 2008 Lim Kok Wing opened its first campus in Lesotho in the capital city of Maseru. Swaziland soon followed with a new campus in its capital city of Mbabane which was opened early 2010.

> In Asia, the University is set up in Indonesia, Cambodia and China and it now boasts a global student population exceeding 30,000.

Established Educationist

Lim Kok Wing is now very much an established and integral player in the education industry, both domestically and internationally. In Malaysia, it has firmly established itself as the go to place for creative technology programmes. It is also firmly committed towards making higher education accessible to the masses by offering quality and affordable programmes at all levels, covering preuniversity, diploma, degree, Master's degree and

Its international reputation is clear when it Industrial, Interior, Multimedia, Information, Following the success of the Botswana campus attracts students from 165 different countries to pursue higher education, safe in the knowledge they will be gaining accredited qualifications.

you to become self-confident, a new media | focus is purposeful to make you highly technologist with a fantastic global network of friends from over 150 countries. As professionals on projects, assignments, Malaysia's award-winning centre for research and competitions. Check us to career excellence. From professionally- | and 7th most "liked" on Facebook.

Don't just opt to earn a degree. Take it | equipped high-tech studios to study abroad further to build success. The University's | programmes, a Limkokwing graduate is unique environment is designed to mould | well-armed to succeed. The industry employable as you interact with industry innovation we have the facilities as well as the out and you will know why we are the experience that will put you on the fast-track 6th most popular university on Twitter

High income careers require specialized skills to manage in a highly competitive global work-place. Limkokwing University with its huge diversity of students from over 150 countries is designed to fully prepare students to work in the world's best companies.

• Study on the latest digital technology

programmes to enhance your future career prospects

- Gain creative thinking skills to understand Innovation
- Acquire industry experience to meet professional expectations of multinational companies
- Build a stunning portfolio to

showcase your talent and skills

- Create a global network of friends to develop market intelligence
- Develop presentation skills and leadership that give you a definite edge
- Do a semester in London to gain vital exposure of a sophisticated environment

Inovasi 1-1, Jalan Teknokrat 1/1, 63000 Cyberjaya, Selangor Darul Ehsan, Malaysia Tel: 03 8317 8888 👔 facebook.com/limkokwing 🔠 twitter.com/limkokwing 🕒 youtube.com/limkokwing TUBE



TOUCH N GO

MICROPAYMENT SYSTEM







The Smarter Way to Pay

March 1997 at Metramac Highway and PLUS payments. It is the only card in the world that can payments at tolls for 4.3 million users daily.

consumers.

TNGSB is a Private Limited Company, whose every Malaysian's day-to-day life. shareholders are CIMB Group Holdings Berhad, MTD Capital Berhad and PLUS Expressways **Expanding its Products & Services** Berhad.

Driving Cashless Society

Touch 'n Go Sdn Bhd (TNGSB) was incorporated low-value transactions and discards the need to and efficiency in the running of their day-to-day in October 1996 and it launched its services in carry and search for loose change when making business). Expressways to provide fast, efficient and secure be accepted at retail outlets, parking sites, buses, Its customer-centric approach in providing the trains and toll roads.

being the one and only Electronic Toll Collection improvement, TNG has grown from strength over (ETC) operator for all highways across Peninsular the last 19 years. Today, it is the No. 1 in Malaysian Malaysia to E-Wallet services that provide product Micropayments and is an accepted payment

Its most thriving product - the TNG card is a multi- include the Zing Card (which is a TNG card with in payment convenience. application e-purse that provides users with the an auto-reload feature) and the Fleet Pass (which

means to perform simple and convenient cashless enables business users to increase productivity

ultimate convenience to users has also resulted in the establishment of a reload network boasting Today the company has evolved its business from Driven by a culture of innovation and continuous more than 9,000 reload points nationwide. Customers today can reload their TNG cards at Petrol Stations, Convenience Stores, Selected Retail Chains, Bank ATMs & CDMs, Self-service and amenities to both the mass and business method across multiple segments including major. Kiosk, TNG SPOTs and TNG Hubs across the country. transit services, 180 parking sites and over 200 At present The Company has approximately 17 retail outlets - thus making it an essential part of million cardholders and processes 5 million transactions on a daily basis.

> Moving forward, TNG will continue to be at In addition to the above, Touch 'n Go has introduced the forefront of micropayments - with the many innovative products for both individual and introduction of newer and innovative ways to business users alike. Examples of such innovations provide customers with the ultimate experience



TAKE FULL OWNERSHIP OF YOUR BRAND
AND
HAVE FULL RESPONSIBILITY
FOR
YOUR BRAND LEADERSHIP

...DR KKJOHAN





DRINHO

CONSUMER - SOYA BEVERAGE







A Name That Is Refreshing

since 1980s.

Ace Canning Corporation Sdn Bhd began its operations in 1972 and extended its product. Over and above all this, soya beverage fans and an impressive global reach of over 40 countries, certified halal. bearing testimony to our portfolio of strong effective distribution network.

Producing drinks of highest quality with attractive value towards the product. packaging, Ace takes evolving customer trends into

Remarkable Brand Presence

It is unmistakable that Drinho is a popular brand in Known for its delicious taste and hosts of benefits, the Soya beverages industry in Malaysia. Produced Drinho's soya bean milk has become an integral by Ace Canning Corporation Sdn Bhd (a member part of Malaysians lives – whether at home, of the Lam Soon Group), the drink is a favourite outdoors or for special occasions. Drinho's soya among Malaysians of different walks of life – with beverages including Soya Bean Milk and Soya Milk thirst-quenching moments shared and cherished Corn are made from non-GMO soya beans and control measures.

range in the 80s, to include Drinho branded ready- health aficionados are able to enjoy the drinks to-drink beverages. Ace Canning's brands have knowing that they are preservatives-free and

brands and good differentiated products that Our emphasis on continuous improvement has meet the ever-changing consumer demand and meet consumers' needs, supported by efficient and given Drinho Soya Bean Milk an additional boost when a "new and improved" formula was introduced with more sova goodness, a richer A company that knows the importance of branding; taste, a good source of protein, cholesterol-free, Ace Canning continuously rejuvenates its brands' with less sugar and no artificial sweeteners & portfolio and introduces new line extensions. flavourings. This has successfully added brand

consideration to further enhance the perception For many Malaysians, Drinho is the soya beverage towards the brand. There are now over 10 exciting brand of their choice – thanks to the taste and variants available in a variety of formats and sizes. quality. Today, Drinho Soya Bean Milk and its range

of Asian Drinks has become a household name and is available in all major supermarkets, retail outlets, food courts and food kiosks throughout

Quenching Future Hopes

Ace Canning continues to maintain its commitment are processed under the most stringent quality to producing high quality, safe and innovative products while keeping the sustainability of environment in mind. This is translated into the use of FSC certified paper in its TetraPak®

> The company will also focus on product and marketing innovations as well with the aim to expectations in the years ahead.





KNIFE CONSUMER - NO. 1 BRAND IN COOKING OIL









Carving an Impression in the Hearts of Families This unique feature makes Knife a cooking oil that for Generations

to as Knife right away as no other brand can

Many warmheartedly acknowledge that they grew up together with Knife brand – with the gentle yet with those triggering fond memories with those with such strong brand strength and heritage, which is the strong brand strength and heritage. home cooked food they missed dearly.

Not only is Knife brand synonymous with quality family time, Knife cooking oil also features a good aroma and good taste – an attribute which they As part of its Brand Value; i.e. 'strong family decades." always promised in all its product offerings.

Leading Light in Breakthrough Taste & Mouthwatering Aroma

A clear leader in Blended cooking oil segment, Knife upkeeps its proprietary blend of cooking oil to produce a unique titillating peanut aroma that viewership rating in YouTube channel! enhances the flavour and fragrance for all types of dishes.

augments and enhances the taste and aroma of It is a well-accepted fact that the Knife brand cooking oil is a truly household name and it has been a constant companion at the family dining table for generation after generation in Malaysia.

For many households, cooking oil is often referred

The taste and arona of a deeper and air even more tasting impression in the hearts and minds of the new generation of consumers and digital audiences of all ages.

Aiming for Greater Heights

Not resting on its laurels of tremendous success, Not resting on its laurels of tremendous success,

outmatch the impression it has already made in the mind.

These are undoubtedly the qualities that ensure "Mom's cooking is always the best" – one simply cannot go wrong with Knife cooking oil!

near and far, often reminds people of the warm the brand believes that it has a role to promote good family values in society. Over the years, this notion has evolved to become an integral part of the brand's DNA and Mission.

> togetherness' has also grown to become the core in the digital media for the past two years. The success. In fact, Knife brand has won the Reader's interesting short videos developed and promoted by the brand resonate well with its consumers to the point that they even hit the 'Top 10' Google of a people's choice brand that is most assuredly

It is quite apparent that the brand is going well

and beyond the traditional dinner table to etch a deeper and an even more lasting impression in

Not resting on its laurels of tremendous success, Knife brand continues to soar as it reaches out to consumers near and far with extensive road shows – even held in unassuming locations such as morning markets – in order to promote its cooking oil and sauce ranges particularly during major festive celebrations.

Over and above this, Mr. Wayne Lai, a popular Hong Kong celebrity, is the unmistakable Knife brand spokesperson – having endorsed its products for a solid many years. Truly, the brand has been enriching people's lives in more ways than one for

communication message in all Knife brand videos A trust testament to the brand remains its enduring Trusted Brand Award for an awe-inspiring 19 consecutive years – and that is the true splendour here for the long term!







PRUDENTIAL ASSURANCE & FINANCIAL PLANNING







Helping Malaysians Achieve Their Hopes & world and herself as they really are. She is also a **Dreams for over 95 Years**

was established in Malaysia in 1924 and is Prudential's longest continuously operational Trustted Partner insurance operation in Asia. PAMB is an indirect wholly owned subsidiary of UK-based Prudential services group.

Our Prudence logo embodies the brand Branding Ahead commitment "Listening. Understanding. Our brand commitment "Listening. Understanding.

reminder that, in our increasingly faceless world, Prudential Assurance Malaysia Berhad (PAMB) we are a company with a personality and a heart.

We believe that everyone should have the opportunity to progress in life, and we are plc which is one of the world's leading financial committed to being their trusted partner as • Focusing on customers. We take the time to they pursue their passions and navigate life's milestones. We share their pioneering spirit As a leading and innovative insurer that pioneered by driving innovation in everything we do. For investment-linked insurance and medical plans more than 95 years, PAMB has helped millions in Malaysia, PAMB serves the savings, protection, of Malaysians confidently pursue their dreams • investment and retirement needs of Malaysians by and passions by taking care of what's important offering a full range of financial solutions through to them: protecting their families, keeping them its branches and bancassurance distribution healthy, building their savings and wealth, and helping them plan for their retirement.

Delivering." Gazing in her mirror, she sees the Delivering." reinforces our purpose of helping

customers progress in life, meeting their evolving needs in a highly digital, interconnected world. By putting innovation at the core for our customers, PAMB continues to be as relevant today as it has been for more than 95 years.

"Listening. Understanding. Delivering." means:

- understand and anticipate their needs, as well as enhance their experience with easy access to information and services
- Delivering comprehensive solutions. Whatever their goals are, our protection, health/ wellness, savings and retirement offerings help our customers progress in life.
- Capturing innovation with a human touch. In today's digital world, we make interactions easier with smart and friendly tools that fit customers' dynamic lifestyles.

We do commitment. Because it has built us trusted partnerships for 95 years.

We are Prudential. We are committed to helping our customers progress in life. Visit prudential.com.my to find out more about what we do.



Listening. Understanding. Delivering.





PUBLIC MUTUAL

FINANCING AND WEALTH PLANNING - UNIT TRUST







Pursuing Excellence

Over the years, Public Mutual has successfully established itself as the No. 1 private unit trust and Private Retirement Scheme (PRS) brand in Malaysia. The Company's strong branding, impressive portfolio and consistent track record as the industry leader has contributed significantly in the promotional and selling efforts of its unit trust consultants (UTCs) and gives investors more confidence to develop a long-term relationship with the Company. Meanwhile, Public Mutual's close association with the highly-reputable Public Bank Group strengthens its position as a strong, stable and established industry leader.

Strategic Communication

Since its inception, Public Mutual has undertaken numerous branding initiatives to make the Company the successful unit trust business such as the dedicated Training Centre that develops public on the importance of financial planning and conducts more than 100 investment and financial and delivers comprehensive training programmes planning talks as well over 7,000 roadshows for its UTCs.

high net-worth investors to keep them abreast makes these initiatives more meaningful. with the latest news. Nationwide roadshows.

the Company actively shares its latest news and happenings as well as financial planning tips via for its investors to fulfil the needs of the present its Instagram, LinkedIn and Google+ pages.

Delivering Results

Public Mutual's position as the top private unit trust company in Malaysia was reinforced with the many prestigious accolades bagged; including the highly coveted The BrandLaureate BestBrands Awards, The Edge, Thomson Reuters Lipper Fund Awards, the Reader's Digest Trusted Brand Platinum Award, The Asset Triple A Islamic Finance Award and the Thomson Reuters Lipper Global Islamic Fund Awards amongst others.

Corporate Citizenship

Public Mutual takes great pride in educating its investors, prospective investors and the general nationwide every year.

(PMO) service, e-newsletters and exclusive focus on caring for the community. The active through any intermediaries. publications catered for the Company's UTCs and involvement of the Management, staff and UTCs

investment seminars and financial planning. The Company frequently innovates to fulfil create more awareness and publicity. In addition, the community and the environment alike, by Company's efforts to reduce paper usage.

market, including its online fund which allows an initial investment of as low as RM100 to reach out to young investors.

Additionally, Public Mutual is actively looking into integrating more digital enhancements in its dayto-day business dealings. The Company recently launched the enhanced Public Mutual Online (PMO), which has many additional functionalities and is more mobile responsive. This e-commerce platform that allows investors to perform transaction and monitor their investments from anywhere, at anytime is given continuous upgrades to fulfil investors' ever-evolving needs and wants.

Public Mutual is rigorously working on facilitating direct registration of new investors through its online platforms. It is also creating a system for investors to register for Direct Debit Authorisation facility online. These enhancements will greatly reduce the hassle of filling in and submitting The Company regularly communicates with all Additionally, Public Mutual mobilises its staff paperwork. The general public will also be able of its stakeholders via the Public Mutual Online and UTCs nationwide to carry out activities that to directly register as investors without going

For UTCs, the Company has plans to utilise the latest electronic tools by introducing more mobile applications. This aims to facilitate the UTCs' talks are also part of the Company's initiatives to the expectations of all of its stakeholders, sales and recruitment efforts, and is part of the





BEST CHOICE BRAND AWARDS

TEXAS CHICKEN

F&B - FRIED CHICKEN







Brewing New Horizons

Group holds the exclusive rights from US-based Chicken. Cajun Global LLC to develop and operate Texas Chicken Restaurants in Malaysia and Brunei.

the quick service restaurant sector and one of Shopping Centre, Klang on January 31, 2013. the largest quick-service chicken concepts in the

and distributor of sweetened condensed milk and reach a total of 41 outlets as of December 2017. evaporated milk in 1997. In the years following and various product offerings.

and Frozen Food Division, Food Service Division, all times.

Nutrition Division and Food Processing Division. Incorporated in July 2012, Texas Chicken (Malaysia) For the financial year 2017, the Group recorded Sdn Bhd (Texas Chicken) is a subsidiary of Envictus a revenue of RM 410.3 million, including the International Holdings Limited (Envictus). The revenue of RM 99.9 million contributed by Texas

Expanding Its Footprints

The Group marked its maiden foray into the Founded in San Antonio, Texas in 1952, Texas fast food segment with the opening of the first Chicken is a highly recognised brand name in flagship Texas Chicken outlet at AEON Bukit Tinggi

world. It has a global brand presence in more than Since then, Envictus has only been forward-1,700 locations worldwide, spanning 26 countries. thinking in its approach by leveraging on the robust demand for the Texas Chicken Restaurant Envictus commenced business as a manufacturer concept by growing its presence at a good pace to

diversified F&B player through several acquisitions to strength by setting itself apart from the as a distinguished regional F&B group. Envictus's core business segments include Trading quality control to ensure the freshness of food at new markets.

The attention to detail is seen right down to the choice of key ingredient – chicken that is freshly procured from local farms to being cooked using an exclusive technique for a juicy and crunchy bite. In addition, Texas Chicken's signature 8-piece cut ensures that customers enjoy bigger chicken portions at a greater value.

All the spices and seasonings for Texas Chicken's great tasting chicken are imported directly from the US for consistency in flavour to ensure patrons who visit Texas Chicken outlets enjoy the same great taste created six decades ago by the founder Mr George W. Church, Sr.

Meeting New Challenges

In the years ahead, the group will continue its focus on delivering quality F&B products to meet its listing, the Group has evolved into a global Texas Chicken continues to grow from strength evolving consumer tastes and establishing itself

competition, given the substantial attention the It will also push forth by nurturing and growing company pays to ingredient sourcing and good the Texas Chicken business in both existing and





THE MAJESTIC HOTEL **HOSPITALITY - LUXURY HOTEL**







A Brand Steeped in History

Wan Tho, the youngest son of the businessman Art Gallery from 1984 to 1998. and philanthropist, Loke Yew.

A hybrid of neo-classical and art deco style, the The management of YTL Hotels became hotel with 51 rooms was located at a hilltop responsible for the restoration of the national facing Kuala Lumpur's most famous landmarks, the treasure. It was reopened in 2012 and the hotel is Moorish-style railway station. Majestic Hotel was now established as part of Autograph Collection the largest and grandest hotel in Kuala Lumpur – of iconic historic hotels where the allure of a complete with modern sanitation in all rooms, hot city's distinctive past meet all of today's modern and cold shower, and long baths in 18 rooms.

for 350 guests. Many popular acts from England list of world luxury hotels. and America performed at the hotel.

was the venue for parties, Sunday curry tiffin stylish, classic rooms, The Majestic Hotel offers lunches and tea dances. However, in the 70's, the services that are representations of colonial and

Designed by the Dutch architectural firm Keyes as a heritage building under the Antiquities Act. and Dowdeswel, the original Majestic Hotel was After its last guests checked out at the end of built in 1932 for the Trustees of the Estate of Loke 1983, the hotel was converted into the National

Olden Times Rekindled via Restoration

luxuries and stylish innovations.

The hotel's custom-designed furniture, silverware The new Majestic has 47 suites and 253 guestrooms and furnishings that were imported from England decorated with a contemporary touch using meetings and discussions. created a stately and regal setting for the dark marble and polished chrome. Glamourous, contemporary society then. It also featured a roof historical and successful, The Majestic Hotel is the garden – equipped with a dance floor and seats only hotel in the capital city that is included in the Room, is a complete setting for indulging in one

Unmatched Service – Colonial Style

hotel became lacklustre with the rise of bigger and English traditions. Among the unique services awards. more modern hotels. The building was saved from include Truefitt & Hill, the grooming specialist.

demolition by the Government and thus gazetted From their legendary barbering skills, Truefitt& Hill also provides treatments for gentlemen including The Royal Cut – a Traditional Hot Towel Wet Shave, Beard Trim as well as a Face and Head

> The hotel's Screening Room provides visitors a chance to go back to the past by watching classic Black and White movies from the 1930's onwards. The private cinema is perfect for theatre-style presentations and movie viewing for small groups. Cigar connoisseurs in Kuala Lumpur have the opportunity to experience and enjoy vintage cocktails and cigars at the Cigar Room at The Smoke House while the Card Room is the best place to play a game of Bridge, or for private

> With a touch of colonial nostalgia, the Drawing of the most quintessential of English traditions – Afternoon Tea.

Known for its prestige and luxury, Majestic Hotel Besides providing guests with accommodation in The Majestic Hotel was voted as Asia's Leading Luxury City Hotel 2019, Best Luxury Hotels in Kuala Lumpur and has won numerous international





WHITE HORSE

INTERIOR DESIGN - CERAMIC TILES







A Radiant Stallion of a Brand White Horse Ceramic Industries (White Horse) is undoubtedly one of the leading and most trusted tile manufacturers in both Malaysia and the Asia Pacific region. The company focuses on producing quality and timeless tiles – ranging from polished and unpolished porcelains to glazed ceramic walls and floor tiles.

ahead steadily and aggressively to astutely technologies, White Horse creates, modifies, capitalize on growth opportunities as well as improve its operational efficiency, expand its global presence and diversify its tile collections.

Luxurious Evolution into an Industry Captain

Today, White Horse is one of most sought-after tile brands that deliver Ultimate Quality and Timeless

in Malaysia by the Malaysia Book of Records. It has warehouses around the world. over 200 mock-up units to display various floor and wall tile collections. Ceramic World® aims to make its presence known in fast-growing cities both nationwide and worldwide.

Praiseworthy Branding Initiatives

White Horse stands firm on its conviction that branding is one of the most valuable assets of development in the manufacturing process.

White Horse remains positive on its growth potential, particularly in ASEAN, China and India. The company aims to build and maintain customer relationships and thus holds on steadily on its Mission and that is 'to exceed customers' and the aforementioned needs to be carefully crafted to ensure it aptly represents the business.

Beyond a doubt, branding plays the chief role expectations for their products, value and services'.

As an experienced regional player, White Horse has its own key strategies in maintaining its market position. Employing the latest Spanish and Sacoular traversing and Sacoula

By means of a worldwide network of factories & plants, Ceramic World, marketing networks and manufacturing facilities in Malaysia, Taiwan & Vietnam, White Horse produces 55 million sq. m of polished or unpolished and unpolished porcelain From its humble beginnings as a company producing red bricks and roof tiles in 1947, White Horse has come a long way and has grown rapidly to become an industry leader with new breakthrough technologies that increase levels of comfort and convenience at work, play and home.

Design.

With a global presence that makes progress possible, White Horse continues to expand with offices and manufacturing facilities in Malaysia and Vietnam as well as distribution offices and

Beyond a doubt, branding plays the chief role in establishing a particular brand name in the consumer's mind and that on its own is foremost in the showing of preference over other brands or industry providers. Hence to eliminate competition as much as possible, White Horse ensures that its ground personnel are not purely sales-orientated but also personally take an interest in meeting consumers' needs.

Moreover, White Horse participates in suitable above-and-below-the-line advertisements to continuously build and secure its Brand Position in the market while continuously providing its existing and potential customer base with innovative, high-quality, groundbreaking tiles. The company's Tagline which reads, 'Ultimate

Quality, Timeless Design', further fortifies an important message from White Horse to its clients.

Legacy of a Hallmark Brand

White Horse is a brand that bears the hallmarks of Quality and Variety. The company will continue to provide customers with only the best quality and



MOROCCAN SERIES TO THE SERIES

Porcelain Stone Tiles 300mm x 300mm Matt Finish, Glazed











WHITE HORSE CERAMIC INDUSTRIES SDN. BHD. (CO. NO. 216824-X) PLO 464, Jln Gangsa, Zone 11, Pasir Gudang Industrial Estate, 81700 Pasir Gudang, Johor, Malaysia. **T** (607) 253 5300 **F** (607) 251 8855

www.whitehorse.com.my TOLL FREE 1800-88-1880











Visit the largest tile showroom in Malaysia CERAMIC WORLD® BANDAR BARU SELAYANG • JOHOR BAHRU • BUTTERWORTH • ALOR SETAR • KLANG



YOKOHAMA

AUTOMOTIVE - BATTERY









Rise from the Origins

Yokohama Batteries (previously known as Tai Kwong Yokohama), was founded in 1967 when the business humbly revolved around the reconditioning of used automotive starter As consumers increasingly demand more powerful,

In just over 50 years, Yokohama Batteries presently boasts itself as the largest and most advanced integrated battery manufacturer in Malaysia. Yokohama has recently received an official recognition as the 'Best Brand in Automotive

The company's manufacturing facility in the country resides on 36 acres of land in Semenyih, Selangor; and its main products are premium batteries (providing a full range of products from passenger-sized vehicles to commercial-sized

A Position of Excellence

consumer base. In close to half a century, Yokohama with strong after-sales service. Batteries records over 10,000 points of sales domestically; serving thousands of automotive Yokohama's brand difference lies in its strong distribution hubs across Malaysia.

efficient and durable products, and as the world moves towards greater environmental awareness, Yokohama realizes the importance of capitalizing on its Brand Difference and allowing it to bring the brand to greater heights. Indeed, Yokohama is well-placed to continue being at the forefront of the automotive battery industry.

The Yokohama Brand

As a premium full-range product line, Yokohama Batteries' goal is to make its products easily available in the market; supported by its strong and extensive distribution network to cater to its vast end-user customer base. Yokohama Batteries' Yokohama is positioned in the market as a brand has gained customers' confidence through premium but yet affordable brand to its extensive consistent and reputable product quality coupled Industry Award (2002, 2004 & 2005) and Ministry

shops nationwide through 20 strategically placed commitment to Quality, Research and Sustainability. In line with this, its promotions leverage on these strengths, and are strategically placed across What gives Yokohama the edge over its competitors a mix of automotive magazines, high-visibility in a power-hungry world? Three things: billboards, newspaper advertising and localized

Uncompromising Quality, Cutting-Edge Research marketing campaigns. Each promotional campaign takes into consideration its target audience; with messages containing 'language' and technical 'jargon' to match the audiences' interests.

> The company has also organized events and road shows to create Brand Awareness and educate the public on the importance of making sure its car batteries are in good condition. Recently, Yokohama introduced a new high-performance product range which is aptly called the PLATINUM Series. It is a super-premium range with OEM specifications and it is catered for higher-end vehicles with more electronic components.

Prominent Brand Achievements

Yokohama Batteries has achieved the Superbrand status in 2015-2016.

market share in Malaysia is duly substantial as Over and above that, the company has also the company has been long established and the won other awards in the industry such as The BrandLaureate Award (2012-2017), Selandol of International Trade and Industry (MITI) Award

> Yokohama Batteries is ISO 9001 and ISO 14001 compliant. Undoubtedly ISO certification enhances credibility towards its products and provides customers and end users with peace of mind.





BEST CHOICE BRAND AWARDS

ZOUK LIFESTYLE ENTERTAINMENT CLUB







Asia's Largest Superclub -12 years of Music, People and Dance

being recognised as Asia's iconic superclub.

from Singapore, the club is an iconic dance-music contained, sustainable entity. institution for most Malaysians that relocated from built entertainment district.

Redefining the Entertainment Industry

unwrapped in August 2015. The structure is a Hip Hop to Indie and Nu-Disco. hallmark that embodies the innovative design and leadership in Asia's entertainment industry.

establishment in 2004, Earning them the right of 11 venues ranging from members areas, alfresco standard of global club culture, which brings catering facility, private rooms, plus lifts to clubs,

concept of a world-class club brand and symbol of The Club draws 17,000 partygoers every week, of whom, 20 % are tourists. This is nearly double

At a staggering 106,000 sq ft, the two-storey Zouk the 8,000 weekly visitors it welcomed when it KL is one of the world's largest entertainment first opened in 2004. Now, each year, more than The brainchild of Mr Lincoln Cheng, Zouk Club KL complexes and Asia's biggest and ritziest superclub. half a million revellers waltz past its velvet ropes. Sdn. Bhd. (Zouk KL) has come a long way since its Adventurous in its ethos, Zouk KL comprises of Among these, an estimated 100,000 are tourists.

areas, club rooms, private rooms, and a café - each In 2014, the superclub clinched the Nightspot with a distinct purpose, feature and appeal. It is Platinum Award at the Mayor's Tourism Awards. Zouk KL prides itself on setting a new elite further topped off by amenities such as kitchen/ Zouk KL is also the only standalone nightspot in Malaysia endorsed by the Ministry of Tourism music and people together as one. Originating a medical bay and more, making the Club a self- and Culture as a venue under the National Key Economic Areas.

Ampang to TREC KL -Malaysia's first purposefully Zouk KL, the capital of the city's electronic dance A fixture on DJ Mag's Top 100 Clubs In The World, music scene, is lavishly outfitted with a state-of- the award-winning superclub is ranked No.26 in the-art lighting and sound equipment, set against the world and its most exclusive venue Imperial a kaleidoscope of soundscapes from EDM, House, was the first in Malaysia to be inducted into The The much awaited, newly-built Zouk KL was Electro, Open Format, Trance, Techno, Trap, R&B, World's Finest Clubs, adding another trophy to its glittering shelf of awards, and auguring superbly for the bigger, bolder Zouk KL that would yet again usher a game-changing era.



ESTABLISH YOUR BRAND CREDIBILITY TO BUILD TRUST AND LOYALTY

...DR KKJOHAN





CORPORATE & PRODUCT BRANDING AWARDS

AR-RAHNU X'CHANGE

FINANCE - COLLATERALIZED BORROWING/PAWN BROKING







The safer and better way to monetary facility

X'Change (Ar-Rahnu) is the pioneer franchise entity that offers a Shari'ah compliantpawn-broking services under the tutelage of Rakyat Management Services Sdn Bhd (Rakyat Management).

Rakyat Management, a subsidiary of Bank Rakyat consisting of professional and experienced Islamic pawning operators that are responsible and supervise all forms of day-to-day business operations of the Ar-Rahnu franchises nationwide.

Besides managingAr-Rahnu, Rakyat Management was established with the purpose to be involved with precious metal trading industry, specifically, gold and facilitating the development of cooperatives for Bank Rakyat.

The Franchise entity operates based on Bank Rakyat's experience and expertise in Ar-Rahnu Besides financing facilities, Ar-Rahnu also offers tools to manage their daily operations.

The parent company, Bank Rakyat was established Incorporatedon December 7th, 2006, Ar-Rahnu onSeptember 28th, 1954 under the Cooperative Ordinance 1948 (known as the Cooperative Societies Act 1993). Today, Bank Rakyat is the biggest Islamic cooperative bank in Malaysia with December 2016.

> For the financial year ending 31 December 2016, The Group recorded a pre-tax and pre-zakat profit of RM1.74 billion.

Our Products & Services

Ar- Rahnu is a collateralised, short-term financing facility, Islamic pawn-broking or Ar-Rahnu services that offer Shari'ah-based alternative pawnbroking services. It offers quick cash micro-credit facility collateralised by gold or gold jewellery for up to RM650,000 through either the Ar-Rahnu, Az-Zahab or Az-Zahab Premium schemes.

business since 1993. Bank Rakyat trains and equips ARX Storage - a jewellery storage service with Ar-Rahnu branches with the right capabilities and maximum insurance security and jewellery cleaning services.

Gaining momentum and bearing the fruits of its excellent services and unyielding dedication, the Franchise has spread from coast-to-coast with over 180 Ar-Rahnu branches. It is estimated that since its introduction in 1993, over 5 million assets totalling RM99.22 billion as at the end of people in Malaysia have benefited from Ar-Rahnu scheme as to date.

The Road Ahead

Moving forward, Ar-Rahnu's goal is to own more than 50 Ar-Rahnu branches nationwide. The Franchise entity is also at present looking to diversify and offer various other services at its existing branches.

In the long term, Ar-Rahnu aims to establish a worldwide brand presence by establishing Ar-Rahnu branches globally.





CORPORATE & PRODUCT BRANDING AWARDS

CHEK HUP F&B COFFEE



Delicious, naturally.





Finest Coffee Maker From Ipoh

Chek Hup is one of the leading manufacturers of authentic Ipoh White Coffee in Malaysia. Hailing from Ipoh, the brand is a household name with its signature 3-in-1 Ipoh White Coffee range along with its new range of products such as the Classic finest coffee beans available.

The story of Chek Hup began when its founder migrated to Malaysia from China. Initially helping Since 2009, Chek Hup has been widely distributed out at a grocery store in Rawang, he moved on one of the largest producers of rock sugar.

beverages such as tea and hot chocolate.

All of Chek Hup's coffee utilises the finest Arabica and body. It is then mixed to achieve the Golden radio campaigns and in-market fairs.

consistent quality, flavour and aroma in each cup of Chek Hip White Coffee.

The entire mixing process is enclosed to avoid any contaminants from the outside. The enclosed Series and Black Coffee Series, which uses the area features Stainless steel equipment, used throughout the process for cleanliness.

both in the domestic and international markets; to Ipoh to start a soya bean outlet. In 1965, he including Indonesia, Thailand, Singapore, Brunei, ventured into the rock sugar business and with his Philippines, China, Hong Kong, Taiwan, and enterprising spirit grew the business to become Australia.

The brand's mark in the market is evident even in 2000, the 3 in I white coffee range was launched in cyberspace. Its Facebook page, now boasting with rock sugar as one of its core ingredients. Infact, of more than 150,000 fans, provides maximum it is the rock sugar that gives the coffee its distinct customer satisfaction which cannot be sustained taste and flavour and is tested to have a lower through physical sales contact. As part of its digital glycemic index (GI). With the success of its 3-in-1 - marketing development, the company creates a - With an objective to dominate the international of friendly communication, online giveaways and heart-warming video campaigns.

temperatures above 200°c to an optimal level to consumers in strategic public events such as the appealing and globally relevant.

ratio of rock sugar, creamer and coffee to give the Following its corporate tagline, We Value Life, Chek Hup also extends its services by giving back to the community. The company has engaged in various CSR programmes, including building homes for the Orang Asli & senior citizens, providing education for underprivileged communities, partnering with the city council in environmental cleanup & dengue-preventing activities, as well as channelling monetary needs to states & countries affected by natural disasters.

Being the Trendsetter

Chek Hup aims to meet the diverse and rapidly changing needs of consumers by exploring the launch of instant gourmet Colombian drinks providing more beverage choices such as Latte, Cappuccino and Mocha. Chek Hup also plans to introduce a stand-alone product, namely rock sugar sticks – giving patrons the choice to gauge their own desired amount of sweetness.

white coffee, it then moved on to other series and bond with its customers through a constant flow market, the company's management is ready to evolve into new production lines, training and team members. Part of the brand's improvement includes seeking professional advice and help in and Robusta coffee beans that are roasted at. Chek Hup has also reached out to potential revising its Brand Identity to be more consistent,



CHEKHUP'







GOURMET COLOMBIAN IN AN INSTANT

Just like freshly brewed gourmet coffee. Only quicker.

And easier. Every granule releases intense aroma. At its heart, microground beans from Colombia. Finely ground - hence microground - then encased in Arabica. Add hot water. Stir in your low GI rock sugar* stick to taste. We make our own. Gourmet in an instant.

At all AEON outlets.

Delicious, naturally.



chekhup.com.my

f Chek Hup Ipoh White Coffee

*Low GI food breaks down slowly to stabilise blood sugar level.



CORPORATE & PRODUCT BRANDING AWARDS

DANCOM

TELECOMMUNICATION & IT SOLUTIONS



















The Leader in Telecommunication & IT Solutions accessories – with the passion, together with its **Corporate Mission & Culture**

Dancall cellular handphone, today, Dancom prides Beats in Malaysia. a strong financial posture with more than RM1 billion revenue annually. With 11 branch offices Dyson nationwide, workforce of over 400 people and a connected network of 8,000 partners, Dancom is the partner of choice – game changing the sales telecommunications infrastructure and network sustainable value to the stakeholders.

Dancom's notable partnerships include Apple, Dyson, Beats by Dre, Hotlink, NJOI, and BenQ:

Apple & Beats by Dre

line-up of Apple products – iPhone, iPad, MAC and prepaid card dealers.

Dancom is a company built on rock solid resellers, to deliver the best Apple experience foundation. Established since 1985 with its humble to end consumers. Dancom is also proud to be beginning as the pioneer for the first generation appointed as the only Authorized Distributor for

Since May 2017, Dancom is the sole distributor of Dyson technology in Malaysia. Together with Dyson business partners, Dancom is committed & distribution business; technology solutions; and in delivering the values of Dyson technology – bringing innovation to more Malaysian homes. between the Company & Stakeholders. landscapes. It is constantly exceeding expectations Dancom launched the first Dyson Demo in of its Brand Partners and relentless in delivering September 2017 – a place that brings to life the science and engineering at the heart of Dyson machines.

Dancom is the one of the largest prepaid card distributors in Malaysia with over 20 years of Dancom is an authorised distributor for the full experience in servicing telecommunications

Dancom's mission is to be a leading market-orientated company providing quality telecommunication and IT solutions that add value to the customers, principals, employees and shareholders, connecting you to your world, for business or for leisure. Be it software or hardware, you can be sure it comes with our personal touch.

At Dancom, if inculcates the corporate culture of win-win partnership involvement at all levels

As a company that takes pride in being a caring corporate citizen, Dancom practices the following Value System - Trusting, Fairness, Give & Take Attitude, Win-Win Combination and Care & Share.





CORPORATE & PRODUCT BRANDING AWARDS

EKOVEST PROPERTY







Upgrading Lifestyle with Towering Standards

investment holding company that is synonymous and acquisitions. withstate-of-the-art building construction and concessions.

Founded in 1985 as Ekovest Bina Sdn Bhd, Ekovest What We Do relishes in a steady market capitalisation of investment holding and toll operations. RM2.37 billion. The Group is strongly backed by its Division contributing steady stream of revenue.

and Chairman built the company from a small construction player. Under the present stewardship of current Managing Director, Tan Sri Datuk Seri

Ekovest Berhad (Ekovest) is a Malaysian into greater heights with strategic developments

civil engineering excellence. The Group has Ekovest is presently operating in its headquarters presence in construction, civil engineering and at Wisma Ekovest in Kuala Lumpur and is infrastructure, property development and toll supported by a group of highly trained and dynamic professionals.

went Public in 1993 and was subsequently Ekovest's core operating segments is engaged transferred to the Main Board of Kuala Lumpur in providing different products and services Stock Exchange in 2000. As to date, Ekovest including construction, property development,

that makes up the bulk of revenue, with toll delivering construction projects on time without several ambitious projects simultaneously such as concession division and Property Development compromising quality, the Group specialises in the Setiawangsa Pantai Expressway (SPE) formerly design and building contractor. The Group is Tan Sri Dato' Lim Kang Hoo who is the founder also exceedingly skilled in leading-edge and value engineering-construction that focuses construction outfit into a reputable infrastructure on functions and purpose to enhance value is well poised to take on the task of completing propositions to its clients.

Lim Keng Cheng, the company is being steered Some of the Group's notable construction projects include Kuala Lumpur Central Commuter Station, Labuan Financial Park, fit-out of Petronas Twin Towers, Putrajaya and Universiti Malaysia Sabah. Its property development projects include EkoTitiwangsa, EkoCheras and Oasis Kajang, as well as, infrastructure concession projects such as DUKE Highway and Solar Panel at Batu Toll Plaza.

New Development

The Group does not only go above and beyond to gives back to the community through its Corporate Social Responsibility initiatives, but also developing a new venture to ensure that its infrastructure, buildings and facilities are more 3 distinct revenue sources - Construction Division Bolstered by its 25-year track record in sustainable. Ekovest will continue embarking on civil engineering and building works as turnkey, known as DUKE Phase 3. This infrastructure project marks a major milestone in the history of Ekovest in raising one of the biggest financing of RM3.64 billion for a single project. The company DUKE3 by 2020.







CORPORATE & PRODUCT BRANDING AWARDS

HAPPY EGG

CONSUMER - EGGS







Hatching for the Future

Teo Seng Capital Berhad (Teo Seng) is principally and animal health products. an investment holding company.

The company was incorporated in Malaysia on May 8th, 2006 as a private limited company under the name of Teo Seng Capital Sdn. Bhd. The company then converted its status into a public assumed its present name.

Teo Seng was successfully listed on the Second ("Bursa") on October 29th, 2008 and subsequently 3rd, 2009.

subsidiaries are poultry farming and marketing shell eggs. of chicken eggs, manufacturing and marketing of animal feeds, egg trays, organic fermented The Group as to date is one the largest commercial egg market.

Happy Egg Brand

Teo Seng was incorporated 1978 as sole proprietor commencing with broiler chicken rearing and subsequently migrated the business to layer chicken farming. The company converted all its limited company on May 31st, 2006 and has since layer farms into the Closed House System (CHS) layer system and also started producing its own paper egg tray.

Board of Bursa Malaysia Securities Berhad Teo Seng continuously expanded its rearing farming. capacity and went on to launch its own premium transferred to the main board of Bursa on August eggs brand "The Happy Egg" in 1998. As a subsidiary of Teo Seng, Premium Egg Products Pte Teo Seng initiated its re-branding exercise and

fertiliser, and distribution of pet food & medicine egg producer with a revenue of MYR 422.59 in the year 2017. With the implementation of highly-advanced technologies and professional production concept, Teo Seng always practices supplying safe and fresh egg to customers.

> Pillared on its strong management team with over 30 years of industry experience in Malaysia and its All-In-All-Out Management System, the company today has not only grown in stature and size but has also diversified itself into various sectors which are related to the its core business, poultry

New Mission

Ltd located in Singapore is an importer, wholesaler providing a brand new appearance of its premium Some of the principal activities of Teo Seng's and distributor of various grades of farm fresh eggs product "Happy Egg" to dedicate to the start of a new chapter of the company and facilitating it to further capture and explore the commercial

Charles Littein Best Eye Supplement To Enhance Eyesight



- Protecting eyes from blue light



CORPORATE & PRODUCT BRANDING AWARDS

MSM

MANUFACTURING - SUGAR







The No.1 Best Selling Sugar Brand in Malaysia

sugar heritage and legacy that is instrumental in and the nations No.1 sugar player. realising a new dawn for Malaysia.

Brothers Sdn Bhd, Mitsui & Co. and Nissin Sugar the mission to set up a sugar refinery in Malaysia 65% of the domestic market share. and to transform the socioeconomic landscape of the country. Then, Malaysia was still dependent on As the leading sugar producer in Malaysia, MSM imported sugar refined in Britain and Hong Kong.

consideration of RM1.5 billion. As a result, FGV Vietnam and Indonesia. became a dominant sugar player in the country in June 2011.

Holdings Berhad (MSM) is Malaysia's leading of the top 50 companies on Bursa Malaysia with a refined sugar producer. MSM possesses a rich market capitalisation of RM3.5 billion as of 2015

Strong Brand Value

Its history dates back to the formation of Malayan Principally, MSM operates the sugar business of Sugar Manufacturing Company Limited (MSM FGV through two main operating subsidiaries, Co.) in 1959 - a joint venture between Kuok MSM Prai Berhad and MSM Perlis Sdn Bhd. At into a world-class player. present, MSM produces up to 1.25 million tonnes Manufacturing Company that was established with of refined sugar per annum and is supplying up to It is at present constructing the first largest

produces an extensive range of refined sugar products which are marketed and sold in a variety In January 2010, MSM parent company FGV of packaging options under its flagship brand high-quality refined sugar. Holdings Berhad (FGV) acquired PPB Group - "Gula Prai" to a wide range of customers in Berhad's entire sugar business in Malaysia and Malaysia and in other countries such as Australia, Backed by quality achievements, reputed clientele a 20% stake in Tradewinds (M) Berhad for a total New Zealand, Pakistan, the Philippines, Singapore,

and led to the listing of MSM on Bursa Malaysia The 50-year-old iconic homegrown product. Securities Berhad's (Bursa Malaysia) Main Market which carries an approximate brand value of RM80 million has been the premium sugar brand in Malaysia and the most popular choice among by 2020. Bolstered by tenacity and fortitude, this consumers for half a century now. It is also highly

powerhouse has definitely grown from strength to acknowledged for its superior quality and HALAL Incorporated on 10 March 2011, MSM Malaysia strength over the last 5 decades to become one and KOSHER certification by the respective governing bodies.

Moving Forward

Eyeing forward, the nation's No.1 sugar player is taking bold leaps to become the region's number one player and ultimately a global contender with the vision to transform an excellent local company

standalone refinery in Johor, Malaysia. The integrated complex, which is scheduled for completion by mid-2018 will be able to churn an output of 3,000 tonnes of refined sugar daily. It is set to transform Malaysia into a regional hub for

and continuous investments in people, technology and capabilities; MSM is advancing its domestic lead by expanding its value chain across the upstream and downstream segments to drive growth and creating new inroads internationally, en route to becoming a global Top 10 sugar player





CORPORATE & PRODUCT BRANDING AWARDS

MSU

EDUCATION - LEADERSHIP & HUMAN CAPITAL DEVELOPMENT









Transforming Lives, Enriching Future

As Asia's emerging regional and international study hubs, Malaysia has productively given birth to many educational institutes that have a strong presence in both local and international rankings, University (MSU).

At present, MSU is recognised as one of Malaysia's top universities and acknowledged as the best teaching and learning universities in Malaysia. It focuses strongly in the critical areas of studies that encompass medicine, pharmacy, health and life sciences, nursing, business, management, accounting, hospitality, law, information sciences and engineering.

MSU stepped into the education industry with its first PTPL campus in Penang in 1981 and grew to be MSU College in 2001 and finally emerged as a full-fledged University in 2007. This Tier 5 Excellence rated University has played a pivotal role in the development of human capital needs at the local and international levels for over 3 All programmes offered are either approved or decades now.

journey and objective of providing quality driven Council (SLMC), the Maldives Medical and Dental contribution in the education industry.

education and learning experiences that will help outline a better future for tertiary students.

Industry Relevant Courses

MSU is well-positioned to be one of the one such institute being Management & Science leading universities in the country, providing industry-relevant diploma, bachelor degree and postgraduate courses as well as research disciplines with over 40 partner universities of MSU located in the ASEAN region, the UK, Korea, Japan, China, Germany, Portugal, Turkey, Ireland, Australia, Kazakhstan, India and Eastern Europe.

> These programmes are offered through the following faculties, schools or centres- Faculty of Health and Life Sciences, Faculty of Business Management and Professional Studies, Faculty of Information Sciences and Engineering, International Medical School, School of Pharmacy, School of Education and Social Sciences, School of Hospitality and Creative Arts, School of Graduate Centre for Foundation Studies.

accredited by the Malaysian Qualifications Agency Awards and Recognitions (MQA) and other professional bodies such as the Having faced and overcome many exciting Malaysian Medical Council (MMC), the Medical

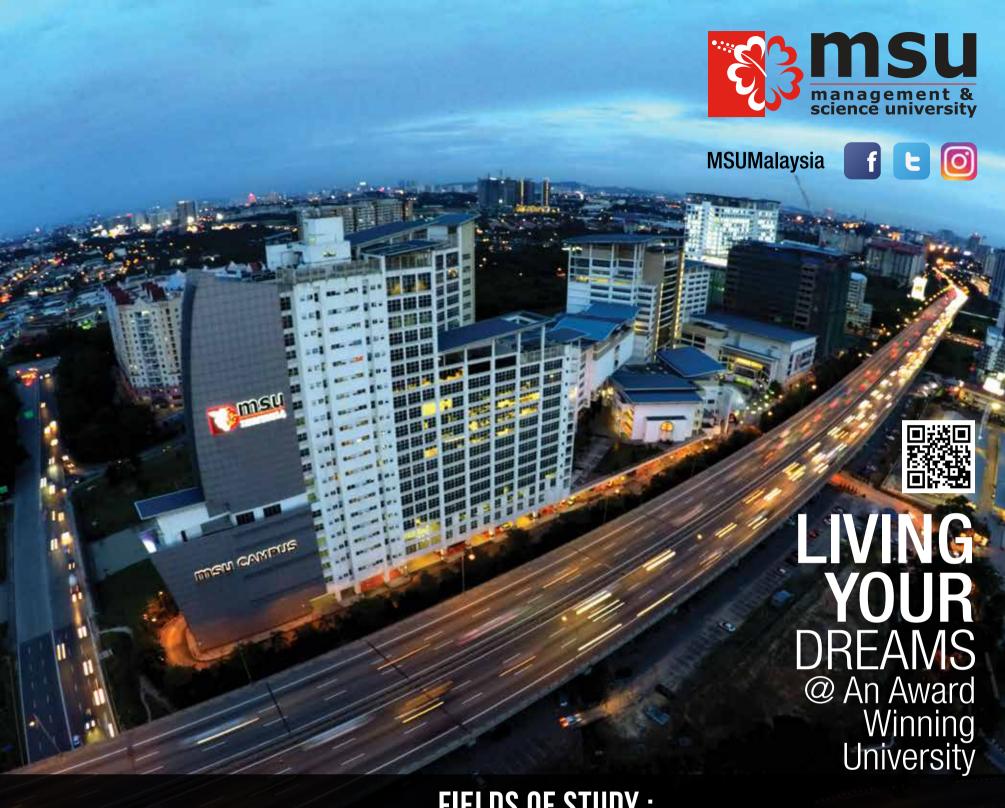
Council (MMDC), the Nursing Board Malaysia (NBM), Malaysian Optometry Council (MOC) and the Malaysian Society of Cardiovascular Technologist (MSCVT).

MSU gives priority to quality education and the importance of creative teaching methodologies towards producing quality and employable graduates. Extensive collaborations with institutions in over 40 countries worldwide provide comprehensive mobility opportunities for all MSU students, enhancing their graduate employability through global exposures by studies and internships abroad.

Through a tracer study, 98.6% of MSU graduates began their respective careers within six months after graduation. This has, to a large extent, demonstrated the versatility of the programmes offered at MSU.

Studies, Graduate School of Management and MSU also runs an eye centre - MSU Eye Centre that provides full-spectrum ophthalmology services for adults and children.

Placed among the 2% of Asia's best universities. this homegrown brand has earned many awards challenges, MSU is now more resolute in its Council of India (MCI), the Sri Lanka Medical and recognition for its growing success and



FIELDS OF STUDY:

. Medicine . Health Sciences . Pharmacy . Optometry & Visual Science . Business Management . . Accounting & Finance . Education & Social Sciences . Hospitality & Creative Arts . Media Science & Graphic . . Engineering & Technology . Information Sciences & Computing . Fundamental Studies .



Management & Science University (MSU) (KPT/JPS/DFT/US/B08) Counselling & Communication department, University Drive, Off Persiaran Olahraga, Section 13, 40100 Shah Alam, Selangor Darul Ehsan, Malaysia.



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Recognitions & Awards



































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CORPORATE & PRODUCT BRANDING AWARDS

REDTONE

TELECOMMUNICATIONS - INTEGRATED SERVICES PROVIDER

REDtone





Driving Telecommunication Leadership

REDtone International Berhad (REDtone) was reload services to the country. incorporated in 1996 under the name VMS Technology Sdn Bhd to produce proprietary voice Spirit of Innovation mail systems. It was renamed to REDtone in 2002. Having evolved, REDtone provides a diverse range from strength to strength to emerge as a leading provider of integrated telecommunications and digital infrastructure services.

Today, REDtone is one of the most respected and of more than 300 people.

REDtone was listed on the Malaysia Stock since 2015.

Shanghai, China through REDtone Asia Inc since interact. 2005. The Company is listed on the US OTC Bulletin

From humble beginnings, REDtone has gone of cutting-edge products and solutions through the services, managed telecommunication network services, managed value-added services and mobile services.

an ever-expanding range of offerings, wide service license for Network Facilities Provider (NFP), the world. network and a dedicated international workforce Network Services Provider (NSP), Application Services Provider (ASP), LTE (4G), WiMAX and New Tracks of Growth Satellite services.

Exchange's Malaysian Exchange of Securities Spurred by the spirit of innovation, flexibility, embrace for many years to come. The Company Dealing & Automated Quotations (MESDAQ), now value and dependability, REDtone constantly is determined to remain at the forefront of known as ACE Market, in January 2004 and has introduces new products and services to keep digital innovation and build on its track record of been a subsidiary of Berjaya Corporations Bhd pace with market trends and the changing needs developing groundbreaking solutions. of its customers. REDtone's incredible growth is intertwined with the digital revolution and its As the only service provider in the industry with REDtone likewise has a strong global presence in impact on the way individuals and businesses infrastructure integration expertise, REDtone is in

Board and provides and distributes prepaid and The Company predominantly caters to specific market segments such as corporations, SME's and the Government and has served more than 15,000 corporate customers and more than 4 million consumers in Malaysia and China to date.

following main four pillars – telecommunication As Malaysia's only service provider with its own R&D facilities, REDtone is renowned for its ground-breaking technological innovations. The company has won more than 23 awards over the last 18 years for its products and services that recognisable homegrown brands in Malaysia, with A pioneer in MSC-status company, REDtone holds meet and surpass the highest quality standards in

REDtone was built on a blueprint of innovation and it is one that the company will continue to

a unique position to tailor services and solutions to the specific requirements of its customers.





CORPORATE & PRODUCT BRANDING AWARDS

TOYO TIRES

AUTOMOTIVE - PROXES HIGH PERFORMANCE TYRES

TOYO TIRES

driven to perform





Driven to Perform

Toyo Tyre Malaysia Sdn Bhd (TTM) was established in Taiping, Malaysia on April 12, 2011, following the acquisition of Silverstone Berhad. However, the vision to manufacture great tyres truly began in August 1945 when the founding president, Mr Rikimatsu Tomihisa, established the Toyo Tire & Rubber Co, Ltd. in Japan.

A prestigious tyre brand in Malaysia, Toyo Tires by North American tyre dealers in Tire Review received the honour six times.

since the 1980's. With championships in nearly every form, from road racing to off-road racing to drifting, Toyo Tires has become a household name amongst amateur and professional racers. Above and beyond, these motorsports activities have provided invaluable knowledge, exposure, and enthusiasm, which consistently pushes Toyo Headed by its managing director- Mr Kanji Kasai, Tires to develop the best products imaginable and results in new technology and innovations.

Toyo Tires has stood for innovation, quality, 5 million tyres and exports to Southeast Asian performance, and excellent service for 65 years, countries, the Middle East, Europe and the US. including nearly 45 years in the United States.
Combined, the Toyo Group of companies has To meet the demands of consumers and set new development, manufacturing, testing, distribution, and marketing operations throughout the USA, Europe, Asia, the Middle East, and Oceania.

Setting Innovative Benchmarks

Within two years (May 2013) of its formation, the company constructed and officiated its has built a solid reputation around the world. It has been named #1 Overall Brand again and again costing RM800 million is sited on a 148-acre site in Kawasan Perindustrian Kamunting Raya, magazine's Annual Tyre Brand Study. In fact, its consumer tyres have been voted #1 Overall Brand by North American tyre dealers seven times since Tranpath MPV Tyres, Open Country SUV and 4X4 2000. Since 2002, its medium truck tyres have Tyres and the Energy Efficient Nano Energy 3 Tyres under the brand "Toyo Tires."

Toyo Tires likewise has a strong motorsport legacy
The flagship manufacturing facility is equipped with the latest manufacturing equipment and uses and Advanced Tyre Operation Module (A.T.O.M) a highly flexible and automated production system all times, during the manufacturing process.

for Toyo Tires. The factory produces approximately necessary amenities.

benchmarks, Toyo Tires has persevered to become a leader in fitments and dynamic tyre applications. From the late 1990s and into the 21st century, the company has been responsible for several significant product advances in these areas.

Besides being a pacesetter in the sports compact tuner market, Toyo Tires is acknowledged as the first in the tyre manufacturing industry to release a 26-inch, 28-inch and 30-inch passenger car tyres respectively. Likewise, Toyo Tires introduced the Proxes S/T - the first proper load-rated sports truck tyre. This forte product established the company as a leader in the sports truck tyre market. Today, the Proxes S/T is complemented by a new generation, the Proxes ST II.

Toyo Tires' most advanced technologies - T-Mode In addition, Toyo Tyre has correspondingly established a strong and comprehensive network of "One-Stop Tyre Sales and Service" centres that maintains consistency of product quality at throughout Malaysia. Applauded for its best customer service experience, its Toyo Premium Auto Centres, Toyo Auto Centres and Toyo Tyre Centres offer modern facilities with the latest the facility is primed to be the largest outside Japan state of the art automotive equipment and other



PROXES T19 PROXES CF2



The high performance tyre for sports cars and coupés that provides ultimate handling in wet and dry conditions.



The extreme high performance tyre that provides uncompromising grip, handling and precision steering for both track and road.



The high performance tyre that provides comfort and safety at high speeds while delivering excellent grip and braking in wet conditions.

TOYO TYRE SALES AND MARKETING MALAYSIA SDN BHD. (1128074-X) A Subsidiary of Toyo Tire & Rubber Co., Ltd. www.toyotires.com.my





CORPORATE & PRODUCT BRANDING AWARDS

UNIKL

EDUCATION - ENTREPRENEURIAL TECHNICAL LEARNING







Where Knowledge is Applied

Established on August 20th, 2002, Universiti Kuala Lumpur (UniKL) is a leading university in engineering technology. Wholly owned by Majlis Amanah Rakyat (MARA), an agency under the Ministry of Rural Development, Malaysia, the performance in several areas such as dynamic performance in several areas such as dynamic university is given the mandate to upgrade the status of technical education in Malaysia by the government.

With Malaysia transforming into a high income nation and technology playing an integral part in its journey, UniKL plays a great role in ensuring that the nation's objectives are met. UniKL's 13 branch institutes offer various foundation, diploma, undergraduate and postgraduate programmes. With the concept of 'One Institute, One Specialisation', UniKL contributes not only to tertiary education but also researches and development for commercialisation purposes

Strategically located all over peninsular Malaysia, UniKL's branch institutes offer various programmes in their niche areas of specialisation. At present, UniKL boasts a total of22,372 students. Since its and they have successfully established their local and international arena.

Driven By The VisionUniKL's vision is to be the leading entrepreneurial technical university and its mission is to produce enterprising global technopreneurs.

talent management, strong funding, effective autonomy, robust governance, and prolific leading-edge research teams that also contribute towards knowledge and technology transfer.

UniKL vows to excel in these areas via its differentiation advantage and aggressive targets in order to remain competitive and relevant. It is supported by its 4 Protocols which consist of

Enriching University Experience (UE)
The University Experience describes the rich and rewarding campus experience that stretches from enrolment to graduation that shapes a unique and differentiated student's life at the university, with engaging learning experiences, effective student interaction with the academic aspects key building blocks. of the university such that it enhances academic performance and employability of students.

Providing Academic Excellence (AE)

UniKL is committed to providing an undisputed and unparalleled Academic Excellence and strives inception, UniKL has produced 56,293 graduates to create an environment whereby a student can excel in scholastic activities, demonstrate superior careers or become successful entrepreneurs in learning, and develop intellectual capacities and skills that prepare them for the employment

market and to contribute back to the society.

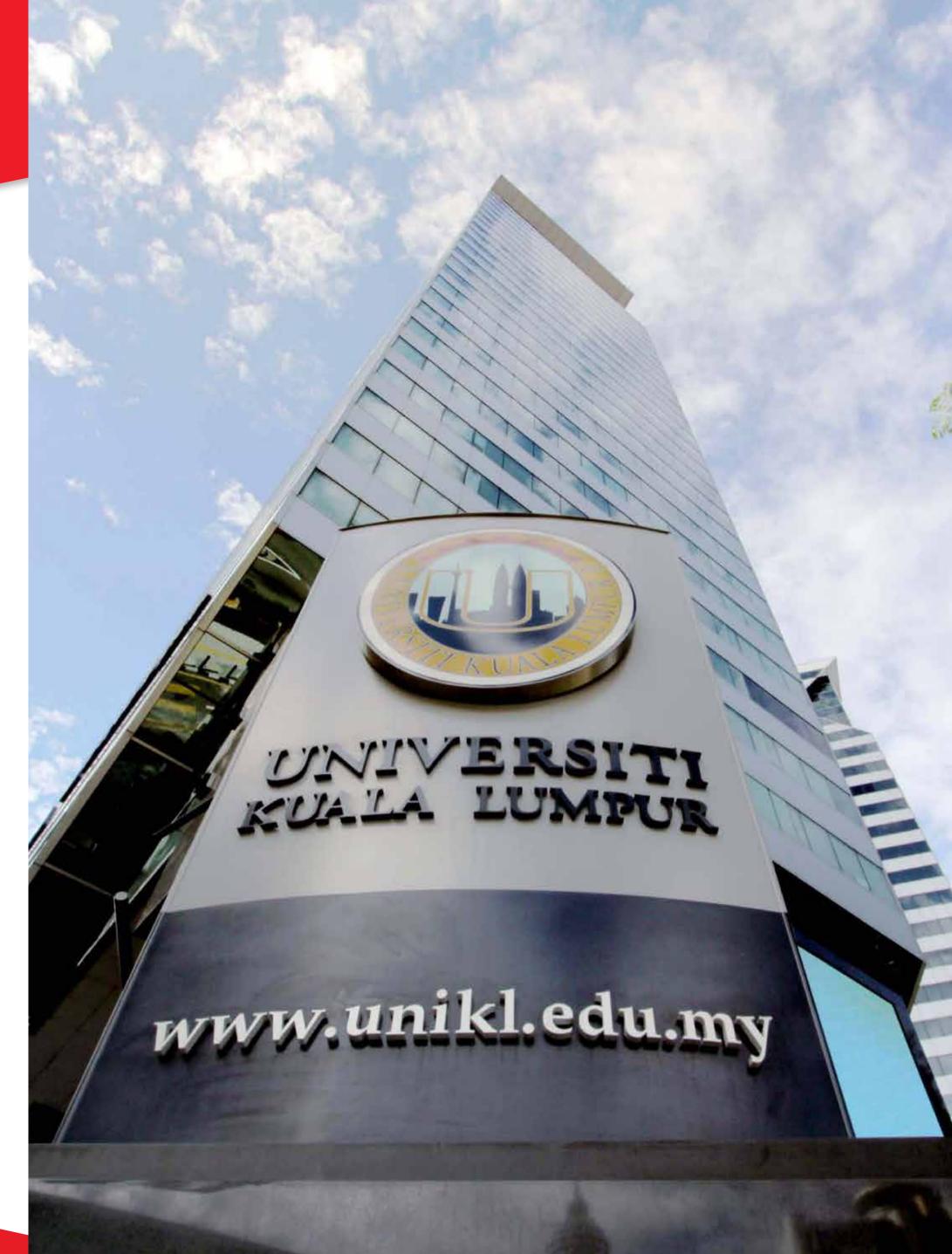
Graduate Life Success Enhancement (LSE)UniKL is committed to shape and deliver marketready graduates who can immediately step into the workplace and contribute their ideas and knowledge towards driving the nation's economic prosperity. Employability is not limited to gaining a job upon graduation. Rather, it denotes a certain amount of self-sufficiency and the capacity of a graduate to function in a job, remain employable throughout his life and possess the spirit of entrepreneurship.

Developing Sustainable Enterprise (SE)

In order to deliver on the academic excellence and graduate life success agenda of UniKL, it has put in place key enablers that strengthen its operational efficacy. Providing for financial independence, revenue generation effort, brand reputation, maximizing the potential of the capacity and capability, harnessing the potential of the manpower and optimizing its utilization are

The Beacon of Knowledge

UniKL aspires to become one of the top universities in Asia by 2020 offering enriching University Experience towards achieving Academic Excellence and enhancing Graduate Life Success. After demonstrating robust growth in the past thirteen years, the time has come for UniKL to take another huge leap into the future, and position itself as one of the top universities in Asia.





CORPORATE & PRODUCT BRANDING AWARDS

VILLAGE GROCER

RETAIL - PREMIUM GROCER







The Premium Grocer

Incorporated in 2004, Village Grocer Holdings Sdn Bhd (VGH) is a Malaysian nurtured renown premium supermarket chain that offers bestquality grocery products.

VGH has its root in a small, family-run sundry shop in Gombak that started in the 1950's. The founder and Managing Director of VGH Mr Ong Kim Too and his family took a big leap by opening the three and a half storey Pasaraya OTK Medan Idaman (formerly known as Pasaraya OTK Gombak) in 1997. Aided by success, the Ong family went on to open two more outlets Pasaraya OTK Sentul and Pasaraya OTK Puchong in 2000 and 2003 respectively.

But the year 2004 was a history in making for the Ong family was awarded the opportunity to open an upscale supermarket situated in Bangsar Village to serve the residents surrounding Bangsar outlet. Today, the Village Grocer outlet has an & KL with the widest premium produces, products—average of 3,500 daily foot traffic on weekdays and goods as catering for a different group of people especially expatriates and hence was born "Village Grocer".

combined annual revenue of approximately RM560 Grocer outlets in MyTOWN & KL Gateway. VGH

million (as at April 2017). The 1000 workforce strong VGH is majority-owned by private equity firm Navis Capital Partners (NCP).

An Evolution and Commitment to Quality

From a local sundry shop to being a niche premium supermarket, VGH has without a doubt come a long way in establishing its brand presence and gaining customer confidence by listening and meeting its patron's consumption needs.

The Company offers best-quality local and imported seafood, beverages, fruits, vegetables, cleaning and baby products and speciality foods like organic and gluten-free produce. VGH also mindfully imports products from various countries to meet the demands of its expatriate patrons.

Having found the right formula, Mr Ong notes that business has grown at its Bangsar Village and an average of 7,000 on weekends.

In the year 2017, VGH not only set up a new Village Grocer official Headquarter office in Sunway Today, VGH owns 13 outlets and boasts of a Nexis Kota Damansara but also opened Village

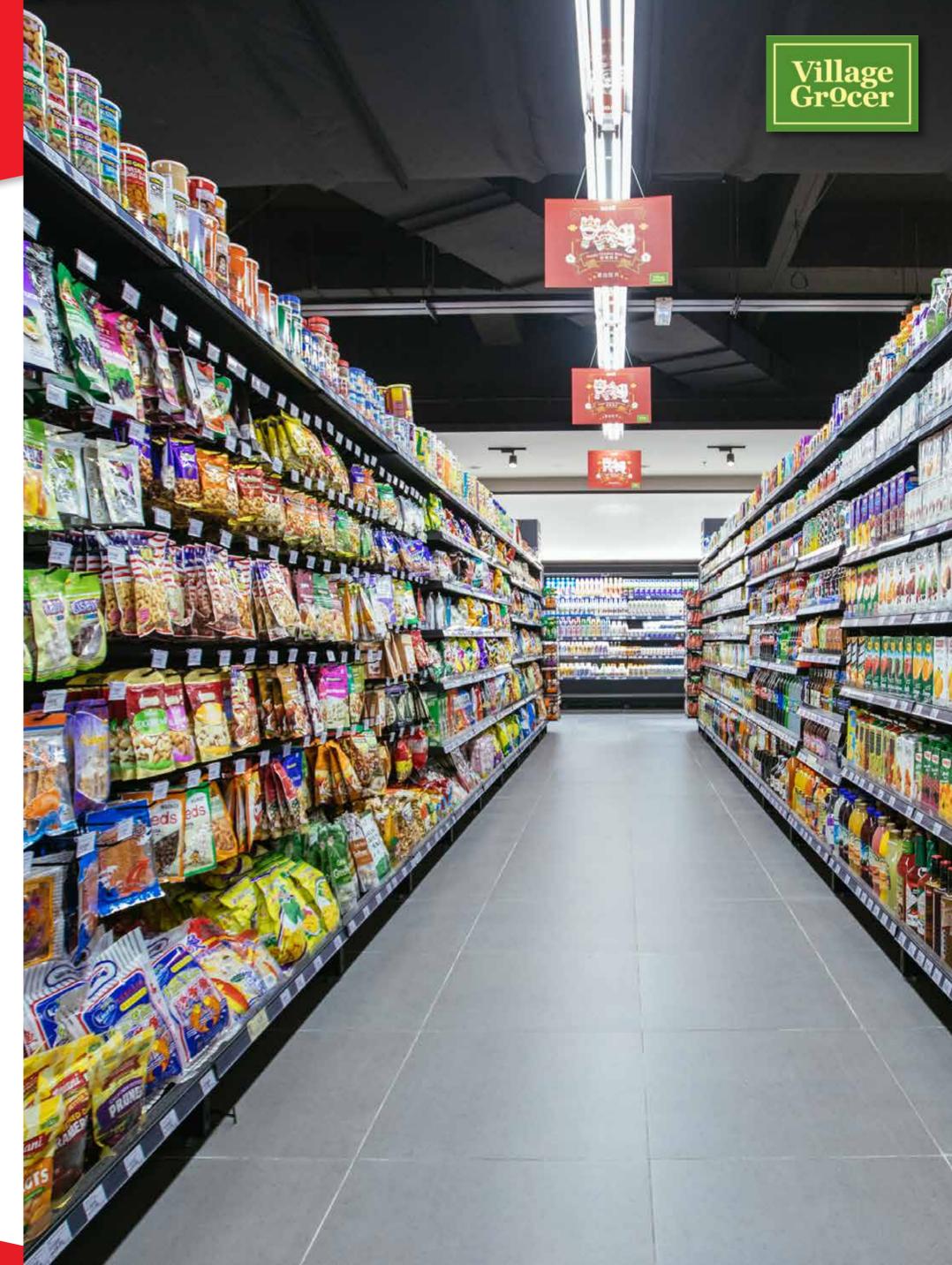
also expanded its business by introducing Village Pantry, which offers diversified and freshest Ready-To-Eat food. This addition to its cap has marked a new episode in the VGH business.

Most recently, VGH and Navis Capital jointly acquired the entire stake of grocery chain Ben's Independent Grocer Sdn Bhd (B.I.G) from The Big Group Sdn Bhd. Although both the brands will operate as independent entities, the acquirement and strategic business move is expected to further strengthen VGH's position as a leader in the premium grocery segment.

Where We Are Heading

Today, VGH is one of the top contenders in the premium supermarket chain in Malaysia, as the Company is currently moving towards a more integrated corporate structure and enjoying double-digit of annual growth, VGH targets to add 6 more outlets by the year 2017.

Moving forward, the Company will continue its pursuit of success and its aim of establishing the Village Grocer brand positioning as the leading premium supermarket chain in Malaysia and uphold its' motto of "Passion to Delight" and the values of Passionate, Integrity & Excellence.



DON'T LET YOUR BRAND CRACK UNDER PRESSURE PREVENTION IS BETTER THAN PRECAUTION

...DR KKJOHAN

